

INTEGRATED REPORT Financial Review 2022

Year ended March 31, 2022

The consolidated financial statements of Kajima Corporation and its consolidated subsidiaries and the notes to consolidated financial statements are audited by Deloitte Touche Tohmatsu LLC. They have been prepared for the purpose of construction contract awards outside Japan.

Of the contents in the Financial Review (with the exception of the Summary and Forecast of Business Performance), the consolidated financial statements, notes to consolidated financial statements, and independent auditor's report, have been copied from documents prepared and issued for the aforementioned purpose.

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Summary and Forecast of Business Performance

Amounts less than ¥0.1 billion have been rounded down.

Overview of Business Performance

In the fiscal year ended March 31, 2022, the global economy was on track to recovery, especially in Europe and the United States, despite showing temporary slowdowns due to the coming and going of waves of COVID-19. Meanwhile, geopolitical risks such as the situation in Ukraine heightened the sense of future uncertainty.

In the Japanese economy, although there were signs of a pick-up in exports and production as the government worked to balance infection control measures with support for socioeconomic activities, infectious diseases remained a risk factor for economic recovery.

In the domestic construction market, construction demand saw an upswing due to gradual improvement of corporate investment sentiment and relatively stable public sector investment, but competition for orders remained fierce. As for construction costs, the prices of steel and other materials as well as petroleum products continued to rise.

Under these conditions, the Kajima Group operated its business in Japan and overseas with a focus on the construction and real estate development businesses, under the Kajima Group Medium-Term Business Plan (FY2021–2023).

The Group's consolidated financial results for the fiscal year ended March 31, 2022 were as follows.

Consolidated construction contract awards increased 12.2% year on year to ¥1,929.8 billion (compared with ¥1,720.1 billion in the previous fiscal year) due to an increase in contract awards at overseas subsidiaries and affiliates. Non-consolidated contract awards, including those for real estate development and other projects, declined 4.1% year on year to ¥1,213.4 billion (compared with ¥1,265.2 billion in the previous fiscal year) due to a decrease in contracts in civil engineering.

Consolidated revenues increased 9.0% year on year to

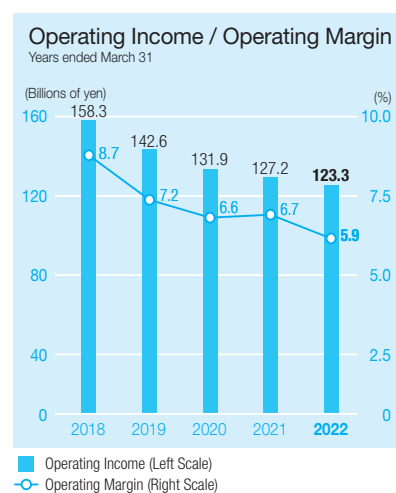
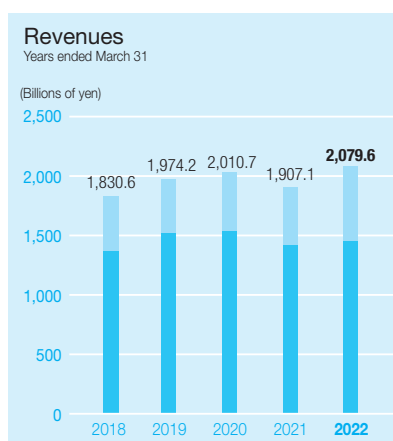
¥2,079.6 billion (compared with ¥1,907.1 billion in the previous fiscal year) due to higher revenues in the Company's building construction and at overseas subsidiaries and affiliates.

As for profit figures, operating income was down 3.1% year on year to ¥123.3 billion (compared with ¥127.2 billion in the previous fiscal year). This was due to lower gross profit and higher selling, general and administrative expenses in non-consolidated terms, although gross profit from overseas subsidiaries and affiliates increased. Net income attributable to owners of the parent increased by 5.4% to ¥103.8 billion (compared with ¥98.5 billion in the previous fiscal year). This was led not only by an increase of income related to the real estate development business, but also by an increase in gain on sales of marketable and investment securities, which was recorded mainly due to sales of cross-shareholdings (total proceeds of ¥14.8 billion for 16 listed stocks), while loss on impairment of long-lived assets related to the Yankin Township mixed-use development project in Myanmar was recorded.

Consolidated profits exceeded our forecast overall, mainly due to major growth in the real estate development business at overseas subsidiaries and affiliates.

In the Company's construction business (civil engineering and building construction), despite fewer large-scale projects reaching completion and the continuing harsh competitive conditions for contract awards and costs, the Company secured gross profit by taking steps to deal with rising costs, such as pursuing early procurement and raising productivity. In real estate and other businesses, both the sales and leasing businesses performed steadily, achieving real estate sales contracts according to plan.

As for domestic subsidiaries and affiliates, although revenues declined from the previous fiscal year due to the application of a new accounting standard as described below, there was no material impact on profits and stable performance was



maintained. With the application of the “Accounting Standard for Revenue Recognition” from April 1, 2021, certain companies changed their method of revenue recognition from recognition in the gross amount to recognition in the net amount regarding sales of construction materials and equipment that fall under agent transactions. Since agent transactions were mainly carried out within the Group, the transition brought no material impact on consolidated revenues.

Turning to overseas subsidiaries and affiliates, performance improvements in North America and Europe more than compensated for the decline in performance in Southeast Asia (suffering from the COVID-19 pandemic and from the recording of an impairment loss), and significantly contributed to consolidated results. We believe this is attributable to our continuing efforts to establish business foundations and the implementation of strategic investments. In the real estate development business, which contributed significantly to results, we positioned the distribution warehouse business as a growth field and have been promoting it actively. Thanks to the booming market conditions brought about by the growth of e-commerce, 17 projects were sold in North America and 5 in Europe this fiscal year, achieving significant results in business performance. Furthermore, with the aim of continuous contribution to business performance, the Group commenced development of 27 distribution warehouses in North America and 10 in Europe while assessing business profitability and risks.

Overview of Performance by Business Segment

Results by business segment were as follows. (Segment results include intersegment sales and transfers.)

Civil Engineering

(Civil engineering in the construction business operated by the Company)

Revenues decreased 18.8% year on year to ¥271.8 billion (compared with ¥334.7 billion in the previous fiscal year) due to fewer large-scale projects making significant progress.

Segment profit decreased 34.1% year on year to ¥19.6 billion (compared with ¥29.8 billion in the previous fiscal year), mainly due to the decrease in revenues, although the gross profit margin improved.

(Billions of yen)			
(Years ended March 31)	2022	2021	2022/2021 (%)
Revenues	271.8	334.7	(18.8)
Segment profit	19.6	29.8	(34.1)

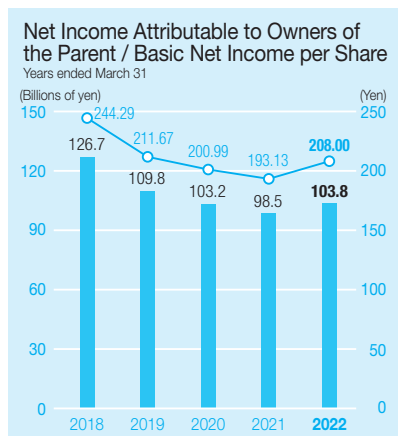
Building Construction

(Building construction in the construction business operated by the Company)

Revenues increased 17.7% year on year to ¥920.6 billion (compared with ¥782.2 billion in the previous fiscal year) due to steady progress in the construction of large-scale projects already under way.

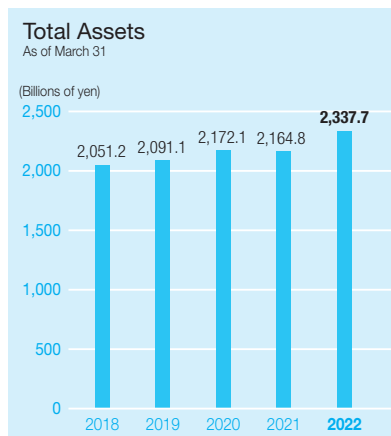
Segment profit decreased 13.4% year on year to ¥50.1 billion (compared with ¥57.8 billion in the previous fiscal year), mainly because the gross profit margin was lower year on year due to fewer large-scale projects completed.

(Billions of yen)			
(Years ended March 31)	2022	2021	2022/2021 (%)
Revenues	920.6	782.2	17.7
Segment profit	50.1	57.8	(13.4)

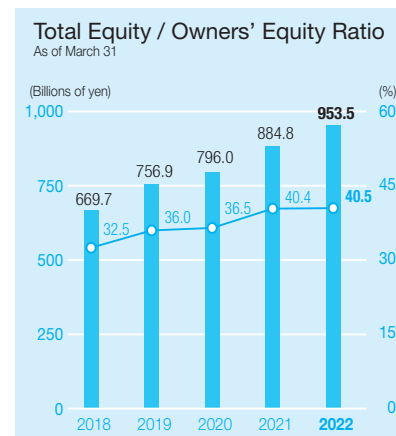


■ Net Income Attributable to Owners of the Parent (Left Scale)
○ Basic Net Income per Share (Right Scale)

Note: The Company consolidated its shares at a rate of one share for every two shares, effective October 1, 2018. Accordingly, basic net income per share for the fiscal years ended March 31, 2018 and 2019 is calculated as if the consolidation of shares had been conducted at the beginning of the fiscal year ended March 31, 2018.



Note: From the beginning of the fiscal year ended March 31, 2019, the Company has applied “Partial Amendments to Accounting Standard for Tax Effect Accounting” (Statement No. 28 issued by the Accounting Standards Board of Japan on February 16, 2018). Accordingly, total assets as of March 31, 2018 were restated to reflect this change.



■ Total Equity (Left Scale)
○ Owners' Equity Ratio (Right Scale)

Real Estate and Other Businesses

(Real estate development business, architectural, structural and other design business and engineering business operated by the Company)

In the previous fiscal year, the Company delivered large-scale projects in the real estate sales business, so both revenues and segment profit were high. In comparison, revenues declined 27.7% year on year to ¥52.4 billion (compared with ¥72.5 billion in the previous fiscal year) and segment profit was down 35.3% year on year to ¥11.2 billion (compared with ¥17.4 billion in the previous fiscal year).

(Years ended March 31)	2022	2021	2022/2021 (%)
Revenues	52.4	72.5	(27.7)
Segment profit	11.2	17.4	(35.3)

Domestic Subsidiaries and Affiliates

(Sales of construction materials, special construction and engineering services, comprehensive leasing business, building rental business and others mainly in Japan operated by domestic subsidiaries and affiliates)

Revenues decreased 16.4% year on year to ¥316.1 billion (compared with ¥378.0 billion in the previous fiscal year), mainly due to a decrease in revenues from agent transactions in construction material and equipment sales following the application of the Accounting Standard for Revenue Recognition.

Segment profit decreased 4.8% year on year to ¥16.2 billion (compared with ¥17.1 billion in the previous fiscal year) mainly due to lower gross profit in the construction business.

(Years ended March 31)	2022	2021	2022/2021 (%)
Revenues	316.1	378.0	(16.4)
Segment profit	16.2	17.1	(4.8)

Overseas Subsidiaries and Affiliates

(Construction business, real estate development business and others overseas such as in North America, Europe, Asia, and Oceania and other areas operated by overseas subsidiaries and affiliates)

Revenues increased 27.6% year on year to ¥623.9 billion (compared with ¥489.1 billion in the previous fiscal year) mainly due to an increase in both the construction and real estate development businesses in North America and Europe.

Segment profit increased 285.5% year on year to ¥26.4 billion (compared with ¥6.8 billion in the previous fiscal year), as the operating loss in Southeast Asia, where the effects of the COVID-19 pandemic persisted, was more than offset by substantial improvement in gross profit of the real estate development business in North America.

(Billions of yen)

(Years ended March 31)	2022	2021	2022/2021 (%)
Revenues	623.9	489.1	27.6
Segment profit	26.4	6.8	285.5

Analysis of Financial Position

Assets, Liabilities and Equity

Total assets as of March 31, 2022 increased ¥172.9 billion year on year to ¥2,337.7 billion (compared with ¥2,164.8 billion at the end of the previous fiscal year). Main factors included an increase in notes and accounts receivable – trade and an increase in inventories, partially offset by a decrease in cash and cash equivalents.

Total liabilities increased ¥104.1 billion year on year to ¥1,384.1 billion (compared with ¥1,280.0 billion at the end of the previous fiscal year). This was mainly due to an increase in notes and accounts payable – trade and an increase in interest-bearing debt.

Total equity increased by ¥68.7 billion year on year to ¥953.5 billion (compared with ¥884.8 billion at the end of the previous fiscal year).

In addition, the owners' equity ratio improved to 40.5%, up 0.1 points compared with 40.4% at the end of the previous fiscal year.

Cash Flows

Cash flows from operating activities in the fiscal year resulted in a net cash inflow of ¥30.2 billion (compared with ¥153.0 billion in the previous fiscal year). The cash inflow resulted mainly from income before income taxes after adjustments including depreciation and amortization, and income from an increase in payables, which exceeded the main outflows of an increase in receivables, an increase in inventories, and an outflow from income taxes – paid, etc.

Cash flows from investing activities resulted in a net cash outflow of ¥51.1 billion (compared with ¥65.4 billion in the previous fiscal year). This was mainly due to payment for purchases of property and equipment, disbursements for loans, and payment for purchase of marketable and investment securities, partially offset by inflows of proceeds from collection of loans and proceeds from sales and redemption of marketable and investment securities.

Cash flows from financing activities resulted in a net cash outflow of ¥20.9 billion (compared with ¥39.1 billion in the previous fiscal year). This was mainly due to cash outflows from cash dividends paid and payment for purchases of treasury stock, offset by cash inflow from the net of financing and repayment of short-term borrowings, long-term debt, commercial paper and bonds.

As a result, the balance of cash and cash equivalents at the end of the fiscal year decreased by ¥33.2 billion year on year to ¥267.7 billion (¥300.9 billion at the end of the previous fiscal year).

Statements of Cash Flows Highlights

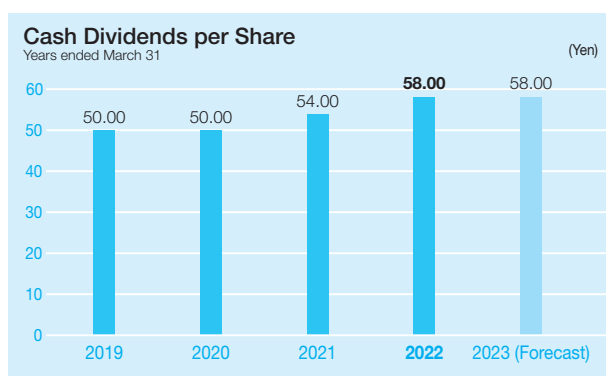
(Billions of yen)

(Years ended March 31)	2022	2021	2020
Net cash provided by operating activities	30.2	153.0	53.0
Net cash used in investing activities	(51.1)	(65.4)	(101.8)
Net cash used in financing activities	(20.9)	(39.1)	(10.8)
Cash and cash equivalents, end of year	267.7	300.9	255.6

Basic Profit Allocation Policy and Payment of Dividends*

The Company's basic policy is to strive for a dividend payout ratio of 30%, as well as to flexibly contribute to stockholder returns by acquiring own shares and other means with consideration of business performance, financial condition and business environment. The Company will utilize internal reserves for investments that achieve sustainable growth and increase corporate value while maintaining financial soundness.

In consideration of the aforementioned policy, and in light of the business performance of the fiscal year under review, the Company paid an annual dividend of ¥58 per share, consisting of a year-end dividend of ¥31 per share and an interim (end of second quarter) dividend of ¥27 per share. The Company also plans to pay an annual dividend of ¥58 per share (including an interim dividend of ¥29 per share) for the fiscal year ending March 31, 2023.



Note: The Company consolidated its shares at a rate of one share for every two shares, effective October 1, 2018. Accordingly, the dividends per share for the fiscal year ended March 31, 2019 are calculated as if the consolidation of shares had been conducted at the beginning of the fiscal year ended March 31, 2019.

* The forecasts contained herein are based on information available as of the date of the announcement on May 13, 2022. Actual results may differ materially from the forecasts due to various factors.

Forecast for the Fiscal Year Ending March 31, 2023*

In the global economy, although it is difficult to predict when the effects of the COVID-19 pandemic will recede, we expect to see economic revitalization as various restrictions caused by COVID-19 preventative measures are eased, and expansion of investments to solve sustainability issues such as society's transition to decarbonization. However, amid growing geopolitical risks such as the situation in Ukraine, we recognize that we must carefully watch the impact of rising resource prices and fluctuations in financial markets on the global economy.

In the construction market, trends of continuous recovery for construction investment in Japan and overseas are expected, and notably, demands related to digitalization and renewable energy are likely to increase. Meanwhile, there are concerns that the prices of materials and equipment will rise further, and procurement measures are needed. Moreover, in Japan, from the aspect of securing a next-generation workforce, it has become increasingly necessary to improve employment conditions for construction personnel including partner companies, and to promote work-style reform and productivity improvement.

In the fiscal year ending March 31, 2023, we will make every endeavor to develop businesses with thorough implementation of risk management while carefully assessing the state of the pandemic and the situation in Ukraine. In terms of financial outlook, although we expect revenues to increase in Japan and overseas, we anticipate risk factors such as rising material and equipment prices to impact profits since future economic trends are uncertain. Regarding the overseas business, we expect that the sale of warehouses in the distribution warehouse development business, especially in North America, will continue to contribute to performance, and that performance in Southeast Asia will gradually recover, but still take time, as the impact of COVID-19 diminishes.

Taking these domestic and overseas situations into account, the forecast for the fiscal year ending March 31, 2023 is for revenues to increase 9.2% year on year to ¥2,270.0 billion (compared with ¥2,079.6 billion in the fiscal year ended March 31, 2022), operating income to decrease 12.5% to ¥108.0 billion (¥123.3 billion in the fiscal year ended March 31, 2022), and net income attributable to owners of the parent to decrease 18.2% to ¥85.0 billion (¥103.8 billion in the fiscal year ended March 31, 2022).

* The forecasts contained herein are based on information available as of the date of the announcement on May 13, 2022. Actual results may differ materially from the forecasts due to various factors.

Consolidated Balance Sheet

KAJIMA Corporation and Consolidated Subsidiaries

Note: In the financial statements and notes, all yen and U.S. dollar amounts are rounded to the nearest million yen and thousand dollars respectively, except where otherwise stated.

	As of March 31		
	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2022	2021	2022
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents (Note 19).....	¥ 267,733	¥ 300,991	\$ 2,194,533
Marketable securities (Notes 5 and 19).....	187	326	1,533
Operational investments in securities (Notes 5 and 19).....	11,898	12,319	97,525
Notes and accounts receivable—trade (Notes 2.x, 4.a, 10, 19 and 26.c).....	726,564	602,162	5,955,443
Allowance for doubtful accounts (Note 19).....	(1,958)	(980)	(16,049)
Inventories:			
Construction projects in progress (Note 2.x).....	9,408	54,938	77,114
Development projects in progress, real estate for sale and other (Notes 2.x and 10).....	261,831	198,815	2,146,156
Other current assets (Notes 10 and 19).....	115,049	94,372	943,024
Total current assets.....	1,390,712	1,262,943	11,399,279
PROPERTY AND EQUIPMENT:			
Land (Notes 6, 7, 8 and 10).....	239,280	232,311	1,961,311
Buildings and structures (Notes 7, 8 and 10).....	158,112	125,753	1,296,000
Machinery, equipment and other (Notes 7 and 10).....	21,079	22,503	172,779
Construction in progress (Notes 7 and 8).....	9,110	37,388	74,672
Total property and equipment.....	427,581	417,955	3,504,762
INVESTMENTS AND OTHER ASSETS:			
Investments in securities (Notes 5, 10 and 19).....	282,506	287,873	2,315,623
Investments in unconsolidated subsidiaries and affiliates (Notes 10 and 19).....	73,365	63,827	601,352
Long-term loans receivable (Notes 9, 10 and 19).....	5,225	7,683	42,828
Long-term loans to unconsolidated subsidiaries and affiliates (Notes 10 and 19)....	64,652	56,056	529,934
Allowance for doubtful accounts (Note 19).....	(3,177)	(3,203)	(26,041)
Deferred tax assets (Note 16).....	10,145	8,032	83,156
Other (Note 14).....	86,733	63,641	710,927
Total investments and other assets.....	519,449	483,909	4,257,779
TOTAL.....	¥ 2,337,742	¥ 2,164,807	\$ 19,161,820

See notes to consolidated financial statements.

	As of March 31		
	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2022	2021	2022
LIABILITIES AND EQUITY			
CURRENT LIABILITIES:			
Short-term borrowings (Note 11).....	¥ 148,475	¥ 133,802	\$ 1,217,008
Commercial paper (Note 12).....	40,000	—	327,869
Current portion of long-term debt (Notes 10, 11 and 19).....	28,259	21,425	231,631
Notes and accounts payable—trade (Note 2.x).....	501,962	445,589	4,114,443
Advances received:			
Construction projects in progress (Notes 2.x, 4.b, 13 and 26.c).....	124,112	146,104	1,017,311
Development projects in progress, real estate for sale and other (Notes 4.b and 26.c).....	5,919	12,171	48,516
Income taxes payable.....	22,702	27,624	186,082
Accrued expenses.....	56,076	42,302	459,639
Other current liabilities (Notes 3, 4.b and 26.c).....	180,163	161,063	1,476,747
Total current liabilities.....	1,107,668	990,080	9,079,246
LONG-TERM LIABILITIES:			
Long-term debt (Notes 10, 11, 19 and 25.b).....	150,480	168,109	1,233,443
Deferred tax liabilities (Note 16).....	1,662	990	13,623
Deferred tax liabilities on revaluation surplus of land (Note 6).....	20,689	20,689	169,582
Liability for retirement benefits (Note 14).....	63,185	62,575	517,910
Equity loss in excess of investments in and loans to unconsolidated subsidiaries and affiliates.....	1,205	1,205	9,877
Other long-term liabilities (Note 10).....	39,286	36,352	322,016
Total long-term liabilities.....	276,507	289,920	2,266,451
COMMITMENTS AND CONTINGENT LIABILITIES (Notes 18, 20 and 21)			
EQUITY (Notes 15 and 25.a):			
Common stock, authorized, 1,250,000,000 shares; issued, 528,656,011 shares.....	81,447	81,447	667,598
Capital surplus.....	42,314	43,272	346,836
Retained earnings (Note 2.x).....	731,275	654,129	5,994,058
Treasury stock—at cost, 36,217,562 shares in 2022 and 23,308,096 shares in 2021 (Note 17).....	(45,921)	(26,172)	(376,402)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities (Note 5).....	105,356	112,242	863,574
Deferred loss on derivatives under hedge accounting (Note 20).....	(731)	(659)	(5,992)
Revaluation surplus of land (Note 6).....	21,498	21,498	176,213
Foreign currency translation adjustments.....	10,589	(10,353)	86,795
Defined retirement benefit plans (Note 14).....	(122)	(565)	(1,000)
Total.....	945,705	874,839	7,751,680
Noncontrolling interests.....	7,862	9,968	64,443
Total equity.....	953,567	884,807	7,816,123
TOTAL	¥ 2,337,742	¥ 2,164,807	\$ 19,161,820

See notes to consolidated financial statements.

Consolidated Statement of Income

KAJIMA Corporation and Consolidated Subsidiaries

	Years Ended March 31		
	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2022	2021	2022
REVENUES:			
Construction projects (Notes 3 and 26).....	¥ 1,797,794	¥ 1,673,595	\$ 14,736,016
Real estate and other (Notes 8 and 26).....	281,901	233,582	2,310,664
Total revenues.....	2,079,695	1,907,177	17,046,680
COST OF REVENUES:			
Construction projects (Note 3).....	1,613,910	1,477,580	13,228,770
Real estate and other (Note 8).....	210,070	188,180	1,721,885
Total cost of revenues.....	1,823,980	1,665,760	14,950,655
Gross profit.....	255,715	241,417	2,096,025
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES			
	132,332	114,118	1,084,689
Operating income.....	123,383	127,299	1,011,336
OTHER INCOME (EXPENSES):			
Interest and dividends.....	11,881	10,758	97,385
Interest expense.....	(2,363)	(2,667)	(19,369)
Foreign currency exchange (loss) gain.....	(523)	13	(4,287)
Equity in earnings of unconsolidated subsidiaries and affiliates.....	6,966	3,527	57,098
Equity in earnings of partnership.....	11,853	1,627	97,156
Provision for doubtful accounts.....	(21)	(210)	(172)
Loss on investments in silent partnership.....	(944)	(911)	(7,738)
(Loss) gain on sales or disposals of property and equipment—net (Note 8).....	(1,138)	2,076	(9,328)
Gain on sales of marketable and investment securities—net (Note 5).....	13,511	6,849	110,746
Valuation loss on marketable and investment securities—net (Note 5).....	(223)	(3,689)	(1,828)
Gain on sales of investments in unconsolidated subsidiaries and affiliates.....	4,181	1,262	34,270
Loss on impairment of long-lived assets (Notes 7, 8 and 27).....	(16,453)	(946)	(134,861)
Litigation settlement.....	(1,611)	(34)	(13,205)
Other—net.....	1,871	294	15,338
Other income —net.....	26,987	17,949	221,205
INCOME BEFORE INCOME TAXES	150,370	145,248	1,232,541
INCOME TAXES (Note 16):			
Current.....	48,961	47,459	401,319
Deferred.....	1,259	(979)	10,320
Total income taxes.....	50,220	46,480	411,639

See notes to consolidated financial statements.

	Years Ended March 31		
	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2022	2021	2022
NET INCOME	100,150	98,768	820,902
NET LOSS (INCOME) ATTRIBUTABLE TO NONCONTROLLING INTERESTS	3,717	(245)	30,467
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	¥ 103,867	¥ 98,523	\$ 851,369
	Yen		U.S. Dollars
PER SHARE OF COMMON STOCK (Note 24):			
Basic net income.....	¥ 208.00	¥ 193.13	\$ 1.705
Cash dividends applicable to the year.....	58.00	54.00	0.475

See notes to consolidated financial statements.

Consolidated Statement of Comprehensive Income

KAJIMA Corporation and Consolidated Subsidiaries

	Years Ended March 31		
	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2022	2021	2022
NET INCOME	¥ 100,150	¥ 98,768	\$ 820,902
OTHER COMPREHENSIVE INCOME (Note 22):			
Unrealized (loss) gain on available-for-sale securities	(6,883)	28,023	(56,418)
Deferred loss on derivatives under hedge accounting.....	(92)	(429)	(754)
Foreign currency translation adjustments.....	23,061	(9,797)	189,024
Defined retirement benefit plans (Note 14).....	456	1,370	3,738
Share of other comprehensive (loss) income in unconsolidated subsidiaries and affiliates.....	(1,037)	294	(8,500)
Total other comprehensive income.....	15,505	19,461	127,090
COMPREHENSIVE INCOME	¥ 115,655	¥ 118,229	\$ 947,992
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:			
Owners of the parent.....	¥ 118,294	¥ 118,534	\$ 969,623
Noncontrolling interests.....	(2,639)	(305)	(21,631)

See notes to consolidated financial statements.

Consolidated Statement of Changes in Equity

KAJIMA Corporation and Consolidated Subsidiaries

Years Ended March 31, 2022 and 2021

	Thousands		Millions of Yen				
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income	
						Unrealized Gain on Available-for-Sale Securities	Deferred Loss on Derivatives under Hedge Accounting
BALANCE, APRIL 1, 2020.....	512,578	¥ 81,447	¥ 43,368	¥ 583,303	¥ (16,421)	¥ 84,212	¥ (240)
Net income attributable to owners of the parent.....	—	—	—	98,523	—	—	—
Cash dividends paid:							
Final for prior year, ¥25.00 per share.....	—	—	—	(12,814)	—	—	—
Interim for current year, ¥25.00 per share.....	—	—	—	(12,821)	—	—	—
Change in ownership interest of the parent due to transactions with noncontrolling interests.....	—	—	(147)	—	—	—	—
Reversal of revaluation surplus of land.....	—	—	—	(2,062)	—	—	—
Purchase of treasury stock.....	(7,474)	—	—	—	(10,007)	—	—
Disposition of treasury stock as restricted stock remuneration.....	244	—	51	—	256	—	—
Net change in the year.....	—	—	—	—	—	28,030	(419)
BALANCE, MARCH 31, 2021 (as previously reported).....	505,348	81,447	43,272	654,129	(26,172)	112,242	(659)
Cumulative effects due to revision of accounting standards.....	—	—	—	1,404	—	—	—
BALANCE, APRIL 1, 2021 (as restated).....	505,348	81,447	43,272	655,533	(26,172)	112,242	(659)
Net income attributable to owners of the parent.....	—	—	—	103,867	—	—	—
Cash dividends paid:							
Final for prior year, ¥29.00 per share.....	—	—	—	(14,655)	—	—	—
Interim for current year, ¥27.00 per share.....	—	—	—	(13,470)	—	—	—
Change in ownership interest of the parent due to transactions with noncontrolling interests.....	—	—	(1,003)	—	—	—	—
Purchase of treasury stock.....	(13,121)	—	—	—	(20,007)	—	—
Disposition of treasury stock as restricted stock remuneration.....	211	—	45	—	258	—	—
Net change in the year.....	—	—	—	—	—	(6,886)	(72)
BALANCE, MARCH 31, 2022.....	492,438	¥ 81,447	¥ 42,314	¥ 731,275	¥ (45,921)	¥ 105,356	¥ (731)

	Millions of Yen					
	Accumulated Other Comprehensive Income			Total	Noncontrolling Interests	Total Equity
	Revaluation Surplus of Land	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans			
BALANCE, APRIL 1, 2020.....	¥ 19,436	¥ (1,400)	¥ (1,919)	¥ 791,786	¥ 4,234	¥ 796,020
Net income attributable to owners of the parent.....	—	—	—	98,523	—	98,523
Cash dividends paid:						
Final for prior year, ¥25.00 per share.....	—	—	—	(12,814)	—	(12,814)
Interim for current year, ¥25.00 per share.....	—	—	—	(12,821)	—	(12,821)
Change in ownership interest of the parent due to transactions with noncontrolling interests.....	—	1	—	(146)	(1)	(147)
Reversal of revaluation surplus of land.....	2,062	—	—	—	—	—
Purchase of treasury stock.....	—	—	—	(10,007)	—	(10,007)
Disposition of treasury stock as restricted stock remuneration.....	—	—	—	307	—	307
Net change in the year.....	—	(8,954)	1,354	20,011	5,735	25,746
BALANCE, MARCH 31, 2021 (as previously reported).....	21,498	(10,353)	(565)	874,839	9,968	884,807
Cumulative effects due to revision of accounting standards.....	—	—	—	1,404	1	1,405
BALANCE, APRIL 1, 2021 (as restated).....	21,498	(10,353)	(565)	876,243	9,969	886,212
Net income attributable to owners of the parent.....	—	—	—	103,867	—	103,867
Cash dividends paid:						
Final for prior year, ¥29.00 per share.....	—	—	—	(14,655)	—	(14,655)
Interim for current year, ¥27.00 per share.....	—	—	—	(13,470)	—	(13,470)
Change in ownership interest of the parent due to transactions with noncontrolling interests.....	—	—	—	(1,003)	—	(1,003)
Purchase of treasury stock.....	—	—	—	(20,007)	—	(20,007)
Disposition of treasury stock as restricted stock remuneration.....	—	—	—	303	—	303
Net change in the year.....	—	20,942	443	14,427	(2,107)	12,320
BALANCE, MARCH 31, 2022.....	¥ 21,498	¥ 10,589	¥ (122)	¥ 945,705	¥ 7,862	¥ 953,567

See notes to consolidated financial statements.

Years Ended March 31, 2022 and 2021

	Thousands of U.S. Dollars (Note 1)					
	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income	
					Unrealized Gain on Available-for-Sale Securities	Deferred Loss on Derivatives under Hedge Accounting
BALANCE, MARCH 31, 2021 (as previously reported).....	\$ 667,598	\$ 354,689	\$ 5,361,714	\$ (214,525)	\$ 920,017	\$ (5,402)
Cumulative effects due to revision of accounting standards.....	—	—	11,508	—	—	—
BALANCE, APRIL 1, 2021 (as restated).....	667,598	354,689	5,373,222	(214,525)	920,017	(5,402)
Net income attributable to owners of the parent.....	—	—	851,369	—	—	—
Cash dividends paid:						
Final for prior year, \$0.24 per share.....	—	—	(120,123)	—	—	—
Interim for current year, \$0.22 per share.....	—	—	(110,410)	—	—	—
Change in ownership interest of the parent due to transactions with noncontrolling interests.....	—	(8,222)	—	—	—	—
Purchase of treasury stock.....	—	—	—	(163,992)	—	—
Disposition of treasury stock as restricted stock remuneration.....	—	369	—	2,115	—	—
Net change in the year.....	—	—	—	—	(56,443)	(590)
BALANCE, MARCH 31, 2022.....	\$ 667,598	\$ 346,836	\$ 5,994,058	\$ (376,402)	\$ 863,574	\$ (5,992)

	Thousands of U.S. Dollars (Note 1)					
	Accumulated Other Comprehensive Income			Total	Noncontrolling Interests	Total Equity
	Revaluation Surplus of Land	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans			
BALANCE, MARCH 31, 2021 (as previously reported).....	\$ 176,213	\$ (84,861)	\$ (4,631)	\$ 7,170,812	\$ 81,705	\$ 7,252,517
Cumulative effects due to revision of accounting standards.....	—	—	—	11,508	8	11,516
BALANCE, APRIL 1, 2021 (as restated).....	176,213	(84,861)	(4,631)	7,182,320	81,713	7,264,033
Net income attributable to owners of the parent.....	—	—	—	851,369	—	851,369
Cash dividends paid:						
Final for prior year, \$0.24 per share.....	—	—	—	(120,123)	—	(120,123)
Interim for current year, \$0.22 per share.....	—	—	—	(110,410)	—	(110,410)
Change in ownership interest of the parent due to transactions with noncontrolling interests.....	—	—	—	(8,222)	—	(8,222)
Purchase of treasury stock.....	—	—	—	(163,992)	—	(163,992)
Disposition of treasury stock as restricted stock remuneration.....	—	—	—	2,484	—	2,484
Net change in the year.....	—	171,656	3,631	118,254	(17,270)	100,984
BALANCE, MARCH 31, 2022.....	\$ 176,213	\$ 86,795	\$ (1,000)	\$ 7,751,680	\$ 64,443	\$ 7,816,123

See notes to consolidated financial statements.

Consolidated Statement of Cash Flows

KAJIMA Corporation and Consolidated Subsidiaries

	Years Ended March 31		
	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2022	2021	2022
OPERATING ACTIVITIES:			
Income before income taxes.....	¥ 150,370	¥ 145,248	\$ 1,232,541
Adjustments for:			
Income taxes—paid.....	(54,067)	(50,301)	(443,172)
Depreciation and amortization.....	22,612	19,080	185,344
Increase in provision for doubtful accounts.....	1,117	353	9,156
Foreign currency exchange loss (gain).....	1,327	(371)	10,877
Equity in earnings of unconsolidated subsidiaries and affiliates.....	(6,966)	(3,527)	(57,098)
Valuation loss on marketable and investment securities—net.....	223	3,689	1,828
Loss (gain) on sales or disposals of property and equipment—net.....	1,138	(2,076)	9,328
Gain on sales of marketable and investment securities—net.....	(13,511)	(6,849)	(110,746)
Gain on sales of investments in unconsolidated subsidiaries and affiliates.....	(4,181)	(1,262)	(34,270)
Loss on impairment of long-lived assets.....	16,453	946	134,861
Changes in operating assets and liabilities:			
(Increase) decrease in receivables.....	(68,762)	128,685	(563,623)
Increase in inventories.....	(62,839)	(41,112)	(515,074)
Increase (decrease) in payables.....	61,555	(72,154)	504,549
Decrease in advances received.....	(4,342)	(16,132)	(35,590)
Increase in accrued expenses.....	11,569	2,150	94,828
Increase in liability for retirement benefits.....	1,052	2,460	8,623
(Increase) decrease in other assets.....	(21,511)	33,697	(176,320)
(Decrease) increase in other liabilities.....	(4,334)	970	(35,525)
Other—net.....	3,312	9,604	27,147
Net cash provided by operating activities.....	30,215	153,098	247,664
INVESTING ACTIVITIES:			
Decrease in time deposits excluding cash equivalents—net.....	1,883	730	15,435
Payment for purchases of marketable and investment securities.....	(7,431)	(9,404)	(60,910)
Payment for investments in unconsolidated subsidiaries and affiliates.....	(5,315)	(3,989)	(43,566)
Proceeds from sales and redemption of marketable and investment securities.....	17,648	9,531	144,656
Proceeds from sales and redemption of investments in unconsolidated subsidiaries and affiliates.....	4,231	898	34,680
Payment for purchases of property and equipment.....	(49,415)	(46,362)	(405,041)
Proceeds from sales of property and equipment.....	4,006	4,219	32,836
Payment for purchases of intangible assets.....	(3,672)	(2,985)	(30,098)
Purchases of shares of subsidiaries resulting in change in scope of consolidation—net (Note 23).....	(2,688)	—	(22,033)
Disbursements for loans.....	(22,018)	(35,492)	(180,475)
Proceeds from collection of loans.....	22,618	26,073	185,394
Other—net.....	(11,013)	(8,653)	(90,271)
Net cash used in investing activities.....	(51,166)	(65,434)	(419,393)
FINANCING ACTIVITIES:			
Increase in short-term borrowings—net.....	8,061	35,089	66,074
Issuance (repayment) of commercial paper—net.....	40,000	(45,000)	327,869
Proceeds from issuance of long-term debt.....	68,142	62,964	558,541
Repayment of long-term debt.....	(95,756)	(60,165)	(784,885)
Proceeds from issuance of bonds.....	10,000	—	81,967
Repayment of lease obligations.....	(2,281)	(2,002)	(18,697)
Payment for purchases of treasury stock.....	(20,007)	(10,007)	(163,992)
Cash dividends paid.....	(28,125)	(25,635)	(230,533)
Capital infusion from noncontrolling shareholders.....	1,695	7,338	13,893
Dividends paid to noncontrolling shareholders.....	(1,297)	(1,451)	(10,631)
Purchases of shares of subsidiaries not resulting in change in scope of consolidation—net.....	(1,307)	(241)	(10,713)
Other—net.....	(55)	—	(450)
Net cash used in financing activities.....	(20,930)	(39,110)	(171,557)
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON			
CASH AND CASH EQUIVALENTS.....	8,623	(3,209)	70,680
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS.....	(33,258)	45,345	(272,606)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR.....	300,991	255,646	2,467,139
CASH AND CASH EQUIVALENTS, END OF YEAR.....	¥ 267,733	¥ 300,991	\$ 2,194,533

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

KAJIMA Corporation and Consolidated Subsidiaries

Year Ended March 31, 2022

1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements of Kajima Corporation (the "Company") and its consolidated subsidiaries (together, the "Companies") have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards ("IFRSs").

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

In addition, certain reclassifications have been made to the consolidated financial statements for the year ended March 31, 2021, to conform to the classifications used in the consolidated financial statements for the year ended March 31, 2022.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and mainly operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥122 to \$1, the approximate rate of exchange at March 31, 2022. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation — The consolidated financial statements as of March 31, 2022, include the accounts of the Company and its 148 (142 in 2021) significant subsidiaries.

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Companies have the ability to exercise significant influence are accounted for by the equity method.

Another 34 (35 in 2021) subsidiaries were not consolidated as they would not have a material effect on the accompanying consolidated financial statements.

All unconsolidated subsidiaries and 97 (84 in 2021) affiliates were accounted for using the equity method.

(The Company, its subsidiaries and affiliates are collectively referred to as the "Group.")

Goodwill, the excess of the cost of acquisition over the fair value of the net assets of an acquired subsidiary or affiliate at the date of acquisition, is amortized using the straight-line method over its useful life that goodwill is expected to have an effect.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from intercompany transactions is also eliminated.

As of March 31, 2022, the Company had 2 special purpose entities (2 in 2021) which were established and are being operated for the purpose of liquidation of real estate, and as such are not consolidated in accordance with Japanese GAAP. The total assets and liabilities of such special purpose entities were ¥41,645 million (\$341,352 thousand) and ¥41,636 million (\$341,279 thousand), respectively, as of March 31, 2022, and ¥42,312 million and ¥42,303 million, respectively, as of March 31, 2021. The Company recognized lease payments of ¥3,581 million (\$29,352 thousand) and ¥3,589 million based on lease agreements of real estate for the years ended March 31, 2022 and 2021, respectively. Certain domestic subsidiaries recognized revenues of ¥102 million (\$836 thousand) from repair works for the year ended March 31, 2022. The investment in silent partnership was ¥6,352 million (\$52,066 thousand) and ¥6,266 million as of March 31, 2022 and 2021, respectively, and its related distributed profit was ¥1,837 million (\$15,057 thousand) and ¥1,793 million for the years ended March 31, 2022 and 2021, respectively.

The breakdown and changes of fully consolidated companies and companies accounted for using the equity method are summarized below:

(1) Breakdown as of March 31, 2022

1) Number of consolidated subsidiaries	: 148	Taiko Trading Co., Ltd.; Kajima Road Co., Ltd.; Kajima Leasing Corporation; Chemical Grouting Co., Ltd.; Kajima Tatemono Sogo Kanri Co., Ltd.; Kajima U.S.A. Inc. (KUSA) and its 33 subsidiaries; Kajima Asia Pacific Holdings Pte. Ltd. (KAP) and its 44 subsidiaries; Kajima Europe Ltd. (KE) and its 26 subsidiaries; Kajima Australia Pty. Ltd. (KA) and its 26 subsidiaries; Chung-Lu Construction Co., Ltd. and 9 subsidiaries of the Company
2) Number of unconsolidated subsidiaries accounted for using the equity method	: 34	ARTES Corporation, Japan Sea Works Co., Ltd. and 32 other companies
3) Number of affiliates accounted for using the equity method	: 97	Katabami Kogyo Co., Ltd. and 96 other companies

(2) Changes for the year ended March 31, 2022

- | | |
|--|---|
| 1) Newly consolidated companies | : 1 subsidiary of the Company, 5 subsidiaries of KUSA, 1 subsidiary of KAP, 2 subsidiaries of KE and 1 subsidiary of KA due to establishment, acquisition and increased materiality |
| 2) Companies excluded from consolidation | : 1 subsidiary of KUSA, 1 subsidiary of KAP, 1 subsidiary of KE and 1 subsidiary of KA due to liquidation and loss control over operations |
| 3) Companies newly accounted for using the equity method | : 18 affiliates due to establishment and acquisition |
| 4) Companies excluded from the equity method | : 1 subsidiary and 5 affiliates due to merger, sales of interests and decrease of influence |

b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements — Japanese accounting standards prescribe that the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either IFRSs or accounting principles generally accepted in the United States of America ("U.S. GAAP") tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (1) amortization of goodwill; (2) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (3) expensing capitalized costs of research and development; (4) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting; and (5) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

c. Unification of Accounting Policies Applied to Foreign Affiliates for the Equity Method — Japanese accounting standards require adjustments to be made to conform the affiliate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the affiliate's financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign affiliates in accordance with either IFRSs or U.S. GAAP tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (1) amortization of goodwill; (2) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (3) expensing capitalized costs of research and development; (4) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting; and (5) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign affiliate elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

d. Business Combinations — Business combinations are accounted for using the purchase method. Acquisition-related costs, such as advisory fees or professional fees, are accounted for as expenses in the periods in which the costs are incurred.

e. Cash Equivalents — Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value. Cash equivalents include time deposits and certificates of deposit, all of which mature or become due within three months of the date of acquisition.

f. Inventories — Construction projects in progress are stated at cost as determined on a specific project basis. Related general and administrative expenses and financial charges are principally excluded from such costs.

Japanese accounting standards require that inventories held for sale in the ordinary course of business be measured at the lower of cost or net selling value, which is defined as the selling price less additional estimated manufacturing costs and estimated direct selling expenses. The replacement cost may be used in place of the net selling value, if appropriate.

As a result, gross profit for the years ended March 31, 2022 and 2021, decreased by ¥22 million (\$180 thousand) and ¥220 million, respectively.

However, in the case of certain overseas subsidiaries, construction projects in progress, development projects in progress and real estate for sale are stated at cost, when not in excess of net realizable value.

g. Capitalization of Interest — Interest costs incurred for real estate development projects conducted by certain overseas subsidiaries have been capitalized as part of the development costs of such projects. Interest expenses capitalized were ¥1,214 million (\$9,951 thousand) and ¥1,048 million for the years ended March 31, 2022 and 2021, respectively.

h. Marketable Securities, Operational Investments in Securities and Investments in Securities — Marketable securities, operational investments in securities and investments in securities are classified and accounted for, depending on management's intent, as follows:

- (1) Trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings;
- (2) Held-to-maturity debt securities, for which there is a positive intent and ability to hold to maturity, are reported at amortized cost; and

(3) Available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

All securities held by the Companies are classified as available-for-sale securities. The cost of securities sold is determined based on the moving-average method. Nonmarketable available-for-sale securities are mainly stated at amortized cost or at cost determined by the moving-average method according to their nature. For other-than-temporary declines in fair value, available-for-sale securities are reduced to net realizable value by a charge to income.

i. Property and Equipment — Property and equipment are principally stated at cost, net of accumulated depreciation. Depreciation has been principally computed using the declining-balance method while the straight-line method is applied to buildings acquired on or after April 1, 1998, and building improvements and structures acquired on or after April 1, 2016.

The estimated useful lives for buildings and structures range from 2 to 60 years, and for machinery, equipment and other, range from 2 to 20 years.

However, in the accounts of certain overseas subsidiaries, depreciation is principally calculated using the straight-line method over the estimated useful lives of the respective assets.

Accumulated depreciation totaled ¥340,949 million (\$2,794,664 thousand) and ¥327,861 million as of March 31, 2022 and 2021, respectively.

j. Long-Lived Assets — The Companies review their long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

k. Allowance for Doubtful Accounts — Allowance for doubtful accounts provided by the Company and its domestic consolidated subsidiaries is stated in amounts considered to be appropriate based on each company's past credit loss experience and an evaluation of potential losses in the receivables and others outstanding. However, the overseas consolidated subsidiaries provide for such possible losses using management's estimate.

l. Retirement Benefits — The Company, its domestic consolidated subsidiaries, and certain overseas consolidated subsidiaries have funded and/or unfunded retirement benefit plans covering their employees. In addition, the Company, certain domestic and overseas consolidated subsidiaries have defined contribution plans.

The Company accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a benefit formula basis. Actuarial gains and losses that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects and are recognized in profit or loss on a straight-line basis over 10 years no longer than the expected average remaining service period of the employees. The discount rate is determined using a single weighted-average discount rate reflecting the estimated timing and amount of benefit payment.

m. Asset Retirement Obligation — An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

n. Significant Basis for Recording Revenues and Costs — The main performance obligations of the Companies in their primary businesses and the point in time when the Companies typically satisfy the performance obligations (when the Companies typically recognize revenues) are as follows:

(1) Construction business

The Companies carry out civil engineering, building construction, equipment and other general construction work based on executed construction contracts, and have performance obligations to deliver products such as completed buildings to customers. When a control over the promised goods or services is transferred to the customer over time, revenue is recognized over time as the performance obligation to transfer the goods or services to the customer is satisfied. The progress of the satisfaction is primarily measured based on the ratio of the cumulative construction costs incurred by the end of the financial year against the total estimated construction costs.

(2) Real estate development and other

The Companies carry out real estate development, architectural, structural and other design and engineering services based on executed real estate sales and outsourcing contracts, and have performance obligations to provide services or deliver properties/deliverables to customers. When a control over the promised goods or services is transferred to the customer over time, revenue is recognized over time as the performance obligation to transfer the goods or services to the customer is satisfied. In other cases, revenue is recognized at a point in time when such properties/deliverables are delivered because it is considered that the performance obligation is to be satisfied at a point in time and the revenue is recognized at the time when the

properties/deliverables are delivered. In case of applying the method to recognize revenue over time, the progress of the satisfaction of the performance obligation is primarily measured based on the ratio of the cumulative costs incurred by the end of the financial year against the total estimated costs.

In the construction, real estate development and other business, the alternative treatment is applied in case the duration of transaction, such as from the beginning of the transaction to the point when the performance obligation is expected to be fully satisfied, is distinctively short. In such cases, the revenue is recognized at the point when the performance obligations are fully satisfied rather than being recognized over time.

o. Costs of Research and Development and Debenture Issuance — All research and development costs and debenture issuance costs are charged to income as incurred. Costs of research and development for the years ended March 31, 2022 and 2021, totaled ¥17,359 million (\$142,287 thousand) and ¥15,029 million, respectively.

p. Leases — Finance lease transactions are capitalized by recognizing lease assets and lease obligations in the balance sheet.

All other leases are mainly accounted for as operating leases.

q. Bonuses to Directors — Bonuses to directors are accrued at the end of the year to which such bonuses are attributable.

r. Income Taxes — The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred income taxes are measured by applying currently enacted income tax rates to the temporary differences.

The Company files a tax return under the Consolidated Corporate-Tax System, which allows companies to base tax payments on the combined profits or losses of the parent company and its wholly owned domestic subsidiaries.

The Company and certain domestic subsidiaries will transition to the Group Tax Sharing System that replaces the current Consolidated Corporate-Tax System from the year ending March 31, 2023. However, concerning the transition to the Group Tax Sharing System and related revisions made to Non-consolidated Corporate-Tax System, the Company and certain domestic subsidiaries did not adopt Paragraph 44 of "Implementation Guidance on Tax Effect Accounting" (Guidance No. 28 issued by the Accounting Standards Board of Japan ("ASBJ") on February 16, 2018) pursuant to Paragraph 3 of "Practical Solution on the Treatment of Tax Effect Accounting for the Transition from the Consolidated Corporate-Tax System to the Group Tax Sharing System" (Practical Issues Task Force No. 39 issued by ASBJ on March 31, 2020). Accordingly, deferred tax assets and deferred tax liabilities as of March 31, 2022 and 2021, were computed based on the previous Corporate Tax Act.

Also, the Company and certain domestic subsidiaries will adopt "Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System" (Practical Issues Task Force No. 42 issued by ASBJ on August 12, 2021) from the beginning of the year ending March 31, 2023.

s. Accounting Principles and Procedures Adopted where the Relevant Accounting Standards are not Specified — Joint ventures, which the Company and its certain domestic consolidated subsidiaries form with other companies for the purpose of winning awards and managing construction projects, are not accounted as separate entities, but the construction revenue and the construction costs arising in the joint ventures are proportioned to individual financial statements in accordance with the share in the joint venture.

t. Foreign Currency Transactions — All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates as of the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by forward exchange contracts or currency swaps.

u. Foreign Currency Financial Statements — The balance sheet accounts and revenue and expense accounts of the overseas consolidated subsidiaries are translated into Japanese yen at the current exchange rates as of each balance sheet date except for equity, which is translated at the historical exchange rate.

Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity.

v. Derivatives and Hedging Activities — The Companies use derivative financial instruments to manage their exposures to fluctuations in foreign exchange and interest rates. Foreign exchange forward contracts, currency swaps and interest rate swaps are principally utilized by the Companies to reduce the risks arising from the factors mentioned above. The Companies do not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows:

(1) All derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of income; and

(2) For derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The derivative instruments applied for forecasted or committed transactions are measured at fair value, but the unrealized gains/losses are deferred until the underlying transactions are completed.

The monetary debts and credits denominated in foreign currencies, for which foreign exchange forward contracts or currency swaps are used to hedge the foreign currency fluctuations, are translated at the contracted rate if the forward contracts or currency swaps qualify for hedge accounting.

Interest rate swaps which qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is charged to income.

w. Per Share Information — Basic net income per share is computed by dividing net income attributable to common stockholders by the weighted-average number of common shares outstanding for the period.

Diluted net income per share is not disclosed because the Companies did not have dilutive shares for the years ended March 31, 2022 and 2021.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective financial years including dividends to be paid after the end of the year.

x. Changes in Accounting Policies

(1) Application of “Accounting Standard for Revenue Recognition”

The Company and its domestic subsidiaries have applied “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29 revised on March 31, 2020; hereinafter the “Revenue Recognition Standard”) and relevant implementation guidance from the beginning of the year ended March 31, 2022. Accordingly, the Company and its domestic subsidiaries recognize revenue as the amount expected to be entitled in exchange for the promised goods or services when the control of those goods or services is transferred to the customer.

In accordance with the transitional treatment stipulated in the proviso of paragraph 84 of the Revenue Recognition Standard, the cumulative effects of retrospective application of the new accounting policy, assuming it has been applied to periods prior to the beginning of the year ended March 31, 2022, have been added to or subtracted from retained earnings at the beginning of the year ended March 31, 2022, and the new accounting policy is applied from the said balance.

As a result, “Retained earnings” increased by ¥1,405 million (\$11,516 thousand) on the consolidated balance sheet at the beginning of the year ended March 31, 2022. In addition, the other major impacts to the consolidated balance sheet at the beginning of the year ended March 31, 2022, include decreases in “Inventories: construction projects in progress” by ¥47,621 million (\$390,336 thousand), “Advances received: construction projects in progress” by ¥16,504 million (\$135,279 thousand), “Notes and accounts payable – trade” by ¥15,555 million (\$127,500 thousand), and “Inventories: development projects in progress, real estate for sale and other” by ¥13,992 million (\$114,689 thousand) as well as an increase in “Notes and accounts receivable – trade” by ¥27,220 million (\$223,115 thousand).

In accordance with the transitional treatment stipulated in paragraph 89-3 of the Revenue Recognition Standard, information for the year ended March 31, 2021 in Notes 4 and 26, is not disclosed.

(2) Application of “Accounting Standard for Fair Value Measurement”

The Companies have applied “Accounting Standard for Fair Value Measurement” (ASBJ Statement No. 30 issued on July 4, 2019) and relevant accounting standards and implementation guidance from the beginning of the year ended March 31, 2022. In accordance with the transitional treatment stipulated in paragraph 19 of the “Accounting Standard for Fair Value Measurement” and paragraph 44-2 of the “Accounting Standard for Financial Instruments” (ASBJ Statement No. 10 revised on July 4, 2019), the new accounting policy set forth by the “Accounting Standard for Fair Value Measurement”, etc. is applied prospectively.

The application of the new accounting policy had an immaterial impact on the consolidated financial statements for the year ended March 31, 2022.

Notes regarding the financial instruments categorized by fair value hierarchy have been added to Note 19. However, in accordance with the transitional treatment stipulated in paragraph 7-4 of the “Implementation Guidance on Disclosures about Fair Value of Financial Instruments” (ASBJ Guidance No. 19 revised on July 4, 2019), information for the year ended March 31, 2021, is not disclosed.

3. SIGNIFICANT ACCOUNTING ESTIMATE

Estimate on total construction revenue, total construction costs and the progress of the contract concerning the method to recognize revenue over time as the performance obligation to transfer the promised goods or services to the customer is satisfied (hereinafter, “Percentage-of-Completion Method”)

(1) Carrying amounts

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
			2022
Construction revenue recognized by			
the Percentage-of-Completion Method.....	¥ 1,680,573	¥ 1,551,820	\$ 13,775,189
Construction costs recognized by			
the Percentage-of-Completion Method.....	1,517,699	1,375,920	12,440,156
Provision for loss on construction projects in progress			
(recorded in other current liabilities).....	13,837	14,120	113,418

Note: The amounts for the year ended March 31, 2021, were calculated by a method before the application of Revenue Recognition Standard.

(2) Information on the significant accounting estimate

The construction revenue is calculated by multiplying the total estimated construction revenue by the progress principally based on cumulative construction costs incurred by the end of the financial year against the total estimated construction costs.

The estimation of the total construction revenue and the total construction costs is based on the operational budget which is compiled at the beginning of the construction and updated in a timely manner. At the same time, the progress of the contract is principally estimated by the ratio of the cumulative construction costs incurred by the end of the financial year against the total estimated construction costs.

As construction progresses, the aforementioned estimation is influenced by factors such as: 1) the variation orders regarding changes in construction methods or scope; 2) the fluctuations of the price in the construction materials and labor market; and 3) the changes of construction costs led by condition changes related to projects. Such factors could have material impact on the amount of construction revenue, construction costs and provision for loss on construction projects in progress in the consolidated financial statements for the following financial year.

4. CONTRACT ASSETS AND LIABILITIES

Receivables from contracts with customers, contract assets, and contract liabilities as of March 31, 2022, consisted of the following:

a. Receivables from contracts with customers and contract assets

	Millions of Yen		Thousands of U.S. Dollars	
	2022		2022	
Notes receivable—trade	¥	17,741	\$	145,418
Accounts receivable—trade		324,923		2,663,303
Contract assets		380,934		3,122,410

b. Contract liabilities

	Millions of Yen		Thousands of U.S. Dollars	
	2022		2022	
Advances received:				
Construction projects in progress.....	¥	124,112	\$	1,017,311
Development projects in progress, real estate for sale and other		3,432		28,131
Other current liabilities		18,089		148,271
Total	¥	145,633	\$	1,193,713

5. MARKETABLE SECURITIES, OPERATIONAL INVESTMENTS IN SECURITIES AND INVESTMENTS IN SECURITIES

Marketable securities, operational investments in securities and investments in securities as of March 31, 2022 and 2021, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars	
	2022	2021	2022	
Current:				
Government and corporate bonds	¥	187	¥	326
Preferred equity investment.....		9,771		10,156
Other		2,127		2,163
Total	¥	12,085	¥	12,645
Non-Current:				
Equity securities	¥	267,090	¥	275,020
Government and corporate bonds		899		766
Other		14,517		12,087
Total	¥	282,506	¥	287,873

The costs and aggregate fair values related to the category of the securities classified as available-for-sale as of March 31, 2022 and 2021, were as follows:

As of March 31, 2022	Millions of Yen			
	Cost	Unrealized Gain	Unrealized Loss	Fair Value (Carrying Amount)
Available-for-sale:				
Equity securities	¥ 111,021	¥ 154,073	¥ (5,492)	¥ 259,602
Government and corporate bonds	1,069	19	(2)	1,086
Other	1,682	588	(5)	2,265
Total	¥ 113,772	¥ 154,680	¥ (5,499)	¥ 262,953

As of March 31, 2021	Millions of Yen			
	Cost	Unrealized Gain	Unrealized Loss	Fair Value (Carrying Amount)
Available-for-sale:				
Equity securities	¥ 109,547	¥ 161,871	¥ (2,676)	¥ 268,742
Government and corporate bonds	1,054	38	—	1,092
Other	1,560	554	(1)	2,113
Total	¥ 112,161	¥ 162,463	¥ (2,677)	¥ 271,947

As of March 31, 2022	Thousands of U.S. Dollars			
	Cost	Unrealized Gain	Unrealized Loss	Fair Value (Carrying Amount)
Available-for-sale:				
Equity securities	\$ 910,008	\$ 1,262,893	\$ (45,016)	\$ 2,127,885
Government and corporate bonds	8,762	156	(16)	8,902
Other	13,787	4,820	(42)	18,565
Total	\$ 932,557	\$ 1,267,869	\$ (45,074)	\$ 2,155,352

The above figures include marketable equity securities temporarily lent to financial institutions based on securities lending agreements in the amount of ¥187 million (\$1,533 thousand) and ¥244 million as of March 31, 2022 and 2021, respectively.

The information for available-for-sale securities which were sold during the years ended March 31, 2022 and 2021, was as follows:

Year Ended March 31, 2022	Millions of Yen		
	Proceeds	Realized Gain	Realized Loss
Available-for-sale:			
Equity securities	¥ 16,225	¥ 13,510	¥ (4)
Government and corporate bonds	33	1	(0)
Other.....	277	7	(3)
Total	¥ 16,535	¥ 13,518	¥ (7)
 Year Ended March 31, 2021	 Millions of Yen		
	Proceeds	Realized Gain	Realized Loss
Available-for-sale:			
Equity securities	¥ 9,561	¥ 6,866	¥ (12)
Government and corporate bonds	19	1	(0)
Other.....	32	—	(6)
Total	¥ 9,612	¥ 6,867	¥ (18)
 Year Ended March 31, 2022	 Thousands of U.S. Dollars		
	Proceeds	Realized Gain	Realized Loss
Available-for-sale:			
Equity securities	\$ 132,992	\$ 110,738	\$ (33)
Government and corporate bonds	270	8	(0)
Other.....	2,271	57	(24)
Total	\$ 135,533	\$ 110,803	\$ (57)

The impairment losses on available-for-sale securities were ¥227 million (\$1,861 thousand) and ¥2,810 million for the years ended March 31, 2022 and 2021, respectively.

6. REVALUATION OF LAND

Under the "Law of Land Revaluation," the Company and a domestic consolidated subsidiary adopted a one-time revaluation of their own-use land in Japan to a value based on real estate appraisal information as of March 31, 2002.

The resulting land revaluation excess represents unrealized appreciation of land and is stated, net of income taxes, as a component of equity. Continuous readjustment is not permitted unless the land value subsequently declines significantly such that the amount of the decline in value should be removed from the land revaluation excess account and related deferred tax liabilities.

7. LONG-LIVED ASSETS

For the year ended March 31, 2022, the Company and a foreign consolidated subsidiary recognized losses on impairment of the following assets:

Use	Type of assets	Location	Number of assets
Assets used for business	Other (Mountain forests and trees)	Miyazaki Prefecture and others	4
Assets held for rent	Land, Buildings and structures	Nagano Prefecture	1
Assets held for rent	Construction in progress, Other (Right of use assets)	Yangon, Myanmar	1

For purposes of evaluating and measuring impairment, assets used for business and assets held for rent are individually evaluated.

The carrying amounts of certain asset used for business and asset held for rent were devalued to their recoverable amounts, due to substantial declines in their fair market value.

As a result, the Company and a foreign consolidated subsidiary recognized impairment losses of ¥16,453 million (\$134,861 thousand), which consisted of assets used for business of ¥216 million (\$1,771 thousand) and assets held for rent of ¥16,237 million (\$133,090 thousand) for the year ended March 31, 2022.

The recoverable amounts of such assets were measured at the anticipated net selling price at disposition. The Company and a foreign consolidated subsidiary principally used the appraisal value, less the cost of disposal, for calculating the net selling price at disposition.

For the year ended March 31, 2021, the Company and a foreign consolidated subsidiary recognized losses on impairment of the

following assets:

Use	Type of assets	Location	Number of assets
Assets used for business	Buildings	New York, U.S.A.	1
Assets held for rent	Construction in progress	Nagano Prefecture	1

For purposes of evaluating and measuring impairment, assets used for business and assets held for rent are individually evaluated. The carrying amounts of certain asset used for business and asset held for rent were devalued to their recoverable amounts, due to substantial declines in their fair market value.

As a result, the Company and a foreign consolidated subsidiary recognized impairment losses of ¥946 million, which consisted of assets used for business of ¥623 million and assets held for rent of ¥323 million for the year ended March 31, 2021.

The recoverable amounts of such assets were measured at the anticipated net selling price at disposition. The Company and a foreign consolidated subsidiary principally used the appraisal value, less the cost of disposal, for calculating the net selling price at disposition.

8. INVESTMENT PROPERTY

The Companies own certain rental properties such as office buildings and commercial facilities in Tokyo, other areas in Japan and overseas (Indonesia and others). The net of rental income and operating expenses for those rental properties was ¥8,500 million (\$69,672 thousand), loss on sales or disposals of property and equipment—net was ¥68 million (\$557 thousand), and loss on impairment of long-lived assets was ¥9,441 million (\$77,385 thousand) for the year ended March 31, 2022. The net of rental income and operating expenses for those rental properties was ¥8,081 million, gain on sales or disposals of property and equipment—net was ¥1,220 million, and loss on impairment of long-lived assets was ¥323 million for the year ended March 31, 2021.

In addition, the carrying amounts, changes in such balances and fair values of such properties were as follows:

Millions of Yen			
Carrying amount			Fair value
As of April 1, 2021	Increase/(Decrease)	As of March 31, 2022	As of March 31, 2022
¥ 226,344	¥ (7,048)	¥ 219,296	¥ 436,335

Millions of Yen			
Carrying amount			Fair value
As of April 1, 2020	Increase/(Decrease)	As of March 31, 2021	As of March 31, 2021
¥ 198,513	¥ 27,831	¥ 226,344	¥ 425,475

Thousands of U.S. Dollars			
Carrying amount			Fair value
As of April 1, 2021	Increase/(Decrease)	As of March 31, 2022	As of March 31, 2022
\$ 1,855,279	\$ (57,771)	\$ 1,797,508	\$ 3,576,516

Notes:

- (1) Carrying amount recognized in the consolidated balance sheet is net of accumulated depreciation, if any.
- (2) Increase during the financial year ended March 31, 2021, primarily consists of construction of buildings and other of ¥21,931 million.
- (3) Fair value of properties as of March 31, 2022 and 2021, was measured as follows:
 - 1) Fair value of domestic properties is principally measured by the Companies in accordance with its Real Estate Appraisal Standard, including adjustments using indexes.
 - 2) Fair value of overseas properties is principally measured by third-party appraisal reports.

9. LONG-TERM LOANS RECEIVABLE

Long-term loans receivable primarily consist of loans to business partners and customers of the Companies.

10. PLEDGED ASSETS

As of March 31, 2022, the following assets of the Companies were pledged to secure the repayment of current portion of long-term debt of ¥14,002 million (\$114,770 thousand), long-term debt of ¥33,596 million (\$275,377 thousand) and other long-term liabilities of ¥2 million (\$16 thousand) and to assure the performance by the Companies under certain agreements.

	Thousands of	
	Millions of Yen	U.S. Dollars
Notes and accounts receivable—trade	¥ 761	\$ 6,238
Inventories:		
Development projects in progress, real estate for sale and other	85,345	699,549
Other current assets	74	607
Land	63	516
Buildings and structures	663	5,434
Machinery, equipment and other.....	14	115
Investments in securities and Investments in unconsolidated subsidiaries and affiliates	7,772	63,705
Long-term loans receivable and long-term loans to unconsolidated subsidiaries and affiliates	738	6,049
Total	¥ 95,430	\$ 782,213

11. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings as of March 31, 2022 and 2021, mainly consisted of bank overdrafts. The weighted-average interest rates of short-term borrowings as of March 31, 2022 and 2021, were 0.50% and 0.45%, respectively.

Long-term debt as of March 31, 2022 and 2021, consisted of the following:

	Millions of Yen		Thousands of	
	2022	2021	U.S. Dollars	
			2022	
Long-term loans, due 2022 – 2061	¥ 121,430	¥ 133,231	\$ 995,328	
Corporate bonds, due 2024 – 2027	50,000	50,000	409,836	
Lease obligations	7,309	6,303	59,910	
Total	178,739	189,534	1,465,074	
Current portion included in current liabilities	(28,259)	(21,425)	(231,631)	
Total	¥ 150,480	¥ 168,109	\$ 1,233,443	

Long-term loans as of March 31, 2022 and 2021, were primarily from banks and insurance companies. The weighted-average interest rates of long-term loans as of March 31, 2022 and 2021, were 1.65% and 1.98%, respectively. The Company issues corporate bonds to meet its financial needs and the weighted-average interest rates for the outstanding balances of such corporate bonds as of March 31, 2022 and 2021, were 0.26% and 0.23%, respectively. Certain short-term and long-term bank loans of the Company and its domestic consolidated subsidiaries are made under agreements which, as is customary in Japan, provide that the bank may, under certain conditions, require the borrower to provide collateral (or additional collateral) or guarantors with respect to the loans, and that the bank may treat any collateral, whether furnished as security for short-term or long-term loans or otherwise, as collateral for all indebtedness to such bank. However, the Company and its domestic consolidated subsidiaries have never received such a request.

The aggregate annual maturities of long-term debt (including current portion) as of March 31, 2022, were as follows:

Years Ending March 31	Thousands of	
	Millions of Yen	U.S. Dollars
2023	¥ 28,259	\$ 231,631
2024	24,083	197,402
2025	54,462	446,410
2026	20,241	165,910
2027	33,036	270,787
2028 and thereafter	18,658	152,934
Total	¥ 178,739	\$ 1,465,074

In addition, the Company entered into committed loan facility agreements aggregating ¥150,000 million (\$1,229,508 thousand) with several Japanese banks. There were no outstanding balances under the committed loan facility agreements as of March 31, 2022.

12. COMMERCIAL PAPER

Commercial paper was represented by 69-day paper issued by the Company with the weighted-average interest rate of (0.01)% as of March 31, 2022.

13. ADVANCES RECEIVED ON CONSTRUCTION PROJECTS IN PROGRESS

The Companies normally receive payments from customers on a progress basis in accordance with the terms of the respective construction contracts.

14. RETIREMENT BENEFITS

The Company, its domestic consolidated subsidiaries, and certain overseas consolidated subsidiaries have funded and/or unfunded defined benefit plans covering their employees. In addition, the Company, certain domestic and overseas consolidated subsidiaries have defined contribution plans.

Under the defined benefit pension plans, which are all funded, employees terminating their employment are entitled to either a lump-sum payment or an annuity, determined based on the rate of pay at the time of termination and years of service.

The severance lump-sum payment plans, which are mostly unfunded, except for a certain plan that is deemed to be funded where a consolidated subsidiary contributes qualified plan assets to an employee retirement benefit trust, provide for a lump-sum payment to terminated employees, determined based on accumulated points allocated each month according to an employee's job classification and performance, or on the rate of pay at the time of termination and years of service.

Certain consolidated subsidiaries account for their retirement benefit plans using the simplified method.

a. Changes in defined benefit obligation

The changes in defined benefit obligation for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2022	2021	2022
Balance at beginning of year.....	¥ 69,924	¥ 68,889	\$ 573,148
Current service cost	4,730	4,850	38,770
Interest cost	378	378	3,098
Actuarial gains.....	(540)	(94)	(4,426)
Benefits paid	(3,983)	(4,015)	(32,648)
Increase due to acquisition of a newly consolidated subsidiary	1,750	—	14,344
Other	150	(84)	1,230
Balance at end of year	¥ 72,409	¥ 69,924	\$ 593,516

Note: Retirement benefit plans accounted for using the simplified method are excluded.

b. Changes in plan assets

The changes in plan assets for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2022	2021	2022
Balance at beginning of year	¥ 10,267	¥ 8,771	\$ 84,156
Expected return on plan assets	60	54	492
Actuarial (losses) gains	(113)	1,521	(926)
Contributions from the employer	98	97	803
Benefits paid	(110)	(176)	(902)
Increase due to acquisition of a newly consolidated subsidiary	1,713	—	14,041
Balance at end of year	¥ 11,915	¥ 10,267	\$ 97,664

Note: Retirement benefit plans accounted for using the simplified method are excluded.

c. Changes in net defined benefit liability accounted for using the simplified method

The changes in net defined benefit liability accounted for using the simplified method for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Balance at beginning of year	¥ 1,383	¥ 1,340	\$ 11,336
Benefit cost	211	195	1,730
Benefits paid	(163)	(89)	(1,337)
Contributions to the funds	(50)	(52)	(410)
Other	(1)	(11)	(8)
Balance at end of year	¥ 1,380	¥ 1,383	\$ 11,311

d. Reconciliation with the consolidated balance sheet

Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2022 and 2021, was as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Funded defined benefit obligation	¥ 10,909	¥ 9,025	\$ 89,418
Plan assets.....	(12,438)	(10,749)	(101,951)
Total	(1,529)	(1,724)	(12,533)
Unfunded defined benefit obligation	63,403	62,764	519,696
Net liability for defined benefit obligation	¥ 61,874	¥ 61,040	\$ 507,163

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Liability for retirement benefits	¥ 63,185	¥ 62,575	\$ 517,910
Asset for retirement benefits	(1,311)	(1,535)	(10,747)
Net liability for defined benefit obligation	¥ 61,874	¥ 61,040	\$ 507,163

Notes:

(1) Retirement benefit plans accounted for using the simplified method are included.

(2) Asset for retirement benefits is included in "other" in investments and other assets in the consolidated balance sheet.

e. Periodic benefit costs

The components of net periodic benefit costs for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Service cost	¥ 4,730	¥ 4,850	\$ 38,770
Interest cost	378	378	3,098
Expected return on plan assets	(60)	(54)	(492)
Recognized actuarial losses	201	330	1,648
Benefit cost in simplified method	211	195	1,730
Other	(15)	(12)	(123)
Net periodic benefit costs	¥ 5,445	¥ 5,687	\$ 44,631

f. Other comprehensive income

Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Actuarial gains	¥ 593	¥ 1,944	\$ 4,861

g. Accumulated other comprehensive income

Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Unrecognized actuarial losses.....	¥ (137)	¥ (730)	\$ (1,123)

h. Plan assets

(1) Components of plan assets

Plan assets as of March 31, 2022 and 2021, consisted of the following:

	2022	2021
Equity investments.....	55 %	53 %
Debt investments	19	20
Cash and cash equivalents	11	12
General accounts with life insurance companies	9	9
Other	6	6
Total	100 %	100 %

(2) Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

i. Assumptions

Assumptions used for the years ended March 31, 2022 and 2021, were set forth as follows:

	2022	2021
Discount rate	0.0% to 0.6%	0.1% to 0.6%
Expected rate of return on plan assets	1.0% to 2.5%	1.0% to 2.5%

j. Defined contribution pension plans

The costs of defined contribution plans were ¥3,216 million (\$26,361 thousand) and ¥2,912 million for the years ended March 31, 2022 and 2021, respectively.

15. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

a. Dividends

Under the Companies Act, companies can pay dividends at any time during the financial year in addition to the year-end dividend upon resolution at the stockholders' meeting. Additionally, for companies that meet certain criteria including: (1) having a Board of Directors; (2) having independent auditors; (3) having an Audit & Supervisory Board; and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the financial year if the company has prescribed so in its articles of incorporation. However, such article is not stipulated in the articles of incorporation of the Company.

Semiannual interim dividends can be paid once a year upon resolution by the Board of Directors as stipulated in the articles of incorporation of the Company.

b. Increases/decreases and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the stockholders.

c. Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the stockholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity.

At the Board of Directors' Meetings held on May 14, 2021, and February 10, 2022, the Company resolved matters related to acquisition of its own shares in accordance with Article 156 of the Companies Act, applicable pursuant to Article 165, Paragraph 3 of the said Act. The number of shares acquired based on the resolutions on May 14, 2021, and February 10, 2022, were 6,651 thousand shares and 6,464 thousand shares, respectively.

At the Board of Directors' Meeting held on July 13, 2021, the Company resolved to dispose of its own shares as restricted stock remuneration. The number of shares disposed of based on the resolution was 211 thousand shares.

16. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.5% for the years ended March 31, 2022 and 2021.

The tax effects of significant temporary differences which resulted in deferred tax assets and liabilities as of March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Deferred tax assets:			2022
Valuation loss on property and equipment	¥ 19,829	¥ 15,336	\$ 162,533
Liability for retirement benefits	19,695	19,426	161,434
Other	58,912	56,044	482,885
Subtotal	98,436	90,806	806,852
Valuation allowance	(34,216)	(27,758)	(280,459)
Total	64,220	63,048	526,393
Deferred tax liabilities:			
Unrealized gain on available-for-sale securities	(46,010)	(48,376)	(377,131)
Other	(9,727)	(7,630)	(79,729)
Total	(55,737)	(56,006)	(456,860)
Net deferred tax assets	¥ 8,483	¥ 7,042	\$ 69,533

As of March 31, 2022, certain consolidated subsidiaries of the Company have tax loss carryforwards available to offset future taxable income, which will start expiring in 2023. As for the domestic consolidated subsidiaries, their tax loss carryforwards will gradually expire by 2032. Due to the uncertainty in the realization of such tax loss carryforwards, the Companies have established a valuation allowance to offset part of the related deferred tax assets in the amount of ¥2,910 million (\$23,852 thousand) and ¥1,623 million as of March 31, 2022 and 2021, respectively.

A reconciliation between the normal effective statutory tax rate and the actual effective tax rate reflected in the accompanying consolidated statement of income for the year ended March 31, 2022, was as follows:

	<u>2022</u>
Normal effective statutory tax rate	30.5 %
Expenses not deductible for income tax purposes	0.5
Valuation allowance	4.3
Tax benefits not recognized on equity in earnings or losses of unconsolidated subsidiaries and affiliates	(1.0)
Tax credits for research and development	(0.7)
Other—net	(0.2)
Actual effective tax rate	33.4 %

Information for the year ended March 31, 2021, is not disclosed, because the difference was not more than 5% of the normal effective statutory tax rate.

17. RELATED PARTY TRANSACTIONS

Transactions of the Company with directors of the Company

Transactions for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	<u>2022</u>	2021	<u>2022</u>	2021
Disposals of own shares.....	¥ 30	¥ 15	\$ 246	

Notes:

- (1) The transactions are contribution-in-kind provided to the Company with monetary remuneration receivables by directors based on restricted stock remuneration plan.
- (2) The disposal prices for the own shares were the closing price of a share of the Company's common stock in the Tokyo Stock Exchange on each business day immediately before the Board of Directors' Meeting at which the resolution of the disposal was made.

18. LEASES

The Companies have a number of operating lease agreements, primarily for office space and computer equipment, which are renewable upon expiration and mainly cancelable.

a. Operating leases as a lessee

The minimum rental commitments under noncancelable operating leases as of March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	<u>2022</u>	2021	<u>2022</u>	2021
Due within one year	¥ 8,250	¥ 7,703	\$ 67,623	
Due after one year	34,846	36,185	285,623	
Total	¥ 43,096	¥ 43,888	\$ 353,246	

b. Operating leases as a lessor

The minimum rental receivables under noncancelable operating leases as of March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Due within one year	¥ 19,139	¥ 15,907	\$ 156,877
Due after one year	118,741	98,673	973,287
Total	¥ 137,880	¥ 114,580	\$ 1,130,164

19. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

a. Policy for financial instruments

The Companies use financial instruments, mainly loans from banks, commercial paper and bonds, based on their capital financing plans for construction and development businesses. Cash surpluses, if any, are invested in low-risk financial assets such as deposits. It is the Companies' policy to use derivatives only for actual operating requirements, not for speculation.

b. Nature, extent of risks arising from financial instruments, and risk management for financial instruments

Receivables, such as notes and accounts receivable—trade, are exposed to customer credit risks. The Companies thoroughly enforce credit risk management, which principally includes credit research at the time of obtaining work and timely monitoring of credit standings.

Payment terms of payables, such as notes and accounts payable—trade, are within one year.

Although marketable securities and investments in securities are exposed to the risk of market price fluctuations, the Companies use the internal management system to recognize their fair values periodically.

Loans from banks, commercial paper and bonds are used to raise funds for construction and development business.

Derivatives mainly include foreign exchange forward contracts, currency swaps and interest rate swaps, which are used to manage exposure to market risks from changes in foreign currency exchange rates of future demand and collection of foreign-currency-denominated funds, and from changes in interest rates of loans from banks and bonds. Please see Note 20 for more details regarding derivatives.

In addition, the Company entered into committed loan facility agreements aggregating ¥150,000 million (\$1,229,508 thousand) with several Japanese banks to manage exposure to liquidity risks on raising funds.

c. Fair values of financial instruments

Fair values of financial instruments are as follows. The fair values of cash and cash equivalents, other current assets (time deposits due after three months of the date of acquisition), short-term borrowings, commercial paper, notes and accounts payable—trade and income taxes payable are not disclosed because the maturities of the said financial instruments are short and the carrying values approximate fair value. In addition, the fair values of investments in partnerships and other similar entities in which the net amount of equity interest is recorded on the consolidated balance sheet are not disclosed. The carrying amounts of such investments, including operational investments in securities, were ¥14,379 million (\$117,861 thousand) as of March 31, 2022. Also, please see Note 20 for the details of the fair values of derivatives.

(1) Fair value of financial instruments

The carrying amount, fair value and unrealized gain (loss) of financial instruments as of March 31, 2022 and 2021, were as follows. However, financial instruments that do not have a quoted market price in an active market are not included as of March 31, 2022. Also, financial instruments whose fair value cannot be reliably determined are not included as of March 31, 2021.

As of March 31, 2022	Millions of Yen		
	Carrying Amount	Fair Value	Unrealized Gain (Loss)
ASSETS			
Notes and accounts receivable—trade	¥ 726,564	¥	¥
Allowance for doubtful accounts	(1,466)		
	725,098	724,970	(128)
Marketable securities and investments in securities			
Available-for-sale securities	262,953	262,953	—
Long-term loans receivable	5,225		
Long-term loans to unconsolidated subsidiaries and affiliates	64,652		
Allowance for doubtful accounts	(1,576)		
	68,301	68,103	(198)
Total	¥ 1,056,352	¥ 1,056,026	¥ (326)
LIABILITIES			
Current portion of long-term debt	¥ 28,259	¥ 28,259	¥ —
Long-term debt	150,480	152,911	2,431
Total	¥ 178,739	¥ 181,170	¥ 2,431

As of March 31, 2021	Millions of Yen		
	Carrying Amount	Fair Value	Unrealized Gain (Loss)
ASSETS			
Notes and accounts receivable—trade	¥ 602,162	¥	¥
Allowance for doubtful accounts	(561)		
	601,601	601,701	100
Marketable securities and investments in securities			
Available-for-sale securities	271,947	271,947	—
Long-term loans receivable	7,683		
Long-term loans to unconsolidated subsidiaries and affiliates	56,056		
Allowance for doubtful accounts	(1,534)		
	62,205	62,144	(61)
Total	¥ 935,753	¥ 935,792	¥ 39
LIABILITIES			
Current portion of long-term debt	¥ 21,425	¥ 21,424	¥ (1)
Long-term debt	168,109	172,814	4,705
Total	¥ 189,534	¥ 194,238	¥ 4,704
	Thousands of U.S. Dollars		
	Carrying Amount	Fair Value	Unrealized Gain (Loss)
As of March 31, 2022			
ASSETS			
Notes and accounts receivable—trade	\$ 5,955,443	\$	\$
Allowance for doubtful accounts	(12,016)		
	5,943,427	5,942,378	(1,049)
Marketable securities and investments in securities			
Available-for-sale securities	2,155,352	2,155,352	—
Long-term loans receivable	42,828		
Long-term loans to unconsolidated subsidiaries and affiliates	529,934		
Allowance for doubtful accounts	(12,918)		
	559,844	558,221	(1,623)
Total	\$ 8,658,623	\$ 8,655,951	\$ (2,672)
LIABILITIES			
Current portion of long-term debt	\$ 231,631	\$ 231,631	\$ —
Long-term debt	1,233,443	1,253,369	19,926
Total	\$ 1,465,074	\$ 1,485,000	\$ 19,926

(2) Carrying amount of financial instruments that do not have a quoted market price in an active market

	Millions of Yen	Thousands of U.S. Dollars
	2022	2022
Investments in securities		
Available-for-sale:		
Equity securities	¥ 7,488	\$ 61,377
Preferred equity investment	9,771	80,090
Investments in unconsolidated subsidiaries and affiliates	73,365	601,352
Total	¥ 90,624	\$ 742,819

The carrying amounts mentioned above include the carrying amounts of operational investments in securities that do not have a quoted market price in active markets.

(3) Carrying amount of financial instruments whose fair value cannot be reliably determined

	Millions of Yen	
	2021	
Investments in securities		
Available-for-sale:		
Equity securities	¥	6,278
Preferred equity investment		10,156
Other		12,137
Investments in unconsolidated subsidiaries and affiliates		63,827
Total	¥	92,398

The carrying amounts mentioned above include the carrying amounts of operational investments in securities, whose fair value cannot be reliably determined, because there are no quoted prices in active markets.

d. Maturity analysis for financial assets and securities with contractual maturities

	Millions of Yen			
	Due within one year	Due after one year through five years	Due after five years through ten years	Due after ten years
As of March 31, 2022				
Cash and cash equivalents	¥ 267,733	¥ —	¥ —	¥ —
Marketable securities and investments in securities				
Available-for-sale securities with contractual maturities				
Government and corporate bonds	186	746	140	—
Notes and accounts receivable—trade	685,732	39,065	1,017	750
Other current assets				
Time deposits due after three months of the date of acquisition	5,571	—	—	—
Long-term loans receivable	3,354	4,320	4	901
Long-term loans to unconsolidated subsidiaries and affiliates	72	26,966	24,729	12,957
Total	¥ 962,648	¥ 71,097	¥ 25,890	¥ 14,608

	Thousands of U.S. Dollars			
	Due within one year	Due after one year through five years	Due after five years through ten years	Due after ten years
As of March 31, 2022				
Cash and cash equivalents	\$ 2,194,533	\$ —	\$ —	\$ —
Marketable securities and investments in securities				
Available-for-sale securities with contractual maturities				
Government and corporate bonds	1,524	6,115	1,147	—
Notes and accounts receivable—trade	5,620,754	320,205	8,336	6,148
Other current assets				
Time deposits due after three months of the date of acquisition	45,664	—	—	—
Long-term loans receivable	27,492	35,410	33	7,385
Long-term loans to unconsolidated subsidiaries and affiliates	590	221,032	202,697	106,205
Total	\$ 7,890,557	\$ 582,762	\$ 212,213	\$ 119,738

Please see Note 11 for annual maturities of long-term debt.

e. Financial instruments categorized by fair value hierarchy

The fair value of financial instruments is categorized into the following three levels, depending on the observability and significance of the inputs used in making fair value measurements:

Level 1: Fair values measured by using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair values measured by using inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly.

Level 3: Fair values measured by using unobservable inputs for the assets or liabilities.

If multiple inputs are used that have a significant impact on the measurement of fair value, the fair value is categorized at the lowest level in the fair value measurement among the levels to which each of these inputs belongs.

(1) The financial assets and liabilities measured at the fair values in the consolidated balance sheet

As of March 31, 2022	Millions of Yen			
	Fair value			Total
	Level 1	Level 2	Level 3	
ASSETS				
Marketable securities and investments in securities				
Available-for-sale:				
Equity securities	¥ 254,099	¥ —	¥ 5,503	¥ 259,602
Government and corporate bonds	782	304	—	1,086
Other	388	—	—	388
Derivative transactions:				
To which hedge accounting is not applied	—	404	—	404
To which hedge accounting is applied	—	140	—	140
Total	¥ 255,269	¥ 848	¥ 5,503	¥ 261,620
LIABILITIES				
Derivative transactions:				
To which hedge accounting is not applied	¥ —	¥ 121	¥ —	¥ 121
To which hedge accounting is applied	—	848	—	848
Total	¥ —	¥ 969	¥ —	¥ 969

As of March 31, 2022	Thousands of U.S. Dollars			
	Fair value			Total
	Level 1	Level 2	Level 3	
ASSETS				
Marketable securities and investments in securities				
Available-for-sale:				
Equity securities	\$ 2,082,779	\$ —	\$ 45,106	\$ 2,127,885
Government and corporate bonds	6,410	2,492	—	8,902
Other	3,180	—	—	3,180
Derivative transactions:				
To which hedge accounting is not applied	—	3,312	—	3,312
To which hedge accounting is applied	—	1,148	—	1,148
Total	\$ 2,092,369	\$ 6,952	\$ 45,106	\$ 2,144,427
LIABILITIES				
Derivative transactions:				
To which hedge accounting is not applied	\$ —	\$ 992	\$ —	\$ 992
To which hedge accounting is applied	—	6,951	—	6,951
Total	\$ —	\$ 7,943	\$ —	\$ 7,943

The above figures do not include the fair values of investment trusts. The carrying amounts of investment trusts were ¥1,877 million (\$15,385 thousand) as of March 31, 2022.

(2) The financial assets and liabilities not measured at the fair values in the consolidated balance sheet

As of March 31, 2022	Millions of Yen			
	Fair value			
	Level 1	Level 2	Level 3	Total
ASSETS				
Notes and accounts receivable—trade	¥ —	¥ 724,970	¥ —	¥ 724,970
Long-term loans receivable and Long-term loans to unconsolidated subsidiaries and affiliates	—	32,444	35,659	68,103
Total	¥ —	¥ 757,414	¥ 35,659	¥ 793,073
LIABILITIES				
Corporate bonds	¥ —	¥ 49,956	¥ —	¥ 49,956
Long-term loans	—	97,648	—	97,648
Derivative transactions:				
To which hedge accounting is applied	—	77	—	77
Total	¥ —	¥ 147,681	¥ —	¥ 147,681

As of March 31, 2022	Thousands of U.S. Dollars			
	Fair value			
	Level 1	Level 2	Level 3	Total
ASSETS				
Notes and accounts receivable—trade	\$ —	\$ 5,942,378	\$ —	\$ 5,942,378
Long-term loans receivable and Long-term loans to unconsolidated subsidiaries and affiliates	—	265,934	292,287	558,221
Total	\$ —	\$ 6,208,312	\$ 292,287	\$ 6,500,599
LIABILITIES				
Corporate bonds	\$ —	\$ 409,475	\$ —	\$ 409,475
Long-term loans	—	800,394	—	800,394
Derivative transactions:				
To which hedge accounting is applied	—	631	—	631
Total	\$ —	\$ 1,210,500	\$ —	\$ 1,210,500

The above figures do not include the current portion of long-term loans.

Notes:

(1) Description of valuation methodologies and inputs used for measurement of the fair value of assets and liabilities

Marketable securities and Investments in securities

The fair values of listed equity securities and government and corporate bonds are measured at the quoted market prices. The fair values of listed equity securities and government bonds are categorized as Level 1, because they are traded in active markets. The fair values of corporate bonds are categorized as Level 2, as the quoted market prices of corporate bonds are not considered to be observed in active markets due to low market transactions. In addition, the fair values of unlisted equity securities held by certain overseas subsidiaries are principally measured by adjusted net asset method, and are categorized as Level 3.

Derivative transactions

The fair values of interest rate swaps and foreign currency forward contracts are measured by using discounted present value techniques considering observable inputs such as interest rates and foreign currency exchange rate, and are categorized as Level 2.

Notes and accounts receivable—trade

The carrying amounts of notes and accounts receivable—trade with short maturities approximate fair value, and are categorized as Level 2.

The fair values of notes and accounts receivable—trade with maturities of over one year are measured at the amount to be received at maturity discounted at the Companies' assumed corporate discount rate with consideration for the remaining terms and credit risks, and are categorized as Level 2.

Long-term loans receivable and Long-term loans to unconsolidated subsidiaries and affiliates

The carrying amounts of long-term loans receivable and long-term loans to unconsolidated subsidiaries and affiliates with fluctuating interest rates approximate fair value because the variable interest rates reflect market rates in a short period of time and the credit standings of the borrowers are not substantially changed, and are categorized as Level 2.

The fair values of long-term loans receivable and long-term loans to unconsolidated subsidiaries and affiliates with fixed interest rates are principally measured by discounting the cash flows at the Companies' assumed corporate discount rate by adding the credit spread to the appropriate indexes, such as the yield of government bonds, and are categorized as Level 2 or Level 3 depending on the materiality of the effect of unobservable inputs in the measurement of fair value.

Corporate bonds

The fair values of corporate bonds are principally measured at the quoted market prices. The fair values of corporate bonds are categorized as Level 2, as the quoted market prices of corporate bonds are not considered to be observed in active markets due to low market transactions.

Long-term loans

The carrying amounts of long-term loans with fluctuating interest rates approximate fair value because the variable interest rates reflect market rates in a short period of time and the credit standing of the Company is not substantially changed, and are categorized as Level 2.

The fair values of long-term loans with fixed interest rates are measured by discounting the cash flows related to the debt at the Companies' assumed corporate borrowing rate, and are categorized as Level 2.

(2) Information about the fair value of Level 3 financial assets and liabilities, that are measured at the fair values in the consolidated balance sheet

1) Quantitative information about significant unobservable inputs

As of March 31, 2022	Valuation technique	Significant unobservable inputs
Marketable securities and investments in securities		
Available-for-sale:	Adjusted net	
Equity securities (unlisted equity securities).....	asset method	Net asset value

2) Reconciliation of beginning and ending balances

	Millions of Yen	Thousands of U.S. Dollars
	Marketable securities and investments in securities Available-for-sale: Equity securities (unlisted equity securities)	
	2022	2022
Balance at beginning of year	¥ 4,388	\$ 35,967
Fair value gain recognized in other comprehensive income	508	4,164
Increase due to purchases	607	4,975
Balance at end of year	¥ 5,503	\$ 45,106

Fair value gain recognized in other comprehensive income is included in unrealized (loss) gain on available-for-sale securities and foreign currency translation adjustments in other comprehensive income in the consolidated statement of comprehensive income.

20. DERIVATIVES

The Companies enter into derivative financial instruments ("derivatives"), including principally foreign exchange forward contracts, currency swap agreements and interest rate swap agreements.

The Companies do not hold or issue derivatives for trading or speculative purposes and it is the Companies' policy to use derivatives only for the purpose of reducing market risks and financing costs in accordance with internal regulations.

All derivative transactions are entered into to hedge interest and foreign currency exposures incorporated within the Companies' business. Accordingly, market risk in these derivatives is basically offset by opposite movements in the value of hedged assets or liabilities.

Because the counterparties to these derivatives are limited to major domestic or overseas financial institutions, the Companies do not anticipate any losses arising from credit risk.

a. Derivative transactions to which hedge accounting is not applied

Millions of Yen				
	Contract Amount	Contract Amount due after One Year	Fair Value	Unrealized Gain (Loss)
As of March 31, 2022				
Foreign exchange forward contracts				
Buying:				
U.S. Dollar forward	¥ 51	¥ —	¥ 8	¥ 8
Selling:				
Euro forward	6,310	2,066	334	334
Japanese Yen forward	1,462	282	56	56
U.S. Dollar forward	280	—	6	6
Total	¥ 8,103	¥ 2,348	¥ 404	¥ 404
Interest rate swaps				
Pay—fix / Receive—float	¥ 15,873	¥ 15,873	¥ (121)	¥ (121)
Total	¥ 15,873	¥ 15,873	¥ (121)	¥ (121)

Millions of Yen				
	Contract Amount	Contract Amount due after One Year	Fair Value	Unrealized Gain (Loss)
As of March 31, 2021				
Foreign exchange forward contracts				
Selling:				
Euro forward	¥ 2,142	¥ 826	¥ (7)	¥ (7)
U.S. Dollar forward	1,099	84	97	97
Currency swaps				
Buy—Japanese Yen / Sell—Australian Dollar	2,959	—	(416)	(416)
Total	¥ 6,200	¥ 910	¥ (326)	¥ (326)

Thousands of U.S. Dollars				
	Contract Amount	Contract Amount due after One Year	Fair Value	Unrealized Gain (Loss)
As of March 31, 2022				
Foreign exchange forward contracts				
Buying:				
U.S. Dollar forward	\$ 418	\$ —	\$ 66	\$ 66
Selling:				
Euro forward	51,721	16,934	2,738	2,738
Japanese Yen forward	11,984	2,311	459	459
U.S. Dollar forward	2,295	—	49	49
Total	\$ 66,418	\$ 19,245	\$ 3,312	\$ 3,312
Interest rate swaps				
Pay—fix / Receive—float	\$ 130,107	\$ 130,107	\$ (992)	\$ (992)
Total	\$ 130,107	\$ 130,107	\$ (992)	\$ (992)

b. Derivative transactions to which hedge accounting is applied

		Millions of Yen			
		Hedged Item	Contract Amount	Contract Amount due after One Year	Fair Value
As of March 31, 2022					
Foreign exchange forward contracts					
Buying:					
U.S. Dollar forward	Accounts payable—trade	¥	185	¥ —	¥ 20
Euro forward	Accounts payable—trade		8	—	0
Thai Baht forward	Accounts payable—trade		1	—	0
Selling:					
Euro forward	Accounts receivable—trade		43,151	4,880	(728)
Total		¥	43,345	¥ 4,880	¥ (708)
Interest rate swaps					
Pay—fix / Receive—float	Long-term debt	¥	3,959	¥ 3,959	¥ (77)
Total		¥	3,959	¥ 3,959	¥ (77)

		Millions of Yen			
		Hedged Item	Contract Amount	Contract Amount due after One Year	Fair Value
As of March 31, 2021					
Foreign exchange forward contracts					
Buying:					
U.S. Dollar forward	Accounts payable—trade	¥	343	¥ —	¥ 9
Euro forward	Accounts payable—trade		14	—	1
Selling:					
Euro forward	Accounts receivable—trade		18,250	2,243	(682)
Total		¥	18,607	¥ 2,243	¥ (672)
Interest rate swaps					
Pay—fix / Receive—float	Long-term debt	¥	2,485	¥ 2,485	¥ (90)
Total		¥	2,485	¥ 2,485	¥ (90)

		Thousands of U.S. Dollars			
		Hedged Item	Contract Amount	Contract Amount due after One Year	Fair Value
As of March 31, 2022					
Foreign exchange forward contracts					
Buying:					
U.S. Dollar forward	Accounts payable—trade	\$	1,516	\$ —	\$ 164
Euro forward	Accounts payable—trade		66	—	0
Thai Baht forward	Accounts payable—trade		8	—	0
Selling:					
Euro forward	Accounts receivable—trade		353,697	40,000	(5,967)
Total		\$	355,287	\$ 40,000	\$ (5,803)
Interest rate swaps					
Pay—fix / Receive—float	Long-term debt	\$	32,451	\$ 32,451	\$ (631)
Total		\$	32,451	\$ 32,451	\$ (631)

21. COMMITMENTS AND CONTINGENT LIABILITIES

As of March 31, 2022, contingent liabilities for loans guaranteed, including related items of a similar nature, amounted to ¥13,639 million (\$111,795 thousand).

22. OTHER COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of
	2022	2021	U.S. Dollars
Unrealized (loss) gain on available-for-sale securities:			
Gains arising during the year.....	¥ 2,983	¥ 44,203	\$ 24,451
Reclassification adjustments to profit or loss.....	(13,084)	(3,884)	(107,246)
Amount before income tax effect.....	(10,101)	40,319	(82,795)
Income tax effect.....	3,218	(12,296)	26,377
Total.....	¥ (6,883)	¥ 28,023	\$ (56,418)
Deferred loss on derivatives under hedge accounting:			
Losses arising during the year.....	¥ (560)	¥ (889)	\$ (4,590)
Reclassification adjustments to profit or loss.....	471	482	3,861
Amount before income tax effect.....	(89)	(407)	(729)
Income tax effect.....	(3)	(22)	(25)
Total.....	¥ (92)	¥ (429)	\$ (754)
Foreign currency translation adjustments:			
Adjustments arising during the year.....	¥ 23,061	¥ (9,773)	\$ 189,024
Reclassification adjustments to profit or loss.....	—	(24)	—
Amount before income tax effect.....	23,061	(9,797)	189,024
Income tax effect.....	—	—	—
Total.....	¥ 23,061	¥ (9,797)	\$ 189,024
Defined retirement benefit plans:			
Adjustments arising during the year.....	¥ 392	¥ 1,614	\$ 3,213
Reclassification adjustments to profit or loss.....	201	330	1,648
Amount before income tax effect.....	593	1,944	4,861
Income tax effect.....	(137)	(574)	(1,123)
Total.....	¥ 456	¥ 1,370	\$ 3,738
Share of other comprehensive (loss) income in unconsolidated subsidiaries and affiliates:			
(Losses) gains arising during the year.....	¥ (1,213)	¥ 123	\$ (9,943)
Reclassification adjustments to profit or loss.....	117	115	959
Adjustment for acquisition cost of assets.....	59	56	484
Total.....	¥ (1,037)	¥ 294	\$ (8,500)
Total other comprehensive income.....	¥ 15,505	¥ 19,461	\$ 127,090

23. SUPPLEMENTAL CASH FLOW INFORMATION

Year Ended March 31, 2022

The components of assets acquired and liabilities assumed of a consolidated subsidiary of KUSA which was acquired through the share acquisition during the year ended March 31, 2022, as well as reconciliation between the acquisition cost and the payment for the said acquisition were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2022	2022
Current assets	¥ 1,026	\$ 8,410
Non-current assets.....	13	107
Goodwill.....	2,895	23,730
Current liabilities.....	(911)	(7,467)
Acquisition cost.....	3,023	24,780
Accounts payable.....	(262)	(2,148)
Cash and cash equivalents of the subsidiary.....	(142)	(1,165)
Net payment for acquisition	¥ 2,619	\$ 21,467

The components of assets acquired and liabilities assumed of a consolidated subsidiary of KUSA which was acquired through the share acquisition during the year ended March 31, 2022, as well as reconciliation between the acquisition cost and the payment for the said acquisition were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2022	2022
Current assets	¥ 978	\$ 8,016
Non-current assets.....	13	107
Goodwill.....	475	3,893
Current liabilities.....	(808)	(6,623)
Non-current liabilities.....	(36)	(295)
Acquisition cost.....	622	5,098
Cash and cash equivalents of the subsidiary.....	(553)	(4,532)
Net payment for acquisition	¥ 69	\$ 566

24. NET INCOME PER SHARE

Basic net income per share ("EPS") for the years ended March 31, 2022 and 2021, was as follows:

	Millions of Yen	Thousand of Shares	Yen	U.S. Dollars
	Net Income Attributable to Owners of the Parent	Weighted- Average Shares	EPS	
For the year ended March 31, 2022:				
Basic EPS				
Net income attributable to common stockholders	¥ 103,867	499,372	¥ 208.00	\$ 1.705
For the year ended March 31, 2021:				
Basic EPS				
Net income attributable to common stockholders	¥ 98,523	510,144	¥ 193.13	

25. SUBSEQUENT EVENTS

a. Appropriation of Retained Earnings

On June 28, 2022, the stockholders of the Company approved the appropriation of retained earnings to pay a dividend of ¥31.00 (\$0.254) per share (final for the year ended March 31, 2022) for a total amount of ¥15,295 million (\$125,369 thousand).

b. Issuance of Unsecured Bonds

The Company, at the Board of Directors' Meeting held on June 14, 2022, resolved to issue unsecured bonds with the following terms and conditions:

- | | |
|-------------------------|--|
| 1) Issue amount: | Maximum of ¥10,000 million (\$81,967 thousand) |
| 2) Maturity: | 3 to 10 years |
| 3) Issue price: | ¥100 (\$0.820) for face value of ¥100 (\$0.820) |
| 4) Redemption price: | ¥100 (\$0.820) for face value of ¥100 (\$0.820) |
| 5) Interest rate: | Not more than yield of government bond plus 1.0% |
| 6) Interest payment: | At the end of every six-month period |
| 7) Redemption schedule: | Redemption at maturity |
| 8) Issue date: | Any date between the date of resolution at the Board of Directors' Meeting and March 31, 2023 |
| 9) Use of proceeds: | Capital investments, investments and loans, R&D investments, working capital, loan repayments, bond redemptions and commercial paper redemptions, etc. |

In addition, the Board of Directors resolved that the General Manager of the Treasury Division (Senior Managing Director) of the Company be authorized to determine the issue amount, maturity, interest rate, issue date and other matters in accordance with the above terms and conditions.

26. REVENUES

a. Disaggregation of Revenues

Revenues from contracts with customers on a disaggregated basis for the year ended March 31, 2022, were as follows:

(1) Reportable segments

Year Ended March 31, 2022	Millions of Yen					
	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total
Revenues:						
Construction projects	¥ 271,840	¥ 915,217	¥ —	¥ 120,050	¥ 490,405	¥ 1,797,512
Real estate and other	—	—	29,634	91,029	121,965	242,628
Revenues from contracts with customers	271,840	915,217	29,634	211,079	612,370	2,040,140
Other revenues	—	—	18,673	10,109	10,773	39,555
Total	¥ 271,840	¥ 915,217	¥ 48,307	¥ 221,188	¥ 623,143	¥ 2,079,695

Year Ended March 31, 2022	Thousands of U.S. Dollars					
	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total
Revenues:						
Construction projects	\$ 2,228,197	\$ 7,501,779	\$ —	\$ 984,016	\$ 4,019,713	\$ 14,733,705
Real estate and other	—	—	242,902	746,139	999,713	1,988,754
Revenues from contracts with customers	2,228,197	7,501,779	242,902	1,730,155	5,019,426	16,722,459
Other revenues	—	—	153,056	82,861	88,304	324,221
Total	\$ 2,228,197	\$ 7,501,779	\$ 395,958	\$ 1,813,016	\$ 5,107,730	\$ 17,046,680

Note: Revenues from lease transactions, etc. are included in other revenues.

(2) Geographical areas

Year Ended March 31, 2022	Millions of Yen						
	Japan	North America	Europe	Asia	Oceania	Other Areas	Total
Revenues:							
Construction projects	¥ 1,306,440	¥ 274,638	¥ 37,434	¥ 80,622	¥ 96,740	¥ 1,638	¥ 1,797,512
Real estate and other	120,611	111,917	3,466	6,543	67	24	242,628
Revenues from contracts with customers	1,427,051	386,555	40,900	87,165	96,807	1,662	2,040,140
Other revenues	28,463	2,280	559	8,253	—	—	39,555
Total	¥ 1,455,514	¥ 388,835	¥ 41,459	¥ 95,418	¥ 96,807	¥ 1,662	¥ 2,079,695

Year Ended March 31, 2022	Thousands of U.S. Dollars						
	Japan	North America	Europe	Asia	Oceania	Other Areas	Total
Revenues:							
Construction projects	\$ 10,708,525	\$ 2,251,131	\$ 306,836	\$ 660,836	\$ 792,951	\$ 13,426	\$ 14,733,705
Real estate and other	988,615	917,353	28,410	53,631	549	196	1,988,754
Revenues from contracts with customers	11,697,140	3,168,484	335,246	714,467	793,500	13,622	16,722,459
Other revenues	233,303	18,688	4,582	67,648	—	—	324,221
Total	\$ 11,930,443	\$ 3,187,172	\$ 339,828	\$ 782,115	\$ 793,500	\$ 13,622	\$ 17,046,680

Note: Revenues from lease transactions, etc. are included in other revenues.

b. Basic Information to Understand Revenues from Contracts with Customers

(1) Information regarding contracts and performance obligations

The Companies operate businesses in the construction, real estate development and other businesses for domestic and overseas customers. In the construction business, the Companies carry out civil engineering, building construction, equipment and other general construction work based on executed construction contracts, and have performance obligations to deliver products such as completed buildings to customers. In addition, in the real estate development and other businesses, the Companies carry out real estate development, architectural, structural and other design and engineering services based on executed real estate sales and outsourcing contracts, and have performance obligations to provide services or deliver properties/deliverables to customers.

Because the payment conditions for the promised considerations with customers differ by each contract, there is no material relationship between the timing of satisfaction and the timing of payment for the performance obligations.

(2) Information regarding determination of the transaction price

Variable consideration based on price indexing clauses stipulated in contracts is included in the transaction price only to the extent where it is probable that, resolution of uncertainty over variable consideration will not cause significant reduction of revenue. In addition, for the financing components included in the promised considerations with customers, adjustment regarding the interest rate is not made as it is considered immaterial.

(3) Information regarding allocation of the transaction prices to performance obligations

When multiple performance obligations exist in a contract, such as partial delivery of a constructed product, the transaction price is allocated to each performance obligation. If the amount for each performance obligation is specified in the contract, such amount is considered as the individual transaction price. If the amount is not specified, the transaction price is allocated in a reasonable manner based on estimates.

(4) Information regarding the timing of the satisfaction of performance obligations

In the construction business, because building construction is mainly performed on the customer's land, it is considered that the customer has a control of the constructed product as the work progresses. Therefore, the Companies consider the performance obligations to be satisfied over time, and estimate the progress of the satisfaction of the performance obligations, and recognize revenue based on the progress.

In sales of properties in the real estate development business, as the Companies have performance obligations to deliver properties based on real estate sales contracts, it is considered that the performance obligations are to be satisfied at a point in time and the revenue is recognized at the time when the properties are delivered. In addition, in the case of design services and other businesses, assets without an alternative use to the Companies, such as the design drawings are created as the work progresses and the Companies are considered to have an enforceable right to receive payment for the work completed to date. Therefore, the Companies consider the performance obligations to be satisfied over time, and estimate the progress of the satisfaction of the performance obligations, and recognize revenue based on the progress.

The progress of the satisfaction is primarily measured based on the ratio of the cumulative costs incurred by the end of financial year against the estimated total costs.

In cases where the progress of the satisfaction of performance obligations cannot be reasonably estimated, such as in the early stage of the contract when the operational budget has not yet been compiled, but at the same time, where the costs incurred to satisfy the performance obligations are expected to be recovered, the revenue is recognized only to the extent of the costs incurred to date that are expected to be recovered.

The alternative treatment is applied in case the duration of transaction, such as from the beginning of the transaction to the point

when the performance obligation is expected to be fully satisfied, is distinctively short. In such cases, the revenue is recognized at the point when the performance obligations are fully satisfied rather than being recognized over time.

c. Contract Balances

Receivables from contracts with customers, contract assets and contract liabilities at the beginning and end of the year ended March 31, 2022 were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	<u>2022</u>	<u>2022</u>
Receivables from contracts with customers:		
Balance at beginning of year	¥ 337,138	\$ 2,763,426
Balance at end of year	342,664	2,808,721
Contract assets:		
Balance at beginning of year	290,549	2,381,549
Balance at end of year	380,934	3,122,410
Contract liabilities:		
Balance at beginning of year	132,756	1,088,164
Balance at end of year	145,633	1,193,713

Contract assets are the rights of the Companies related to the performance obligations satisfied based on construction contracts in the construction business and outsourcing contracts in the real estate development and other businesses. Contract assets are transferred to receivables from contracts with customers when such rights become unconditional. Considerations for such performance obligations have been invoiced and received in accordance with the payment condition set out in the individual agreements.

Contract liabilities are the advances received from customers before the provision of services based on construction contracts in the construction business and real estate sales contracts and outsourcing contracts in the real estate development and other businesses. Contract liabilities are released upon revenue recognition.

The amount of revenues recognized in the year ended March 31, 2022, which was included in the balance of contract liabilities at the beginning of the year, was ¥122,877 million (\$1,007,189 thousand). In addition, changes in contract assets are mainly due to revenue recognition (an increase in contract assets) and transfers to receivables (a decrease in contract assets). The balance at the end of the year fluctuates due to the effect of the timing of the completion of large-scale construction projects in the construction business.

Revenues recognized for performance obligations satisfied (or partially satisfied) in the past years were immaterial.

d. Transaction Prices Allocated to Remaining Performance Obligations

The following table shows the summary of the transaction prices allocated to remaining performance obligations in the construction business that are unsatisfied as of March 31, 2022:

	Millions of Yen	Thousands of U.S. Dollars
	<u>2022</u>	<u>2022</u>
Transaction prices allocated to remaining performance obligations (construction business):		
Within one year	¥ 1,673,867	\$ 13,720,221
After one to three years	878,814	7,203,393
After three years	60,967	499,730
Total	¥ 2,613,648	\$ 21,423,344

27. SEGMENT INFORMATION

a. Segment Information

An entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Board of Directors of the Company is being performed in order to decide how resources are allocated among the Group and to assess performance of each reportable segment.

The Group operates in a wide and multilateral business. The Company organizes management divisions for each operating segment, such as civil engineering, building construction, real estate development and other, which strategize and develop their business. Also, the Company's domestic and overseas subsidiaries and affiliates cooperate with the Company to expand the range of the Group's business.

Therefore, the Group consists of five reportable segments as follows:

Civil Engineering:	Civil engineering in the construction business operated by the Company
Building Construction:	Building construction in the construction business operated by the Company
Real Estate Development and Other:	Real estate development business, architectural, structural and other design business and engineering business operated by the Company
Domestic Subsidiaries and Affiliates:	Sales of construction materials, special construction and engineering services, comprehensive leasing business, building rental business and others mainly in Japan operated by domestic subsidiaries and affiliates
Overseas Subsidiaries and Affiliates:	Construction business, real estate development business and others overseas such as in North America, Europe, Asia, Oceania and other areas operated by overseas subsidiaries and affiliates

(2) Methods of measurement for the amounts of sales, profit (loss), assets, liabilities and other items for each reportable segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies." The profit (loss) of each reportable segment is measured by its operating income (loss). The contracts between the reportable segments are entered into on an arm's-length basis and in the normal course of business.

(3) Information about revenues, profit (loss), assets, liabilities and other items is as follows:

Year Ended March 31, 2022	Millions of Yen					Total	Reconciliations	Consolidated
	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates			
Revenues:								
Sales to external customers	¥ 271,840	¥ 915,217	¥ 48,307	¥ 221,188	¥ 623,143	¥ 2,079,695	¥ —	¥ 2,079,695
Intersegment sales or transfers .	—	5,455	4,105	94,957	804	105,321	(105,321)	—
Total	¥ 271,840	¥ 920,672	¥ 52,412	¥ 316,145	¥ 623,947	¥ 2,185,016	¥ (105,321)	¥ 2,079,695
Segment profit	¥ 19,684	¥ 50,109	¥ 11,297	¥ 16,293	¥ 26,461	¥ 123,844	¥ (461)	¥ 123,383
Other:								
Depreciation	¥ 1,317	¥ 4,459	¥ 2,890	¥ 6,310	¥ 7,742	¥ 22,718	¥ (106)	¥ 22,612
Amortization of goodwill.....	—	—	—	—	542	542	—	542

Year Ended March 31, 2021	Millions of Yen							
	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total	Reconciliations	Consolidated
Revenues:								
Sales to external customers	¥ 334,792	¥ 781,327	¥ 68,888	¥ 233,946	¥ 488,224	¥ 1,907,177	¥ —	¥ 1,907,177
Intersegment sales or transfers .	—	927	3,628	144,104	891	149,550	(149,550)	—
Total	<u>¥ 334,792</u>	<u>¥ 782,254</u>	<u>¥ 72,516</u>	<u>¥ 378,050</u>	<u>¥ 489,115</u>	<u>¥ 2,056,727</u>	<u>¥ (149,550)</u>	<u>¥ 1,907,177</u>
Segment profit	¥ 29,859	¥ 57,835	¥ 17,453	¥ 17,116	¥ 6,864	¥ 129,127	¥ (1,828)	¥ 127,299
Other:								
Depreciation	¥ 1,250	¥ 2,921	¥ 1,698	¥ 6,254	¥ 7,049	¥ 19,172	¥ (92)	¥ 19,080
Amortization of goodwill.....	—	—	—	—	649	649	—	649

Year Ended March 31, 2022	Thousands of U.S. Dollars							
	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total	Reconciliations	Consolidated
Revenues:								
Sales to external customers	\$ 2,228,197	\$ 7,501,779	\$ 395,958	\$ 1,813,016	\$ 5,107,730	\$ 17,046,680	\$ —	\$ 17,046,680
Intersegment sales or transfers .	—	44,713	33,648	778,336	6,590	863,287	(863,287)	—
Total	<u>\$ 2,228,197</u>	<u>\$ 7,546,492</u>	<u>\$ 429,606</u>	<u>\$ 2,591,352</u>	<u>\$ 5,114,320</u>	<u>\$ 17,909,967</u>	<u>\$ (863,287)</u>	<u>\$ 17,046,680</u>
Segment profit	\$ 161,344	\$ 410,730	\$ 92,599	\$ 133,549	\$ 216,893	\$ 1,015,115	\$ (3,779)	\$ 1,011,336
Other:								
Depreciation	\$ 10,795	\$ 36,549	\$ 23,689	\$ 51,721	\$ 63,459	\$ 186,213	\$ (869)	\$ 185,344
Amortization of goodwill.....	—	—	—	—	4,443	4,443	—	4,443

Notes:

- (1) The amount of reconciliations in segment profit, which was loss of ¥461 million (\$3,779 thousand) and loss of ¥1,828 million for the years ended March 31, 2022 and 2021, respectively, mainly consists of the elimination of intersegment transactions.
- (2) Consolidated segment profit is equal to operating income in the consolidated statement of income.
- (3) Assets are not allocated to operating segments.

b. Related Information

(1) Information about products and services

Year Ended March 31, 2022	Millions of Yen			
	Construction	Real Estate	Other	Total
Sales to external customers	¥ 1,797,794	¥ 165,404	¥ 116,497	¥ 2,079,695

Year Ended March 31, 2021	Millions of Yen			
	Construction	Real Estate	Other	Total
Sales to external customers	¥ 1,673,595	¥ 98,485	¥ 135,097	¥ 1,907,177

Year Ended March 31, 2022	Thousands of U.S. Dollars			
	Construction	Real Estate	Other	Total
Sales to external customers	\$ 14,736,016	\$ 1,355,770	\$ 954,894	\$ 17,046,680

(2) Information about geographical areas

1) Revenues

Millions of Yen						
2022						
Japan	North America	Europe	Asia	Oceania	Other Areas	Total
¥ 1,455,514	¥ 388,835	¥ 41,459	¥ 95,418	¥ 96,807	¥ 1,662	¥ 2,079,695

Millions of Yen						
2021						
Japan	North America	Europe	Asia	Oceania	Other Areas	Total
¥ 1,416,752	¥ 268,146	¥ 29,164	¥ 100,942	¥ 91,754	¥ 419	¥ 1,907,177

Thousands of U.S. Dollars						
2022						
Japan	North America	Europe	Asia	Oceania	Other Areas	Total
\$ 11,930,443	\$ 3,187,172	\$ 339,828	\$ 782,115	\$ 793,500	\$ 13,622	\$ 17,046,680

Note: Revenues are classified by country or region based on the location of customers.

2) Property and equipment

Millions of Yen						
2022						
Japan	North America	Europe	Asia	Oceania	Other Areas	Total
¥ 361,417	¥ 9,782	¥ 2,195	¥ 52,858	¥ 1,320	¥ 9	¥ 427,581

Millions of Yen						
2021						
Japan	North America	Europe	Asia	Oceania	Other Areas	Total
¥ 340,108	¥ 9,172	¥ 2,047	¥ 65,467	¥ 1,157	¥ 4	¥ 417,955

Thousands of U.S. Dollars						
2022						
Japan	North America	Europe	Asia	Oceania	Other Areas	Total
\$ 2,962,434	\$ 80,180	\$ 17,992	\$ 433,262	\$ 10,820	\$ 74	\$ 3,504,762

c. Information about impairment losses of assets

	Millions of Yen		Thousands of
	2022	2021	2022
Impairment losses of assets	¥ 16,453	¥ 946	\$ 134,861

Notes:

(1) Impairment losses of assets of ¥16,453 million (\$134,861 thousand) for the year ended March 31, 2022, consisted of assets used for business of ¥216 million (\$1,771 thousand) and assets held for rent of ¥ 16,237 million (\$133,090 thousand). Impairment losses of assets of ¥946 million for the year ended March 31, 2021, consisted of assets used for business of ¥623 million and assets held for rent of ¥323 million. Please see Note 7 for more details.

(2) Impairment losses of assets are not allocated to operating segments.

d. Information about goodwill

(1) Amortization of goodwill for the years ended March 31, 2022 and 2021

Millions of Yen		Thousands of
2022	2021	2022
¥ 542	¥ 649	\$ 4,443

(2) Carrying amounts of goodwill as of March 31, 2022 and 2021

Millions of Yen		Thousands of
2022	2021	2022
¥ 3,699	¥ 801	\$ 30,320

Note: Goodwill is not allocated to operating segments.

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Kajima Corporation:

Opinion

We have audited the consolidated financial statements of Kajima Corporation and its consolidated subsidiaries (the "Group"), which comprise the consolidated balance sheet as of March 31, 2022, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, all expressed in Japanese yen.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matter

A key audit matter is a matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. The matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on the matter.

Revenue Recognition from Construction Contracts over Time

Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>As described in Note 2n. "SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES— Significant Basis for Recording Revenues and Costs" to the consolidated financial statements, the Group's construction revenue and construction costs are recognized as the Group satisfies a performance obligation by transferring the promised goods or services to a customer if the control of those goods or services is transferred over time (hereinafter referred to as "the percentage-of-completion method"). The Group measures progress towards complete satisfaction of a performance obligation, which is mainly based on the proportion that contract costs incurred for work performed to the date of the end of the year bear to the estimated total contract costs.</p> <p>As described in Note 3. "SIGNIFICANT ACCOUNTING ESTIMATE" to the consolidated financial statements, the Group recognized construction revenue of ¥1,680,573 million (\$13,775,189 thousand) by applying the percentage-of-completion method out of total construction revenue of ¥1,797,794 million (\$14,736,016 thousand) for the year ended March 31, 2022. The amount included ¥1,113,271 million (\$9,125,172 thousand) which was recorded by Kajima Corporation (the "Company").</p> <p>When applying the percentage-of-completion method, construction revenue is calculated by multiplying the total estimated construction revenue by the progress principally based on the cumulative construction costs incurred by the end of the year against the total estimated construction costs. Total estimated construction revenue, total estimated construction costs, and the progress toward completion are affected by significant predictions and judgments made by management based on the business environment.</p> <p>The Company designs and operates internal controls such as reviewing and approving an initial budget related to the total construction revenues and the total construction costs. The Company also designs and operates internal controls such as reviewing and approving the revised budget which is estimated at the end of each period given the actual progress of construction.</p> <p>The Company's construction contracts are becoming larger from the amount of contracts perspective and becoming longer from the construction term perspective, especially in recent years. Therefore, if the following example situations occur, the impact on the entire consolidated financial statements increases.</p>	<p>Our audit procedures related to testing the reasonableness of accounting estimates for total construction revenue, total construction costs, and percentage-of-completion included the following, among others:</p> <p>First, we obtained an understanding of the business environment of the Company and its industry. Then we assessed the design and operating effectiveness of controls over the processes for estimating total construction revenue and total construction costs in relation to recognizing revenue by applying the percentage-of-completion method.</p> <p>We also involved our Information Technology ("IT") specialists to assist us to assess the general IT controls and automated controls over IT systems used in the calculation of the construction costs and percentage-of-completion for each construction contract.</p> <p>When assessing the design and operating effectiveness of the controls, we paid particular attention to whether initial budgets were appropriately prepared and approved at the beginning of the construction and whether budgets were revised and approved after beginning construction to reflect changes in each construction's situation in an appropriate and timely manner.</p> <p>Next, we assessed the reasonableness of accounting estimates included in last year's total construction revenue and total construction costs by comparing the accounting estimates included in last year's total construction revenue and total construction costs with this year's finalized amounts or revised estimates.</p> <p>Further, we used data analysis tools to perform a risk assessment analysis for all construction projects where the Company applied the percentage-of-completion method. We performed this assessment to identify any construction projects that might include the risks mentioned in the Key Audit Matter Description. We performed the following one or more audit procedures to the at-risk construction projects depending on the result of our analysis:</p> <p>Audit procedures for total construction revenue</p> <p>(1) We inspected evidence such as construction contracts and tested cash receipts for the total construction revenue.</p>

<p>(1) The percentage-of-completion method may be applied based on an estimate of the total construction revenue where final agreement on a revised construction contract with a customer is not reached regarding a change in construction method or a change in the scope of construction. Under such circumstances, construction revenues might not be recognized appropriately at the end of each period if the percentage-of-completion method is applied based on incomplete or unreasonable estimates of unconfirmed or revised portions, or if feasibility of that contract is not high.</p> <p>(2) The total construction costs may increase significantly if an unexpected event that could not have been anticipated when the project initially began occurs, market conditions related to materials and outsourcing costs fluctuate from the beginning of construction, or additional outsourcing costs are expected to occur due to process delays. Uncertainty is involved in these forecasts and estimates. In such cases, it may take time to revise the total construction costs, and there is a possibility that the total construction costs are not adjusted or revised in a timely manner. If the percentage-of-completion method is applied under such circumstances, construction revenues might not be recognized appropriately at the end of each reporting period.</p> <p>(3) As percentage-of-completion as at year-end is calculated based on the total construction costs, it might not be calculated appropriately if the total construction costs are not revised in a timely manner as mentioned in (2).</p> <p>We determined that the Company's revenue recognition by applying the percentage-of-completion method was our key audit matter because accounting estimates for total construction revenues, total construction costs, and percentage-of-completion involved uncertainty and management's significant forecasts and judgments.</p>	<p>(2) If the total construction revenue included accounting estimates, we assessed the reasonableness and feasibility of the estimates by inquiring of appropriate construction managers and inspecting evidence and project management materials.</p> <p>Audit procedures for total construction costs</p> <p>(3) If a construction project's gross margin ratio was significantly higher or lower than previous ratios, we inquired for appropriate construction managers and inspected evidence and project management materials to evaluate whether the gross margin ratio was reasonable.</p> <p>(4) If estimated total construction costs were significantly higher or lower than the total construction costs in previous year, we inquired of appropriate construction managers and inspected evidence and project management materials to evaluate whether the estimate was reasonable.</p> <p>Audit procedures for percentage-of-completion (actual costs incurred)</p> <p>(5) If the monthly trend analysis showed that the actual monthly costs increased or decreased significantly than the costs in previous month, we inquired of appropriate construction managers and inspected evidence such as invoices and project management materials to evaluate whether the increase or decrease was reasonable.</p> <p>(6) We inspected evidence such as invoices for the actual costs incurred.</p> <p>We also visited several construction sites and observed the consistency between the construction progress and accounting estimates.</p>
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Other Information

Other information comprises the information included in the Group's disclosure documents accompanying the audited consolidated financial statements, but does not include the consolidated financial statements and our auditor's report thereon.

We determined that no such information existed and therefore, we did not perform any work thereon.

Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks. The procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with accounting principles generally accepted in Japan, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with Audit & Supervisory Board members and the Audit & Supervisory Board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Deloitte Touche Tohmatsu LLC

July 26, 2022

The consolidated financial statements of Kajima Corporation and its consolidated subsidiaries and the notes to consolidated financial statements are audited by Deloitte Touche Tohmatsu LLC. They have been prepared for the purpose of construction contract awards outside Japan.

Of the contents in the Financial Review (with the exception of the Summary and Forecast of Business Performance), the consolidated financial statements, notes to consolidated financial statements, and independent auditor's report, have been copied from documents prepared and issued for the aforementioned purpose.