

# Americas

**Kajima celebrated the 50th anniversary of its U.S. operations in 2014. Over the span of these years, the Company has evolved extensively with the expertise of partners and those companies that joined the Kajima group in the United States. Our construction and real estate development expertise and services are on display in a number of landmark projects which manifest the relentless pursuit of uncompromising quality by our employees of diverse nationalities. We are fully committed to providing quality services to all of our clients in the U.S.**

## **History of Kajima in U.S.**

Kajima's journey in the U.S. began in 1964 with the establishment of its first US subsidiary to construct the Kajima Building to revitalize "Little Tokyo" in Downtown Los Angeles, followed by the construction of the New Otani Hotel and Garden in 1973.



In the 1970s, Kajima positioned itself to accommodate rising demand among Japanese clients for services that combine design with construction. The company initiated its construction business on the West Coast and expanded to the East.

Kajima also ventured into real estate business with its first project in Minnesota, joining with a local partner to develop a 24-story luxury condominium in 1978. In 1989, Kajima established Industrial Developments International, Inc. (IDI), which became one of the leading developers of distribution warehouses in the U.S.

In 1996, Kajima turned its attention to resort development, and opened the exclusive Hualalai Resort in Hawaii. From 2000 until it was sold to a U.S. investment company in 2006, Hualalai Resort was ranked as one of the best resorts in the U.S.

## **Kajima's Operations in the U.S.**

Entering the 21st century, a new chapter of history in the U.S. was opened for Kajima as three reputable construction companies joined its group of companies. Today, Kajima U.S.A. Inc. (KUSA) oversees all U.S. operations of Kajima, offering a wide array of services to its clientele through active collaboration among its construction and real estate development companies.

Hawaiian Dredging Construction Company, Inc. (HDCC), which joined KUSA and its group of companies in 2002, is based in Honolulu. Founded in 1902, HDCC is the largest and oldest full-service general contractor in Hawaii, constantly ranked as the top contractor in Hawaii, with services ranging from construction of buildings to civil infrastructure.



The Austin Company (AUSTIN), which joined KUSA group in 2005, is based in Cleveland, Ohio. AUSTIN is an engineering-oriented construction company, serving industrial and commercial clients since 1878. It is also undertaking projects in Mexico in joint venture with one of the leading US contractors today.

Batson-Cook Company (BCC), which joined KUSA group in 2008, is based in Atlanta, Georgia. Founded in 1915, BCC has been recognized as one of the premier construction organizations in the Southeast. Batson-Cook Development Company (BCDC), an offspring of BCC, specializes in real estate development and brokerage services. Through its extensive network of local developers and investors, BCDC has expanded its business in high-rise apartments by relying on BCC, its sister company, for the successful completion of the buildings.

Kajima Building & Design Group, Inc. (KBDG) and KCS West, Inc. (KCSW) are premier construction firms based in Atlanta, Georgia, and Los Angeles, California, providing quality design-build solutions to meet specific needs of clients in a wide variety of industries, ranging from manufacturing to special-use entertainment facilities. Kajima Development Corporation (KDC), founded in 1979, is based in Los Angeles, and has developed many projects across the U.S., such as residential, office buildings, shopping centers, hospitals, and airport hangars.



Yakult USA Manufacturing Plant



AT&T Park (San Francisco Giants Stadium)



Mitsubishi Power Systems Savannah Machinery Works



Alabama College of Osteopathic Medicine



SkyHouse Midtown



Park West International

Commercial Developments International, Inc. (CDI), founded in 1989 and based in New York, invests in commercial properties with emphasis on office buildings, while KUD International LLC (KUD), founded in 1997 and based in California, has envisioned, delivered and managed a variety of projects such as performance arts, collegiate and professional sports, student housing, five star hotels, museums, aquaria and technical utilities infrastructure.

Logistic Developments International, LLC (LDI), based in Atlanta, was established in conjunction with the sale of IDI in 2013, to continue participating in IDI's warehouse distribution projects as one of the joint venture partners, capitalizing on business models and relations that IDI and KUSA developed over its 24 year history.

### Integrating and Diversifying

As KUSA continues to pursue new growth opportunities, its clientele has dramatically expanded over the years. After HDCC, AUSTIN and BCC joined KUSA group, more than three quarters of its construction revenue now comes from U.S. clients, while Japanese clients continue to provide most of the design-build opportunities.

With a clear vision for all of its group companies to become top players in their respective disciplines and regions, KUSA delivers world-class, value-added services to its clients, thus cementing Kajima's 50 years of history and its position in the United States for many more years to come.