## KAJIMA CORPORATION

## Consolidated Financial Statements

(For the Period from 1 April 2008 to 30 June 2008)

## 1. Summary of Operating Results (consolidated)

Q1/FY2008 (1 April - 30 June 2008)
(1) Financial Results (consolidated)

|  | Revenues |  | Operating Income (Loss) |  | Recurring Profit |  | Net Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ¥ Mil | \% | ¥ Mil | \% | ¥ Mil | \% | $\pm$ Mil | \% |
| Q1 / FY'08 | 412,343 | 22.2 | 1,794 | - | 4,921 | (18.9) | 6,498 | 110.3 |
| Q1/FY'07 | 337,467 | 2.6 | $(2,406)$ | - | 6,064 | 20.9 | 3,090 | (87.3) |
| Full-Year / FY'07 | 1,894,187 |  | 18,239 |  | 29,610 |  | 42,162 |  |

\%: Representing increase (decrease) from Q1 of the previous year

|  | Basic Net Income <br> per Share |
| :--- | ---: |
|  | \begin{tabular}{\|c|}
\hline
\end{tabular} |
| Q1 / FY'08 | 6.40 |
| Q1 / FY’07 | 2.94 |
| Full-Year / FY'07 | 40.53 |

(2) Assets and Equity (consolidated)

|  | Assets | Equity | Equity/Assets Ratio | Equity per Share |
| :--- | :--- | :--- | ---: | ---: |
|  | $¥$ Mil | $¥$ Mil | $\%$ | $¥$ |
| Q1 / FY’08 | $1,904,631$ | 310,658 | 15.9 | 297.76 |
| Q1 / FY’07 | $1,974,890$ | 346,869 | 17.0 | 320.23 |
| Full-Year / FY'07 | $1,918,510$ | 308,581 | 15.6 | 295.08 |

## 2. Forecasts of Operating Results (consolidated) <br> Half-year (1 April - 30 September 2008) and Full-year (1 April 2008 - 31 March 2009)

|  | Revenues |  | Operating Income |  | Recurring Profit |  | Net Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ¥ Mil | \% | ¥ Mil | \% | ¥ Mil | \% | ¥ Mil | \% |
| Half-Year | 870,000 | 6.7 | 6,000 | 9.2 | 9,000 | (41.8) | 5,000 | (79.9) |
| Full-Year | 1,890,000 | (0.2) | 34,000 | 86.4 | 38,000 | 28.3 | 25,000 | (40.7) |

\%: Representing increase (decrease) from the same period of FY2007

|  | Basic Net Income <br> per Share |  |
| :--- | ---: | :---: |
|  | $\geq$ |  |
| Half-Year | 24.92 |  |
| Full-Year | 2.61 |  |

## Attention

Projections contained herein are based on information available as at the date of this announcement, and are subject to risks and uncertainties that may cause the actual results to vary.

## Qualitative Information/Financial Statements etc.

No revisions have been made to our forecasts of half-year and full-year operating results, which we announced on 15 May 2008.

## Supplementary Information: Forecasts of Operating Results (non-consolidated)

|  | Revenues |  | Operating Income |  | Recurring Profit |  | Net Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ¥ Mil | \% | ¥ Mil | \% | ¥ Mil | \% | ¥ Mil | \% |
| Half-Year | 630,000 | 5.3 | 2,000 | 29.9 | 3,000 | (55.7) | 0 | (100.0) |
| Full-Year | 1,370,000 | (3.7) | 21,000 | 352.3 | 22,000 | 326.1 | 8,000 | 36.3 |

\%: Representing increase (decrease) from the same period of FY2007

|  | Basic Net Income <br> per Share |
| :--- | ---: |
|  | $¥$ |$|$

Consolidated Balance Sheet (condensed)
as at 30 June 2008

| As at | 30 June '08 |  | 31 March '08 |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ¥ Mil | \% | $¥$ Mil | \% | ¥ Mil |
| (ASSETS) <br> Current Assets | 1,219,008 | 64.0\% | 1,220,283 | 63.6\% | $(1,275)$ |
| Cash and Deposits | 125,594 |  | 102,020 |  | 23,573 |
| Notes Receivable, Accounts Receivable from Completed Construction Contracts and Other | 522,603 |  | 586,195 |  | $(63,592)$ |
| Costs on Uncompleted Construction Contracts | 138,478 |  | 111,578 |  | 26,899 |
| Costs on Development Projects in Progress | 123,257 |  | 120,253 |  | 3,003 |
| Real Estate for Sale | 90,624 |  | 100,612 |  | $(9,988)$ |
| Other Inventories | 14,775 |  | 9,436 |  | 5,339 |
| Other | 206,842 |  | 195,194 |  | 11,647 |
| Allowance for Doubtful Accounts | $(3,166)$ |  | $(5,009)$ |  | 1,842 |
| Noncurrent Assets | 685,623 | 36.0\% | 698,226 | 36.4\% | $(12,603)$ |
| Property, Plant and Equipment | 342,447 |  | 347,761 |  | $(5,313)$ |
| Land | 193,671 |  | 194,682 |  | $(1,010)$ |
| Other | 148,775 |  | 153,078 |  | $(4,302)$ |
| Intangible Assets | 12,063 |  | 13,351 |  | $(1,288)$ |
| Investments and Other Assets | 331,111 |  | 337,113 |  | $(6,001)$ |
| Investment Securities | 269,723 |  | 269,264 |  | 459 |
| Other | 74,902 |  | 81,419 |  | $(6,516)$ |
| Allowance for Doubtful Accounts | $(13,514)$ |  | $(13,569)$ |  | 55 |
| Total Assets | 1,904,631 | 100.0\% | 1,918,510 | 100.0\% | $(13,878)$ |


| As at | 30 June '08 |  | 31 March '08 |  | Change <br> $\not \approx$ Mil |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ¥ Mil | \% | ¥ Mil | \% |  |
| (LIABILITIES) <br> Current Liabilities | 1,198,606 | 62.9\% | 1,208,941 | 63.0\% | $(10,335)$ |
| Notes Payable, Accounts Payable for Construction Contracts and Other | 560,558 |  | 562,720 |  | $(2,161)$ |
| Short-term Loans Payable | 175,219 |  | 137,808 |  | 37,410 |
| Commercial Papers | 45,000 |  | 77,000 |  | $(32,000)$ |
| Current Portion of Bonds | 18,221 |  | 24,711 |  | $(6,490)$ |
| Advances Received on Uncompleted Construction Contracts | 199,967 |  | 170,936 |  | 29,030 |
| Provision | 19,791 |  | 22,429 |  | $(2,637)$ |
| Other | 179,846 |  | 213,334 |  | $(33,487)$ |
| Noncurrent Liabilities | 395,367 | 20.8\% | 400,987 | 20.9\% | $(5,619)$ |
| Bonds Payable | 60,200 |  | 61,379 |  | $(1,179)$ |
| Long-term Loans Payable | 169,545 |  | 172,900 |  | $(3,355)$ |
| Provision for Retirement Benefits | 63,931 |  | 64,021 |  | (89) |
| Allowance for Loss on Development Projects | 5,904 |  | 5,904 |  | - |
| Other | 95,786 |  | 96,781 |  | (995) |
| Total Liabilities | 1,593,973 | 83.7\% | 1,609,928 | 83.9\% | $(15,954)$ |
| (NET ASSETS) <br> Shareholders' Equity | 224,128 | 11.8\% | 225,213 | 11.7\% | $(1,084)$ |
| Capital Stock | 81,447 |  | 81,447 |  | - |
| Capital Surplus | 49,485 |  | 49,485 |  | - |
| Retained Earnings | 107,527 |  | 108,595 |  | $(1,068)$ |
| Treasury Stock | $(14,331)$ |  | $(14,314)$ |  | (16) |
| Valuation and Translation Adjustments | 78,349 | 4.1\% | 74,558 | 3.9\% | 3,790 |
| Valuation Difference on Available-for-sale Securities | 59,208 |  | 49,492 |  | 9,716 |
| Deferred Gains or Losses on Hedges | (645) |  | (768) |  | 123 |
| Revaluation Reserve for Land | 26,056 |  | 26,161 |  | (104) |
| Foreign Currency Translation Adjustment | $(6,271)$ |  | (326) |  | $(5,944)$ |
| Minority Interests | 8,180 | 0.4\% | 8,809 | 0.5\% | (629) |
| Total Net Assets | 310,658 | 16.3\% | 308,581 | 16.1\% | 2,076 |
| Total Liabilities and Net Assets | 1,904,631 | 100.0\% | 1,918,510 | 100.0\% | $(13,878)$ |

Consolidated Income Statement (condensed)
Q1 / FY2008 (1 April - 30 June 2008)

|  | $\begin{gathered} \text { Q1 / FY2007 } \\ (1 \text { Apr - } 30 \text { Jun '07) } \end{gathered}$ |  | $\begin{gathered} \text { Q1 / FY2008 } \\ \text { (1 Apr - } 30 \text { Jun '08) } \end{gathered}$ |  | Change <br> ¥ Mil | Full-Year / FY2007 <br> (1 Apr '07-31 Mar '08) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $¥$ Mil | \% | $¥ \mathrm{Mil}$ | \% |  | $¥$ Mil | \% |
| Revenues | 337,467 | 100.0\% | 412,343 | 100.0\% | 74,875 | 1,894,187 | 100.0\% |
| Construction | 299,396 | 100.0\% | 361,000 | 100.0\% | 61,603 | 1,599,626 | 100.0\% |
| Real Estate and Other | 38,070 | 100.0\% | 51,342 | 100.0\% | 13,271 | 294,560 | 100.0\% |
| Cost of Revenues | 317,341 | 94.0\% | 387,056 | 93.9\% | 69,714 | 1,778,354 | 93.9\% |
| Construction | 283,779 | 94.8\% | 343,975 | 95.3\% | 60,196 | 1,525,036 | 95.3\% |
| Real Estate and Other | 33,561 | 88.2\% | 43,080 | 83.9\% | 9,518 | 253,318 | 86.0\% |
| Gross Profit | 20,125 | 6.0\% | 25,286 | 6.1\% | 5,161 | 115,832 | 6.1\% |
| Construction | 15,617 | 5.2\% | 17,024 | 4.7\% | 1,407 | 74,590 | 4.7\% |
| Real Estate and Other | 4,508 | 11.8\% | 8,261 | 16.1\% | 3,753 | 41,242 | 14.0\% |
| Selling, General and Administrative Expenses | 22,532 | 6.7\% | 23,492 | 5.7\% | 959 | 97,593 | 5.1\% |
| Operating Income (Loss) | $(2,406)$ | (0.7\%) | 1,794 | 0.4\% | 4,201 | 18,239 | 1.0\% |
| Non-Operating Income | 11,433 | 3.4\% | 5,435 | 1.3\% | $(5,997)$ | 31,856 | 1.7\% |
| Dividends Income | 2,217 |  | 2,526 |  | 309 | 5,318 |  |
| Other | 9,215 |  | 2,908 |  | $(6,306)$ | 26,537 |  |
| Non-Operating Expenses | 2,961 | 0.9\% | 2,309 | 0.5\% | (652) | 20,484 | 1.1\% |
| Interest Expense | 2,028 |  | 1,727 |  | (301) | 8,479 |  |
| Other | 933 |  | 581 |  | (351) | 12,005 |  |
| Recurring Profit | 6,064 | 1.8\% | 4,921 | 1.2\% | $(1,143)$ | 29,610 | 1.6\% |
| Extraordinary Profit | 53 | 0.0\% | 5,184 | 1.2\% | 5,131 | 38,472 | 2.0\% |
| Extraordinary Loss | 768 | 0.2\% | 484 | 0.1\% | (283) | 16,861 | 0.9\% |
| Income before Income Taxes and Minority Interests | 5,349 | 1.6\% | 9,621 | 2.3\% | 4,271 | 51,221 | 2.7\% |
| Income Taxes | 2,552 | 0.8\% | 3,691 | 0.9\% | 1,139 | 8,719 | 0.5\% |
| Minority Interests | 293 | 0.1\% | 569 | 0.2\% | 276 | (339) | (0.0\%) |
| Net Income | 3,090 | 0.9\% | 6,498 | 1.6\% | 3,408 | 42,162 | 2.2\% |

## Business \& Geographical Segment (Consolidated)

## 1. Performance by Business Segment

Q1 / FY2008 (1 April - 30 June 2008)

|  | Construction | Real Estate | Other | Adjustments | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $¥ \mathrm{Mil}$ | $¥ \mathrm{Mil}$ | $¥ \mathrm{Mil}$ | $¥ \mathrm{Mil}$ | ¥ Mil |
| Revenues | 361,000 | 31,336 | 20,005 | - | 412,343 |
| Inter-company | 1,103 | 454 | 2,160 | $(3,718)$ | - |
| Total Revenues | 362,104 | 31,791 | 22,165 | $(3,718)$ | 412,343 |
| Operating Income | $(2,404)$ | 5,384 | $(1,173)$ | (10) | 1,794 |

2. Performance by Geographical Segment

Q1 / FY2008 (1 April - 30 June 2008)

|  | Japan | North America | Europe | Asia | Adjustments | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\ddagger$ Mil | $\ddagger \mathrm{Mil}$ | $\ddagger$ Mil | ¥ Mil | $\ddagger \mathrm{Mil}$ | ¥ Mil |
| Revenues | 346,997 | 36,117 | 16,250 | 12,977 | - | 412,343 |
| Inter-company | 49 | - | - | 0 | (49) | - |
| Total Revenues | 347,046 | 36,117 | 16,250 | 12,977 | (49) | 412,343 |
| Operating Income | $(2,443)$ | (426) | 3,863 | 800 | 1 | 1,794 |

## 3. Overseas Revenues

Q1 I FY2008 (1 April - 30 June 2008)

|  | North America | Europe | Asia | Other Resions | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $¥ \mathrm{Mil}$ | $¥ \mathrm{Mil}$ | ¥ Mil | $¥ \mathrm{Mil}$ | ¥ Mil |
| Revenues | 36,068 | 16,352 | 18,402 | 30,293 | 101,117 |
| Consolidated Revenues |  |  |  |  | 412,343 |
| Note: | 8.7\% | 4.0\% | 4.5\% | 7.3\% | 24.5\% |

Note: percentage of overseas revenues to the consolidated revenues

## Supplementary Information

Non-Consolidated Balance Sheet (condensed)
as at 30 June 2008

| As at | 30 June '08 |  | 31 March '08 |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ¥ Mil | \% | ¥ Mil | \% | ¥ Mil |
| (ASSETS) <br> Current Assets | 905,646 | 59.1\% | 898,142 | 58.5\% | 7,504 |
| Cash and Deposits | 75,458 |  | 66,326 |  | 9,131 |
| Notes Receivable, Accounts Receivable from Completed Construction Contracts and Other | 430,805 |  | 472,561 |  | $(41,756)$ |
| Real Estate for Sale | 30,002 |  | 30,755 |  | (752) |
| Costs on Uncompleted Construction Contracts | 99,186 |  | 79,464 |  | 19,722 |
| Costs on Development Projects in Progress and Other | 70,866 |  | 64,407 |  | 6,458 |
| Other | 201,088 |  | 186,289 |  | 14,799 |
| Allowance for Doubtful Accounts | $(1,762)$ |  | $(1,662)$ |  | (99) |
| Noncurrent Assets | 626,521 | 40.9\% | 636,211 | 41.5\% | $(9,690)$ |
| Property, Plant and Equipment | 232,383 |  | 231,508 |  | 875 |
| Intangible Assets | 7,528 |  | 7,660 |  | (131) |
| Investments and Other Assets | 386,608 |  | 397,043 |  | $(10,434)$ |
| Investment Securities | 301,404 |  | 299,112 |  | 2,291 |
| Other | 95,754 |  | 108,505 |  | $(12,751)$ |
| Allowance for Doubtful Accounts | $(10,549)$ |  | $(10,574)$ |  | 24 |
| Total Assets | 1,532,167 | 100.0\% | 1,534,353 | 100.0\% | $(2,186)$ |


| As at | 30 June '08 |  | 31 March '08 |  | Change <br> $\neq$ Mil |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $¥$ Mil | \% | ¥ Mil | \% |  |
| (LIABILITIES) <br> Current Liabilities | 960,876 | 62.7\% | 970,362 | 63.2\% | $(9,485)$ |
| Notes Payable, Accounts Payable for Construction Contracts and Other | 456,451 |  | 448,449 |  | 8,002 |
| Short-term Loans Payable | 104,922 |  | 79,068 |  | 25,854 |
| Commercial Papers | 45,000 |  | 77,000 |  | $(32,000)$ |
| Current Portion of Bonds | 10,000 |  | 10,000 |  | - |
| Advances Received on Uncompleted Construction Contracts | 168,521 |  | 150,270 |  | 18,250 |
| Allowance for Warranty on Completed Construction Contracts | 1,285 |  | 1,140 |  | 145 |
| Allowance for Foreseeable Losses on Uncompleted Construction Contracts | 18,130 |  | 20,770 |  | $(2,640)$ |
| Other | 156,566 |  | 183,664 |  | $(27,097)$ |
| Noncurrent Liabilities | 299,577 | 19.6\% | 298,964 | 19.5\% | 612 |
| Bonds Payable | 60,000 |  | 60,000 |  | - |
| Long-term Loans Payable | 87,975 |  | 88,148 |  | (172) |
| Provision for Retirement Benefits | 56,974 |  | 56,990 |  | (16) |
| Allowance for Loss on Development Projects | 5,904 |  | 5,904 |  | - |
| Allowance for Loss on Investments in Subsidiaries and Affiliates | 19,404 |  | 18,452 |  | 952 |
| Other | 69,319 |  | 69,469 |  | (150) |
| Total Liabilities | 1,260,454 | 82.3\% | 1,269,327 | 82.7\% | $(8,872)$ |
| (NET ASSETS) <br> Shareholders' Equity | 187,596 | 12.2\% | 190,667 | 12.4\% | $(3,071)$ |
| Capital Stock | 81,447 |  | 81,447 |  | - |
| Capital Surplus | 49,485 |  | 49,485 |  | - |
| Retained Earnings | 69,855 |  | 72,910 |  | $(3,055)$ |
| Treasury Stock | $(13,191)$ |  | $(13,174)$ |  | (16) |
| Valuation and Translation Adjustments | 84,116 | 5.5\% | 74,358 | 4.9\% | 9,757 |
| Valuation Difference on Available-for-sale Securities | 58,956 |  | 49,406 |  | 9,549 |
| Deferred Gains or Losses on Hedges | (423) |  | (729) |  | 306 |
| Revaluation Reserve for Land | 25,584 |  | 25,681 |  | (97) |
| Total Net Assets | 271,712 | 17.7\% | 265,026 | 17.3\% | 6,686 |
| Total Liabilities and Net Assets | 1,532,167 | 100.0\% | 1,534,353 | 100.0\% | $(2,186)$ |

Non-Consolidated Income Statement (condensed)
Q1 / FY2008 (1 April - 30 June 2008)

|  | $\begin{gathered} \text { Q1 / FY2007 } \\ \text { (1 Apr - } 30 \text { Jun '07) } \end{gathered}$ |  | Q1 / FY2008 <br> (1 Apr - 30 Jun '08) |  | Change <br> $\neq$ Mil | Full-Year / FY2007 <br> (1 Apr '07-31 Mar '08) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $¥ \mathrm{Mil}$ | \% | $¥ \mathrm{Mil}$ | \% |  | ¥ Mil | \% |
| Revenues | 247,421 | 100.0\% | 310,510 | 100.0\% | 63,089 | 1,423,143 | 100.0\% |
| Construction | 239,967 | 100.0\% | 303,417 | 100.0\% | 63,450 | 1,288,730 | 100.0\% |
| Real Estate and Other | 7,454 | 100.0\% | 7,093 | 100.0\% | (361) | 134,413 | 100.0\% |
| Cost of Revenues | 234,210 | 94.7\% | 296,773 | 95.6\% | 62,562 | 1,352,030 | 95.0\% |
| Construction | 228,051 | 95.0\% | 290,806 | 95.8\% | 62,754 | 1,236,525 | 95.9\% |
| Real Estate and Other | 6,159 | 82.6\% | 5,966 | 84.1\% | (192) | 115,505 | 85.9\% |
| Gross Profit | 13,210 | 5.3\% | 13,737 | 4.4\% | 526 | 71,113 | 5.0\% |
| Construction | 11,915 | 5.0\% | 12,611 | 4.2\% | 695 | 52,205 | 4.1\% |
| Real Estate and Other | 1,295 | 17.4\% | 1,126 | 15.9\% | (168) | 18,908 | 14.1\% |
| Selling, General and Administrative Expenses | 15,472 | 6.2\% | 15,808 | 5.1\% | 335 | 66,471 | 4.7\% |
| Operating Income (Loss) | $(2,262)$ | (0.9\%) | $(2,071)$ | (0.7\%) | 191 | 4,642 | 0.3\% |
| Non-Operating Income | 8,648 | 3.5\% | 6,692 | 2.2\% | $(1,955)$ | 15,052 | 1.1\% |
| Non-Operating Expenses | 2,041 | 0.8\% | 1,544 | 0.5\% | (496) | 14,531 | 1.0\% |
| Recurring Profit | 4,345 | 1.8\% | 3,077 | 1.0\% | $(1,268)$ | 5,163 | 0.4\% |
| Extraordinary Profit | 22 | 0.0\% | 1 | 0.0\% | (21) | 26,499 | 1.8\% |
| Extraordinary Loss | 763 | 0.3\% | 1,419 | 0.5\% | 656 | 15,619 | 1.1\% |
| Income before Income Taxes | 3,604 | 1.5\% | 1,659 | 0.5\% | $(1,945)$ | 16,043 | 1.1\% |
| Income Taxes | 2,080 | 0.9\% | 1,242 | 0.4\% | (838) | 10,173 | 0.7\% |
| Net Income | 1,523 | 0.6\% | 416 | 0.1\% | $(1,107)$ | 5,870 | 0.4\% |

