

KAJIMA FACT BOOK

2019.3 (Financial Year ended March 31, 2019)

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KAJIMA CORPORATION

Inquiries: Contact Corporate Communication Group, Corporate Planning Department at ir@ml.kajima.com

■ Profile

Company Name

KAJIMA CORPORATION

Corporate Philosophy

"As a group of individuals working together as one, we pursue creative progress and development founded on both rational, scientific principles and a humanitarian outlook, through which we strive to continually advance our business operations and contribute to society."

Established / Incorporated

Established in 1840 / Incorporated in 1930

Head Office

3-1, Motoakasaka 1-chome, Minato-ku, Tokyo 107-8388, Japan

Paid-in Capital (as of March 31, 2019)

Paid-in Capital ¥81,447 million

Number of Shares (as of March 31, 2019)

Authorized 1,250,000,000
Issued and Outstanding 528,656,011

Business Domain

Construction (Civil Engineering and Building Construction), Real Estate Development, Architectural Design, Civil Engineering Design, Engineering, and Other

Contract Awards (Financial Year ended March 31, 2019)

Consolidated (Construction) ¥2,010,147 million
Nonconsolidated ¥1,444,422 million

Revenues (Financial Year ended March 31, 2019)

Consolidated ¥1,974,269 million
Nonconsolidated ¥1,280,366 million

Ordinary Income (Financial Year ended March 31, 2019)

Consolidated ¥162,901 million
Nonconsolidated ¥132,504 million

Net Income Attributable to Owners of Parent (Financial Year ended March 31, 2019)

Consolidated ¥109,839 million
Nonconsolidated ¥97,078 million

Total Assets (as of March 31, 2019)

Consolidated ¥2,091,175 million

Total Equity (as of March 31, 2019)

Consolidated ¥756,924 million

Staff Numbers (as of March 31, 2019)

Consolidated 18,297
Nonconsolidated 7,783

■ Financial Summary (Consolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Construction Contract Awards	1,138,393	1,188,438	1,296,042	1,333,291	1,573,595	1,474,855	1,795,875	1,728,300	1,685,971	2,010,147
Revenues	1,637,362	1,325,679	1,457,754	1,485,019	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269
Operating Income	-6,762	17,272	29,499	18,469	23,007	12,665	111,079	155,392	158,373	142,622
Ordinary Income	9,011	17,502	41,343	24,633	27,006	21,365	113,376	163,438	179,716	162,901
Net Income Attributable to Owners of the Parent	13,225	25,844	3,833	23,429	20,752	15,139	72,323	104,857	126,778	109,839
Basic Net Income per Share (Yen)	13.03	24.87	3.69	22.55	19.98	14.58	69.66	101.01	244.29	211.67
ROE	5.4%	10.0%	1.5%	8.1%	6.0%	3.8%	16.0%	20.6%	20.9%	15.5%
Operating Margin	-0.4%	1.3%	2.0%	1.2%	1.5%	0.7%	6.4%	8.5%	8.7%	7.2%
Total Assets	1,796,865	1,644,962	1,686,221	1,686,072	1,789,495	1,839,259	1,886,781	1,992,822	2,051,226	2,091,175
Owners' Equity	261,870	252,886	256,715	320,449	368,231	434,915	471,295	548,533	666,020	753,278
Total Equity	262,164	253,299	256,705	318,126	364,126	436,952	474,051	552,552	669,795	756,924
Owners' Equity Ratio	14.6%	15.4%	15.2%	19.0%	20.6%	23.6%	25.0%	27.5%	32.5%	36.0%
Owners' Equity per Share (Yen)	251.97	243.35	247.12	308.49	354.62	418.86	453.93	528.46	1,283.38	1,451.66
Interest-bearing Debt	620,052	558,974	525,712	480,142	444,708	385,097	378,527	372,927	344,832	298,702
D/E Ratio	2.37	2.21	2.05	1.50	1.21	0.89	0.80	0.68	0.52	0.40
Cash Dividends per Share (Yen)	6.0	6.0	5.0	5.0	5.0	5.0	12.0	20.0	48.0	50.0
No. of Shares Outstanding - Year-end (excluding treasury stock)	('000 shares) 1,039,288	('000 shares) 1,039,173	('000 shares) 1,038,834	('000 shares) 1,038,778	('000 shares) 1,038,395	('000 shares) 1,038,320	('000 shares) 1,038,251	('000 shares) 1,037,976	('000 shares) 518,958	('000 shares) 518,907
No. of Shares Outstanding - Average (excluding treasury stock)	('000 shares) 1,015,016	('000 shares) 1,039,235	('000 shares) 1,038,829	('000 shares) 1,038,806	('000 shares) 1,038,638	('000 shares) 1,038,358	('000 shares) 1,038,282	('000 shares) 1,038,088	('000 shares) 518,974	('000 shares) 518,924
Cash Flows - Operating Activities	-76,942	64,049	81,729	58,460	32,955	59,212	36,354	187,546	120,479	30,390
Cash Flows - Investing Activities	-5,741	2,976	-38,724	36,715	17,388	8,304	-27,800	-31,912	-47,354	-25,346
Cash Flows - Financing Activities	71,960	-50,579	-37,752	-58,628	-17,159	-70,743	-13,158	-20,577	-53,099	-75,007

(Note)1. The Company consolidated its shares at a rate of one share for every two shares, effective October 1, 2018.

Accordingly, the figures for FY2017 and FY2018 are calculated as if the consolidation of shares had been conducted at the beginning of FY2017.

2. From the beginning of FY2018, Kajima corporation has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28 issued on February 16, 2018). Accordingly, the figures for FY2017 were reclassified to reflect this change.

■ Financial Summary (Nonconsolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Contract Awards	944,004	1,023,940	1,101,122	1,053,611	1,264,674	1,193,813	1,236,872	1,349,965	1,200,085	1,444,422
Construction Contract Awards	918,885	957,966	1,053,087	996,061	1,211,067	1,082,446	1,188,060	1,304,585	1,148,577	1,377,900
Revenues	1,244,411	970,413	1,100,424	1,069,925	1,046,007	1,141,014	1,166,147	1,203,845	1,165,175	1,280,366
Operating Income	-7,976	7,962	17,683	1,315	5,113	-18,076	86,977	124,494	135,188	120,291
Ordinary Income	7,530	5,786	23,856	12,214	9,574	1,666	81,683	128,524	146,284	132,504
Net Income	3,128	4,540	-7,102	8,725	5,023	8,039	39,014	81,730	100,320	97,078
Basic Net Income per Share (Yen)	3.07	4.36	-6.82	8.39	4.83	7.73	37.52	78.60	192.96	186.74
Total Assets	1,440,662	1,327,429	1,356,228	1,345,435	1,422,944	1,413,889	1,436,418	1,529,699	1,535,173	1,546,981
Owners' Equity	232,212	208,275	205,003	241,684	254,063	297,889	308,747	370,485	465,593	545,421
Total Equity	232,212	208,275	205,003	241,684	254,063	297,889	308,747	370,485	465,593	545,421
Owners' Equity Ratio	16.1%	15.7%	15.1%	18.0%	17.9%	21.1%	21.5%	24.2%	30.3%	35.3%
Owners' Equity per Share (Yen)	223.01	200.04	197.04	232.30	244.29	286.45	296.91	356.30	895.59	1,049.18
Interest-bearing Debt	453,814	439,093	417,997	384,942	374,667	305,966	295,373	287,681	262,818	203,102
Gross Profit Margin	4.1%	6.8%	6.8%	5.4%	5.5%	2.7%	11.8%	14.8%	16.5%	14.2%
- Construction	3.8%	7.0%	7.1%	5.5%	5.4%	0.8%	11.9%	14.7%	16.4%	14.1%
- Civil Engineering	-0.8%	0.7%	8.1%	3.5%	17.2%	-0.1%	14.6%	18.2%	21.2%	19.0%
- Building Construction	5.9%	9.7%	6.7%	6.2%	0.3%	1.1%	10.8%	13.4%	14.0%	12.5%
- Real Estate and Other	11.2%	2.7%	2.1%	3.3%	6.8%	27.7%	9.2%	16.8%	19.6%	15.0%

(Note)1. The Company consolidated its shares at a rate of one share for every two shares, effective October 1, 2018.

Accordingly, the figures for FY2017 and FY2018 are calculated as if the consolidation of shares had been conducted at the beginning of FY2017.

2. From the beginning of FY2018, Kajima corporation has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28 issued on February 16, 2018). Accordingly, the figures for FY2017 were reclassified to reflect this change.

■ Balance Sheets (Consolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
(Assets)										
Current Assets	1,165,616	1,017,298	1,059,060	1,055,595	1,146,395	1,122,746	1,198,473	1,304,646	1,293,861	1,322,397
Cash and Deposits	146,570	158,960	162,217	202,194	268,890	252,250	241,903	374,093	394,550	322,658
Notes and Accounts Receivable - trade	503,000	442,615	503,867	498,067	567,203	545,422	588,656	609,701	626,714	701,965
Marketable Securities	142	246	91	66	162	113	51	112	187	422
Operational Investments in Securities	20,932	18,438	16,790	11,356	10,156	10,156	10,156	10,156	12,388	12,383
Inventories - Real Estate for Sale	111,456	89,978	78,801	72,160	38,866	45,401	57,282	58,038	71,240	68,136
Inventories - Construction Projects in Progress	57,185	48,225	64,273	47,498	44,180	71,815	85,039	92,273	54,079	52,050
Inventories - Development Projects in Progress	117,049	91,261	73,084	75,108	55,837	32,599	34,364	32,615	35,845	46,940
Inventories - Other	11,567	12,500	10,255	7,929	8,942	10,049	14,390	16,409	17,892	21,523
Deferred Tax Assets	64,265	65,308	60,185	58,900	70,193	56,823	51,133	42,676	-	-
Other	137,716	92,981	91,403	84,297	84,185	101,083	117,068	70,223	81,817	97,158
Allowance for Doubtful Accounts	-4,270	-3,218	-1,908	-1,982	-2,223	-2,969	-1,572	-1,654	-853	-841
Noncurrent Assets	631,248	627,664	627,160	630,476	643,100	716,513	688,308	688,176	757,364	768,778
Property and Equipment	337,568	337,260	345,642	323,246	328,426	347,222	350,749	353,645	340,929	331,699
Buildings and Structures	115,401	109,019	127,156	124,965	121,605	123,601	148,253	145,748	134,904	122,349
Machinery, Vehicles, Tools, Furniture and Fixtures	13,389	13,491	10,664	11,187	11,941	12,208	16,136	16,725	17,089	16,943
Land	194,827	193,891	197,531	177,727	177,531	180,197	180,129	187,051	182,701	178,077
Construction in Progress	10,602	18,055	7,372	6,500	14,316	28,040	3,086	1,077	3,526	11,753
Other	3,347	2,803	2,918	2,864	3,030	3,172	3,143	3,041	2,706	2,575
Intangible Assets	7,001	6,560	6,462	5,684	4,907	5,220	7,356	8,418	10,541	11,661
Investments and Other Assets	286,678	283,843	275,055	301,546	309,765	364,071	330,202	326,112	405,894	425,416
Investments in Securities	207,888	197,206	199,857	246,688	257,316	304,849	270,301	264,755	294,485	326,255
Long-term Loans Receivable	12,421	11,359	7,354	11,537	22,863	24,297	23,396	23,964	49,132	48,938
Asset for Retirement Benefits	-	-	-	-	457	553	574	584	950	667
Deferred Tax Assets	23,745	32,099	21,706	1,605	1,811	925	1,114	1,075	15,096	4,022
Other	67,956	63,594	59,786	55,286	36,505	42,411	44,491	45,555	53,845	49,239
Allowance for Doubtful Accounts	-25,332	-20,416	-13,650	-13,571	-9,189	-8,965	-9,673	-9,822	-7,615	-3,705
Total Assets	1,796,865	1,644,962	1,686,221	1,686,072	1,789,495	1,839,259	1,886,781	1,992,822	2,051,226	2,091,175

(Note) From the beginning of FY2018, Kajima corporation has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28 issued on February 16, 2018).

Accordingly, the figures for FY2017 were reclassified to reflect this change.

■ Balance Sheets (Consolidated) - continued

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
(Liabilities)										
Current Liabilities	1,093,655	946,574	1,027,542	1,005,947	1,046,591	1,047,257	1,082,708	1,117,072	1,103,651	1,062,323
Notes and Accounts Payable - Trade	471,519	417,148	466,237	446,399	458,796	539,811	517,266	517,834	509,027	530,420
Short-term Loans Payable	244,362	200,044	188,303	201,222	127,078	122,322	84,890	89,270	89,357	104,913
Commercial Paper	70,000	64,000	63,000	43,300	54,000	53,700	80,000	75,000	61,000	35,000
Current Portion of Bonds Payable	10,000	10,000	20,000	20,000	45,000	10,000	20,000	20,000	30,000	-
Income Taxes Payable	9,828	2,811	3,721	10,633	21,401	4,124	30,798	30,020	28,786	17,665
Advances Rreceived on Construction Projects in Progress	85,611	72,160	96,058	100,755	130,921	104,846	155,468	210,429	187,647	146,075
Advances Received on Development Projects in Progress, Real Estate for Sale and Other	17,064	20,847	7,936	5,092	6,458	9,230	12,722	11,404	13,489	13,833
Provision for Warranties for Completed Construction Projects	3,471	3,790	4,546	4,287	4,733	5,690	5,267	5,202	5,136	12,680
Provision for Loss on Construction Projects in Progress	17,477	20,894	26,150	27,504	35,632	58,195	45,432	13,787	14,767	12,852
Provision for Directors' bonuses	107	119	143	123	137	149	105	144	143	111
Provision for loss on Anti-Monopoly Act	-	-	-	-	-	-	-	-	-	8,702
Other	164,211	134,755	151,443	146,628	162,430	139,185	130,755	143,979	164,295	180,068
Long-Term Liabilities	441,045	445,088	401,972	361,999	378,777	355,050	330,021	323,197	277,779	271,928
Bonds Payable	87,500	95,000	105,000	105,000	80,000	70,000	60,000	60,000	40,000	40,000
Long-term Loans Payable	208,189	189,929	149,409	110,620	138,630	129,074	133,636	128,656	124,474	118,789
Deferred Tax Liabilities	-	-	-	-	16,027	30,502	14,286	16,510	929	1,963
Deferred Tax Liabilities on Revaluation Surplus of Land	20,568	32,055	28,779	28,419	27,729	25,080	21,815	21,726	20,714	20,694
Provision for Retirement Benefits	60,545	59,866	61,170	61,588	-	-	-	-	-	-
Liability for Retirement Benefits	-	-	-	-	60,174	53,697	55,551	56,064	57,705	60,191
Equity Loss in Excess of Investments in and Loans to Unconsolidated Subsidiaries and Affiliates	1,816	1,653	1,295	1,148	1,192	1,249	1,226	1,226	1,279	1,205
Other	62,424	66,583	56,317	55,222	55,023	45,445	43,506	39,012	32,676	29,085
Total Liabilities	1,534,700	1,391,662	1,429,515	1,367,946	1,425,368	1,402,307	1,412,730	1,440,270	1,381,430	1,334,251

(Note) From the beginning of FY2018, Kajima corporation has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28 issued on February 16, 2018).

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■ Balance Sheets (Consolidated) - continued

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
(Equity)										
Shareholders' Equity	217,947	237,252	233,457	252,758	269,265	283,593	351,943	440,079	544,378	625,167
Common Stock	81,447	81,447	81,447	81,447	81,447	81,447	81,447	81,447	81,447	81,447
Capital Surplus	45,330	45,330	45,304	45,304	45,304	45,304	45,304	45,304	45,304	43,267
Retained Earnings	97,174	116,503	112,774	132,089	148,740	163,104	231,499	319,834	424,194	507,094
Treasury Stock	-6,004	-6,029	-6,068	-6,082	-6,226	-6,262	-6,307	-6,505	-6,567	-6,641
Accumulated Other Comprehensive Income (Loss)	43,922	15,634	23,257	67,690	98,966	151,321	119,351	108,453	121,642	128,110
Unrealized Gain (Loss) on Available-for-sale Securities	30,682	19,796	25,960	58,706	71,424	106,662	82,587	79,329	97,468	111,417
Deferred Gain (Loss) on Derivatives under Hedge Accounting	-1,083	-1,252	-1,442	-980	-418	-498	-724	-409	-223	-371
Revaluation Surplus of Land	25,475	14,309	19,818	19,236	18,164	20,834	20,196	20,108	18,663	18,618
Foreign Currency Translation Adjustments	-11,152	-17,219	-21,078	-9,271	9,281	24,472	19,485	10,952	7,224	249
Defined Retirement Benefit Plans	-	-	-	-	514	-149	-2,193	-1,527	-1,491	-1,802
Noncontrolling Interests	294	413	-9	-2,323	-4,104	2,037	2,756	4,018	3,774	3,646
Total Equity	262,164	253,299	256,705	318,126	364,126	436,952	474,051	552,552	669,795	756,924
Total Liabilities and Equity	1,796,865	1,644,962	1,686,221	1,686,072	1,789,495	1,839,259	1,886,781	1,992,822	2,051,226	2,091,175

(Note) From the beginning of FY2018, Kajima corporation has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28 issued on February 16, 2018).

Accordingly, the figures for FY2017 were reclassified to reflect this change.

Income Statements (Consolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Revenues	1,637,362	1,325,679	1,457,754	1,485,019	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269
Construction Projects	1,480,351	1,146,133	1,269,231	1,301,467	1,334,314	1,480,106	1,581,042	1,602,054	1,645,461	1,776,346
Real Estate and Other	157,010	179,546	188,522	183,552	186,877	213,551	161,657	219,751	185,163	197,923
Cost of Revenues	1,555,520	1,223,164	1,343,272	1,380,670	1,413,204	1,596,939	1,543,601	1,574,741	1,571,701	1,723,098
Construction Projects	1,410,981	1,059,927	1,173,841	1,220,136	1,250,707	1,432,587	1,408,833	1,397,045	1,421,640	1,559,913
Real Estate and Other	144,538	163,236	169,431	160,533	162,496	164,351	134,767	177,696	150,061	163,184
Gross Profit	81,841	102,515	114,481	104,349	107,987	96,719	199,099	247,063	258,923	251,171
	5.0%	7.7%	7.9%	7.0%	7.1%	5.7%	11.4%	13.6%	14.1%	12.7%
Construction Projects	69,369	86,205	95,389	81,330	83,606	47,519	172,208	205,009	223,820	216,432
	4.7%	7.5%	7.5%	6.2%	6.3%	3.2%	10.9%	12.8%	13.6%	12.2%
Real Estate and Other	12,471	16,309	19,091	23,018	24,380	49,199	26,890	42,054	35,102	34,738
	7.9%	9.1%	10.1%	12.5%	13.0%	23.0%	16.6%	19.1%	19.0%	17.6%
Selling, General and Administrative Expenses	88,603	85,242	84,981	85,879	84,979	84,053	88,019	91,671	100,550	108,548
	5.4%	6.4%	5.9%	5.8%	5.6%	5.0%	5.0%	5.1%	5.4%	5.5%
Operating Income	-6,762	17,272	29,499	18,469	23,007	12,665	111,079	155,392	158,373	142,622
	-0.4%	1.3%	2.0%	1.2%	1.5%	0.7%	6.4%	8.5%	8.7%	7.2%
Nonoperating Income	33,781	15,876	24,846	19,367	19,278	16,194	16,201	17,010	26,761	26,552
Interest / Dividends Income	5,639	5,403	7,002	5,879	6,140	7,473	7,606	9,278	8,328	9,955
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	16,706	2,007	1,323	809	4,499	1,030	3,825	2,282	3,421	3,179
Equity in Earnings of Partnership	-	4,576	5,000	4,290	-	2,528	1,723	2,201	5,231	6,920
Penalty Income on Development Projects	7,000	-	6,000	3,610	-	-	-	-	-	-
Reversal of Doubtful Accounts	-	-	-	-	-	-	-	-	-	3,122
Other	4,435	3,888	5,519	4,777	8,639	5,162	3,045	3,248	9,780	3,373
Nonoperating Expenses	18,007	15,646	13,001	13,202	15,279	7,494	13,904	8,964	5,419	6,273
Interest Expenses	8,918	8,838	7,432	6,527	6,342	4,918	4,365	3,893	3,349	3,432
Provision for Doubtful Accounts	4,255	-	-	427	-	-	174	273	-	-
Foreign Currency Exchange Loss	-	2,673	-	-	-	-	1,482	-	-	-
Compensation Expenses	-	-	-	-	4,400	-	4,333	-	-	-
Loss on Investments in Silent Partnership	-	-	-	-	-	-	-	-	-	767
Other	4,833	4,135	5,569	6,248	4,537	2,576	3,548	4,797	2,069	2,073
Ordinary Income	9,011	17,502	41,343	24,633	27,006	21,365	113,376	163,438	179,716	162,901
	0.6%	1.3%	2.8%	1.7%	1.8%	1.3%	6.5%	9.0%	9.8%	8.3%

Income Statements (Consolidated) - continued

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Extraordinary Income	22,943	12,801	870	26,178	18,816	19,565	5,186	641	5,337	4,628
Extraordinary Losses	3,144	4,159	17,261	6,947	2,982	1,127	10,037	1,895	7,415	10,055
Income before Income Taxes	28,810	26,144	24,953	43,864	42,840	39,803	108,524	162,185	177,638	157,474
Income Taxes - Current	11,281	4,912	4,238	16,220	24,651	7,171	33,388	44,595	46,786	39,412
Refund of Income Taxes for Prior Periods	-	-3,996	-	-	-	-	-	-	-	-
Income Taxes - Deferred	3,710	-2,243	15,618	3,006	-3,116	15,530	2,370	11,293	4,300	7,883
Total Income Taxes	14,991	-1,328	19,857	19,226	21,535	22,702	35,758	55,889	51,086	47,296
Net Income	-	27,472	5,095	24,637	21,305	17,100	72,766	106,296	126,551	110,178
Net Income Attributable to Noncontrolling Interests	593	1,628	1,262	1,207	552	1,961	442	1,438	-226	339
Net Income Attributable to Owners of the Parent	13,225	25,844	3,833	23,429	20,752	15,139	72,323	104,857	126,778	109,839
	0.8%	1.9%	0.3%	1.6%	1.4%	0.9%	4.2%	5.8%	6.9%	5.6%
Extraordinary Loss Details										
Loss on Sales of Noncurrent Assets	143	68	136	636	464	77	43	10	20	240
Loss on Disposals of Noncurrent Assets	1,174	161	627	1,554	720	236	315	664	288	371
Loss on Reduction of Noncurrent Assets	-	-	-	-	-	-	-	-	317	-
Loss on Sales of Investment Securities	205	835	8	1,407	16	63	18	52	6	5
Valuation Loss on Investment Securities	662	1,520	6,780	696	38	16	14	354	2	630
Valuation Loss on Investments in Capital	-	2	-	-	-	-	-	-	-	-
Loss on Liquidation of Subsidiaries and Affiliates	-	-	-	-	-	-	-	-	1	-
Loss on Impairment of Long-lived Assets	301	477	5,827	2,568	1,394	447	8,645	706	6,647	66
Litigation Settlement	173	13	200	84	348	101	1,000	107	130	38
Contribution for Loss on Disaster	484	-	-	-	-	-	-	-	-	-
Loss on Accident	-	-	2,981	-	-	-	-	-	-	-
Loss on Revision of Retirement Benefit Plan	-	-	698	-	-	184	-	-	-	-
Loss on Adjustment for Changes of Accounting Standard for Asset Retirement Obligations	-	225	-	-	-	-	-	-	-	-
Reversal of Foreign Currency Transaction Adjustments	-	853	-	-	-	-	-	-	-	-
Provision for loss on Anti-Monopoly Act	-	-	-	-	-	-	-	-	-	8,702

Income Statements (Nonconsolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Revenues	1,244,411	970,413	1,100,424	1,069,925	1,046,007	1,141,014	1,166,147	1,203,845	1,165,175	1,280,366
Construction Projects	1,201,788	913,309	1,032,501	1,015,417	988,826	1,057,271	1,132,062	1,132,007	1,119,266	1,229,158
Real Estate and Other	42,622	57,104	67,922	54,508	57,181	83,742	34,085	71,838	45,909	51,207
Cost of Revenues	1,193,552	904,853	1,025,706	1,012,680	988,472	1,109,638	1,028,654	1,025,639	972,745	1,099,081
Construction Projects	1,155,694	849,285	959,192	959,993	935,154	1,049,090	997,705	965,889	935,857	1,055,563
Real Estate and Other	37,858	55,568	66,513	52,686	53,317	60,547	30,949	59,749	36,888	43,518
Gross Profit	50,858	65,559	74,717	57,245	57,535	31,376	137,492	178,206	192,429	181,284
	4.1%	6.8%	6.8%	5.4%	5.5%	2.7%	11.8%	14.8%	16.5%	14.2%
Construction Projects	46,093	64,024	73,308	55,423	53,671	8,180	134,356	166,117	183,409	173,595
	3.8%	7.0%	7.1%	5.5%	5.4%	0.8%	11.9%	14.7%	16.4%	14.1%
Real Estate and Other	4,764	1,535	1,409	1,822	3,863	23,195	3,135	12,088	9,020	7,689
	11.2%	2.7%	2.1%	3.3%	6.8%	27.7%	9.2%	16.8%	19.6%	15.0%
Selling, General and Administrative Expenses	58,835	57,597	57,033	55,930	52,421	49,453	50,514	53,711	57,241	60,992
	4.7%	6.0%	5.2%	5.3%	5.0%	4.3%	4.3%	4.5%	4.9%	4.8%
Operating Income	-7,976	7,962	17,683	1,315	5,113	-18,076	86,977	124,494	135,188	120,291
	-0.6%	0.8%	1.6%	0.1%	0.5%	-1.6%	7.5%	10.3%	11.6%	9.4%
Nonoperating Income	28,323	10,232	16,615	20,835	17,890	27,371	8,081	11,154	14,648	16,205
Interest / Dividends Income	20,801	7,574	6,699	16,713	14,089	22,503	5,508	8,507	9,929	10,564
Reversal of doubtful accounts	-	-	-	-	-	-	-	-	-	3,271
Compensation Income	-	-	-	-	-	-	-	-	1,490	-
Penalty Income on Development Projects	4,000	-	6,000	-	-	-	-	-	-	-
Other	3,522	2,658	3,916	4,122	3,800	4,867	2,572	2,646	3,228	2,368
Nonoperating Expenses	12,815	12,408	10,442	9,936	13,430	7,627	13,375	7,123	3,552	3,992
Interest Expenses	7,204	7,219	6,176	5,347	5,293	4,162	3,556	2,858	2,199	1,836
Provision for Doubtful Accounts	3,431	94	-	-	-	1,240	889	617	2	-
Foreign Currency Exchange Loss	-	1,951	-	-	-	-	2,032	65	-	-
Loss on investments in silent partnership	-	-	-	-	-	-	-	-	-	767
Compensation Expenses	-	-	-	-	4,400	-	4,333	-	-	-
Other	2,179	3,143	4,266	4,589	3,736	2,225	2,564	3,582	1,350	1,389
Ordinary Income	7,530	5,786	23,856	12,214	9,574	1,666	81,683	128,524	146,284	132,504
	0.6%	0.6%	2.2%	1.1%	0.9%	0.1%	7.0%	10.7%	12.6%	10.3%

■ Income Statements (Nonconsolidated) - continued

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Extraordinary Income	21,516	14,513	458	9,615	8,916	19,389	1,040	910	523	3,934
Extraordinary Losses	3,449	10,051	17,399	8,013	3,411	617	12,556	1,819	5,312	1,156
Income before Income Taxes	25,597	10,249	6,915	13,815	15,079	20,438	70,167	127,615	141,495	135,282
Income Taxes - Current	7,758	-824	-1,446	1,728	15,101	-3,993	23,259	35,230	38,635	28,533
Refund of Income Taxes for Prior Periods	-	-3,996	-	-	-	-	-	-	-	-
Income Taxes - Deferred	14,710	10,531	15,464	3,362	-5,045	16,392	7,894	10,654	2,539	9,670
Total Income Taxes	22,468	5,709	14,017	5,090	10,056	12,398	31,153	45,885	41,174	38,203
Net Income	3,128	4,540	-7,102	8,725	5,023	8,039	39,014	81,730	100,320	97,078
	0.3%	0.5%	-0.6%	0.8%	0.5%	0.7%	3.3%	6.8%	8.6%	7.6%

Extraordinary Loss Details

Loss on Sales of Noncurrent Assets	78	34	117	554	414	72	12	0	0	177
Loss on Disposals of Noncurrent Assets	1,087	103	558	1,474	681	137	247	600	152	308
Loss on Sales of Investment Securities	205	835	8	1,406	16	63	18	35	6	1
Valuation Loss on Investment Securities	657	1,373	6,763	681	38	16	14	354	1	630
Loss on Liquidation of Subsidiaries and Associates	-	-	-	-	-	-	5	-	391	-
Loss on Sales of Shares of Subsidiaries and Affiliates	-	-	-	15	-	-	-	-	-	-
Valuation Loss on Shares of Subsidiaries and Affiliates	855	-	323	-	-	-	120	-	-	-
Valuation Loss on Investments in Other Securities of Subsidiaries and Affiliates	-	7,209	-	-	-	-	-	-	-	-
Valuation Loss on Investments in Capital	-	2	-	-	-	-	-	-	-	-
Valuation Loss on Shares of Subsidiaries and Affiliates	-	-	578	1,300	94	-	-	121	31	-
Loss on Impairment of Long-lived Assets	2	296	5,827	2,300	1,335	224	6,348	599	4,598	-
Provision for Loss on Investments in Subsidiaries and Affiliates	-	-	39	195	481	-	5,788	-	-	-
Litigation Settlement	78	1	200	84	348	101	-	107	130	38
Contribution for Loss on Disaster	484	-	-	-	-	-	-	-	-	-
Loss on Accident	-	-	2,981	-	-	-	-	-	-	-
Loss on Adjustment for Changes of Accounting Standard for Asset Retirement Obligations	-	194	-	-	-	-	-	-	-	-

■ Business Segment (Consolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
1 Civil Engineering (Kajima Corporation)										
Revenues	366,895	273,901	284,005	269,492	298,806	276,430	307,964	296,857	366,588	301,063
Operating Income	-20,928	-16,066	5,204	-8,143	35,044	-15,591	28,846	35,994	57,404	35,235
2 Building Construction (Kajima Corporation)										
Revenues	834,892	639,407	748,495	745,925	690,020	780,841	824,097	835,149	752,677	928,095
Operating Income	11,512	25,307	13,438	9,926	-31,624	-23,476	57,437	78,610	70,934	79,626
3 Real Estate and Other (Kajima Corporation)										
Revenues	42,622	57,104	67,922	54,508	57,181	83,742	34,085	71,838	45,909	51,207
Operating Income	1,438	-1,278	-959	-467	1,693	20,990	693	9,888	6,849	5,430
4 Domestic Subsidiaries and Affiliates										
Revenues	333,079	332,159	319,921	320,077	338,181	366,473	364,637	361,190	363,948	389,637
Operating Income	4,603	3,803	9,901	8,647	11,534	19,127	20,639	19,594	16,299	16,522
5 Overseas Subsidiaries and Affiliates										
Revenues	192,731	155,858	165,037	223,345	263,805	340,139	367,963	400,988	437,130	455,978
Operating Income	-2,339	2,959	1,411	7,366	6,581	11,172	7,502	11,683	1,687	6,283
6 Total (1+2+3+4+5)										
Revenues	1,770,222	1,458,431	1,585,382	1,613,349	1,647,994	1,847,627	1,898,748	1,966,024	1,966,254	2,125,982
Operating Income	-5,713	14,725	28,996	17,329	23,230	12,223	115,119	155,771	153,175	143,097
7 Reconciliations										
Revenues	-132,860	-132,751	-127,628	-128,329	-126,803	-153,969	-156,047	-144,219	-135,628	-151,713
Operating Income	-1,049	2,547	502	1,139	-222	442	-4,040	-379	5,197	-474
8 Consolidated Results										
Revenues	1,637,362	1,325,679	1,457,754	1,485,019	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269
Operating Income	-6,762	17,272	29,499	18,469	23,007	12,665	111,079	155,392	158,373	142,622

■ Overseas Revenues (Consolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
North America	91,910	76,686	72,184	90,240	126,387	193,373	202,625	218,278	180,725	210,167
<i>Note:</i>	5.6%	5.8%	4.9%	6.1%	8.3%	11.4%	11.6%	12.0%	9.9%	10.6%
Europe	8,887	4,117	8,256	10,734	11,566	23,073	19,008	15,839	22,028	35,556
<i>Note:</i>	0.6%	0.3%	0.6%	0.7%	0.8%	1.4%	1.1%	0.9%	1.2%	1.8%
Asia	105,148	86,822	91,426	125,709	131,041	128,637	122,387	113,385	127,052	119,130
<i>Note:</i>	6.4%	6.6%	6.3%	8.5%	8.6%	7.6%	7.0%	6.2%	6.9%	6.0%
Oceania	-	-	-	-	-	-	-	54,290	107,825	92,192
<i>Note:</i>	-	-	-	-	-	-	-	3.0%	5.9%	4.7%
Other Regions	78,994	26,949	31,233	2,923	11,700	-18,968	31,859	766	23,844	194
<i>Note:</i>	4.8%	2.0%	2.1%	0.2%	0.8%	-1.1%	1.9%	0.0%	1.3%	0.0%
Total	284,939	194,576	203,102	229,609	280,695	326,116	375,881	402,559	461,475	457,240
<i>Note:</i>	17.4%	14.7%	13.9%	15.5%	18.5%	19.3%	21.6%	22.1%	25.2%	23.2%
Consolidated Revenues	1,637,362	1,325,679	1,457,754	1,485,019	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269

Note: percentage of overseas revenues to the consolidated revenues

■ Domestic Subsidiaries and Affiliates

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Construction Contract Awards	164,617	162,357	170,175	170,156	199,018	206,804	197,037	202,031	210,359	203,202
Revenues	336,393	334,341	322,276	322,391	342,560	371,133	368,333	363,302	366,700	393,774
Construction Projects	201,240	182,810	167,063	170,884	185,593	206,136	197,506	184,875	189,146	201,011
Real Estate and Other	135,152	151,530	155,213	151,506	156,966	164,997	170,826	178,426	177,553	192,763
Cost of Revenues	313,122	314,782	296,344	297,865	314,796	334,780	329,410	326,190	332,299	358,591
Construction Projects	190,742	173,560	157,043	161,208	171,935	186,390	176,325	166,157	172,827	183,315
Real Estate and Other	122,380	141,221	139,300	136,656	142,861	148,389	153,085	160,033	159,472	175,275
Gross Profit	23,271	19,559	25,932	24,525	27,763	36,353	38,922	37,111	34,400	35,183
	6.9%	5.9%	8.0%	7.6%	8.1%	9.8%	10.6%	10.2%	9.4%	8.9%
Construction Projects	10,498	9,250	10,019	9,676	13,658	19,745	21,181	18,718	16,319	17,695
	5.2%	5.1%	6.0%	5.7%	7.4%	9.6%	10.7%	10.1%	8.6%	8.8%
Real Estate and Other	12,772	10,308	15,912	14,849	14,105	16,607	17,741	18,392	18,080	17,488
	9.5%	6.8%	10.3%	9.8%	9.0%	10.1%	10.4%	10.3%	10.2%	9.1%
Selling, General and Administrative Expenses	17,156	16,568	16,182	16,338	16,275	17,291	18,382	17,586	18,164	18,805
	5.1%	5.0%	5.0%	5.1%	4.7%	4.7%	5.0%	4.8%	5.0%	4.8%
Operating Income	6,114	2,990	9,749	8,187	11,488	19,061	20,540	19,524	16,236	16,377
	1.8%	0.9%	3.0%	2.5%	3.4%	5.1%	5.6%	5.4%	4.4%	4.2%
Nonoperating Income	4,998	480	952	4,688	2,535	514	1,286	2,581	3,259	2,625
Financing Income	-460	-355	-79	-217	-78	-56	-13	31	61	91
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	2,188	444	468	1,019	2,042	100	1,078	2,201	1,938	2,248
Equity in Earnings of Partnership	-	-	-	-	-	-	-	-	-	-
Ordinary Income	11,113	3,470	10,701	12,875	14,023	19,576	21,826	22,106	19,495	19,003
	3.3%	1.0%	3.3%	4.0%	4.1%	5.3%	5.9%	6.1%	5.3%	4.8%
Extraordinary Income	-125	-629	-693	15,383	518	-560	-6,930	-659	-444	-6,803
Income before Income Taxes	10,987	2,841	10,008	28,259	14,541	19,015	14,896	21,446	19,051	12,199
Income Taxes - Current	2,859	3,470	4,150	9,942	5,308	7,315	6,852	5,307	4,727	6,029
Net Income	8,128	-629	5,858	18,316	9,233	11,699	8,043	16,138	14,323	6,170
Net Income Attributable to Noncontrolling Interests	932	-4	10	10	12	24	31	38	21	20
Net Income Attributable to Owners of the Parent	7,195	-624	5,848	18,306	9,221	11,675	8,011	16,100	14,302	6,150
	2.1%	-0.2%	1.8%	5.7%	2.7%	3.1%	2.2%	4.4%	3.9%	1.6%

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Taiko Trading Co., Ltd.										
Construction Contract Awards	23,473	22,271	18,488	19,324	20,585	26,698	22,739	27,160	23,572	21,776
Revenues	100,745	93,174	95,848	89,905	93,691	103,782	107,706	113,929	105,211	117,522
Operating Income	278	-333	366	585	693	1,536	2,049	1,908	1,177	1,527
Ordinary Income	358	-243	415	620	733	1,572	2,062	1,932	1,204	1,559
Net Income Attributable to Owners of the Parent	388	-239	530	541	658	1,276	1,673	2,025	1,134	1,057
Total Assets	44,762	39,376	55,692	42,094	40,806	50,446	52,110	56,418	56,047	66,439
Staff Numbers	279	284	277	268	278	289	282	273	283	295
Kajima Road Co., Ltd.										
Construction Contract Awards	80,966	74,176	88,666	89,579	109,133	104,192	108,865	102,590	119,159	113,795
Revenues	115,761	102,175	105,709	112,284	125,927	129,181	122,329	117,169	125,861	134,243
Operating Income	3,247	2,154	3,042	3,678	5,618	8,360	8,909	7,859	6,766	6,594
Ordinary Income	3,073	2,229	3,151	3,711	5,761	8,590	9,046	7,855	6,874	6,712
Net Income Attributable to Owners of the Parent	1,807	1,085	1,279	2,315	3,521	5,279	5,560	5,136	4,956	-3,770
Total Assets	81,064	73,784	81,311	79,034	84,523	87,762	86,486	90,155	99,395	100,466
Staff Numbers	1,056	1,022	988	986	975	1,016	1,024	1,273	1,318	1,349
Chemical Grouting Co., Ltd.										
Construction Contract Awards	25,532	25,685	24,216	25,072	28,310	35,218	28,032	30,540	25,560	25,187
Revenues	26,169	27,825	25,262	18,027	26,853	38,522	31,505	26,780	24,374	26,296
Operating Income	674	981	1,005	91	1,782	3,445	3,400	2,257	890	967
Ordinary Income	906	1,150	1,201	323	2,059	3,660	3,382	2,550	2,083	1,260
Net Income Attributable to Owners of the Parent	385	610	622	272	1,044	1,846	2,227	1,714	1,434	913
Total Assets	19,752	22,346	20,038	17,850	23,316	29,400	26,330	26,343	26,964	28,101
Staff Numbers	291	284	291	288	281	288	286	288	287	292
Kajima Tatemono Sogo Kanri Co., Ltd.										
Revenues	35,037	36,742	39,745	41,946	44,831	48,132	50,865	53,232	54,632	57,558
Operating Income	1,422	1,553	1,933	2,529	2,853	3,143	3,215	3,517	3,380	3,545
Ordinary Income	1,428	1,528	1,942	2,543	2,895	3,166	3,245	3,537	3,398	3,565
Net Income Attributable to Owners of the Parent	802	851	1,050	1,441	1,685	1,831	2,068	2,440	2,478	2,298
Total Assets	10,640	12,760	14,491	15,793	16,556	17,232	18,830	21,097	23,614	28,895
Staff Numbers	1,113	1,191	1,248	1,365	1,383	1,446	1,509	1,575	1,717	1,785
Kajima Leasing Corporation										
Revenues	7,238	7,982	7,278	7,861	7,083	6,770	6,953	7,902	8,563	9,100
Operating Income	593	669	454	717	721	1,254	1,111	1,111	1,411	878
Ordinary Income	595	667	669	744	753	1,269	1,141	1,125	1,429	885
Net Income Attributable to Owners of the Parent	1,106	297	334	423	444	703	716	734	726	587
Total Assets	35,232	36,139	35,400	33,727	34,022	34,626	33,948	35,169	33,463	32,054
Staff Numbers	35	36	36	40	44	48	50	50	51	54

Overseas Subsidiaries and Affiliates

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Construction Contract Awards	132,045	139,758	146,129	240,100	246,125	281,237	491,382	301,509	397,761	500,812
Revenues	192,773	155,858	165,037	223,345	263,807	340,221	367,993	401,005	437,148	456,017
Construction Projects	165,361	131,028	143,759	186,497	228,731	303,094	336,929	358,133	401,841	416,006
Real Estate and Other	27,412	24,829	21,277	36,848	35,075	37,126	31,063	42,872	35,306	40,010
Cost of Revenues	180,845	141,197	151,497	202,117	240,859	311,347	340,857	368,833	410,000	420,571
Construction Projects	153,373	122,052	134,398	174,064	214,568	287,310	319,370	339,910	385,707	393,878
Real Estate and Other	27,472	19,144	17,099	28,052	26,290	24,037	21,487	28,922	24,292	26,692
Gross Profit	11,928	14,660	13,539	21,228	22,948	28,873	27,135	32,172	27,147	35,445
	6.2%	9.4%	8.2%	9.5%	8.7%	8.5%	7.4%	8.0%	6.2%	7.8%
Construction Projects	11,988	8,976	9,361	12,432	14,163	15,784	17,559	18,222	16,134	22,128
	7.2%	6.9%	6.5%	6.7%	6.2%	5.2%	5.2%	5.1%	4.0%	5.3%
Real Estate and Other	-59	5,684	4,178	8,796	8,785	13,089	9,576	13,949	11,013	13,317
	-0.2%	22.9%	19.6%	23.9%	25.0%	35.3%	30.8%	32.5%	31.2%	33.3%
Selling, General and Administrative Expenses	13,857	11,677	12,126	14,251	16,530	17,683	19,087	20,007	24,648	28,025
	7.2%	7.5%	7.3%	6.4%	6.3%	5.2%	5.2%	5.0%	5.6%	6.1%
Operating Income	-1,928	2,983	1,413	6,977	6,417	11,190	8,048	12,165	2,499	7,419
	-1.0%	1.9%	0.9%	3.1%	2.4%	3.3%	2.2%	3.0%	0.6%	1.6%
Nonoperating Income	12,321	5,161	5,610	2,980	6,616	7,721	7,511	5,257	8,254	9,885
Financing Income	50	-392	-153	-6	394	2,125	2,186	1,747	1,509	2,089
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	14,125	1,372	1,072	-351	2,578	1,539	2,969	653	1,614	768
Equity in Earnings of Partnership	-	-	-	-	-	-	-	2,201	5,231	6,920
Ordinary Income	10,392	8,144	7,024	9,957	13,034	18,911	15,559	17,422	10,754	17,305
	5.4%	5.2%	4.3%	4.5%	4.9%	5.6%	4.2%	4.3%	2.5%	3.8%
Extraordinary Income	-334	353	381	383	9,233	105	2,701	35	106	-487
Income before Income Taxes	10,057	8,498	7,405	10,341	22,268	19,016	18,260	17,458	10,861	16,817
Income Taxes - Current	-1,142	1,995	2,458	3,597	6,501	3,847	4,051	4,785	3,250	4,406
Net Income	11,200	6,502	4,946	6,744	15,766	15,169	14,209	12,672	7,611	12,410
Net Income Attributable to Noncontrolling Interests	-770	1,715	1,290	1,197	540	1,937	412	1,399	-248	319
Net Income Attributable to Owners of the Parent	11,970	4,787	3,656	5,547	15,226	13,231	13,797	11,272	7,859	12,091
	6.2%	3.1%	2.2%	2.5%	5.8%	3.9%	3.7%	2.8%	1.8%	2.7%

■ Kajima Group - Overseas

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
KUSA (Kajima USA Incorporated)										
Construction Contract Awards	62,982	64,978	57,835	93,059	148,533	193,114	279,924	146,151	129,293	219,964
Revenues	91,936	76,679	72,184	90,188	128,025	193,539	206,101	222,036	177,944	201,769
Operating Income	-4,413	-926	-2,402	126	627	1,067	3,620	4,701	-598	787
Ordinary Income	-6,109	2,736	2,408	2,996	2,314	4,094	5,690	6,965	4,737	7,453
Net Income Attributable to Owners of the Parent	-3,637	542	511	750	5,780	2,408	3,662	3,860	3,511	4,948
Total Assets	141,193	110,241	102,205	113,643	100,315	127,156	143,772	145,229	149,531	159,475
Staff Numbers	916	869	858	889	849	939	1,024	1,036	1,023	1,214
KOA (Kajima Overseas Asia PTE Limited)										
Construction Contract Awards	56,528	63,861	63,409	126,645	74,772	62,649	97,330	64,379	113,801	75,143
Revenues	80,781	69,721	75,220	106,640	110,103	110,124	99,280	94,492	107,030	91,296
Operating Income	4,963	4,400	4,440	7,860	6,725	6,801	4,556	6,847	5,723	7,201
Ordinary Income	18,688	5,152	4,574	8,669	10,545	9,969	8,377	9,718	7,457	8,369
Net Income Attributable to Owners of the Parent	17,151	3,827	2,888	6,045	7,705	7,686	5,282	7,226	5,235	5,541
Total Assets	85,632	75,793	83,237	110,901	139,541	154,520	152,038	146,412	170,003	179,853
Staff Numbers	1,739	1,931	2,213	2,512	2,530	2,407	2,411	2,547	2,646	2,613
KE (Kajima Europe Ltd.)										
Construction Contract Awards	2,225	3,272	5,488	7,215	8,441	14,241	16,468	10,528	26,145	38,521
Revenues	8,331	3,555	7,694	10,749	11,010	22,582	18,616	15,425	21,618	35,149
Operating Income	-3,042	-973	-918	-1,130	-1,577	2,458	-425	-116	49	44
Ordinary Income	-2,820	-165	-410	-421	-576	3,865	1,092	643	1,210	1,281
Net Income Attributable to Owners of the Parent	-2,280	114	-44	64	1,121	2,341	4,472	561	1,044	938
Total Assets	23,063	19,693	20,917	21,108	24,331	26,588	28,381	26,854	38,208	43,341
Staff Numbers	225	209	216	226	225	234	244	257	287	317
KA (Kajima Australia PTY Limited)										
Construction Contract Awards	-	-	-	-	-	-	84,299	51,541	116,463	134,296
Revenues	-	-	-	-	-	-	26,666	54,290	115,740	108,239
Operating Income	-	-	-	-	-	-	-655	264	-2,978	-1,173
Ordinary Income	-	-	-	-	-	-	-576	332	-2,948	-545
Net Income Attributable to Owners of the Parent	-	-	-	-	-	-	-365	44	-2,141	39
Total Assets	-	-	-	-	-	5,621	12,597	18,152	41,164	39,916
Staff Numbers	-	-	-	-	-	0	270	334	1,202	1,325
Chung-Lu Construction Co., Ltd.										
Construction Contract Awards	10,309	7,646	19,395	13,179	14,378	11,232	13,358	28,908	12,057	32,886
Revenues	11,724	5,901	9,937	15,767	14,667	13,974	17,327	14,759	14,813	19,561
Operating Income	563	482	294	121	643	861	952	468	303	559
Ordinary Income	620	481	516	297	731	1,023	958	700	344	648
Net Income Attributable to Owners of the Parent	434	364	366	270	599	836	726	517	257	524
Total Assets	7,215	6,383	7,707	8,488	12,184	12,481	12,376	12,927	14,207	18,640
Staff Numbers	146	150	152	184	185	189	190	195	212	229

■ Supplementary Information (Consolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Loans Guaranteed										
Loans Guaranteed	19,956	13,209	10,363	9,374	11,996	6,863	12,316	11,548	13,090	21,015
Staff Numbers										
Staff Numbers ¹	15,189	15,083	15,149	15,468	15,391	15,383	15,810	16,422	17,730	18,297
Kajima Corporation	8,452	8,164	7,925	7,737	7,657	7,546	7,527	7,611	7,686	7,783
Domestic Consolidated Subsidiaries	3,711	3,760	3,785	3,920	3,945	4,068	4,144	4,442	4,674	4,816
Overseas Consolidated Subsidiaries	3,026	3,159	3,439	3,811	3,789	3,769	4,139	4,369	5,370	5,698
¹ The staff numbers exclude employees who are; 1) seconded to subsidiaries, affiliates or other organizations, 2) sent to universities or other organizations for study.										
No. of Kajima Group Companies										
Consolidated Subsidiaries	90	89	93	86	89	93	101	102	128	137
Japan	12	12	11	11	11	11	11	11	11	11
Overseas	78	77	82	75	78	82	90	91	117	126
Unconsolidated Subsidiaries accounted for using Equity Method	48	47	46	42	41	38	38	38	35	33
Affiliated Companies accounted for using Equity Method	52	51	50	57	55	59	56	60	71	72
Total	190	187	189	185	185	190	195	200	234	242
Other Data										
Capital Expenditure ²	23,812	22,939	35,992	20,583	19,858	25,438	32,989	29,419	16,184	28,437
Depreciation / Amortization ²	20,024	18,920	17,739	18,335	18,289	17,129	19,557	19,343	19,379	19,166
Financing Income	-3,279	-3,434	-429	-647	-201	2,554	3,240	5,384	4,979	6,523

² The capital expenditure and the depreciation / amortization relate to tangible, intangible fixed assets as well as other investment assets.

■ Supplementary Information (Nonconsolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Selling, General and Administrative Expenses										
SG&A	58,835	57,597	57,033	55,930	52,421	49,453	50,514	53,711	57,241	60,992
Payrolls and Related Expenses	27,317	27,434	28,015	26,668	26,513	24,406	24,837	27,512	29,279	28,147
Other	31,518	30,163	29,018	29,262	25,907	25,047	25,677	26,199	27,961	32,845
Loans Guaranteed										
Loans Guaranteed	82,714	68,359	57,871	37,844	24,854	27,213	18,783	17,467	3,432	2,816
Guarantee Commitments	7,038	4,136	3,032	1,567	1,500	-	-	-	-	-
Staff Numbers										
Staff Numbers ¹	8,452	8,164	7,925	7,737	7,657	7,546	7,527	7,611	7,686	7,783
Staff Numbers ²	8,842	8,585	8,378	8,191	8,110	7,995	7,961	8,041	8,124	8,217
Other Data										
R&D	9,680	9,418	8,799	8,142	7,491	7,333	7,292	7,561	9,594	13,290
Capital Expenditure ³	8,137	11,198	26,998	6,769	3,338	3,364	11,579	13,495	5,041	12,724
Depreciation / Amortization ³	10,839	10,434	9,795	10,779	9,852	8,560	8,587	8,337	7,994	7,404
Financing Income	13,596	354	523	11,366	8,796	18,341	1,952	5,649	7,729	8,728

¹ The staff numbers exclude employees who are; 1) seconded to subsidiaries, affiliates or other organizations, 2) sent to universities or other organizations for study.

² The staff numbers include employees who are; 1) seconded to subsidiaries, affiliates or other organizations, 2) sent to universities or other organizations for study.

³ The capital expenditure and the depreciation / amortization relate to tangible, intangible fixed assets as well as other investment assets.

■ Construction Contract Awards (Consolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Construction Contract Awards										
Japan	979,018	1,054,203	1,140,873	1,071,184	1,298,322	1,193,022	1,308,924	1,452,173	1,286,246	1,508,427
Proportion	86.0%	88.7%	88.0%	80.3%	82.5%	80.9%	72.9%	84.0%	76.3%	75.0%
Overseas	159,374	134,234	155,169	262,106	275,273	281,832	486,950	276,127	399,725	501,720
Proportion	14.0%	11.3%	12.0%	19.7%	17.5%	19.1%	27.1%	16.0%	23.7%	25.0%
Kajima Corporation	27,101	-4,367	8,770	21,861	28,656	331	-4,712	-25,711	1,768	-189
Overseas Consolidated Subsidiaries	132,045	139,758	146,129	240,100	246,125	281,237	491,382	301,509	397,761	500,812
Total	1,138,393	1,188,438	1,296,042	1,333,291	1,573,595	1,474,855	1,795,875	1,728,300	1,685,971	2,010,147
Overseas Construction Contract Awards										
North America	62,990	65,013	57,835	93,083	148,542	192,940	273,791	143,563	130,442	223,755
Note:	5.5%	5.5%	4.5%	7.0%	9.5%	13.1%	15.2%	8.3%	7.7%	11.1%
Europe	2,225	3,272	5,488	7,216	8,442	14,241	16,468	10,528	26,145	38,521
Note:	0.2%	0.3%	0.4%	0.6%	0.5%	1.0%	0.9%	0.6%	1.6%	1.9%
Asia	76,854	71,832	90,213	146,658	102,248	75,542	109,195	93,693	126,599	117,985
Note:	6.8%	6.0%	7.0%	11.0%	6.5%	5.1%	6.1%	5.4%	7.5%	5.9%
Oceania	-	-	-	-	-	-	-	51,541	115,237	122,063
Note:	-	-	-	-	-	-	-	3.0%	6.8%	6.1%
Other Regions	17,304	-5,883	1,630	15,147	16,039	-891	87,495	-23,200	1,299	1,353
Note:	1.5%	-0.5%	0.1%	1.1%	1.0%	-0.1%	4.9%	-1.3%	0.1%	0.1%
Total	159,374	134,234	155,169	262,106	275,273	281,832	486,950	276,127	399,725	503,679
Note:	14.0%	11.3%	12.0%	19.7%	17.5%	19.1%	27.1%	16.0%	23.7%	25.1%

Note: percentage of overseas construction contract awards to the consolidated construction contract awards

■ Contract Awards (Nonconsolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Civil Engineering	267,908	226,016	305,250	241,357	369,237	339,908	285,967	364,311	303,221	303,840
Japan - Public	147,644	143,100	192,591	117,692	212,166	210,123	178,917	273,550	171,198	152,208
Central Government	121,599	103,348	60,335	87,619	189,006	189,702	163,540	235,420	139,714	139,845
Local Government	26,045	39,752	132,256	30,072	23,159	20,421	15,377	38,129	31,484	12,362
Japan - Private	94,184	87,310	103,940	101,811	128,427	129,455	111,767	116,472	130,254	151,821
Manufacturing	17,859	20,941	34,775	17,553	21,050	33,924	12,989	18,221	16,371	20,897
Non-Manufacturing	76,324	66,368	69,165	84,257	107,376	95,531	98,778	98,251	113,882	130,923
Japan - Total	241,828	230,411	296,532	219,503	340,593	339,579	290,684	390,023	301,452	304,029
Overseas	26,079	-4,394	8,718	21,853	28,643	329	-4,717	-25,711	1,768	-189
Building Construction	650,976	731,950	747,837	754,704	841,830	742,538	902,092	940,273	845,356	1,074,060
Japan - Public	91,022	67,625	48,888	60,255	162,777	98,968	89,967	101,054	83,582	53,682
Central Government	36,831	28,417	25,357	20,752	62,115	50,043	32,980	30,931	46,056	30,673
Local Government	54,191	39,208	23,531	39,502	100,661	48,925	56,987	70,122	37,525	23,009
Japan - Private	558,932	664,297	698,895	694,440	679,040	643,567	812,120	839,219	761,774	1,020,377
Manufacturing	124,944	159,892	193,457	154,343	149,012	144,923	246,240	150,377	183,181	206,613
Non-Manufacturing	433,987	504,404	505,438	540,097	530,028	498,644	565,880	688,842	578,592	813,764
Japan - Total	649,955	731,923	747,784	754,696	841,817	742,536	902,087	940,273	845,356	1,074,060
Overseas	1,021	26	52	8	12	2	4	0	0	0
Construction - Total	918,885	957,966	1,053,087	996,061	1,211,067	1,082,446	1,188,060	1,304,585	1,148,577	1,377,900
Japan - Public	238,667	210,726	241,480	177,947	374,943	309,092	268,885	374,604	254,780	205,891
Central Government	158,430	131,766	85,693	108,372	251,122	239,745	196,520	266,352	185,770	170,519
Local Government	80,236	78,960	155,787	69,575	123,821	69,346	72,364	108,252	69,010	35,372
Japan - Private	653,116	751,607	802,835	796,252	807,468	773,023	923,887	955,692	892,028	1,172,198
Manufacturing	142,804	180,834	228,232	171,897	170,063	178,847	259,229	168,599	199,553	227,511
Non-Manufacturing	510,312	570,773	574,603	624,354	637,405	594,175	664,658	787,093	692,475	944,687
Japan - Total	891,783	962,334	1,044,316	974,199	1,182,411	1,082,115	1,192,772	1,330,297	1,146,809	1,378,090
Overseas	27,101	-4,367	8,770	21,861	28,656	331	-4,712	-25,711	1,768	-189
Real Estate and Other	25,119	65,973	48,035	57,549	53,607	111,367	48,812	45,379	51,507	66,522
Total	944,004	1,023,940	1,101,122	1,053,611	1,264,674	1,193,813	1,236,872	1,349,965	1,200,085	1,444,422

■ Contract Awards (Nonconsolidated) - continued

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Construction Contract Awards by Project Type										
Civil Engineering	267,908	226,016	305,250	241,357	369,237	339,908	285,967	364,311	303,221	303,840
Flood Control	22,471	26,088	14,767	30,755	31,391	25,104	25,684	64,657	26,484	47,189
Railway	59,911	28,813	28,416	25,648	49,581	41,215	50,892	48,505	33,900	43,581
Potable / Waste Water	12,636	34,196	10,069	20,773	14,585	15,151	-754	7,277	18,463	7,057
Land Improvement	7,917	3,562	5,083	21,164	21,036	31,104	29,882	28,788	26,793	15,898
Port / Airport	9,722	12,064	4,560	5,435	3,651	2,326	6,092	13,711	4,240	3,824
Road	76,009	61,096	45,331	71,186	105,401	114,881	74,694	95,920	39,441	57,609
Other	79,239	60,193	197,019	66,392	143,588	110,123	99,475	105,449	153,897	128,679
Building Construction	650,976	731,950	747,837	754,704	841,830	742,538	902,092	940,273	845,356	1,074,060
Office (Public / Private)	230,495	237,515	207,557	278,223	174,509	251,033	206,610	413,483	241,079	409,585
Lodging	6,032	18,726	7,770	4,875	16,104	27,000	69,971	50,463	72,204	58,296
Retail	41,627	18,175	35,619	47,178	100,670	39,582	82,565	21,600	39,091	15,881
Power Plant / Factory	111,230	136,000	186,784	147,295	167,924	158,565	223,732	151,920	232,265	253,743
Warehouse / Distribution Center	10,687	52,256	21,454	24,489	73,372	59,794	50,200	18,674	21,837	33,538
Residential	41,564	50,057	61,479	101,718	45,661	27,552	67,052	70,300	43,366	95,538
Education / Research / Culture	80,760	61,597	102,689	70,034	94,689	55,986	87,560	100,285	76,748	113,168
Medical / Welfare	74,818	87,817	84,000	51,363	119,001	58,915	55,702	55,597	47,061	35,142
Other	53,759	69,804	40,479	29,525	49,896	64,108	58,695	57,946	71,701	59,164
Construction Contract Awards by Customer (Private Sector)										
Manufacturing	142,804	180,834	228,232	171,897	170,063	178,847	259,229	168,599	199,553	227,511
Food Processing	15,151	21,028	11,389	14,511	12,750	16,230	16,128	33,235	13,410	11,836
Petrochemical	49,480	62,721	92,148	47,690	68,132	80,291	87,222	50,651	51,699	80,028
Steel	23,723	9,821	9,106	8,229	7,787	9,732	5,082	4,614	20,039	15,099
Electronics	23,390	43,774	43,921	41,058	27,266	13,735	98,996	25,576	20,268	45,452
Vehicle	2,793	12,242	25,765	21,456	22,619	15,519	19,034	15,409	10,994	12,508
Machinery	8,440	10,533	16,304	9,155	9,383	26,327	8,127	7,544	12,537	25,994
Other	19,824	20,713	29,596	29,796	22,123	17,010	24,637	31,567	70,603	36,591
Non-Manufacturing	510,312	570,773	574,603	624,354	637,405	594,175	664,658	787,093	692,475	944,687
Commercial	29,188	26,142	33,723	46,305	63,639	35,132	38,233	201,309	40,452	50,377
Finance	37,169	23,040	55,867	24,849	22,296	18,297	38,451	17,210	21,113	26,108
Real Estate	167,435	153,670	89,564	215,432	108,857	163,026	108,299	246,556	145,363	261,648
Transportation / Distribution	55,738	120,874	53,690	57,273	80,939	77,909	74,820	39,339	89,379	78,192
Power / Gas	62,432	39,423	71,209	61,119	107,167	81,227	65,328	96,796	125,172	142,395
Information Technology	10,975	24,852	26,732	22,052	18,502	9,613	24,577	7,126	74,422	20,045
Service	135,114	174,059	229,199	177,185	229,584	202,676	289,837	171,929	183,075	353,864
(Medical / Welfare)	23,297	80,572	34,039	32,761	85,348	46,460	28,544	31,893	9,057	19,614
(Education)	45,081	32,794	88,513	47,820	48,200	23,965	52,502	31,965	26,641	71,240
Other	12,257	8,710	14,615	20,135	6,416	6,293	25,109	6,824	13,495	12,054

■ Contract Awards (Nonconsolidated) - continued

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Construction Contract Awards by Geographical Region (Japan)										
Urban	694,936	729,372	665,306	745,639	779,328	734,577	741,744	952,020	779,203	984,847
Proportion	77.9%	75.8%	63.7%	76.5%	65.9%	67.9%	62.2%	71.6%	67.9%	71.5%
Kanto (Metropolitan Tokyo)	469,257	530,523	465,957	584,090	577,353	584,093	506,746	774,391	590,491	764,992
Tokai	403,163	486,267	402,545	528,509	498,399	541,366	447,241	722,994	547,697	716,027
Kinki	90,416	87,900	110,937	77,237	106,720	90,549	110,207	112,579	94,355	91,075
Suburban	135,262	110,948	88,411	84,311	95,254	59,934	124,790	65,049	94,356	128,779
Proportion	196,847	232,961	379,009	228,560	403,083	347,538	451,027	378,276	367,605	393,242
Hokkaido	22.1%	24.2%	36.3%	23.5%	34.1%	32.1%	37.8%	28.4%	32.1%	28.5%
Tohoku	20,562	14,781	17,599	34,018	22,088	31,066	26,487	31,471	14,114	37,837
Hokuriku	50,066	52,611	204,516	84,596	225,031	150,655	191,856	193,574	185,950	183,279
Chugoku	37,727	37,062	50,810	24,288	29,179	22,568	103,961	33,144	39,140	36,678
Shikoku	35,194	43,937	40,764	25,771	48,381	41,253	53,244	29,075	42,379	42,536
Kyusyu	16,601	17,384	22,127	21,159	15,504	46,550	26,751	22,892	26,250	20,246
Kyusyu	36,694	67,184	43,191	38,725	62,897	55,443	48,726	68,117	59,772	72,663
Total	891,783	962,334	1,044,316	974,199	1,182,411	1,082,115	1,192,772	1,330,297	1,146,809	1,378,090

Kanto: Tokyo, Kanagawa, Saitama, Chiba, Ibaraki, Tochigi, Gunma, Yamanashi, Nagano

(Metropolitan Tokyo): Tokyo, Kanagawa, Saitama, Chiba

Tokai: Gifu, Shizuoka, Aichi, Mie

Kinki: Shiga, Kyoto, Osaka, Hyogo, Nara, Wakayama

Construction Contract Awards by Contract Type

Designated / Negotiated	41.5%	39.9%	50.0%	44.9%	36.8%	48.2%	46.0%	52.7%	42.2%	41.2%
Civil Engineering	22.8%	21.8%	52.6%	20.0%	17.1%	23.2%	30.1%	20.9%	28.6%	31.1%
Building Construction	49.3%	45.5%	48.9%	52.8%	45.4%	59.6%	51.0%	65.0%	47.1%	44.1%
(Japan - Private)	(47.9%)	(47.3%)	(51.6%)	(55.2%)	(49.3%)	(66.5%)	(57.1%)	(72.5%)	(50.4%)	(46.1%)
Design-Build	33.0%	33.0%	37.6%	34.0%	40.0%	44.9%	50.2%	53.1%	51.5%	46.6%
Civil Engineering	14.2%	18.9%	44.1%	15.5%	19.5%	22.8%	20.9%	18.9%	33.1%	27.8%
Building Construction	40.8%	37.4%	34.9%	39.9%	48.9%	55.1%	59.5%	66.3%	58.2%	51.9%
(Japan - Private)	(37.8%)	(38.8%)	(36.3%)	(42.0%)	(53.7%)	(59.1%)	(65.0%)	(70.6%)	(61.9%)	(53.2%)

Construction Contract Awards by Contract Size

JPY 5 bln. or above	378,736	332,911	375,473	351,892	509,606	532,792	630,305	800,333	607,969	745,691
Proportion	41.2%	34.8%	35.7%	35.3%	42.1%	49.2%	53.1%	61.3%	52.9%	54.1%
JPY 5 bln. or below	540,148	625,055	677,613	644,169	701,461	549,653	557,755	504,252	540,608	632,209
Proportion	58.8%	65.2%	64.3%	64.7%	57.9%	50.8%	46.9%	38.7%	47.1%	45.9%
Total	918,885	957,966	1,053,087	996,061	1,211,067	1,082,446	1,188,060	1,304,585	1,148,577	1,377,900

■ Revenues (Nonconsolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Civil Engineering	366,895	273,901	284,005	269,492	298,806	276,430	307,964	296,857	366,588	301,063
Japan - Public	169,633	153,383	154,535	168,915	178,875	164,669	173,121	179,449	249,880	188,917
Japan - Private	108,656	85,642	93,019	94,744	104,051	126,849	127,649	116,646	93,109	111,424
Japan - Total	278,289	239,025	247,555	263,659	282,926	291,518	300,770	296,096	342,989	300,341
Overseas	88,606	34,875	36,450	5,832	15,879	-15,087	7,194	761	23,598	721
Building Construction	834,892	639,407	748,495	745,925	690,020	780,841	824,097	835,149	752,677	928,095
Japan - Public	42,551	40,178	62,048	78,725	69,854	99,619	125,443	105,959	92,915	90,324
Japan - Private	792,310	598,700	685,905	667,191	620,152	681,219	698,648	729,190	659,761	837,770
Japan - Total	834,862	638,878	747,953	745,916	690,007	780,839	824,092	835,149	752,677	928,095
Overseas	30	529	541	8	12	2	4	0	0	0
Construction - Total	1,201,788	913,309	1,032,501	1,015,417	988,826	1,057,271	1,132,062	1,132,007	1,119,266	1,229,158
Japan - Public	212,185	193,561	216,584	247,641	248,729	264,289	298,564	285,409	342,795	279,241
Japan - Private	900,966	684,342	778,924	761,935	724,203	808,068	826,297	845,836	752,871	949,194
Manufacturing	196,442	173,730	211,253	194,683	158,260	192,251	232,289	170,257	184,131	212,348
Non-Manufacturing	704,523	510,612	567,671	567,252	565,943	615,817	594,008	675,579	568,740	736,846
Japan - Total	1,113,151	877,904	995,509	1,009,576	972,933	1,072,357	1,124,862	1,131,245	1,095,667	1,228,436
Overseas	88,636	35,404	36,991	5,841	15,892	-15,085	7,199	761	23,598	721
Real Estate and Other	42,622	57,104	67,922	54,508	57,181	83,742	34,085	71,838	45,909	51,207
Total	1,244,411	970,413	1,100,424	1,069,925	1,046,007	1,141,014	1,166,147	1,203,845	1,165,175	1,280,366

Construction Revenues by Project Type

Civil Engineering	366,895	273,901	284,005	269,492	298,806	276,430	307,964	296,857	366,588	301,063
Flood Control	50,935	41,296	24,885	20,336	21,042	28,487	26,992	30,438	31,393	40,464
Railway	71,935	47,382	47,935	34,448	35,104	35,576	34,666	35,682	37,660	43,724
Potable / Waste Water	18,041	14,712	19,735	19,946	19,407	15,670	8,947	6,919	7,481	10,921
Land Improvement	7,005	6,992	5,418	5,905	15,603	24,256	31,828	30,919	30,171	28,123
Port / Airport	30,723	17,294	6,957	4,206	5,316	2,693	3,145	7,020	10,273	7,293
Road	111,758	83,820	97,125	72,966	84,113	48,351	87,761	83,626	103,083	65,522
Other	76,494	62,402	81,948	111,683	118,219	121,394	114,622	102,250	146,525	105,013
Building Construction	834,892	639,407	748,495	745,925	690,020	780,841	824,097	835,149	752,677	928,095
Office (Public / Private)	253,248	239,849	251,345	215,106	188,500	221,489	208,602	216,980	244,311	344,389
Lodging	22,446	16,946	7,763	14,980	10,856	12,879	14,844	51,561	63,499	59,946
Retail	61,222	32,443	29,529	42,046	45,708	55,912	60,461	106,054	20,245	30,450
Power Plant / Factory	142,700	119,787	179,398	156,919	144,706	158,952	206,079	146,495	162,523	200,478
Warehouse / Distribution Center	25,755	10,677	28,341	34,277	51,214	49,846	61,406	52,955	26,068	22,981
Residential	105,493	40,544	45,383	61,345	57,414	49,536	64,115	68,892	36,306	62,882
Education / Research / Culture	96,073	77,241	72,724	92,510	71,547	79,723	71,117	67,679	87,476	100,177
Medical / Welfare	38,510	44,570	87,306	83,898	75,101	95,036	75,767	57,237	54,110	38,592
Other	89,442	57,347	46,702	44,840	44,970	57,465	61,701	67,293	58,135	68,196

■ Contract Backlogs (Nonconsolidated)

(Millions of Yen)

	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3
Civil Engineering	463,594	415,710	436,954	408,819	479,250	542,727	520,730	588,184	524,817	527,593
Japan - Public	281,478	271,196	309,251	258,028	291,319	336,773	342,569	436,670	357,989	321,280
Japan - Private	94,472	96,140	107,060	114,128	138,504	141,111	125,229	125,056	162,200	202,596
Japan - Total	375,951	367,336	416,312	372,156	429,824	477,884	467,799	561,726	520,189	523,877
Overseas	87,643	48,373	20,641	36,662	49,426	64,843	52,931	26,457	4,627	3,716
Building Construction	698,868	791,410	790,752	799,531	951,342	913,039	991,034	1,096,158	1,188,837	1,334,803
Japan - Public	104,756	132,203	119,043	100,573	193,495	192,844	157,368	152,462	143,129	106,487
Japan - Private	593,121	658,718	671,708	698,958	757,846	720,194	833,666	943,696	1,045,708	1,228,315
Japan - Total	697,877	790,921	790,752	799,531	951,342	913,039	991,034	1,096,158	1,188,837	1,334,803
Overseas	991	489	0	0	0	0	0	0	0	0
Construction - Total	1,162,462	1,207,120	1,227,706	1,208,351	1,430,592	1,455,767	1,511,765	1,684,343	1,713,655	1,862,397
Japan - Public	386,234	403,399	428,295	358,601	484,814	529,617	499,937	589,133	501,118	427,768
Japan - Private	687,593	754,858	778,769	813,086	896,351	861,306	958,896	1,068,752	1,207,908	1,430,912
Manufacturing	113,813	120,917	137,895	115,110	126,912	113,509	140,449	138,791	154,212	169,375
Non-Manufacturing	573,780	633,941	640,873	697,976	769,438	747,796	818,446	929,961	1,053,696	1,261,537
Japan - Total	1,073,828	1,158,257	1,207,065	1,171,688	1,381,166	1,390,923	1,458,833	1,657,885	1,709,027	1,858,680
Overseas	88,634	48,862	20,641	36,662	49,426	64,843	52,931	26,457	4,627	3,716
Real Estate and Other	28,817	37,686	17,798	20,839	17,265	44,890	59,617	33,159	38,757	54,071
Total	1,191,280	1,244,807	1,245,505	1,229,190	1,447,857	1,500,657	1,571,382	1,717,502	1,752,412	1,916,468

Construction Contract Backlogs by Project Type

Civil Engineering	463,594	415,710	436,954	408,819	479,250	542,727	520,730	588,184	524,817	527,593
Flood Control	53,339	38,131	28,013	38,433	48,782	45,398	44,090	78,309	73,400	80,125
Railway	83,910	65,342	45,823	37,023	51,500	57,140	73,367	86,190	82,429	82,286
Potable / Waste Water	22,961	42,446	32,780	33,607	28,785	28,266	18,564	18,922	29,904	26,040
Land Improvement	6,913	3,482	3,147	18,407	23,839	30,687	28,741	26,610	23,232	11,007
Port / Airport	11,835	6,605	4,209	5,438	3,773	3,407	6,354	13,045	7,013	3,543
Road	207,663	184,939	133,146	131,366	152,654	219,185	206,118	218,412	154,771	146,857
Other	76,970	74,761	189,833	144,542	169,912	158,641	143,494	146,693	154,065	177,731
Building Construction	698,868	791,410	790,752	799,531	951,342	913,039	991,034	1,096,158	1,188,837	1,334,803
Office (Public / Private)	281,345	279,011	235,223	298,340	284,349	313,893	311,901	508,405	505,173	570,369
Lodging	11,777	13,557	13,564	3,459	8,706	22,828	77,954	76,856	85,561	83,912
Retail	33,014	18,746	24,836	29,968	84,930	68,600	90,705	6,251	25,096	10,527
Power Plant / Factory	83,819	100,032	107,418	98,678	121,896	121,509	139,161	144,586	214,328	267,593
Warehouse / Distribution Center	5,495	47,074	40,187	30,399	52,556	62,504	51,298	17,018	12,787	23,345
Residential	57,843	67,355	83,451	123,824	112,071	90,086	93,024	94,433	101,492	134,147
Education / Research / Culture	80,478	64,834	94,802	72,326	95,468	71,730	88,173	120,779	110,051	123,043
Medical / Welfare	75,980	119,227	115,922	83,387	127,287	91,167	71,102	69,462	62,413	58,963
Other	69,113	81,569	75,345	59,148	64,075	70,718	67,712	58,365	71,932	62,900