Disclaimer: All financial information has been prepared in accordance with generally accepted accounting principles in Japan. This document is a partial English translation of the Japanese Financial Statements which were filed with Stock Exchanges in Japan on August 9, 2016. The Company provides this translation for your reference and convenience only without any warranty as to its accuracy. In case of any discrepancy between the translation and the Japanese original, the latter shall prevail.

August 9, 2016

#### **Consolidated and Nonconsolidated Financial Statements**

<under Japanese GAAP>

For the first quarter of the fiscal year ending March 31, 2017 ("Q1/FY2016") (For the period from April 1, 2016 to June 30, 2016)

Company name: Kajima Corporation Stock exchange listings: Tokyo 1st section, Nagoya 1st section

Securities code: 1812 URL: http://www.kajima.co.jp/

Representative: Yoshikazu Oshimi, President, Representative Director

Inquiries: Ken Uchida, Executive Officer, General Manager of Accounting Department, Treasury Division

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Dividend payable date (as planned): -

Supplemental material on financial results: Available

\*Amounts less than one million yen have been rounded down.

#### 1. Consolidated Financial Highlights

#### (1) Financial Results

% : Representing year-on-year change

 (-)									
	Revenues		Operating ir	ncome	Ordinary income		Net income attri owners of the		
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%	
Q1/FY2016	390,650	8.2	30,365	160.6	32,162	102.7	20,557	93.0	
Q1/FY2015	360,989	3.8	11,653	76.2	15,871	89.8	10,650	138.3	

(Note) Comprehensive income (loss)

Q1/FY2016 (1,090) JPY mil (-%)

Q1/FY2015 8,170 JPY mil (20.7%)

	Basic net income	Diluted net income
	per share	per share
	JPY	JPY
Q1/FY2016	19.80	-
Q1/FY2015	10.26	-

#### (2) Financial Positions

(2) I maneral I obtains			
	Total assets	Total equity	Owners' equity ratio
	JPY mil	JPY mil	%
As of June 30, 2016	1,756,422	464,237	26.2
As of March 31, 2016	1,886,781	474,051	25.0

(Reference) Owners' equity (Total equity less noncontrolling interests)

As of June 30, 2016 460,964 JPY mil

As of March 31, 2016 471,295 JPY mil

#### 2. Dividends

2. Dividends								
		Dividends per share						
	End of Q1	End of Q2	End of Q3	Year-End	Total			
	JPY	JPY	JPY	JPY	JPY			
FY2015	-	3.00	-	9.00	12.00			
FY2016	-							
FY2016 (Forecast)		6.00	-	6.00	12.00			

#### 3. Forecast of Consolidated Financial Results for the fiscal year ending March 31, 2017

% : Representing year-on-year change

	Revenues		Operating in	ncome	Ordinary income		Ordinary income  Net income attri to owners of the			Basic net income per share
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%	JPY	
Half-year	870,000	11.0	35,000	9.0	37,000	0.7	24,000	4.7	23.12	
Full-year	1,900,000	9.0	85,000	(23.5)	90,000	( 20.6)	60,000	(17.0)	57.79	

#### \* Notes

- (1) Changes in significant subsidiaries during the period : None
- (2) Specific accounting treatments as to the quarterly financial statements : None
- (3) Changes in accounting policies and accounting estimates, retrospective restatements
- a. Changes in accounting policies based on revisions of accounting standards : Applicable
- b. Changes in accounting policies other than "a" above : None
- c. Changes in accounting estimates: None
- d. Retrospective restatements : None

#### (4) Number of issued and outstanding shares (common stock)

a. Number of issued and outstanding shares (including treasury stock)

As of June 30, 2016	1,057,312,022	As of March 31, 2016	1,057,312,022
	_		

As of June 30, 2016	19,067,668	As of March 31, 2016	19,060,876

c. Average number of shares

Q1/FY2016	1,038,247,885	Q1/FY2015	1,038,310,639
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(5) Forecast of nonconsolidated financial results for the fiscal year ending March 31, 2017

% : Representing year-on-year change

	Revenues		Operating in	ncome	Ordinary in	come	Net inco	me	Basic net income per share
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%	JPY
Half-year	590,000	11.3	26,000	24.4	27,000	26.2	18,000	52.3	17.31
Full-year	1,270,000	8.9	60,000	(31.0)	60,000	(26.5)	40,000	2.5	38.47

#### \* Information regarding the status of quarterly review procedures

These financial statements are outside the scope of quarterly review procedures under the Financial Instruments and Exchange Act. As at the time of disclosure of these financial statements, quarterly review procedures for the financial statements under the Financial Instruments and Exchange Act have not been completed.

#### \* Explanation regarding appropriate use of forecasts, and other notes

The forecasts contained herein are based on information available as of the date of this announcement, and the actual results may differ materially from forecasts due to various factors.

## (1) Consolidated Balance Sheet

		(JPY mil)
	As of March 31, 2016	As of June 30, 2016
Assets		
Current assets		
Cash and deposits	241,903	240,481
Notes and accounts receivable - trade	588,656	499,281
Inventories - real estate for sale	57,282	55,010
Inventories - construction projects in progress	85,039	95,400
Inventories - development projects in progress	34,364	40,554
Other inventories	14,390	16,190
Other	178,410	148,459
Allowance for doubtful accounts	(1,572)	(1,554)
Total current assets	1,198,473	1,093,822
Noncurrent assets		
Property and equipment		
Land	180,129	182,505
Other	170,619	164,538
Total property and equipment	350,749	347,044
Intangible assets	7,356	8,113
Investments and other assets		
Investments in securities	270,301	250,248
Other	69,575	66,804
Allowance for doubtful accounts	(9,673)	(9,610)
Total investments and other assets	330,202	307,442
Total noncurrent assets	688,308	662,600
Total assets	1,886,781	1,756,422

		(JPY mil)
	As of March 31, 2016	As of June 30, 2016
Liabilities		
Current liabilities		
Notes and accounts payable - trade	517,266	475,186
Short-term loans payable	84,890	82,378
Commercial paper	80,000	_
Current portion of bonds payable	20,000	20,000
Advances received on construction projects in progress	155,468	183,291
Provision for loss on construction projects	45,432	40,342
Other provision	5,373	6,591
Other	174,276	157,592
Total current liabilities	1,082,708	965,383
Long-term liabilities		
Bonds payable	60,000	60,000
Long-term loans payable	133,636	136,519
Liability for retirement benefits	55,551	55,529
Other	80,834	74,751
Total long-term liabilities	330,021	326,801
Total liabilities	1,412,730	1,292,184
Equity	<u> </u>	
Shareholders' equity		
Common stock	81,447	81,447
Capital surplus	45,304	45,304
Retained earnings	231,499	242,712
Treasury stock	(6,307)	(6,311)
Total shareholders' equity	351,943	363,151
Accumulated other comprehensive income (loss)	<u> </u>	,
Unrealized gain (loss) on available-for-sale securities	82,587	69,836
Deferred gain (loss) on derivatives under hedge accounting	(724)	(732)
Revaluation surplus of land	20,196	20,196
Foreign currency translation adjustments	19,485	10,622
Defined retirement benefit plans	(2,193)	(2,111)
Total accumulated other comprehensive income (loss)	119,351	97,812
Noncontrolling interests	2,756	3,273
Total equity	474,051	464,237
Total liabilities and equity	1,886,781	1,756,422
	1,000,701	1,730,722

## (2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income Consolidated Statement of Income

		(JPY mil)
	Q1/FY2015	Q1/FY2016
	(Apr 1, 2015 -	(Apr 1, 2016 -
D.	Jun 30, 2015)	Jun 30, 2016)
Revenues		271210
Construction projects	329,969	354,248
Real estate and other	31,020	36,401
Total revenues	360,989	390,650
Cost of revenues		
Construction projects	303,366	309,651
Real estate and other	26,536	30,027
Total cost of revenues	329,903	339,679
Gross profit		
Construction projects	26,602	44,597
Real estate and other	4,483	6,373
Total gross profit	31,086	50,971
Selling, general and administrative expenses	19,432	20,605
Operating income	11,653	30,365
Nonoperating income		
Dividends income	1,864	2,352
Foreign currency exchange gain	1,237	_
Other	2,926	2,556
Total nonoperating income	6,027	4,908
Nonoperating expenses		
Interest expense	1,051	951
Foreign currency exchange loss		1,571
Other	759	588
Total nonoperating expenses	1,810	3,111
Ordinary income	15,871	32,162
Extraordinary income	<u> </u>	,
Gain on sales of noncurrent assets	101	32
Total extraordinary income	101	32
Extraordinary losses		
Valuation loss on investment securities	_	504
Other	20	20
Total extraordinary losses	20	524
Income before income taxes	15,952	31,670
Income taxes - current	749	3,196
Income taxes - deferred	4,512	7,841
Total income taxes	5,261	11,037
Net income	10,690	20,633
Net income attributable to noncontrolling interests	39	75
Net income attributable to inflicontrolling interests  Net income attributable to owners of the parent	10,650	20,557
The meone autoutable to owners of the parent	10,030	20,337

		(JPY mil)
	Q1/FY2015	Q1/FY2016
	(Apr 1, 2015 -	(Apr 1, 2016 -
	Jun 30, 2015)	Jun 30, 2016)
Net income	10,690	20,633
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	(99)	(12,745)
Deferred gain (loss) on derivatives under hedge accounting	2	(22)
Foreign currency translation adjustments	(3,610)	(8,406)
Defined retirement benefit plans	144	79
Share of other comprehensive income (loss) in unconsolidated subsidiaries and affiliates	1,042	(628)
Total other comprehensive income (loss)	(2,519)	(21,723)
Comprehensive income (loss)	8,170	(1,090)
Total comprehensive income (loss) attributable to:		_
Owners of the parent	8,136	(981)
Noncontrolling interests	34	(108)

Q1/FY2015 (April 1, 2015 – June 30, 2015)

(1	PY	mil)

	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total	Reconciliations	Consolidated
Revenues: Sales to external customers Intersegment sales or transfers	73,090	172,315 190	5,054 269	41,346 34,630	69,183 5	360,989 35,096	(35,096)	360,989
Total	73,090	172,506	5,323	75,976	69,188	396,085	(35,096)	360,989
Segment profit (loss)	6,602	1,963	(286)	2,128	1,232	11,641	12	11,653

Q1/FY2016 (April 1, 2016 – June 30, 2016)

(JPY mil)

Q1/1 12010 (ripin 1, 20	710 June 30, 2	310)						(01 1 11111)
	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total	Reconciliations	Consolidated
Revenues:								
Sales to external customers	61,372	188,454	6,104	44,483	90,235	390,650	-	390,650
Intersegment sales or transfers	-	1,154	431	28,413	4	30,003	(30,003)	-
Total	61,372	189,609	6,535	72,896	90,240	420,654	(30,003)	390,650
Segment profit	7,683	17,450	516	2,202	1,830	29,681	683	30,365

### (1) Nonconsolidated Balance Sheet

		(JPY mil)
	As of March 31, 2016	As of June 30, 2016
Assets		
Current assets		
Cash and deposits	153,842	145,377
Notes and accounts receivable - trade	450,021	382,704
Inventories - real estate for sale	24,138	24,041
Inventories - construction projects in progress	66,498	76,448
Inventories - development projects in progress	30,870	36,562
Other	153,836	127,100
Allowance for doubtful accounts	(70)	(78)
Total current assets	879,137	792,156
Noncurrent assets		
Property and equipment		
Land	140,519	140,526
Other	75,055	74,273
Total property and equipment	215,574	214,799
Intangible assets	3,303	4,274
Investments and other assets		
Investments in securities	317,931	299,438
Other	29,631	31,304
Allowance for doubtful accounts	(9,160)	(9,151)
Total investments and other assets	338,402	321,591
Total noncurrent assets	557,281	540,664
Total assets	1,436,418	1,332,821

		(JPY mil
	As of March 31, 2016	As of June 30, 2016
Liabilities		
Current liabilities		
Notes and accounts payable - trade	378,613	352,656
Short-term loans payable	39,597	39,597
Commercial paper	80,000	_
Current portion of bonds payable	20,000	20,000
Advances received on construction projects in progress	138,572	165,875
Provision for warranties for completed construction projects	4,765	5,851
Provision for loss on construction projects	45,360	40,320
Other	144,800	131,804
Total current liabilities	851,709	756,105
Long-term liabilities		
Bonds payable	60,000	60,000
Long-term loans payable	95,776	95,772
Liability for retirement benefits	46,882	46,880
Allowance for loss on investments in subsidiaries and affiliates	6,226	6,220
Other	67,076	61,466
Total long-term liabilities	275,961	270,345
Total liabilities	1,127,670	1,026,450
Equity		
Shareholders' equity		
Common stock	81,447	81,447
Capital surplus	45,378	45,378
Retained earnings	87,564	97,982
Treasury stock	(5,935)	(5,940
Total shareholders' equity	208,455	218,868
Valuation and translation adjustments		·
Unrealized gain (loss) on available-for-sale securities	82,146	69,380
Deferred gain (loss) on derivatives under hedge accounting	(440)	(465
Revaluation surplus of land	18,586	18,586
Total valuation and translation adjustments	100,291	87,502
Total equity	308,747	306,370
Total liabilities and equity	1,436,418	1,332,821
17	, , , , , , ,	,,

## (2) Nonconsolidated Statement of Income

		(JPY mil)
	Q1/FY2015	Q1/FY2016
	(Apr 1, 2015 -	(Apr 1, 2016 -
	Jun 30, 2015)	Jun 30, 2016)
Revenues		
Construction projects	245,596	250,981
Real estate and other	5,323	6,535
Total revenues	250,920	257,517
Cost of revenues		
Construction projects	226,212	214,829
Real estate and other	5,116	5,516
Total cost of revenues	231,328	220,345
Gross profit		
Construction projects	19,383	36,151
Real estate and other	207	1,019
Total gross profit	19,591	37,171
Selling, general and administrative expenses	11,311	11,521
Operating income	8,280	25,649
Nonoperating income	3,716	5,869
Nonoperating expenses	1,494	1,794
Ordinary income	10,501	29,725
Extraordinary income	1	22
Extraordinary losses	57	509
Income before income taxes	10,446	29,237
Income taxes	4,017	9,461
Net income	6,428	19,776

# Financial Highlights Operating Results

## Consolidated

	Q1 / FY2015		Q1 / FY2016		Change	
	(Apr 1, 2015 - Jun 30, 2015)		(Apr 1, 2016 - Jun 30, 2016)		Crian	ge
	JPY bil	%	JPY bil	%	JPY bil	%
Revenues	360.9		390.6		29.6	8.2
Construction	329.9		354.2		24.2	7.4
Real estate and other	31.0		36.4		5.3	17.3
Gross profit	31.0	8.6%	50.9	13.0%	19.8	64.0
Construction	26.6	8.1%	44.5	12.6%	17.9	67.6
Real estate and other	4.4	14.5%	6.3	17.5%	1.8	42.2
Selling, general and administrative expenses	19.4		20.6		1.1	6.0
Operating income	11.6	3.2%	30.3	7.8%	18.7	160.6
Nonoperating income - net	4.2		1.7		(2.4)	
Financing	1.2		1.9		0.6	
Ordinary income	15.8	4.4%	32.1	8.2%	16.2	102.7
Extraordinary income - net	0.0		(0.4)		(0.5)	
Net income attributable to owners of the parent	10.6	3.0%	20.5	5.3%	9.9	93.0
Contract awards (Construction)	497.3		624.2		126.8	25.5
Domestic	354.8		570.4		215.6	60.8
Overseas	142.5		53.7		(88.7)	(62.3)

### Nonconsolidated

	Q1 / F	Y2015	Q1 / F	/2016	Char	
	(Apr 1, 2015 -	Jun 30, 2015)	(Apr 1, 2016	Jun 30, 2016)	Char	ige
	JPY bil	%	JPY bil	%	JPY bil	%
Revenues	250.9		257.5		6.5	2.6
Construction	245.5		250.9		5.3	2.2
(Civil engineering)	73.0		61.3		(11.7)	(16.0)
(Building construction)	172.5		189.6		17.1	9.9
Real estate and other	5.3		6.5		1.2	22.8
Gross profit	19.5	7.8%	37.1	14.4%	17.5	89.7
Construction	19.3	7.9%	36.1	14.4%	16.7	86.5
(Civil engineering)	10.1	13.9%	11.4	18.6%	1.2	12.3
(Building construction)	9.2	5.4%	24.7	13.1%	15.5	168.1
Real estate and other	0.2	3.9%	1.0	15.6%	0.8	390.9
Selling, general and administrative expenses	11.3		11.5		0.2	1.9
Operating income	8.2	3.3%	25.6	10.0%	17.3	209.8
Nonoperating income - net	2.2		4.0		1.8	
Financing	1.8		3.6		1.7	
Ordinary income	10.5	4.2%	29.7	11.5%	19.2	183.1
Extraordinary income - net	(0.0)		(0.4)		(0.4)	
Net income	6.4	2.6%	19.7	7.7%	13.3	207.6
Contract awards	341.0		550.7		209.7	61.5
Construction	324.0		539.1		215.0	66.4
(Civil engineering)	70.7		130.7		59.9	84.8
(Building construction)	253.3		408.4		155.0	61.2
Real estate and other	16.9		11.6		(5.3)	(31.5)

## Financial Highlights - continued Forecast of Operating Results - Full-year

#### Consolidated

	FY2015	Result	FY2016 P	rojection	Change		FY2016 P	rojection
	(Apr 1, 2015 - Mar 31, 2016)		(Apr 1, 2016 - I	(Apr 1, 2016 - Mar 31, 2017)		ge	(announced on May 13, 2016)	
	JPY bil	%	JPY bil	%	JPY bil	%	JPY bil	%
Revenues	1,742.7		1,900.0		157.2	9.0	1,900.0	
Construction	1,581.0		1,700.0		118.9	7.5	1,700.0	
Real estate and other	161.6		200.0		38.3	23.7	200.0	
Gross profit	199.0	11.4%	175.0	9.2%	(24.0)	(12.1)	175.0	9.2%
Construction	172.2	10.9%	140.0	8.2%	(32.2)	(18.7)	140.0	8.2%
Real estate and other	26.8	16.6%	35.0	17.5%	8.1	30.2	35.0	17.5%
Selling, general and administrative expenses	88.0		90.0		1.9	2.3	90.0	
Operating income	111.0	6.4%	85.0	4.5%	(26.0)	(23.5)	85.0	4.5%
Nonoperating income - net	2.2		5.0		2.7		5.0	
Financing	3.2		1.7		(1.5)		1.7	
Ordinary income	113.3	6.5%	90.0	4.7%	(23.3)	(20.6)	90.0	4.7%
Extraordinary income - net	(4.8)		(1.0)		3.8		(1.0)	
Net income attributable to owners of the parent	72.3	4.2%	60.0	3.2%	(12.3)	(17.0)	60.0	3.2%
Contract awards (Construction)	1,795.8		1,700.0		(95.8)	(5.3)	1,700.0	
Domestic	1,308.9		1,320.0		11.0	0.8	1,320.0	
Overseas	486.9		380.0		(106.9)	(22.0)	380.0	

(Note) No revisions have been made to our projection announced on May 13, 2016.

### Nonconsolidated

	FY2015	Result	FY2016 P	rojection	Change		FY2016 P	rojection
	(Apr 1, 2015 - I	Mar 31, 2016) (Apr 1, 2016 - Mar 31, 2017)		ge	(announced on May 13, 2			
	JPY bil	%	JPY bil	%	JPY bil	%	JPY bil	%
Revenues	1,166.1		1,270.0		103.8	8.9	1,270.0	
Construction	1,132.0		1,205.0		72.9	6.4	1,205.0	
(Civil engineering)	307.9		315.0		7.0	2.3	315.0	
(Building construction)	824.0		890.0		65.9	8.0	890.0	
Real estate and other	34.0		65.0		30.9	90.7	65.0	
Gross profit	137.4	11.8%	110.0	8.7%	(27.4)	(20.0)	110.0	8.7%
Construction	134.3	11.9%	99.0	8.2%	(35.3)	(26.3)	99.0	8.2%
(Civil engineering)	45.0	14.6%	33.0	10.5%	(12.0)	(26.7)	33.0	10.5%
(Building construction)	89.3	10.8%	66.0	7.4%	(23.3)	(26.1)	66.0	7.4%
Real estate and other	3.1	9.2%	11.0	16.9%	7.8	250.8	11.0	16.9%
Selling, general and administrative expenses	50.5		50.0		(0.5)	(1.0)	50.0	
Operating income	86.9	7.5%	60.0	4.7%	(26.9)	(31.0)	60.0	4.7%
Nonoperating income - net	(5.2)		0.0		5.2		0.0	
Financing	1.9		2.1		0.1		2.1	
Ordinary income	81.6	7.0%	60.0	4.7%	(21.6)	(26.5)	60.0	4.7%
Extraordinary income - net	(11.5)		(1.0)		10.5		(1.0)	
Net income	39.0	3.3%	40.0	3.1%	0.9	2.5	40.0	3.1%
Contract awards	1,236.8		1,250.0		13.1	1.1	1,250.0	
Construction	1,188.0		1,220.0		31.9	2.7	1,220.0	
(Civil engineering)	285.9		280.0		(5.9)	(2.1)	280.0	
(Building construction)	902.0		940.0		37.9	4.2	940.0	
Real estate and other	48.8		30.0		(18.8)	(38.5)	30.0	

(Note) No revisions have been made to our projection announced on May 13, 2016.

## Financial Highlights - continued Forecast of Operating Results - Half-year

#### Consolidated

	,		ult FY2016 Half-year Projection 5) (Apr 1, 2016 - Sep 30, 2016)		Change		FY2016 Half-year Projection (announced on May 13, 2016)	
	JPY bil	%	JPY bil	%	JPY bil	%	JPY bil	%
Revenues	783.6		870.0		86.3	11.0	870.0	
Construction	713.6		790.0		76.3	10.7	790.0	
Real estate and other	70.0		80.0		9.9	14.2	80.0	
Gross profit	73.1	9.3%	77.0	8.9%	3.8	5.3	77.0	8.9%
Construction	61.9	8.7%	64.0	8.1%	2.0	3.2	64.0	8.1%
Real estate and other	11.1	15.9%	13.0	16.3%	1.8	16.5	13.0	16.3%
Selling, general and administrative expenses	41.0		42.0		0.9	2.3	42.0	
Operating income	32.1	4.1%	35.0	4.0%	2.8	9.0	35.0	4.0%
Nonoperating income - net	4.6		2.0		(2.6)		2.0	
Financing	2.3		1.0		(1.2)		1.0	
Ordinary income	36.7	4.7%	37.0	4.3%	0.2	0.7	37.0	4.3%
Extraordinary income - net	(1.1)		(0.5)		0.6		(0.5)	
Net income attributable to owners of the parent	22.9	2.9%	24.0	2.8%	1.0	4.7	24.0	2.8%
Contract awards (Construction)	852.4		900.0		47.5	5.6	900.0	
Domestic	631.1		750.0		118.8	18.8	750.0	
Overseas	221.2		150.0		(71.2)	(32.2)	150.0	

<sup>(</sup>Note) No revisions have been made to our projection announced on May 13, 2016.

#### Nonconsolidated

	FY2015 Half-	year Result	FY2016 Half-year Projection		Change		FY2016 Half-year Projection	
	(Apr 1, 2015 - S	Sep 30, 2015)	(Apr 1, 2016 - 8	Sep 30, 2016)	Char	ige	(announced on May 13, 2016)	
	JPY bil	%	JPY bil	%	JPY bil	%	JPY bil	%
Revenues	530.2		590.0		59.7	11.3	590.0	
Construction	516.6		570.0		53.3	10.3	570.0	
(Civil engineering)	145.1		130.0		(15.1)	(10.4)	130.0	
(Building construction)	371.5		440.0		68.4	18.4	440.0	
Real estate and other	13.5		20.0		6.4	47.6	20.0	
Gross profit	44.4	8.4%	50.0	8.5%	5.5	12.4	50.0	8.5%
Construction	43.2	8.4%	48.0	8.4%	4.7	11.0	48.0	8.4%
(Civil engineering)	18.2	12.6%	13.5	10.4%	(4.7)	(26.1)	13.5	10.4%
(Building construction)	24.9	6.7%	34.5	7.8%	9.5	38.1	34.5	7.8%
Real estate and other	1.2	9.0%	2.0	10.0%	0.7	63.2	2.0	10.0%
Selling, general and administrative expenses	23.5		24.0		0.4	1.8	24.0	
Operating income	20.8	3.9%	26.0	4.4%	5.1	24.4	26.0	4.4%
Nonoperating income - net	0.4		1.0		0.5		1.0	
Financing	1.4		1.5		0.0		1.5	
Ordinary income	21.3	4.0%	27.0	4.6%	5.6	26.2	27.0	4.6%
Extraordinary income - net	(1.2)		(0.5)		0.7		(0.5)	
Net income	11.8	2.2%	18.0	3.1%	6.1	52.3	18.0	3.1%
Contract awards	596.9		740.0		143.0	24.0	740.0	
Construction	567.1		725.0		157.8	27.8	725.0	
(Civil engineering)	108.4		135.0		26.5	24.4	135.0	
(Building construction)	458.6		590.0		131.3	28.6	590.0	
Real estate and other	29.7		15.0		(14.7)	(49.6)	15.0	

(Note) No revisions have been made to our projection announced on May 13, 2016.

## **Supplementary Information:**

## **Contract Awards, Revenues and Contract Backlogs (Nonconsolidated)**

## (1) Breakdown of Contract Awards (Nonconsolidated)

	Q1 / FY2015		Q1 / FY2016		Change		FY2015	
	(Apr 1, 2015 - Ju	un 30, 2015)	(Apr 1, 2016 - Ju	un 30, 2016)	Onlange		(Apr 1, 2015 - M	ar 31, 2016)
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
Civil engineering								
Domestic - Public	44,802	13.1%	105,657	19.1%	60,854	135.8	178,917	14.5%
Domestic - Private	25,623	7.5%	27,399	5.0%	1,775	6.9	111,767	9.0%
Overseas	294	0.1%	(2,335)	(0.4%)	(2,630)	-	(4,717)	(0.4%)
Sub-total	70,721	20.7%	130,721	23.7%	59,999	84.8	285,967	23.1%
Building construction								
Domestic - Public	14,607	4.3%	20,689	3.8%	6,081	41.6	89,967	7.3%
Domestic - Private	238,735	70.0%	387,714	70.4%	148,978	62.4	812,120	65.7%
Overseas	0	0.0%	-	-	(0)	-	4	0.0%
Sub-total	253,343	74.3%	408,403	74.2%	155,060	61.2	902,092	73.0%
Construction total								
Domestic - Public	59,409	17.4%	126,346	22.9%	66,936	112.7	268,885	21.8%
Domestic - Private	264,359	77.5%	415,113	75.4%	150,753	57.0	923,887	74.7%
Overseas	295	0.1%	(2,335)	(0.4%)	(2,630)	-	(4,712)	(0.4%)
Sub-total	324,065	95.0%	539,125	97.9%	215,059	66.4	1,188,060	96.1%
Real estate and other	16,976	5.0%	11,626	2.1%	(5,349)	(31.5)	48,812	3.9%
Grand total	341,041	100.0%	550,751	100.0%	209,710	61.5	1,236,872	100.0%

### (2) Forecast of Contract Awards (Nonconsolidated)

	FY2015 Result		FY2016 Projection		Change		FY2016 Projection	
	(Apr 1, 2015 - Mar 31, 2016)		(Apr 1, 2016 - Mar 31, 2017)				(announced on May 13, 2016)	
	JPY bil	Proportion	JPY bil	Proportion	JPY bil	%	JPY bil	Proportion
Civil engineering								
Domestic	290.6	23.5%	275.0	22.0%	(15.6)	(5.4)	275.0	22.0%
Overseas	(4.7)	(0.4%)	5.0	0.4%	9.7	-	5.0	0.4%
Sub-total	285.9	23.1%	280.0	22.4%	(5.9)	(2.1)	280.0	22.4%
Building construction								
Domestic	902.0	73.0%	940.0	75.2%	37.9	4.2	940.0	75.2%
Overseas	0.0	0.0%	0.0	0.0%	(0.0)	-	0.0	0.0%
Sub-total	902.0	73.0%	940.0	75.2%	37.9	4.2	940.0	75.2%
Construction total								
Domestic	1,192.7	96.5%	1,215.0	97.2%	22.2	1.9	1,215.0	97.2%
Overseas	(4.7)	(0.4%)	5.0	0.4%	9.7	-	5.0	0.4%
Sub-total	1,188.0	96.1%	1,220.0	97.6%	31.9	2.7	1,220.0	97.6%
Real estate and other	48.8	3.9%	30.0	2.4%	(18.8)	(38.5)	30.0	2.4%
Grand total	1,236.8	100.0%	1,250.0	100.0%	13.1	1.1	1,250.0	100.0%

(Note) No revisions have been made to our projection announced on May 13, 2016.

## (3) Breakdown of Revenues (Nonconsolidated)

	Q1 / FY2015 (Apr 1, 2015 - Jun 30, 2015)		Q1 / FY2016		01		FY2015	
			(Apr 1, 2016 - J	un 30, 2016)	Change		(Apr 1, 2015 - Mar 31, 2016)	
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
Civil engineering								
Domestic - Public	40,447	16.1%	37,205	14.4%	(3,242)	(8.0)	173,121	14.8%
Domestic - Private	30,309	12.1%	22,769	8.9%	(7,540)	(24.9)	127,649	11.0%
Overseas	2,332	0.9%	1,397	0.5%	(934)	(40.1)	7,194	0.6%
Sub-total	73,090	29.1%	61,372	23.8%	(11,717)	(16.0)	307,964	26.4%
Building construction								
Domestic - Public	24,739	9.9%	24,916	9.7%	177	0.7	125,443	10.8%
Domestic - Private	147,766	58.9%	164,692	63.9%	16,925	11.5	698,648	59.9%
Overseas	-	-	-	-	-	-	4	0.0%
Sub-total	172,506	68.8%	189,609	73.6%	17,102	9.9	824,097	70.7%
Construction total								
Domestic - Public	65,187	26.0%	62,122	24.1%	(3,065)	(4.7)	298,564	25.6%
Domestic - Private	178,076	71.0%	187,461	72.8%	9,385	5.3	826,297	70.9%
Overseas	2,332	0.9%	1,397	0.5%	(934)	(40.1)	7,199	0.6%
Sub-total	245,596	97.9%	250,981	97.4%	5,384	2.2	1,132,062	97.1%
Real estate and other	5,323	2.1%	6,535	2.6%	1,211	22.8	34,085	2.9%
Grand total	250,920	100.0%	257,517	100.0%	6,596	2.6	1,166,147	100.0%

## (4) Breakdown of Contract Backlogs (Nonconsolidated)

As of	June 30, 2015		June 30,	June 30, 2016		Change		, 2016
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
Civil engineering								
Domestic - Public	341,128	21.4%	411,021	22.1%	69,893	20.5	342,569	21.8%
Domestic - Private	136,425	8.6%	129,859	6.9%	(6,566)	(4.8)	125,229	7.9%
Overseas	62,805	3.9%	49,198	2.6%	(13,607)	(21.7)	52,931	3.4%
Sub-total	540,359	33.9%	590,079	31.6%	49,720	9.2	520,730	33.1%
Building construction								
Domestic - Public	182,711	11.5%	153,140	8.2%	(29,571)	(16.2)	157,368	10.0%
Domestic - Private	811,163	51.0%	1,056,688	56.7%	245,524	30.3	833,666	53.1%
Overseas	0	0.0%	-	-	(0)	-	-	-
Sub-total	993,876	62.5%	1,209,828	64.9%	215,952	21.7	991,034	63.1%
Construction total								
Domestic - Public	523,840	32.9%	564,162	30.3%	40,321	7.7	499,937	31.8%
Domestic - Private	947,589	59.6%	1,186,548	63.6%	238,958	25.2	958,896	61.0%
Overseas	62,806	3.9%	49,198	2.6%	(13,607)	(21.7)	52,931	3.4%
Sub-total	1,534,235	96.4%	1,799,908	96.5%	265,672	17.3	1,511,765	96.2%
Real estate and other	56,542	3.6%	64,708	3.5%	8,165	14.4	59,617	3.8%
Grand total	1,590,778	100.0%	1,864,617	100.0%	273,838	17.2	1,571,382	100.0%