

KAJIMA FACT BOOK

2023.3 (Financial Year ended March 31, 2023)

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KAJIMA CORPORATION

Inquiries: Contact Corporate Communication Group, Corporate Planning Department at ir@ml.kajima.com

■ Profile

Company Name

KAJIMA CORPORATION

Corporate Philosophy

"As a group of individuals working together as one, we pursue creative progress and development founded on both rational, scientific principles and a humanitarian outlook, through which we strive to continually advance our business operations and contribute to society."

Established / Incorporated

Established in 1840 / Incorporated in 1930

Head Office

3-1, Motoakasaka 1-chome, Minato-ku, Tokyo 107-8388, Japan

Paid-in Capital (as of March 31, 2023)

Paid-in Capital ¥81,447 million

Number of Shares (as of March 31, 2023)

Authorized 1,250,000,000
Issued and Outstanding 528,656,011

Business Domain

Construction (Civil Engineering and Building Construction), Real Estate Development, Architectural Design, Civil Engineering Design, Engineering, and Other

Contract Awards (Financial Year ended March 31, 2023)

Consolidated (Construction) ¥2,196,901 million
Nonconsolidated ¥1,535,712 million

Revenues (Financial Year ended March 31, 2023)

Consolidated ¥2,391,579 million
Nonconsolidated ¥1,432,774 million

Ordinary Income (Financial Year ended March 31, 2023)

Consolidated ¥156,731 million
Nonconsolidated ¥103,309 million

Net Income Attributable to Owners of Parent (Financial Year ended March 31, 2023)

Consolidated ¥111,789 million
Nonconsolidated ¥78,416 million

Total Assets (as of March 31, 2023)

Consolidated ¥2,769,718 million

Total Equity (as of March 31, 2023)

Consolidated ¥1,061,145 million

Staff Numbers (as of March 31, 2023)

Consolidated 19,396
Nonconsolidated 8,129

■ Financial Summary (Consolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Construction Contract Awards	1,573,595	1,474,855	1,795,875	1,728,300	1,685,971	2,010,147	1,752,800	1,720,143	1,929,897	2,196,901
Revenues	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269	2,010,751	1,907,176	2,079,695	2,391,579
Operating Income	23,007	12,665	111,079	155,392	158,373	142,622	131,987	127,298	123,382	123,526
Ordinary Income	27,006	21,365	113,376	163,438	179,716	162,901	146,645	139,729	152,103	156,731
Net Income Attributable to Owners of the Parent	20,752	15,139	72,323	104,857	126,778	109,839	103,242	98,522	103,867	111,789
Basic Net Income per Share (Yen)	19.98	14.58	69.66	101.01	244.29	211.67	200.99	193.13	208.00	227.98
ROE	6.0%	3.8%	16.0%	20.6%	20.9%	15.5%	13.4%	11.8%	11.4%	11.2%
Operating Margin	1.5%	0.7%	6.4%	8.5%	8.7%	7.2%	6.6%	6.7%	5.9%	5.2%
Total Assets	1,789,495	1,839,259	1,886,781	1,992,822	2,051,226	2,091,175	2,172,108	2,164,806	2,337,741	2,769,718
Owners' Equity	368,231	434,915	471,295	548,533	666,020	753,278	791,786	874,839	945,704	1,052,431
Total Equity	364,126	436,952	474,051	552,552	669,795	756,924	796,020	884,806	953,566	1,061,145
Owners' Equity Ratio	20.6%	23.6%	25.0%	27.5%	32.5%	36.0%	36.5%	40.4%	40.5%	38.0%
Owners' Equity per Share (Yen)	354.62	418.86	453.93	528.46	1,283.38	1,451.66	1,544.71	1,731.16	1,920.45	2,165.12
Interest-bearing Debt	444,708	385,097	378,527	372,927	344,832	298,702	326,885	317,032	359,904	537,785
D/E Ratio	1.21	0.89	0.80	0.68	0.52	0.40	0.41	0.36	0.38	0.51
Cash Dividends per Share (Yen)	5.0	5.0	12.0	20.0	48.0	50.0	50.0	54.0	58.0	70.0
No. of Shares Outstanding - Year-end (excluding treasury stock)	1,038,395	1,038,320	1,038,251	1,037,976	518,958	518,907	512,578	505,347	492,438	486,085
No. of Shares Outstanding - Average (excluding treasury stock)	1,038,638	1,038,358	1,038,282	1,038,088	518,974	518,924	513,668	510,144	499,371	490,342
Cash Flows - Operating Activities	32,955	59,212	36,354	187,546	120,479	30,390	53,061	153,097	30,215	-29,116
Cash Flows - Investing Activities	17,388	8,304	-27,800	-31,912	-47,354	-25,346	-101,813	-65,434	-51,166	-81,743
Cash Flows - Financing Activities	-17,159	-70,743	-13,158	-20,577	-53,099	-75,007	-10,866	-39,110	-20,930	111,893

(Note)1. The Company consolidated its shares at a rate of one share for every two shares, effective October 1, 2018.

Accordingly, the figures for FY2017 and FY2018 are calculated as if the consolidation of shares had been conducted at the beginning of FY2017.

2. From the beginning of FY2018, Kajima corporation has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28 issued on February 16, 2018).

Accordingly, the figures for FY2017 were reclassified to reflect this change.

3. From the beginning of FY2021, the company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29 revised on March 31, 2020) and relevant implementation guidance.

■ Financial Summary (Nonconsolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Contract Awards	1,264,674	1,193,813	1,236,872	1,349,965	1,200,085	1,444,422	1,182,065	1,265,200	1,213,441	1,535,712
Construction Contract Awards	1,211,067	1,082,446	1,188,060	1,304,585	1,148,577	1,377,900	1,122,587	1,205,379	1,150,835	1,489,349
Revenues	1,046,007	1,141,014	1,166,147	1,203,845	1,165,175	1,280,366	1,305,057	1,189,562	1,244,923	1,432,774
Operating Income	5,113	-18,076	86,977	124,494	135,188	120,291	111,044	105,146	81,090	83,174
Ordinary Income	9,574	1,666	81,683	128,524	146,284	132,504	120,593	114,285	92,403	103,309
Net Income	5,023	8,039	39,014	81,730	100,320	97,078	80,136	82,829	72,192	78,416
Basic Net Income per Share (Yen)	4.83	7.73	37.52	78.60	192.96	186.74	155.72	162.06	144.29	159.61
Total Assets	1,422,944	1,413,889	1,436,418	1,529,699	1,535,173	1,546,981	1,593,643	1,558,909	1,642,964	1,764,726
Owners' Equity	254,063	297,889	308,747	370,485	465,593	545,421	563,176	638,435	656,485	693,278
Total Equity	254,063	297,889	308,747	370,485	465,593	545,421	563,176	638,435	656,485	693,278
Owners' Equity Ratio	17.9%	21.1%	21.5%	24.2%	30.3%	35.3%	35.3%	41.0%	40.0%	39.3%
Owners' Equity per Share (Yen)	244.29	286.45	296.91	356.30	895.59	1,049.18	1,096.69	1,261.00	1,330.57	1,423.48
Interest-bearing Debt	374,667	305,966	295,373	287,681	262,818	203,102	222,793	177,529	199,329	209,329
Gross Profit Margin	5.5%	2.7%	11.8%	14.8%	16.5%	14.2%	13.6%	14.4%	12.4%	11.0%
- Construction	5.4%	0.8%	11.9%	14.7%	16.4%	14.1%	13.4%	13.6%	11.7%	10.6%
- Civil Engineering	17.2%	-0.1%	14.6%	18.2%	21.2%	19.0%	14.0%	15.5%	16.5%	18.0%
- Building Construction	0.3%	1.1%	10.8%	13.4%	14.0%	12.5%	13.2%	12.7%	10.3%	8.5%
- Real Estate and Other	6.8%	27.7%	9.2%	16.8%	19.6%	15.0%	18.0%	27.1%	27.1%	23.5%

(Note)1. The company consolidated its shares at a rate of one share for every two shares, effective October 1, 2018.

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■ Balance Sheets (Consolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
(Assets)										
Current Assets	1,146,395	1,122,746	1,198,473	1,304,646	1,293,861	1,322,397	1,349,264	1,262,942	1,390,711	1,751,584
Cash and Deposits	268,890	252,250	241,903	374,093	394,550	322,658	262,963	307,633	273,303	285,780
Notes and Accounts Receivable - trade	567,203	545,422	588,656	609,701	626,714	701,965	734,159	602,162	726,563	899,620
Marketable Securities	162	113	51	112	187	422	110	325	187	383
Operational Investments in Securities	10,156	10,156	10,156	10,156	12,388	12,383	12,355	12,319	11,897	11,624
Inventories - Real Estate for Sale	38,866	45,401	57,282	58,038	71,240	68,136	62,817	78,214	74,040	144,714
Inventories - Construction Projects in Progress	44,180	71,815	85,039	92,273	54,079	52,050	63,540	54,938	9,408	9,955
Inventories - Development Projects in Progress	55,837	32,599	34,364	32,615	35,845	46,940	74,692	103,505	183,132	268,097
Inventories - Other	8,942	10,049	14,390	16,409	17,892	21,523	18,180	17,094	4,658	6,855
Deferred Tax Assets	70,193	56,823	51,133	42,676	-	-	-	-	-	-
Other	84,185	101,083	117,068	70,223	81,817	97,158	121,300	87,729	109,478	129,969
Allowance for Doubtful Accounts	-2,223	-2,969	-1,572	-1,654	-853	-841	-855	-980	-1,957	-5,416
Noncurrent Assets	643,100	716,513	688,308	688,176	757,364	768,778	822,843	901,863	947,030	1,018,133
Property and Equipment	328,426	347,222	350,749	353,645	340,929	331,699	391,049	417,955	427,581	478,539
Buildings and Structures	121,605	123,601	148,253	145,748	134,904	122,349	117,412	125,752	158,111	159,363
Machinery, Vehicles, Tools, Furniture and Fixtures	11,941	12,208	16,136	16,725	17,089	16,943	17,526	15,960	15,990	16,846
Land	177,531	180,197	180,129	187,051	182,701	178,077	223,651	232,311	239,279	274,026
Construction in Progress	14,316	28,040	3,086	1,077	3,526	11,753	26,165	37,388	9,110	19,570
Other	3,030	3,172	3,143	3,041	2,706	2,575	6,292	6,542	5,089	8,733
Intangible Assets	4,907	5,220	7,356	8,418	10,541	11,661	11,548	11,330	14,898	27,733
Investments and Other Assets	309,765	364,071	330,202	326,112	405,894	425,416	420,246	472,578	504,550	511,860
Investments in Securities	257,316	304,849	270,301	264,755	294,485	326,255	309,623	350,351	355,871	356,143
Long-term Loans Receivable	22,863	24,297	23,396	23,964	49,132	48,938	50,012	62,953	69,019	60,200
Asset for Retirement Benefits	457	553	574	584	950	667	642	1,534	1,311	1,523
Deferred Tax Assets	1,811	925	1,114	1,075	15,096	4,022	18,635	8,032	10,144	13,347
Other	36,505	42,411	44,491	45,555	53,845	49,239	44,836	52,910	71,380	83,509
Allowance for Doubtful Accounts	-9,189	-8,965	-9,673	-9,822	-7,615	-3,705	-3,503	-3,203	-3,177	-2,864
Total Assets	1,789,495	1,839,259	1,886,781	1,992,822	2,051,226	2,091,175	2,172,108	2,164,806	2,337,741	2,769,718

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■ Balance Sheets (Consolidated) - continued

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
(Liabilities)										
Current Liabilities	1,046,591	1,047,257	1,082,708	1,117,072	1,103,651	1,062,323	1,125,410	990,080	1,107,668	1,319,768
Notes and Accounts Payable - Trade	458,796	539,811	517,266	517,834	509,027	530,420	520,653	445,589	501,962	603,867
Short-term Loans Payable	127,078	122,322	84,890	89,270	89,357	104,913	151,459	143,416	174,731	244,385
Commercial Paper	54,000	53,700	80,000	75,000	61,000	35,000	45,000	-	40,000	40,000
Current Portion of Bonds Payable	45,000	10,000	20,000	20,000	30,000	-	-	10,000	-	38
Income Taxes Payable	21,401	4,124	30,798	30,020	28,786	17,665	30,597	27,623	22,701	25,278
Advances Rreceived on Construction Projects in Progress	130,921	104,846	155,468	210,429	187,647	146,075	162,087	146,103	124,112	149,817
Advances Received on Development Projects in Progress, Real Estate for Sale and Other	6,458	9,230	12,722	11,404	13,489	13,833	13,553	12,170	5,918	7,608
Provision for Warranties for Completed Construction Projects	4,733	5,690	5,267	5,202	5,136	12,680	12,824	13,465	12,086	12,678
Provision for Loss on Construction Projects in Progress	35,632	58,195	45,432	13,787	14,767	12,852	12,515	14,119	13,836	14,748
Provision for Directors' bonuses	137	149	105	144	143	111	153	142	141	154
Provision for loss on Anti-Monopoly Act	-	-	-	-	-	8,702	-	-	-	-
Other	162,430	139,185	130,755	143,979	164,295	180,068	176,565	177,448	212,176	221,188
Long-Term Liabilities	378,777	355,050	330,021	323,197	277,779	271,928	250,678	289,919	276,507	388,804
Bonds Payable	80,000	70,000	60,000	60,000	40,000	40,000	50,000	40,000	50,000	80,067
Long-term Loans Payable	138,630	129,074	133,636	128,656	124,474	118,789	80,425	123,616	95,173	173,293
Deferred Tax Liabilities	16,027	30,502	14,286	16,510	929	1,963	605	989	1,662	254
Deferred Tax Liabilities on Revaluation Surplus of Land	27,729	25,080	21,815	21,726	20,714	20,694	19,859	20,689	20,689	20,627
Liability for Retirement Benefits	60,174	53,697	55,551	56,064	57,705	60,191	62,100	62,575	63,184	62,099
Equity Loss in Excess of Investments in and Loans to Unconsolidated Subsidiaries and Affiliates	1,192	1,249	1,226	1,226	1,279	1,205	1,205	1,205	1,205	1,205
Other	55,023	45,445	43,506	39,012	32,676	29,085	36,482	40,844	44,592	51,257
Total Liabilities	1,425,368	1,402,307	1,412,730	1,440,270	1,381,430	1,334,251	1,376,088	1,280,000	1,384,175	1,708,572

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■ Balance Sheets (Consolidated) - continued

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
(Equity)										
Shareholders' Equity	269,265	283,593	351,943	440,079	544,378	625,167	691,697	752,675	809,114	881,417
Common Stock	81,447	81,447	81,447	81,447	81,447	81,447	81,447	81,447	81,447	81,447
Capital Surplus	45,304	45,304	45,304	45,304	45,304	43,267	43,367	43,271	42,313	41,990
Retained Earnings	148,740	163,104	231,499	319,834	424,194	507,094	583,303	654,128	731,275	813,653
Treasury Stock	-6,226	-6,262	-6,307	-6,505	-6,567	-6,641	-16,420	-26,172	-45,921	-55,673
Accumulated Other Comprehensive Income (Loss)	98,966	151,321	119,351	108,453	121,642	128,110	100,089	122,163	136,590	171,013
Unrealized Gain (Loss) on Available-for-sale Securities	71,424	106,662	82,587	79,329	97,468	111,417	84,212	112,242	105,356	103,271
Deferred Gain (Loss) on Derivatives under Hedge Accounting	-418	-498	-724	-409	-223	-371	-239	-659	-730	-30
Revaluation Surplus of Land	18,164	20,834	20,196	20,108	18,663	18,618	19,435	21,498	21,498	21,357
Foreign Currency Translation Adjustments	9,281	24,472	19,485	10,952	7,224	249	-1,400	-10,352	10,588	44,819
Defined Retirement Benefit Plans	514	-149	-2,193	-1,527	-1,491	-1,802	-1,918	-565	-122	1,595
Noncontrolling Interests	-4,104	2,037	2,756	4,018	3,774	3,646	4,233	9,967	7,861	8,714
Total Equity	364,126	436,952	474,051	552,552	669,795	756,924	796,020	884,806	953,566	1,061,145
Total Liabilities and Equity	1,789,495	1,839,259	1,886,781	1,992,822	2,051,226	2,091,175	2,172,108	2,164,806	2,337,741	2,769,718

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Income Statements (Consolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Revenues	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269	2,010,751	1,907,176	2,079,695	2,391,579
Construction Projects	1,334,314	1,480,106	1,581,042	1,602,054	1,645,461	1,776,346	1,791,118	1,673,594	1,797,794	2,106,970
Real Estate and Other	186,877	213,551	161,657	219,751	185,163	197,923	219,633	233,582	281,901	284,608
Cost of Revenues	1,413,204	1,596,939	1,543,601	1,574,741	1,571,701	1,723,098	1,762,630	1,665,759	1,823,979	2,124,479
Construction Projects	1,250,707	1,432,587	1,408,833	1,397,045	1,421,640	1,559,913	1,584,538	1,477,579	1,613,910	1,910,877
Real Estate and Other	162,496	164,351	134,767	177,696	150,061	163,184	178,091	188,179	210,069	213,602
Gross Profit	107,987	96,719	199,099	247,063	258,923	251,171	248,121	241,417	255,715	267,100
	7.1%	5.7%	11.4%	13.6%	14.1%	12.7%	12.3%	12.7%	12.3%	11.2%
Construction Projects	83,606	47,519	172,208	205,009	223,820	216,432	206,579	196,014	183,884	196,093
	6.3%	3.2%	10.9%	12.8%	13.6%	12.2%	11.5%	11.7%	10.2%	9.3%
Real Estate and Other	24,380	49,199	26,890	42,054	35,102	34,738	41,541	45,402	71,831	71,006
	13.0%	23.0%	16.6%	19.1%	19.0%	17.6%	18.9%	19.4%	25.5%	24.9%
Selling, General and Administrative Expenses	84,979	84,053	88,019	91,671	100,550	108,548	116,134	114,118	132,332	143,573
	5.6%	5.0%	5.0%	5.1%	5.4%	5.5%	5.7%	6.0%	6.4%	6.0%
Operating Income	23,007	12,665	111,079	155,392	158,373	142,622	131,987	127,298	123,382	123,526
	1.5%	0.7%	6.4%	8.5%	8.7%	7.2%	6.6%	6.7%	5.9%	5.2%
Nonoperating Income	19,278	16,194	16,201	17,010	26,761	26,552	21,769	18,969	34,682	44,546
Interest / Dividends Income	6,140	7,473	7,606	9,278	8,328	9,955	11,434	10,757	11,880	16,513
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	4,499	1,030	3,825	2,282	3,421	3,179	1,490	3,527	6,966	5,625
Equity in Earnings of Partnership	-	2,528	1,723	2,201	5,231	6,920	5,038	1,627	11,853	17,115
Reversal of Doubtful Accounts	-	-	-	-	-	3,122	-	-	-	-
Other	8,639	5,162	3,045	3,248	9,780	3,373	3,806	3,057	3,981	5,291
Nonoperating Expenses	15,279	7,494	13,904	8,964	5,419	6,273	7,110	6,538	5,961	11,341
Interest Expenses	6,342	4,918	4,365	3,893	3,349	3,432	3,522	2,666	2,362	4,828
Provision for Doubtful Accounts	-	-	174	273	-	-	-	210	21	304
Foreign Currency Exchange Loss	-	-	1,482	-	-	-	-	-	-	-
Compensation Expenses	4,400	-	4,333	-	-	-	-	-	-	-
Loss on Investments in Silent Partnership	-	-	-	-	-	767	911	911	943	-
Other	4,537	2,576	3,548	4,797	2,069	2,073	2,676	2,750	2,634	6,208
Ordinary Income	27,006	21,365	113,376	163,438	179,716	162,901	146,645	139,729	152,103	156,731
	1.8%	1.3%	6.5%	9.0%	9.8%	8.3%	7.3%	7.3%	7.3%	6.6%

■ Income Statements (Consolidated) - continued

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Extraordinary Income	18,816	19,565	5,186	641	5,337	4,628	5,854	10,514	17,958	12,814
Extraordinary Losses	2,982	1,127	10,037	1,895	7,415	10,055	2,866	4,997	19,690	2,290
Income before Income Taxes	42,840	39,803	108,524	162,185	177,638	157,474	149,634	145,247	150,370	167,255
Income Taxes - Current	24,651	7,171	33,388	44,595	46,786	39,412	49,669	47,459	48,961	57,532
Income Taxes - Deferred	-3,116	15,530	2,370	11,293	4,300	7,883	-3,821	-979	1,258	-4,342
Total Income Taxes	21,535	22,702	35,758	55,889	51,086	47,296	45,847	46,479	50,220	53,190
Net Income	21,305	17,100	72,766	106,296	126,551	110,178	103,786	98,767	100,150	114,065
Net Income Attributable to Noncontrolling Interests	552	1,961	442	1,438	-226	339	544	245	-3,717	2,275
Net Income Attributable to Owners of the Parent	20,752	15,139	72,323	104,857	126,778	109,839	103,242	98,522	103,867	111,789
	1.4%	0.9%	4.2%	5.8%	6.9%	5.6%	5.1%	5.2%	5.0%	4.7%

Extraordinary Loss Details

Loss on Sales of Noncurrent Assets	464	77	43	10	20	240	3	6	0	69
Loss on Disposals of Noncurrent Assets	720	236	315	664	288	371	1,073	293	1,381	418
Loss on Reduction of Noncurrent Assets	-	-	-	-	317	-	12	-	-	-
Loss on Sales of Investment Securities	16	63	18	52	6	5	59	17	6	58
Valuation Loss on Investment Securities	38	16	14	354	2	630	1,674	3,699	237	1,405
Loss on Liquidation of Subsidiaries and Affiliates	-	-	-	-	1	-	-	-	-	-
Loss on Impairment of Long-lived Assets	1,394	447	8,645	706	6,647	66	14	946	16,453	336
Litigation Settlement	348	101	1,000	107	130	38	28	33	1,610	3
Loss on Revision of Retirement Benefit Plan	-	184	-	-	-	-	-	-	-	-
Provision for loss on Anti-Monopoly Act	-	-	-	-	-	8,702	-	-	-	-

Income Statements (Nonconsolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Revenues	1,046,007	1,141,014	1,166,147	1,203,845	1,165,175	1,280,366	1,305,057	1,189,562	1,244,923	1,432,774
Construction Projects	988,826	1,057,271	1,132,062	1,132,007	1,119,266	1,229,158	1,245,655	1,117,045	1,192,511	1,387,828
Real Estate and Other	57,181	83,742	34,085	71,838	45,909	51,207	59,401	72,516	52,412	44,945
Cost of Revenues	988,472	1,109,638	1,028,654	1,025,639	972,745	1,099,081	1,127,606	1,018,379	1,090,792	1,275,535
Construction Projects	935,154	1,049,090	997,705	965,889	935,857	1,055,563	1,078,906	965,534	1,052,590	1,241,158
Real Estate and Other	53,317	60,547	30,949	59,749	36,888	43,518	48,700	52,844	38,201	34,377
Gross Profit	57,535	31,376	137,492	178,206	192,429	181,284	177,450	171,182	154,131	157,238
	5.5%	2.7%	11.8%	14.8%	16.5%	14.2%	13.6%	14.4%	12.4%	11.0%
Construction Projects	53,671	8,180	134,356	166,117	183,409	173,595	166,749	151,511	139,920	146,670
	5.4%	0.8%	11.9%	14.7%	16.4%	14.1%	13.4%	13.6%	11.7%	10.6%
Real Estate and Other	3,863	23,195	3,135	12,088	9,020	7,689	10,701	19,671	14,211	10,568
	6.8%	27.7%	9.2%	16.8%	19.6%	15.0%	18.0%	27.1%	27.1%	23.5%
Selling, General and Administrative Expenses	52,421	49,453	50,514	53,711	57,241	60,992	66,406	66,036	73,041	74,064
	5.0%	4.3%	4.3%	4.5%	4.9%	4.8%	5.1%	5.6%	5.9%	5.2%
Operating Income	5,113	-18,076	86,977	124,494	135,188	120,291	111,044	105,146	81,090	83,174
	0.5%	-1.6%	7.5%	10.3%	11.6%	9.4%	8.5%	8.8%	6.5%	5.8%
Nonoperating Income	17,890	27,371	8,081	11,154	14,648	16,205	13,912	13,486	15,402	24,231
Interest / Dividends Income	14,089	22,503	5,508	8,507	9,929	10,564	11,682	11,214	12,676	22,242
Reversal of doubtful accounts	-	-	-	-	-	3,271	-	-	-	-
Compensation Income	-	-	-	-	1,490	-	-	-	-	-
Other	3,800	4,867	2,572	2,646	3,228	2,368	2,229	2,271	2,726	1,988
Nonoperating Expenses	13,430	7,627	13,375	7,123	3,552	3,992	4,363	4,347	4,089	4,097
Interest Expenses	5,293	4,162	3,556	2,858	2,199	1,836	1,721	1,621	1,527	1,210
Provision for Doubtful Accounts	-	1,240	889	617	2	-	-	-	-	-
Foreign Currency Exchange Loss	-	-	2,032	65	-	-	-	-	-	-
Loss on investments in silent partnership	-	-	-	-	-	767	911	1,366	1,003	1,162
Compensation Expenses	4,400	-	4,333	-	-	-	-	-	-	-
Other	3,736	2,225	2,564	3,582	1,350	1,389	1,730	1,359	1,558	1,724
Ordinary Income	9,574	1,666	81,683	128,524	146,284	132,504	120,593	114,285	92,403	103,309
	0.9%	0.1%	7.0%	10.7%	12.6%	10.3%	9.2%	9.6%	7.4%	7.2%

■ Income Statements (Nonconsolidated) - continued

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Extraordinary Income	8,916	19,389	1,040	910	523	3,934	60	7,827	13,302	11,433
Extraordinary Losses	3,411	617	12,556	1,819	5,312	1,156	4,704	3,422	3,310	1,760
Income before Income Taxes	15,079	20,438	70,167	127,615	141,495	135,282	115,949	118,690	102,395	112,981
Income Taxes - Current	15,101	-3,993	23,259	35,230	38,635	28,533	38,024	36,405	29,995	36,937
Income Taxes - Deferred	-5,045	16,392	7,894	10,654	2,539	9,670	-2,210	-544	206	-2,371
Total Income Taxes	10,056	12,398	31,153	45,885	41,174	38,203	35,813	35,860	30,202	34,565
Net Income	5,023	8,039	39,014	81,730	100,320	97,078	80,136	82,829	72,192	78,416
	0.5%	0.7%	3.3%	6.8%	8.6%	7.6%	6.1%	7.0%	5.8%	5.5%

Extraordinary Loss Details

Loss on Sales of Noncurrent Assets	414	72	12	0	0	177	0	3	0	54
Loss on Disposals of Noncurrent Assets	681	137	247	600	152	308	979	240	1,225	331
Loss on Sales of Investment Securities	16	63	18	35	6	1	13	11	4	56
Valuation Loss on Investment Securities	38	16	14	354	1	630	1,669	2,810	224	1,314
Loss on Liquidation of Subsidiaries and Associates	-	-	5	-	391	-	-	-	-	-
Valuation Loss on Shares of Subsidiaries and Affiliates	-	-	120	-	-	-	-	-	-	-
Valuation loss on investments in capital of subsidiaries and affiliates	94	-	-	121	31	-	1,999	-	-	-
Loss on Impairment of Long-lived Assets	1,335	224	6,348	599	4,598	-	14	323	245	-
Provision for Loss on Investments in Subsidiaries and Affiliates	481	-	5,788	-	-	-	-	-	-	-
Litigation Settlement	348	101	-	107	130	38	28	33	1,610	3

■ Business Segment (Consolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
1 Civil Engineering (Kajima Corporation)										
Revenues	298,806	276,430	307,964	296,857	366,588	301,063	288,098	334,791	271,839	301,622
Operating Income	35,044	-15,591	28,846	35,994	57,404	35,235	17,195	29,858	19,683	29,302
2 Building Construction (Kajima Corporation)										
Revenues	690,020	780,841	824,097	835,149	752,677	928,095	957,556	782,253	920,671	1,086,206
Operating Income	-31,624	-23,476	57,437	78,610	70,934	79,626	85,321	57,834	50,109	46,677
3 Real Estate and Other (Kajima Corporation)										
Revenues	57,181	83,742	34,085	71,838	45,909	51,207	59,401	72,516	52,412	44,945
Operating Income	1,693	20,990	693	9,888	6,849	5,430	8,528	17,452	11,296	7,194
4 Domestic Subsidiaries and Affiliates										
Revenues	338,181	366,473	364,637	361,190	363,948	389,637	393,171	378,049	316,145	352,656
Operating Income	11,534	19,127	20,639	19,594	16,299	16,522	17,750	17,115	16,292	17,417
5 Overseas Subsidiaries and Affiliates										
Revenues	263,805	340,139	367,963	400,988	437,130	455,978	469,078	489,115	623,947	739,237
Operating Income	6,581	11,172	7,502	11,683	1,687	6,283	4,539	6,863	26,461	22,738
6 Total (1+2+3+4+5)										
Revenues	1,647,994	1,847,627	1,898,748	1,966,024	1,966,254	2,125,982	2,167,307	2,056,726	2,185,016	2,524,668
Operating Income	23,230	12,223	115,119	155,771	153,175	143,097	133,334	129,126	123,844	123,330
7 Reconciliations										
Revenues	-126,803	-153,969	-156,047	-144,219	-135,628	-151,713	-156,555	-149,550	-105,320	-133,089
Operating Income	-222	442	-4,040	-379	5,197	-474	-1,347	-1,827	-461	196
8 Consolidated Results										
Revenues	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269	2,010,751	1,907,176	2,079,695	2,391,579
Operating Income	23,007	12,665	111,079	155,392	158,373	142,622	131,987	127,298	123,382	123,526

■ Overseas Revenues (Consolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
North America	126,387	193,373	202,625	218,278	180,725	210,167	234,295	268,146	388,835	413,148
<i>Note:</i>	8.3%	11.4%	11.6%	12.0%	9.9%	10.6%	11.7%	14.1%	18.7%	17.3%
Europe	11,566	23,073	19,008	15,839	22,028	35,556	29,553	29,164	41,459	70,860
<i>Note:</i>	0.8%	1.4%	1.1%	0.9%	1.2%	1.8%	1.5%	1.5%	2.0%	3.0%
Asia	131,041	128,637	122,387	113,385	127,052	119,129	107,975	100,941	95,417	151,075
<i>Note:</i>	8.6%	7.6%	7.0%	6.2%	6.9%	6.0%	5.4%	5.3%	4.6%	6.3%
Oceania	-	-	-	54,290	107,825	92,192	98,770	91,754	96,806	103,292
<i>Note:</i>	-	-	-	3.0%	5.9%	4.7%	4.9%	4.8%	4.7%	4.3%
Other Regions	11,700	-18,968	31,859	766	23,844	194	134	418	1,662	1,798
<i>Note:</i>	0.8%	-1.1%	1.9%	0.0%	1.3%	0.0%	0.0%	0.0%	0.1%	0.1%
Total	280,695	326,116	375,881	402,559	461,475	457,240	470,729	490,424	624,181	740,175
<i>Note:</i>	18.5%	19.3%	21.6%	22.1%	25.2%	23.2%	23.4%	25.7%	30.0%	30.9%
Consolidated Revenues	1,521,191	1,693,658	1,742,700	1,821,805	1,830,625	1,974,269	2,010,751	1,907,176	2,079,695	2,391,579

Note: percentage of overseas revenues to the consolidated revenues

■ Domestic Subsidiaries and Affiliates

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Construction Contract Awards	199,018	206,804	197,037	202,031	210,359	203,202	204,800	196,489	193,908	204,064
Revenues	342,560	371,133	368,333	363,302	366,700	393,774	398,038	380,704	319,105	345,641
Construction Projects	185,593	206,136	197,506	184,875	189,146	201,011	213,628	193,328	183,304	199,391
Real Estate and Other	156,966	164,997	170,826	178,426	177,553	192,763	184,410	187,376	135,800	146,249
Cost of Revenues	314,796	334,780	329,410	326,190	332,299	358,591	360,518	343,300	281,835	305,285
Construction Projects	171,935	186,390	176,325	166,157	172,827	183,315	193,949	171,852	164,095	179,006
Real Estate and Other	142,861	148,389	153,085	160,033	159,472	175,275	166,568	171,447	117,740	126,279
Gross Profit	27,763	36,353	38,922	37,111	34,400	35,183	37,520	37,404	37,269	40,355
	8.1%	9.8%	10.6%	10.2%	9.4%	8.9%	9.4%	9.8%	11.7%	11.7%
Construction Projects	13,658	19,745	21,181	18,718	16,319	17,695	19,678	21,475	19,209	20,385
	7.4%	9.6%	10.7%	10.1%	8.6%	8.8%	9.2%	11.1%	10.5%	10.2%
Real Estate and Other	14,105	16,607	17,741	18,392	18,080	17,488	17,841	15,928	18,060	19,970
	9.0%	10.1%	10.4%	10.3%	10.2%	9.1%	9.7%	8.5%	13.3%	13.7%
Selling, General and Administrative Expenses	16,275	17,291	18,382	17,586	18,164	18,805	19,969	20,409	21,065	23,047
	4.7%	4.7%	5.0%	4.8%	5.0%	4.7%	5.0%	5.3%	6.6%	6.7%
Operating Income	11,488	19,061	20,540	19,524	16,236	16,377	17,550	16,995	16,204	17,308
	3.4%	5.1%	5.6%	5.4%	4.4%	4.2%	4.4%	4.5%	5.1%	5.0%
Nonoperating Income	2,535	514	1,286	2,581	3,259	2,625	3,616	3,911	4,033	4,888
Financing Income	-78	-56	-13	31	61	91	183	225	247	119
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	2,042	100	1,078	2,201	1,938	2,248	3,143	2,873	3,153	4,092
Equity in Earnings of Partnership	-	-	-	-	-	-	-	-	-	-
Ordinary Income	14,023	19,576	21,826	22,106	19,495	19,003	21,166	20,906	20,238	22,196
	4.1%	5.3%	5.9%	6.1%	5.3%	4.8%	5.3%	5.5%	6.3%	6.4%
Extraordinary Income	518	-560	-6,930	-659	-444	-6,803	2,905	-527	-77	-349
Income before Income Taxes	14,541	19,015	14,896	21,446	19,051	12,199	24,071	20,379	20,160	21,847
Income Taxes - Current	5,308	7,315	6,852	5,307	4,727	6,029	5,867	5,623	5,373	5,634
Net Income	9,233	11,699	8,043	16,138	14,323	6,170	18,204	14,755	14,787	16,213
Net Income Attributable to Noncontrolling Interests	12	24	31	38	21	20	27	-22	23	-7
Net Income Attributable to Owners of the Parent	9,221	11,675	8,011	16,100	14,302	6,150	18,177	14,778	14,763	16,221
	2.7%	3.1%	2.2%	4.4%	3.9%	1.6%	4.6%	3.9%	4.6%	4.7%

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Taiko Trading Co., Ltd.										
Construction Contract Awards	20,585	26,698	22,739	27,160	23,572	21,776	24,206	19,051	15,223	25,026
Revenues	93,691	103,782	107,706	113,929	105,211	117,522	109,698	112,137	49,846	62,728
Operating Income	693	1,536	2,049	1,908	1,177	1,527	1,843	2,035	2,208	3,555
Ordinary Income	733	1,572	2,062	1,932	1,204	1,559	1,877	2,175	2,380	3,620
Net Income Attributable to Owners of the Parent	658	1,276	1,673	2,025	1,134	1,057	1,429	1,459	1,598	2,551
Total Assets	40,806	50,446	52,110	56,418	56,047	66,439	52,015	55,670	51,662	65,495
Staff Numbers	278	289	282	273	283	295	296	306	317	323
Kajima Road Co., Ltd.										
Construction Contract Awards	109,133	104,192	108,865	102,590	119,159	113,795	111,280	111,944	110,205	111,290
Revenues	125,927	129,181	122,329	117,169	125,861	134,243	133,596	126,283	125,295	132,399
Operating Income	5,618	8,360	8,909	7,859	6,766	6,594	6,351	8,146	5,583	5,082
Ordinary Income	5,761	8,590	9,046	7,855	6,874	6,712	6,504	8,330	5,801	5,415
Net Income Attributable to Owners of the Parent	3,521	5,279	5,560	5,136	4,956	-3,770	7,158	5,250	4,090	3,476
Total Assets	84,523	87,762	86,486	90,155	99,395	100,466	98,523	99,268	100,560	104,404
Staff Numbers	975	1,016	1,024	1,273	1,318	1,349	1,414	1,394	1,413	1,440
Chemical Grouting Co., Ltd.										
Construction Contract Awards	28,310	35,218	28,032	30,540	25,560	25,187	27,394	27,940	22,777	26,232
Revenues	26,853	38,522	31,505	26,780	24,374	26,296	28,350	28,181	23,521	23,456
Operating Income	1,782	3,445	3,400	2,257	890	967	1,250	1,711	1,473	392
Ordinary Income	2,059	3,660	3,382	2,550	2,083	1,260	1,470	1,903	1,701	817
Net Income Attributable to Owners of the Parent	1,044	1,846	2,227	1,714	1,434	913	1,014	1,353	1,194	627
Total Assets	23,316	29,400	26,330	26,343	26,964	28,101	28,864	30,080	28,079	28,755
Staff Numbers	281	288	286	288	287	292	291	305	317	323
Kajima Tatemono Sogo Kanri Co., Ltd.										
Revenues	44,831	48,132	50,865	53,232	54,632	57,558	62,343	59,419	65,474	67,859
Operating Income	2,853	3,143	3,215	3,517	3,380	3,545	3,660	2,483	2,800	2,702
Ordinary Income	2,895	3,166	3,245	3,537	3,398	3,565	3,720	2,548	2,865	2,763
Net Income Attributable to Owners of the Parent	1,685	1,831	2,068	2,440	2,478	2,298	2,467	1,765	1,855	1,782
Total Assets	16,556	17,232	18,830	21,097	23,614	28,895	32,408	33,308	37,580	40,924
Staff Numbers	1,383	1,446	1,509	1,575	1,717	1,785	1,862	1,997	2,133	2,211
Kajima Leasing Corporation										
Revenues	7,083	6,770	6,953	7,902	8,563	9,100	9,068	9,548	10,002	10,838
Operating Income	721	1,254	1,111	1,111	1,411	878	868	370	1,418	1,837
Ordinary Income	753	1,269	1,141	1,125	1,429	885	862	385	1,417	1,834
Net Income Attributable to Owners of the Parent	444	703	716	734	726	587	524	357	948	1,274
Total Assets	34,022	34,626	33,948	35,169	33,463	32,054	29,975	31,732	34,795	32,900
Staff Numbers	44	48	50	50	51	54	55	55	57	59

Overseas Subsidiaries and Affiliates

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Construction Contract Awards	246,125	281,237	491,382	301,509	397,761	500,812	501,872	390,502	670,901	589,090
Revenues	263,807	340,221	367,993	401,005	437,148	456,017	469,112	489,136	624,286	739,414
Construction Projects	228,731	303,094	336,929	358,133	401,841	416,006	414,282	433,985	491,499	610,741
Real Estate and Other	35,075	37,126	31,063	42,872	35,306	40,010	54,830	55,151	132,787	128,673
Cost of Revenues	240,859	311,347	340,857	368,833	410,000	420,571	432,601	453,654	558,929	670,069
Construction Projects	214,568	287,310	319,370	339,910	385,707	393,878	393,984	412,428	470,063	585,743
Real Estate and Other	26,290	24,037	21,487	28,922	24,292	26,692	38,617	41,225	88,866	84,325
Gross Profit	22,948	28,873	27,135	32,172	27,147	35,445	36,510	35,482	65,357	69,345
	8.7%	8.5%	7.4%	8.0%	6.2%	7.8%	7.8%	7.3%	10.5%	9.4%
Construction Projects	14,163	15,784	17,559	18,222	16,134	22,128	20,297	21,556	21,435	24,997
	6.2%	5.2%	5.2%	5.1%	4.0%	5.3%	4.9%	5.0%	4.4%	4.1%
Real Estate and Other	8,785	13,089	9,576	13,949	11,013	13,317	16,213	13,925	43,921	44,347
	25.0%	35.3%	30.8%	32.5%	31.2%	33.3%	29.6%	25.2%	33.1%	34.5%
Selling, General and Administrative Expenses	16,530	17,683	19,087	20,007	24,648	28,025	29,161	27,431	37,825	46,063
	6.3%	5.2%	5.2%	5.0%	5.6%	6.2%	6.2%	5.7%	6.1%	6.3%
Operating Income	6,417	11,190	8,048	12,165	2,499	7,419	7,349	8,050	27,531	23,282
	2.4%	3.3%	2.2%	3.0%	0.6%	1.6%	1.6%	1.6%	4.4%	3.1%
Nonoperating Income	6,616	7,721	7,511	5,257	8,254	9,885	7,599	5,190	20,161	21,122
Financing Income	394	2,125	2,186	1,747	1,509	2,089	2,545	3,080	4,578	2,212
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	2,578	1,539	2,969	653	1,614	768	-1,225	609	3,945	2,109
Equity in Earnings of Partnership	-	-	-	2,201	5,231	6,920	5,038	1,627	11,853	17,115
Ordinary Income	13,034	18,911	15,559	17,422	10,754	17,305	14,948	13,241	47,693	44,404
	4.9%	5.6%	4.2%	4.3%	2.5%	3.8%	3.2%	2.7%	7.6%	6.0%
Extraordinary Income	9,233	105	2,701	35	106	-487	-510	-245	-11,914	2,007
Income before Income Taxes	22,268	19,016	18,260	17,458	10,861	16,817	14,438	12,996	35,779	46,411
Income Taxes - Current	6,501	3,847	4,051	4,785	3,250	4,406	4,756	5,477	14,680	13,154
Net Income	15,766	15,169	14,209	12,672	7,611	12,410	9,681	7,518	21,098	33,256
Net Income Attributable to Noncontrolling Interests	540	1,937	412	1,399	-248	319	517	267	-3,739	2,283
Net Income Attributable to Owners of the Parent	15,226	13,231	13,797	11,272	7,859	12,091	9,164	7,250	24,838	30,973
	5.8%	3.9%	3.7%	2.8%	1.8%	2.7%	2.0%	1.5%	4.0%	4.2%

■ Kajima Group - Overseas

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
KUSA (Kajima USA Incorporated)										
Construction Contract Awards	148,533	193,114	279,924	146,151	129,293	219,964	273,956	208,149	380,161	317,243
Revenues	128,025	193,539	206,101	222,036	177,944	201,769	228,365	264,154	387,332	413,202
Operating Income	627	1,067	3,620	4,701	-598	787	4,665	9,271	33,028	23,322
Ordinary Income	2,314	4,094	5,690	6,965	4,737	7,453	9,493	10,767	44,708	39,770
Net Income Attributable to Owners of the Parent	5,780	2,408	3,662	3,860	3,511	4,948	7,011	5,715	33,482	27,536
Total Assets	100,315	127,156	143,772	145,229	149,531	159,475	180,655	216,112	294,858	436,381
Staff Numbers	849	939	1,024	1,036	1,023	1,214	1,309	1,366	1,498	1,552
KAP (Kajima Asia Pacific Holdings PTE. Ltd)										
Construction Contract Awards	74,772	62,649	97,330	64,379	113,801	75,143	68,239	19,310	82,992	77,377
Revenues	110,103	110,124	99,280	94,492	107,030	91,296	77,921	71,599	60,486	106,781
Operating Income	6,725	6,801	4,556	6,847	5,723	7,201	3,989	-1,839	-8,218	-1,340
Ordinary Income	10,545	9,969	8,377	9,718	7,457	8,369	5,703	-1,347	-5,971	-1,842
Net Income Attributable to Owners of the Parent	7,705	7,686	5,282	7,226	5,235	5,541	3,178	-2,695	-19,034	-4,000
Total Assets	139,541	154,520	152,038	146,412	170,003	179,853	190,296	187,404	183,839	269,832
Staff Numbers	2,530	2,407	2,411	2,547	2,646	2,613	2,743	2,689	2,598	2,482
KE (Kajima Europe Ltd.)										
Construction Contract Awards	8,441	14,241	16,468	10,528	26,145	38,521	23,342	34,479	58,148	31,980
Revenues	11,010	22,582	18,616	15,425	21,618	35,149	29,117	28,739	40,948	67,558
Operating Income	-1,577	2,458	-425	-116	49	44	1,889	566	1,714	-260
Ordinary Income	-576	3,865	1,092	643	1,210	1,281	3,731	2,741	6,576	3,451
Net Income Attributable to Owners of the Parent	1,121	2,341	4,472	561	1,044	938	2,507	3,673	8,482	5,138
Total Assets	24,331	26,588	28,381	26,854	38,208	43,341	53,747	65,982	79,714	118,883
Staff Numbers	225	234	244	257	287	317	324	385	413	455
KA (Kajima Australia PTY Limited)										
Construction Contract Awards	-	-	84,299	51,541	116,463	134,296	95,472	102,045	120,651	105,961
Revenues	-	-	26,666	54,290	115,740	108,239	110,642	99,602	104,548	112,600
Operating Income	-	-	-655	264	-2,978	-1,173	-3,772	-667	130	-29
Ordinary Income	-	-	-576	332	-2,948	-545	-2,826	52	929	1,162
Net Income Attributable to Owners of the Parent	-	-	-365	44	-2,141	39	-2,257	-274	668	779
Total Assets	-	5,621	12,597	18,152	41,164	39,916	44,400	51,283	57,967	58,917
Staff Numbers	-	0	270	334	1,202	1,325	1,177	1,075	1,160	1,105
Chung-Lu Construction Co., Ltd.										
Construction Contract Awards	14,378	11,232	13,358	28,908	12,057	32,886	40,862	26,517	28,946	56,528
Revenues	14,667	13,974	17,327	14,759	14,813	19,561	23,065	25,039	30,970	39,272
Operating Income	643	861	952	468	303	559	577	720	875	1,590
Ordinary Income	731	1,023	958	700	344	648	642	904	1,072	1,627
Net Income Attributable to Owners of the Parent	599	836	726	517	257	524	519	706	862	1,283
Total Assets	12,184	12,481	12,376	12,927	14,207	18,640	19,133	17,460	21,674	24,060
Staff Numbers	185	189	190	195	212	229	257	271	286	295

■ Supplementary Information (Consolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Loans Guaranteed										
Loans Guaranteed	11,996	6,863	12,316	11,548	13,090	21,015	11,791	12,986	13,638	15,959
Staff Numbers										
Staff Numbers ¹	15,391	15,383	15,810	16,422	17,730	18,297	18,673	18,905	19,295	19,396
Kajima Corporation	7,657	7,546	7,527	7,611	7,686	7,783	7,887	7,989	8,080	8,129
Domestic Consolidated Subsidiaries	3,945	4,068	4,144	4,442	4,674	4,816	4,976	5,130	5,260	5,378
Overseas Consolidated Subsidiaries	3,789	3,769	4,139	4,369	5,370	5,698	5,810	5,786	5,955	5,889
¹ The staff numbers exclude employees who are; 1) seconded to subsidiaries, affiliates or other organizations, 2) sent to universities or other organizations for study.										
No. of Kajima Group Companies										
Consolidated Subsidiaries	89	93	101	102	128	137	144	142	148	154
Japan	11	11	11	11	11	11	12	13	14	17
Overseas	78	82	90	91	117	126	132	129	134	137
Unconsolidated Subsidiaries accounted for using Equity Method	41	38	38	38	35	33	34	35	34	34
Affiliated Companies accounted for using Equity Method	55	59	56	60	71	72	82	84	97	108
Total	185	190	195	200	234	242	260	261	279	296
Other Data										
Capital Expenditure ²	19,858	25,438	32,989	29,419	16,184	28,437	86,346	52,716	58,051	85,811
Depreciation / Amortization ²	18,289	17,129	19,557	19,343	19,379	19,166	19,962	19,080	22,611	24,711
Financing Income	-201	2,554	3,240	5,384	4,979	6,523	7,912	8,091	9,518	11,684

² The capital expenditure and the depreciation / amortization relate to tangible, intangible fixed assets as well as other investment assets.

■ Supplementary Information (Nonconsolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Selling, General and Administrative Expenses										
SG&A	52,421	49,453	50,514	53,711	57,241	60,992	66,406	66,036	73,041	74,064
Payrolls and Related Expenses	26,513	24,406	24,837	27,512	29,279	28,147	29,194	29,398	30,575	30,321
Other	25,907	25,047	25,677	26,199	27,961	32,845	37,211	36,638	42,465	43,742
Loans Guaranteed										
Loans Guaranteed	24,854	27,213	18,783	17,467	3,432	2,816	2,502	2,131	1,929	1,734
Guarantee Commitments	1,500	-	-	-	-	-	-	-	-	-
Staff Numbers										
Staff Numbers ¹	7,657	7,546	7,527	7,611	7,686	7,783	7,887	7,989	8,080	8,129
Staff Numbers ²	8,110	7,995	7,961	8,041	8,124	8,217	8,322	8,418	8,497	8,532
Other Data										
R&D	7,491	7,333	7,292	7,561	9,594	13,290	15,777	14,150	16,454	17,231
Capital Expenditure ³	3,338	3,364	11,579	13,495	5,041	12,724	55,617	36,661	25,419	28,908
Depreciation / Amortization ³	9,852	8,560	8,587	8,337	7,994	7,404	7,506	6,344	9,200	9,837
Financing Income	8,796	18,341	1,952	5,649	7,729	8,728	9,961	9,593	11,148	21,032

¹ The staff numbers exclude employees who are; 1) seconded to subsidiaries, affiliates or other organizations, 2) sent to universities or other organizations for study.

² The staff numbers include employees who are; 1) seconded to subsidiaries, affiliates or other organizations, 2) sent to universities or other organizations for study.

³ The capital expenditure and the depreciation / amortization relate to tangible, intangible fixed assets as well as other investment assets.

■ Construction Contract Awards (Consolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Construction Contract Awards										
Japan	1,298,322	1,193,022	1,308,924	1,452,173	1,286,246	1,508,427	1,250,422	1,329,849	1,249,074	1,606,765
Proportion	82.5%	80.9%	72.9%	84.0%	76.3%	75.0%	71.3%	77.3%	64.7%	73.1%
Overseas	275,273	281,832	486,950	276,127	399,725	501,720	502,377	390,294	680,823	590,136
Proportion	17.5%	19.1%	27.1%	16.0%	23.7%	25.0%	28.7%	22.7%	35.3%	26.9%
Kajima Corporation	28,656	331	-4,712	-25,711	1,768	-189	-18	327	10,368	1,461
Overseas Consolidated Subsidiaries	246,125	281,237	491,382	301,509	397,761	500,812	501,872	389,841	669,874	588,536
Total	1,573,595	1,474,855	1,795,875	1,728,300	1,685,971	2,010,147	1,752,800	1,720,143	1,929,897	2,196,901
Overseas Construction Contract Awards										
North America	148,542	192,940	273,791	143,563	130,442	223,755	283,750	210,262	379,474	334,150
Note:	9.5%	13.1%	15.2%	8.3%	7.7%	11.1%	16.2%	12.2%	19.7%	15.2%
Europe	8,442	14,241	16,468	10,528	26,145	38,521	23,342	34,479	58,148	33,875
Note:	0.5%	1.0%	0.9%	0.6%	1.6%	1.9%	1.4%	2.0%	3.0%	1.5%
Asia	102,248	75,542	109,195	93,693	126,599	117,240	114,234	47,430	127,540	137,355
Note:	6.5%	5.1%	6.1%	5.4%	7.5%	5.9%	6.5%	2.8%	6.6%	6.3%
Oceania	-	-	-	51,541	115,237	122,063	80,583	97,492	113,945	83,858
Note:	-	-	-	3.0%	6.8%	6.1%	4.6%	5.7%	5.9%	3.8%
Other Regions	16,039	-891	87,495	-23,200	1,299	140	466	629	1,714	895
Note:	1.0%	-0.1%	4.9%	-1.3%	0.1%	0.0%	0.0%	0.0%	0.1%	0.1%
Total	275,273	281,832	486,950	276,127	399,725	501,720	502,377	390,294	680,823	590,136
Note:	17.5%	19.1%	27.1%	16.0%	23.7%	25.0%	28.7%	22.7%	35.3%	26.9%

Note: percentage of overseas construction contract awards to the consolidated construction contract awards

■ Contract Awards (Nonconsolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Civil Engineering	369,237	339,908	285,967	364,311	303,221	303,840	327,620	338,088	268,559	386,491
Japan - Public	212,166	210,123	178,917	273,550	171,198	152,208	162,122	159,892	154,190	266,574
Central Government	189,006	189,702	163,540	235,420	139,714	139,845	144,773	140,561	135,300	244,677
Local Government	23,159	20,421	15,377	38,129	31,484	12,362	17,348	19,331	18,889	21,897
Japan - Private	128,427	129,455	111,767	116,472	130,254	151,821	165,517	177,868	104,000	118,456
Manufacturing	21,050	33,924	12,989	18,221	16,371	20,897	29,481	15,122	18,802	11,460
Non-Manufacturing	107,376	95,531	98,778	98,251	113,882	130,923	136,035	162,746	85,197	106,995
Japan - Total	340,593	339,579	290,684	390,023	301,452	304,029	327,639	337,760	258,190	385,030
Overseas	28,643	329	-4,717	-25,711	1,768	-189	-18	327	10,368	1,461
Building Construction	841,830	742,538	902,092	940,273	845,356	1,074,060	794,967	867,291	882,275	1,102,857
Japan - Public	162,777	98,968	89,967	101,054	83,582	53,682	50,623	37,986	50,020	50,944
Central Government	62,115	50,043	32,980	30,931	46,056	30,673	36,221	12,454	12,631	8,063
Local Government	100,661	48,925	56,987	70,122	37,525	23,009	14,402	25,531	37,389	42,880
Japan - Private	679,040	643,567	812,120	839,219	761,774	1,020,377	744,343	829,305	832,255	1,051,912
Manufacturing	149,012	144,923	246,240	150,377	183,181	206,613	231,427	213,425	270,543	521,682
Non-Manufacturing	530,028	498,644	565,880	688,842	578,592	813,764	512,916	615,879	561,712	530,230
Japan - Total	841,817	742,536	902,087	940,273	845,356	1,074,060	794,967	867,291	882,275	1,102,857
Overseas	12	2	4	-	-	-	-	-	-	-
Construction - Total	1,211,067	1,082,446	1,188,060	1,304,585	1,148,577	1,377,900	1,122,587	1,205,379	1,150,835	1,489,349
Japan - Public	374,943	309,092	268,885	374,604	254,780	205,891	212,745	197,878	204,210	317,518
Central Government	251,122	239,745	196,520	266,352	185,770	170,519	180,994	153,015	147,931	252,740
Local Government	123,821	69,346	72,364	108,252	69,010	35,372	31,750	44,862	56,278	64,777
Japan - Private	807,468	773,023	923,887	955,692	892,028	1,172,198	909,860	1,007,173	936,255	1,170,368
Manufacturing	170,063	178,847	259,229	168,599	199,553	227,511	260,909	228,548	289,346	533,142
Non-Manufacturing	637,405	594,175	664,658	787,093	692,475	944,687	648,951	778,625	646,909	637,226
Japan - Total	1,182,411	1,082,115	1,192,772	1,330,297	1,146,809	1,378,090	1,122,606	1,205,051	1,140,466	1,487,887
Overseas	28,656	331	-4,712	-25,711	1,768	-189	-18	327	10,368	1,461
Real Estate and Other	53,607	111,367	48,812	45,379	51,507	66,522	59,477	59,820	62,606	46,363
Total	1,264,674	1,193,813	1,236,872	1,349,965	1,200,085	1,444,422	1,182,065	1,265,200	1,213,441	1,535,712

■ Contract Awards (Nonconsolidated) - continued

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Construction Contract Awards by Project Type										
Civil Engineering	369,237	339,908	285,967	364,311	303,221	303,840	327,620	338,088	268,559	386,491
Flood Control	31,391	25,104	25,684	64,657	26,484	47,189	43,194	14,843	18,647	18,391
Railway	49,581	41,215	50,892	48,505	33,900	43,581	48,128	51,177	45,068	48,492
Potable / Waste Water	14,585	15,151	-754	7,277	18,463	7,057	5,270	12,031	4,947	13,088
Land Improvement	21,036	31,104	29,882	28,788	26,793	15,898	5,971	7,635	18,532	29,995
Port / Airport	3,651	2,326	6,092	13,711	4,240	3,824	5,081	2,378	1,186	28,696
Road	105,401	114,881	74,694	95,920	39,441	57,609	86,244	85,666	86,697	162,786
Other	143,588	110,123	99,475	105,449	153,897	128,679	133,729	164,355	93,478	85,039
Building Construction	841,830	742,538	902,092	940,273	845,356	1,074,060	794,967	867,291	882,275	1,102,857
Office (Public / Private)	174,509	251,033	206,610	413,483	241,079	409,585	239,832	278,838	240,823	289,879
Lodging	16,104	27,000	69,971	50,463	72,204	58,296	46,197	66,960	52,186	49,398
Retail	100,670	39,582	82,565	21,600	39,091	15,881	39,701	46,572	29,714	12,869
Power Plant / Factory	167,924	158,565	223,732	151,920	232,265	253,743	171,670	207,195	286,707	534,065
Warehouse / Distribution Center	73,372	59,794	50,200	18,674	21,837	33,538	34,412	38,536	98,834	26,094
Residential	45,661	27,552	67,052	70,300	43,366	95,538	16,084	29,022	37,011	26,797
Education / Research / Culture	94,689	55,986	87,560	100,285	76,748	113,168	143,879	59,372	45,567	37,894
Medical / Welfare	119,001	58,915	55,702	55,597	47,061	35,142	17,162	25,418	6,709	32,864
Other	49,896	64,108	58,695	57,946	71,701	59,164	86,025	115,374	84,720	92,993
Construction Contract Awards by Customer (Private Sector)										
Manufacturing	170,063	178,847	259,229	168,599	199,553	227,511	260,909	228,548	289,346	533,142
Food Processing	12,750	16,230	16,128	33,235	13,410	11,836	6,377	6,595	26,640	6,419
Petrochemical	68,132	80,291	87,222	50,651	51,699	80,028	166,053	108,620	142,010	67,316
Steel	7,787	9,732	5,082	4,614	20,039	15,099	15,345	8,772	4,058	8,030
Electronics	27,266	13,735	98,996	25,576	20,268	45,452	29,769	63,317	43,991	355,791
Vehicle	22,619	15,519	19,034	15,409	10,994	12,508	23,060	7,003	15,804	17,019
Machinery	9,383	26,327	8,127	7,544	12,537	25,994	4,636	17,390	32,450	24,840
Other	22,123	17,010	24,637	31,567	70,603	36,591	15,666	16,847	24,389	53,724
Non-Manufacturing	637,405	594,175	664,658	787,093	692,475	944,687	648,951	778,625	646,909	637,226
Commercial	63,639	35,132	38,233	201,309	40,452	50,377	32,213	26,910	79,735	10,819
Finance	22,296	18,297	38,451	17,210	21,113	26,108	11,590	25,436	30,067	60,910
Real Estate	108,857	163,026	108,299	246,556	145,363	261,648	140,606	314,071	187,917	174,486
Transportation / Distribution	80,939	77,909	74,820	39,339	89,379	78,192	118,557	83,390	129,880	118,536
Power / Gas	107,167	81,227	65,328	96,796	125,172	142,395	157,243	142,166	97,745	72,751
Information Technology	18,502	9,613	24,577	7,126	74,422	20,045	25,901	16,183	16,908	41,582
Service	229,584	202,676	289,837	171,929	183,075	353,864	153,503	156,457	100,524	150,312
(Medical / Welfare)	85,348	46,460	28,544	31,893	9,057	19,614	5,700	34,197	8,738	7,915
(Education)	48,200	23,965	52,502	31,965	26,641	71,240	29,484	18,046	15,983	41,274
Other	6,416	6,293	25,109	6,824	13,495	12,054	9,334	14,007	4,129	7,825

■ Contract Awards (Nonconsolidated) - continued

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Construction Contract Awards by Geographical Region (Japan)										
Urban	779,328	734,577	741,744	952,020	779,203	984,847	782,226	851,947	742,979	872,942
Proportion	65.9%	67.9%	62.2%	71.6%	67.9%	71.5%	69.7%	70.7%	65.1%	58.7%
Kanto	577,353	584,093	506,746	774,391	590,491	764,992	592,160	625,217	511,353	599,057
(Metropolitan Tokyo)	498,399	541,366	447,241	722,994	547,697	716,027	535,152	555,743	402,319	462,870
Tokai	106,720	90,549	110,207	112,579	94,355	91,075	62,135	117,004	128,289	119,660
Kinki	95,254	59,934	124,790	65,049	94,356	128,779	127,930	109,726	103,337	154,224
Suburban	403,083	347,538	451,027	378,276	367,605	393,242	340,380	353,104	397,486	614,945
Proportion	34.1%	32.1%	37.8%	28.4%	32.1%	28.5%	30.3%	29.3%	34.9%	41.3%
Hokkaido	22,088	31,066	26,487	31,471	14,114	37,837	17,086	17,721	50,505	40,369
Tohoku	225,031	150,655	191,856	193,574	185,950	183,279	144,831	158,933	147,324	122,408
Hokuriku	29,179	22,568	103,961	33,144	39,140	36,678	50,667	56,497	37,522	20,739
Chugoku	48,381	41,253	53,244	29,075	42,379	42,536	49,378	20,075	41,481	52,441
Shikoku	15,504	46,550	26,751	22,892	26,250	20,246	27,946	17,527	21,834	26,271
Kyusyu	62,897	55,443	48,726	68,117	59,772	72,663	50,469	82,348	98,818	352,715
Total	1,182,411	1,082,115	1,192,772	1,330,297	1,146,809	1,378,090	1,122,606	1,205,051	1,140,466	1,487,887

Kanto: Tokyo, Kanagawa, Saitama, Chiba, Ibaraki, Tochigi, Gunma, Yamanashi, Nagano

(Metropolitan Tokyo): Tokyo, Kanagawa, Saitama, Chiba

Tokai: Gifu, Shizuoka, Aichi, Mie

Kinki: Shiga, Kyoto, Osaka, Hyogo, Nara, Wakayama

Construction Contract Awards by Contract Type

Designated / Negotiated	36.8%	48.2%	46.0%	52.7%	42.2%	41.2%	41.7%	39.6%	38.9%	38.7%
Civil Engineering	17.1%	23.2%	30.1%	20.9%	28.6%	31.1%	23.6%	35.3%	20.0%	20.5%
Building Construction	45.4%	59.6%	51.0%	65.0%	47.1%	44.1%	49.1%	41.2%	44.6%	45.1%
(Japan - Private)	(49.3%)	(66.5%)	(57.1%)	(72.5%)	(50.4%)	(46.1%)	(52.4%)	(42.2%)	(45.4%)	(47.2%)
Design-Build	40.0%	44.9%	50.2%	53.1%	51.5%	46.6%	54.1%	62.1%	60.9%	54.6%
Civil Engineering	19.5%	22.8%	20.9%	18.9%	33.1%	27.8%	29.8%	31.2%	29.4%	19.8%
Building Construction	48.9%	55.1%	59.5%	66.3%	58.2%	51.9%	64.1%	74.2%	70.4%	66.8%
(Japan - Private)	(53.7%)	(59.1%)	(65.0%)	(70.6%)	(61.9%)	(53.2%)	(66.1%)	(76.9%)	(74.2%)	(69.4%)

Construction Contract Awards by Contract Size

JPY 10 bln. or above	267,679	338,109	479,435	636,662	428,200	456,913	434,808	511,677	394,647	802,655
Proportion	22.1%	31.2%	40.4%	48.8%	37.3%	33.2%	38.7%	42.5%	34.3%	53.9%
JPY 5 bln. or above and below JPY 10 bln.	241,926	194,682	150,870	163,671	179,769	288,777	162,908	194,253	193,917	132,240
Proportion	20.0%	18.0%	12.7%	12.5%	15.6%	20.9%	14.5%	16.1%	16.8%	8.9%
Below JPY 5 bln.	701,461	549,653	557,755	504,252	540,608	632,209	524,870	499,449	562,269	554,453
Proportion	57.9%	50.8%	46.9%	38.7%	47.1%	45.9%	46.8%	41.4%	48.9%	37.2%
Total	1,211,067	1,082,446	1,188,060	1,304,585	1,148,577	1,377,900	1,122,587	1,205,379	1,150,835	1,489,349

■ Revenues (Nonconsolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Civil Engineering	298,806	276,430	307,964	296,857	366,588	301,063	288,098	334,791	271,839	301,622
Japan - Public	178,875	164,669	173,121	179,449	249,880	188,917	148,458	162,763	145,955	161,377
Japan - Private	104,051	126,849	127,649	116,646	93,109	111,424	138,816	171,254	125,668	139,241
Japan - Total	282,926	291,518	300,770	296,096	342,989	300,341	287,274	334,018	271,624	300,618
Overseas	15,879	-15,087	7,194	761	23,598	721	824	773	215	1,004
Building Construction	690,020	780,841	824,097	835,149	752,677	928,095	957,556	782,253	920,671	1,086,206
Japan - Public	69,854	99,619	125,443	105,959	92,915	90,324	68,265	62,459	50,061	39,401
Japan - Private	620,152	681,219	698,648	729,190	659,761	837,770	889,291	719,793	870,610	1,046,804
Japan - Total	690,007	780,839	824,092	835,149	752,677	928,095	957,556	782,253	920,671	1,086,206
Overseas	12	2	4	-	-	-	-	-	-	-
Construction - Total	988,826	1,057,271	1,132,062	1,132,007	1,119,266	1,229,158	1,245,655	1,117,045	1,192,511	1,387,828
Japan - Public	248,729	264,289	298,564	285,409	342,795	279,241	216,723	225,222	196,017	200,779
Japan - Private	724,203	808,068	826,297	845,836	752,871	949,194	1,028,107	891,048	996,278	1,186,045
Manufacturing	158,260	192,251	232,289	170,257	184,131	212,348	210,773	191,529	289,031	422,888
Non-Manufacturing	565,943	615,817	594,008	675,579	568,740	736,846	817,333	699,519	707,246	763,156
Japan - Total	972,933	1,072,357	1,124,862	1,131,245	1,095,667	1,228,436	1,244,830	1,116,271	1,192,295	1,386,824
Overseas	15,892	-15,085	7,199	761	23,598	721	824	773	215	1,004
Real Estate and Other	57,181	83,742	34,085	71,838	45,909	51,207	59,401	72,516	52,412	44,945
Total	1,046,007	1,141,014	1,166,147	1,203,845	1,165,175	1,280,366	1,305,057	1,189,562	1,244,923	1,432,774

Construction Revenues by Project Type

Civil Engineering	298,806	276,430	307,964	296,857	366,588	301,063	288,098	334,791	271,839	301,622
Flood Control	21,042	28,487	26,992	30,438	31,393	40,464	35,055	32,770	31,999	34,486
Railway	35,104	35,576	34,666	35,682	37,660	43,724	49,571	44,667	31,854	38,570
Potable / Waste Water	19,407	15,670	8,947	6,919	7,481	10,921	10,149	11,017	9,617	9,246
Land Improvement	15,603	24,256	31,828	30,919	30,171	28,123	12,202	5,593	8,535	10,593
Port / Airport	5,316	2,693	3,145	7,020	10,273	7,293	4,703	2,686	2,154	3,969
Road	84,113	48,351	87,761	83,626	103,083	65,522	51,108	65,875	66,021	84,228
Other	118,219	121,394	114,622	102,250	146,525	105,013	125,308	172,180	121,656	120,527
Building Construction	690,020	780,841	824,097	835,149	752,677	928,095	957,556	782,253	920,671	1,086,206
Office (Public / Private)	188,500	221,489	208,602	216,980	244,311	344,389	343,899	275,065	279,748	307,047
Lodging	10,856	12,879	14,844	51,561	63,499	59,946	86,142	33,999	53,700	49,641
Retail	45,708	55,912	60,461	106,054	20,245	30,450	22,072	28,148	26,540	45,071
Power Plant / Factory	144,706	158,952	206,079	146,495	162,523	200,478	231,894	188,778	252,726	402,209
Warehouse / Distribution Center	51,214	49,846	61,406	52,955	26,068	22,981	34,814	28,722	49,802	61,769
Residential	57,414	49,536	64,115	68,892	36,306	62,882	61,200	32,453	35,149	47,010
Education / Research / Culture	71,547	79,723	71,117	67,679	87,476	100,177	75,338	96,667	125,136	62,429
Medical / Welfare	75,101	95,036	75,767	57,237	54,110	38,592	30,310	32,880	22,607	18,883
Other	44,970	57,465	61,701	67,293	58,135	68,196	71,884	65,536	75,257	92,143

■ Contract Backlogs (Nonconsolidated)

(Millions of Yen)

	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3
Civil Engineering	479,250	542,727	520,730	588,184	524,817	527,593	567,115	570,412	558,987	643,856
Japan - Public	291,319	336,773	342,569	436,670	357,989	321,280	334,944	332,074	333,822	439,019
Japan - Private	138,504	141,111	125,229	125,056	162,200	202,596	229,297	235,911	213,915	193,130
Japan - Total	429,824	477,884	467,799	561,726	520,189	523,877	564,242	567,985	547,738	632,150
Overseas	49,426	64,843	52,931	26,457	4,627	3,716	2,873	2,427	11,249	11,706
Building Construction	951,342	913,039	991,034	1,096,158	1,188,837	1,334,803	1,172,213	1,257,250	1,198,149	1,214,800
Japan - Public	193,495	192,844	157,368	152,462	143,129	106,487	88,845	64,372	62,792	74,334
Japan - Private	757,846	720,194	833,666	943,696	1,045,708	1,228,315	1,083,367	1,192,878	1,135,357	1,140,465
Japan - Total	951,342	913,039	991,034	1,096,158	1,188,837	1,334,803	1,172,213	1,257,250	1,198,149	1,214,800
Overseas	-	-	-	-	-	-	-	-	-	-
Construction - Total	1,430,592	1,455,767	1,511,765	1,684,343	1,713,655	1,862,397	1,739,329	1,827,663	1,757,137	1,858,657
Japan - Public	484,814	529,617	499,937	589,133	501,118	427,768	423,790	396,446	396,615	513,354
Japan - Private	896,351	861,306	958,896	1,068,752	1,207,908	1,430,912	1,312,665	1,428,790	1,349,272	1,333,596
Manufacturing	126,912	113,509	140,449	138,791	154,212	169,375	219,510	256,529	252,589	362,843
Non-Manufacturing	769,438	747,796	818,446	929,961	1,053,696	1,261,537	1,093,154	1,172,260	1,096,682	970,752
Japan - Total	1,381,166	1,390,923	1,458,833	1,657,885	1,709,027	1,858,680	1,736,456	1,825,236	1,745,887	1,846,950
Overseas	49,426	64,843	52,931	26,457	4,627	3,716	2,873	2,427	11,249	11,706
Real Estate and Other	17,265	44,890	59,617	33,159	38,757	54,071	54,147	41,451	28,618	30,035
Total	1,447,857	1,500,657	1,571,382	1,717,502	1,752,412	1,916,468	1,793,476	1,869,114	1,785,755	1,888,693

Construction Contract Backlogs by Project Type

Civil Engineering	479,250	542,727	520,730	588,184	524,817	527,593	567,115	570,412	558,987	643,856
Flood Control	48,782	45,398	44,090	78,309	73,400	80,125	88,264	70,337	56,574	40,479
Railway	51,500	57,140	73,367	86,190	82,429	82,286	80,843	87,354	100,468	110,391
Potable / Waste Water	28,785	28,266	18,564	18,922	29,904	26,040	21,161	22,175	17,423	21,265
Land Improvement	23,839	30,687	28,741	26,610	23,232	11,007	4,777	6,819	16,825	36,228
Port / Airport	3,773	3,407	6,354	13,045	7,013	3,543	3,922	3,614	2,564	27,291
Road	152,654	219,185	206,118	218,412	154,771	146,857	181,993	201,783	217,587	296,145
Other	169,912	158,641	143,494	146,693	154,065	177,731	186,152	178,327	147,543	112,055
Building Construction	951,342	913,039	991,034	1,096,158	1,188,837	1,334,803	1,172,213	1,257,250	1,198,149	1,214,800
Office (Public / Private)	284,349	313,893	311,901	508,405	505,173	570,369	466,301	470,075	425,388	408,220
Lodging	8,706	22,828	77,954	76,856	85,561	83,912	43,966	76,927	74,072	73,829
Retail	84,930	68,600	90,705	6,251	25,096	10,527	28,156	46,581	50,200	17,998
Power Plant / Factory	121,896	121,509	139,161	144,586	214,328	267,593	207,369	225,786	254,152	386,008
Warehouse / Distribution Center	52,556	62,504	51,298	17,018	12,787	23,345	22,943	32,757	81,292	45,617
Residential	112,071	90,086	93,024	94,433	101,492	134,147	89,032	85,600	86,443	66,231
Education / Research / Culture	95,468	71,730	88,173	120,779	110,051	123,043	191,584	154,289	70,537	46,003
Medical / Welfare	127,287	91,167	71,102	69,462	62,413	58,963	45,816	38,354	21,542	35,523
Other	64,075	70,718	67,712	58,365	71,932	62,900	77,041	126,879	134,518	135,368