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November 10, 2020

## Consolidated and Nonconsolidated Financial Statements

<under Japanese GAAP>

For the second quarter of the fiscal year ending March 31, 2021 ("Q2/FY2020")

(For the period from April 1, 2020 to September 30, 2020)

Company name : Kajima Corporation

Securities code : 1812

Representative : Yoshikazu Oshimi, President and Representative Director

Inquiries : Hiroshi Unno, General Manager of Accounting Department, Treasury Division

Dividend payable date (as planned) : December 2, 2020

Supplemental material on financial results : Available

Stock exchange listings : Tokyo 1st section, Nagoya 1st section

URL : <https://www.kajima.co.jp/>

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\*Amounts less than one million yen have been rounded down.

### 1. Consolidated Financial Highlights

#### (1) Financial Results

% : Representing year-on-year change

	Revenues		Operating income		Ordinary income		Net income attributable to owners of the parent	
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%
Q2/FY2020	912,604	( 3.7)	72,014	20.5	79,356	22.0	51,872	4.1
Q2/FY2019	947,198	5.5	59,741	( 1.5)	65,069	( 9.8)	49,810	( 8.6)

(Note) Comprehensive income (loss) Q2/FY2020 54,842JPY mil 33.4% Q2/FY2019 41,122JPY mil (37.2)%

	Basic net income per share	Diluted net income per share
	JPY	JPY
Q2/FY2020	101.19	—
Q2/FY2019	96.76	—

#### (2) Financial Positions

	Total assets	Total equity	Owners' equity ratio
	JPY mil	JPY mil	%
As of September 30, 2020	2,108,144	841,826	39.5
As of March 31, 2020	2,172,108	796,020	36.5

(Reference) Owners' equity (Total equity less noncontrolling interests)

As of September 30, 2020 833,340 JPY mil As of March 31, 2020 791,786 JPY mil

### 2. Dividends

	Dividends per share				
	End of Q1	End of Q2	End of Q3	Year-end	Total
	JPY	JPY	JPY	JPY	JPY
FY2019	—	25.00	—	25.00	50.00
FY2020	—	25.00	—	—	—
FY2020 (Forecast)	—	—	—	25.00	50.00

(Note) Revisions to the dividend forecast most recently announced : None

### 3. Forecast of Consolidated Financial Results for the fiscal year ending March 31, 2021

% : Representing year-on-year change

	Revenues		Operating income		Ordinary income		Net income attributable to owners of the parent		Basic net income per share
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%	JPY
Full-year	1,910,000	( 5.0)	115,000	( 12.9)	123,000	( 16.1)	80,000	( 22.5)	156.03

(Note) Revisions to the financial forecast most recently announced : Applicable

**\* Notes**

(1) Significant changes in the scope of consolidated subsidiaries : None

(2) Specific accounting treatments as to the quarterly financial statements : None

(3) Changes in accounting policies and accounting estimates, retrospective restatements

a. Changes in accounting policies based on revisions of accounting standards : None

b. Changes in accounting policies other than "a" above : None

c. Changes in accounting estimates : None

d. Retrospective restatements : None

(4) Number of issued and outstanding shares (common stock)

a. Number of issued and outstanding shares (including treasury stock)

As of September 30, 2020	528,656,011	As of March 31, 2020	528,656,011
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b. Number of treasury stock

As of September 30, 2020	15,835,756	As of March 31, 2020	16,077,858
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c. Average number of shares

Q2/FY2020	512,638,367	Q2/FY2019	514,757,086
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(5) Forecast of nonconsolidated financial results for the fiscal year ending March 31, 2021

% : Representing year-on-year change

	Revenues		Operating income		Ordinary income		Net income		Basic net income per share
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%	JPY
Full-year	1,186,000	( 9.1)	100,000	( 9.9)	108,000	( 10.4)	74,000	( 7.7)	144.06

(Note) Revisions to the financial forecast most recently announced : Applicable

**\* These financial statements are outside the scope of quarterly review procedures by certified public accountant or audit corporation.**

**\* Explanation regarding appropriate use of forecasts, and other notes**

The forecasts contained herein are based on information available as of the date of this announcement, and the actual results may differ materially from forecasts due to various factors.

Consolidated Financial Statements

(1) Consolidated Balance Sheet

(JPY mil)

	As of March 31, 2020	As of September 30, 2020
<b>Assets</b>		
Current assets		
Cash and deposits	262,963	394,078
Notes and accounts receivable - trade	734,159	506,292
Inventories - real estate for sale	62,817	66,903
Inventories - construction projects in progress	63,540	70,454
Inventories - development projects in progress	74,692	87,486
Inventories - other	18,180	22,852
Other	133,767	106,142
Allowance for doubtful accounts	(855)	(680)
Total current assets	1,349,264	1,253,529
Noncurrent assets		
Property and equipment		
Land	223,651	222,695
Other - net	167,397	176,257
Total property and equipment	391,049	398,952
Intangible assets	11,548	11,057
Investments and other assets		
Investments in securities	309,623	315,629
Other	114,126	132,412
Allowance for doubtful accounts	(3,503)	(3,437)
Total investments and other assets	420,246	444,604
Total noncurrent assets	822,843	854,615
Total assets	2,172,108	2,108,144

(JPY mil)

	As of March 31, 2020	As of September 30, 2020
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	520,653	425,356
Short-term loans payable	151,459	163,024
Commercial paper	45,000	—
Current portion of bonds payable	—	10,000
Income taxes payable	30,597	23,276
Advances received on construction projects in progress	162,087	176,621
Provision	25,493	24,414
Other	190,118	184,582
Total current liabilities	1,125,410	1,007,277
Long-term liabilities		
Bonds payable	50,000	40,000
Long-term loans payable	80,425	94,664
Liability for retirement benefits	62,100	62,770
Other	58,152	61,605
Total long-term liabilities	250,678	259,041
Total liabilities	1,376,088	1,266,318
<b>Equity</b>		
Shareholders' equity		
Common stock	81,447	81,447
Capital surplus	43,367	43,271
Retained earnings	583,303	620,469
Treasury stock	(16,420)	(16,167)
Total shareholders' equity	691,697	729,021
Accumulated other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	84,212	92,305
Deferred gain (loss) on derivatives under hedge accounting	(239)	(468)
Revaluation surplus of land	19,435	21,327
Foreign currency translation adjustments	(1,400)	(7,047)
Defined retirement benefit plans	(1,918)	(1,798)
Total accumulated other comprehensive income (loss)	100,089	104,319
Noncontrolling interests	4,233	8,486
Total equity	796,020	841,826
Total liabilities and equity	2,172,108	2,108,144

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income  
Consolidated Statement of Income

(JPY mil)

	Q2/FY2019 (Apr 1, 2019 - Sep 30, 2019)	Q2/FY2020 (Apr 1, 2020 - Sep 30, 2020)
Revenues		
Construction projects	853,148	802,471
Real estate and other	94,049	110,132
Total revenues	947,198	912,604
Cost of revenues		
Construction projects	759,351	700,166
Real estate and other	74,760	85,818
Total cost of revenues	834,111	785,985
Gross profit		
Construction projects	93,797	102,305
Real estate and other	19,289	24,313
Total gross profit	113,086	126,618
Selling, general and administrative expenses	53,344	54,604
Operating income	59,741	72,014
Nonoperating income		
Interest income	1,915	2,151
Dividends income	3,619	3,551
Equity in earnings of partnership	1,807	2,038
Other	1,773	2,204
Total nonoperating income	9,115	9,945
Nonoperating expenses		
Interest expense	1,822	1,436
Other	1,965	1,166
Total nonoperating expenses	3,787	2,603
Ordinary income	65,069	79,356
Extraordinary income		
Gain on sales of noncurrent assets	568	1,022
Reversal of provision for loss on Anti-Monopoly Act	2,900	—
Reversal of foreign currency translation adjustments	1,135	—
Other	292	3
Total extraordinary income	4,897	1,025
Extraordinary losses		
Valuation loss on investment securities	0	4,455
Other	366	289
Total extraordinary losses	366	4,745
Income before income taxes	69,601	75,637
Income taxes - current	19,509	22,096
Income taxes - deferred	99	930
Total income taxes	19,609	23,027
Net income	49,991	52,609
Net income attributable to noncontrolling interests	180	737
Net income attributable to owners of the parent	49,810	51,872

## Consolidated Statement of Comprehensive Income

(JPY mil)

	Q2/FY2019 (Apr 1, 2019 - Sep 30, 2019)	Q2/FY2020 (Apr 1, 2020 - Sep 30, 2020)
Net income	49,991	52,609
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	(3,270)	8,094
Deferred gain (loss) on derivatives under hedge accounting	115	(141)
Foreign currency translation adjustments	(5,680)	(6,978)
Defined retirement benefit plans	(10)	163
Share of other comprehensive income (loss) in unconsolidated subsidiaries and affiliates	(22)	1,095
Total other comprehensive income (loss)	(8,868)	2,232
Comprehensive income (loss)	41,122	54,842
Total comprehensive income (loss) attributable to:		
Owners of the parent	41,035	54,209
Noncontrolling interests	86	632

## (3) Consolidated Statement of Cash Flows

(JPY mil)

	Q2/FY2019 (Apr 1, 2019 - Sep 30, 2019)	Q2/FY2020 (Apr 1, 2020 - Sep 30, 2020)
<b>Operating activities</b>		
Income before income taxes	69,601	75,637
Depreciation and amortization	9,693	9,197
Increase (decrease) in allowance for doubtful accounts	(94)	72
Increase (decrease) in provision for loss on Anti-Monopoly Act	(2,900)	—
Increase (decrease) in other provision	(1,944)	(924)
Increase (decrease) in liability for retirement benefits	817	944
Interest and dividends income	(5,535)	(5,703)
Interest expense	1,822	1,436
Loss (gain) on sales or disposals of noncurrent assets - net	(281)	(927)
Valuation loss (gain) on investment securities	0	4,452
Reversal of foreign currency translation adjustments	(1,135)	—
Decrease (increase) in receivables	5,703	225,000
Decrease (increase) in inventories - real estate for sale	1,742	8,530
Decrease (increase) in inventories - construction projects in progress	(5,277)	(6,932)
Decrease (increase) in inventories - development projects in progress	(14,103)	(29,674)
Decrease (increase) in inventories - other	(321)	(4,673)
Increase (decrease) in payables	(31,766)	(93,347)
Increase (decrease) in advances received	17,485	17,147
Other - net	(26,721)	19,725
Sub-total	16,781	219,962
Interest and dividends income - received	5,279	5,671
Interest expense - paid	(1,768)	(1,490)
Income taxes - paid	(16,651)	(28,715)
Net cash provided by (used in) operating activities	3,640	195,427
<b>Investing activities</b>		
Decrease (increase) in time deposits excluding cash equivalents - net	369	2,851
Payment for purchases of property and equipment	(63,340)	(15,007)
Proceeds from sales of property and equipment	4,883	1,732
Payment for purchases of intangible assets	(936)	(1,280)
Payment for purchases of investment securities	(9,188)	(2,416)
Proceeds from sales and redemption of investment securities	485	156
Disbursements for loans	(6,473)	(15,895)
Proceeds from collection of loans	1,335	1,543
Other - net	1,256	(2,924)
Net cash provided by (used in) investing activities	(71,608)	(31,241)
<b>Financing activities</b>		
Increase (decrease) in short-term loans - net	1,895	21,759
Issuance (repayment) of commercial paper - net	8,000	(45,000)
Proceeds from long-term loans	6,204	17,617
Repayment of long-term loans	(11,183)	(11,642)
Repayment of lease obligations	(1,167)	(986)
Cash dividends paid	(13,491)	(12,814)
Capital infusion from noncontrolling shareholders	138	4,969
Dividends paid to noncontrolling shareholders	(425)	(1,265)
Payment for purchases of shares of subsidiaries not resulting in change in scope of consolidation	—	(230)
Other - net	(10,003)	(2)
Net cash provided by (used in) financing activities	(20,033)	(27,596)
Foreign currency translation adjustments on cash and cash equivalents	(1,443)	(2,639)
Net increase (decrease) in cash and cash equivalents	(89,444)	133,950
Cash and cash equivalents, beginning of period	315,451	255,646
Cash and cash equivalents, end of period	226,007	389,596

# Segment Information

## Information about Revenues, Profit (Loss) and Other Items

Q2/FY2020 (April 1, 2020 - September 30, 2020)

(JPY mil)

	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total	Reconciliations	Consolidated
Revenues:								
Sales to external customers	160,622	383,801	30,867	110,218	227,094	912,604	—	912,604
Intersegment sales or transfers	—	474	1,703	70,050	430	72,660	(72,660)	—
Total	160,622	384,275	32,571	180,269	227,525	985,264	(72,660)	912,604
Segment profit	18,026	34,849	8,322	8,294	3,811	73,304	(1,290)	72,014



Nonconsolidated Financial Statements

(1) Nonconsolidated Balance Sheet

(JPY mil)

	As of March 31, 2020	As of September 30, 2020
<b>Assets</b>		
Current assets		
Cash and deposits	140,593	255,692
Notes and accounts receivable - trade	566,084	357,949
Inventories - real estate for sale	31,073	29,439
Inventories - construction projects in progress	39,000	45,667
Inventories - development projects in progress	46,982	56,929
Other	109,775	69,869
Allowance for doubtful accounts	(103)	(103)
Total current assets	933,408	815,444
Noncurrent assets		
Property and equipment		
Land	176,245	175,638
Other - net	75,704	84,670
Total property and equipment	251,950	260,309
Intangible assets	6,377	6,508
Investments and other assets		
Investments in securities	370,865	379,426
Other	37,087	56,479
Allowance for doubtful accounts	(6,045)	(6,033)
Total investments and other assets	401,907	429,872
Total noncurrent assets	660,235	696,690
Total assets	1,593,643	1,512,135

(JPY mil)

	As of March 31, 2020	As of September 30, 2020
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	370,904	287,839
Short-term loans payable	74,897	74,794
Commercial paper	45,000	—
Current portion of bonds payable	—	10,000
Income taxes payable	27,098	19,999
Advances received on construction projects in progress	121,020	127,367
Provision for warranties for completed construction projects	10,619	11,388
Provision for loss on construction projects in progress	12,250	11,490
Other	166,573	168,039
Total current liabilities	828,364	710,919
Long-term liabilities		
Bonds payable	50,000	40,000
Long-term loans payable	52,896	52,896
Liability for retirement benefits	53,005	53,675
Allowance for loss on investments in subsidiaries and affiliates	213	213
Other	45,987	48,990
Total long-term liabilities	202,102	195,775
Total liabilities	1,030,466	906,694
<b>Equity</b>		
Shareholders' equity		
Common stock	81,447	81,447
Capital surplus	45,478	45,530
Retained earnings	355,018	387,175
Treasury stock	(15,845)	(15,592)
Total shareholders' equity	466,098	498,561
Valuation and translation adjustments		
Unrealized gain (loss) on available-for-sale securities	79,101	86,987
Deferred gain (loss) on derivatives under hedge accounting	(43)	(20)
Revaluation surplus of land	18,020	19,912
Total valuation and translation adjustments	97,078	106,879
Total equity	563,176	605,440
Total liabilities and equity	1,593,643	1,512,135

## (2) Nonconsolidated Statement of Income

(JPY mil)

	Q2/FY2019 (Apr 1, 2019 - Sep 30, 2019)	Q2/FY2020 (Apr 1, 2020 - Sep 30, 2020)
Revenues		
Construction projects	606,944	544,898
Real estate and other	20,908	32,571
Total revenues	627,853	577,469
Cost of revenues		
Construction projects	530,850	462,971
Real estate and other	16,287	23,193
Total cost of revenues	547,138	486,165
Gross profit		
Construction projects	76,093	81,927
Real estate and other	4,621	9,377
Total gross profit	80,715	91,304
Selling, general and administrative expenses	29,927	30,105
Operating income	50,787	61,198
Nonoperating income	7,836	8,497
Nonoperating expenses	2,068	1,829
Ordinary income	56,555	67,867
Extraordinary income	9	990
Extraordinary losses	2,494	3,432
Income before income taxes	54,069	65,425
Income taxes	15,383	18,537
Net income	38,686	46,887

## Financial Highlights

### Operating Results

#### Consolidated

	Q2 / FY2019 (Apr 1, 2019 - Sep 30, 2019)		Q2 / FY2020 (Apr 1, 2020 - Sep 30, 2020)		Change	
	JPY bil	Ratio	JPY bil	Ratio	JPY bil	%
Revenues	947.1		912.6		(34.5)	(3.7)
Construction	853.1		802.4		(50.6)	(5.9)
Real estate and other	94.0		110.1		16.0	17.1
Gross profit	113.0	11.9%	126.6	13.9%	13.5	12.0
Construction	93.7	11.0%	102.3	12.7%	8.5	9.1
Real estate and other	19.2	20.5%	24.3	22.1%	5.0	26.0
Selling, general and administrative expenses	53.3		54.6		1.2	2.4
Operating income	59.7	6.3%	72.0	7.9%	12.2	20.5
Nonoperating income - net	5.3		7.3		2.0	
<i>Financing</i>	3.7		4.2		0.5	
Ordinary income	65.0	6.9%	79.3	8.7%	14.2	22.0
Extraordinary income - net	4.5		(3.7)		(8.2)	
Net income attributable to owners of the parent	49.8	5.3%	51.8	5.7%	2.0	4.1
Construction contract awards	801.3		703.4		(97.8)	(12.2)
Domestic	571.3		472.9		(98.3)	(17.2)
Overseas	229.9		230.4		0.5	0.2

#### Nonconsolidated

	Q2 / FY2019 (Apr 1, 2019 - Sep 30, 2019)		Q2 / FY2020 (Apr 1, 2020 - Sep 30, 2020)		Change	
	JPY bil	Ratio	JPY bil	Ratio	JPY bil	%
Revenues	627.8		577.4		(50.3)	(8.0)
Construction	606.9		544.8		(62.0)	(10.2)
Civil engineering	137.1		160.6		23.4	17.1
Building construction	469.8		384.2		(85.5)	(18.2)
Real estate and other	20.9		32.5		11.6	55.8
Gross profit	80.7	12.9%	91.3	15.8%	10.5	13.1
Construction	76.0	12.5%	81.9	15.0%	5.8	7.7
Civil engineering	17.4	12.7%	28.3	17.6%	10.8	62.3
Building construction	58.6	12.5%	53.6	13.9%	(5.0)	(8.6)
Real estate and other	4.6	22.1%	9.3	28.8%	4.7	102.9
Selling, general and administrative expenses	29.9		30.1		0.1	0.6
Operating income	50.7	8.1%	61.1	10.6%	10.4	20.5
Nonoperating income - net	5.7		6.6		0.9	
<i>Financing</i>	5.8		6.4		0.6	
Ordinary income	56.5	9.0%	67.8	11.8%	11.3	20.0
Extraordinary income - net	(2.4)		(2.4)		0.0	
Net income	38.6	6.2%	46.8	8.1%	8.2	21.2
Contract awards	534.8		434.7		(100.0)	(18.7)
Construction	508.1		405.1		(102.9)	(20.3)
Civil engineering	130.4		117.5		(12.8)	(9.9)
Building construction	377.7		287.6		(90.0)	(23.9)
Real estate and other	26.7		29.5		2.8	10.7

## Financial Highlights - continued

### Forecast of Operating Results

#### Consolidated

	FY2019 Result (Apr 1, 2019 - Mar 31, 2020)		FY2020 Forecast (Apr 1, 2020 - Mar 31, 2021)		Change		FY2020 Previous Forecast (announced on May 14, 2020)	
	JPY bil	Ratio	JPY bil	Ratio	JPY bil	%	JPY bil	Ratio
Revenues	2,010.7		1,910.0		(100.7)	(5.0)	1,870.0	
Construction	1,791.1		1,684.0		(107.1)	(6.0)	1,643.0	
Real estate and other	219.6		226.0		6.3	2.9	227.0	
Gross profit	248.1	12.3%	228.0	11.9%	(20.1)	(8.1)	228.0	12.2%
Construction	206.5	11.5%	187.0	11.1%	(19.5)	(9.5)	184.0	11.2%
Real estate and other	41.5	18.9%	41.0	18.1%	(0.5)	(1.3)	44.0	19.4%
Selling, general and administrative expenses	116.1		113.0		(3.1)	(2.7)	117.0	
Operating income	131.9	6.6%	115.0	6.0%	(16.9)	(12.9)	111.0	5.9%
Nonoperating income - net	14.6		8.0		(6.6)		7.0	
<i>Financing</i>	7.9		6.8		(1.1)		4.8	
Ordinary income	146.6	7.3%	123.0	6.4%	(23.6)	(16.1)	118.0	6.3%
Extraordinary income - net	2.9		(3.0)		(5.9)		0.0	
Net income attributable to owners of the parent	103.2	5.1%	80.0	4.2%	(23.2)	(22.5)	80.0	4.3%
Construction contract awards	1,752.8		1,790.0		37.1	2.1	1,830.0	
Domestic	1,250.4		1,430.0		179.5	14.4	1,410.0	
Overseas	502.3		360.0		(142.3)	(28.3)	420.0	

#### Nonconsolidated

	FY2019 Result (Apr 1, 2019 - Mar 31, 2020)		FY2020 Forecast (Apr 1, 2020 - Mar 31, 2021)		Change		FY2020 Previous Forecast (announced on May 14, 2020)	
	JPY bil	Ratio	JPY bil	Ratio	JPY bil	%	JPY bil	Ratio
Revenues	1,305.0		1,186.0		(119.0)	(9.1)	1,170.0	
Construction	1,245.6		1,120.0		(125.6)	(10.1)	1,104.0	
Civil engineering	288.0		300.0		11.9	4.1	284.0	
Building construction	957.5		820.0		(137.5)	(14.4)	820.0	
Real estate and other	59.4		66.0		6.5	11.1	66.0	
Gross profit	177.4	13.6%	164.0	13.8%	(13.4)	(7.6)	161.0	13.8%
Construction	166.7	13.4%	147.0	13.1%	(19.7)	(11.8)	145.0	13.1%
Civil engineering	40.3	14.0%	45.0	15.0%	4.6	11.4	43.0	15.1%
Building construction	126.3	13.2%	102.0	12.4%	(24.3)	(19.3)	102.0	12.4%
Real estate and other	10.7	18.0%	17.0	25.8%	6.2	58.9	16.0	24.2%
Selling, general and administrative expenses	66.4		64.0		(2.4)	(3.6)	64.0	
Operating income	111.0	8.5%	100.0	8.4%	(11.0)	(9.9)	97.0	8.3%
Nonoperating income - net	9.5		8.0		(1.5)		8.0	
<i>Financing</i>	9.9		9.5		(0.4)		9.2	
Ordinary income	120.5	9.2%	108.0	9.1%	(12.5)	(10.4)	105.0	9.0%
Extraordinary income - net	(4.6)		(2.5)		2.1		0.0	
Net income	80.1	6.1%	74.0	6.2%	(6.1)	(7.7)	74.0	6.3%
Contract awards	1,182.0		1,360.0		177.9	15.1	1,360.0	
Construction	1,122.5		1,310.0		187.4	16.7	1,310.0	
Civil engineering	327.6		310.0		(17.6)	(5.4)	310.0	
Building construction	794.9		1,000.0		205.0	25.8	1,000.0	
Real estate and other	59.4		50.0		(9.4)	(15.9)	50.0	

**Financial Highlights - continued**  
**Forecast of Contract Awards**

**Nonconsolidated**

	FY2019 Result (Apr 1, 2019 - Mar 31, 2020)		FY2020 Forecast (Apr 1, 2020 - Mar 31, 2021)		Change		FY2020 Previous Forecast (announced on May 14, 2020)	
	JPY bil	Proportion	JPY bil	Proportion	JPY bil	%	JPY bil	Proportion
<b>Civil engineering</b>								
Domestic	327.6	27.7%	300.0	22.1%	(27.6)	(8.4)	300.0	22.1%
Overseas	(0.0)	(0.0%)	10.0	0.7%	10.0	—	10.0	0.7%
<b>Sub-total</b>	<b>327.6</b>	<b>27.7%</b>	<b>310.0</b>	<b>22.8%</b>	<b>(17.6)</b>	<b>(5.4)</b>	<b>310.0</b>	<b>22.8%</b>
<b>Building construction</b>								
Domestic	794.9	67.3%	1,000.0	73.5%	205.0	25.8	1,000.0	73.5%
Overseas	—	—	—	—	—	—	—	—
<b>Sub-total</b>	<b>794.9</b>	<b>67.3%</b>	<b>1,000.0</b>	<b>73.5%</b>	<b>205.0</b>	<b>25.8</b>	<b>1,000.0</b>	<b>73.5%</b>
<b>Construction total</b>								
Domestic	1,122.6	95.0%	1,300.0	95.6%	177.3	15.8	1,300.0	95.6%
Overseas	(0.0)	(0.0%)	10.0	0.7%	10.0	—	10.0	0.7%
<b>Sub-total</b>	<b>1,122.5</b>	<b>95.0%</b>	<b>1,310.0</b>	<b>96.3%</b>	<b>187.4</b>	<b>16.7</b>	<b>1,310.0</b>	<b>96.3%</b>
<b>Real estate and other</b>	<b>59.4</b>	<b>5.0%</b>	<b>50.0</b>	<b>3.7%</b>	<b>(9.4)</b>	<b>(15.9)</b>	<b>50.0</b>	<b>3.7%</b>
<b>Grand total</b>	<b>1,182.0</b>	<b>100%</b>	<b>1,360.0</b>	<b>100%</b>	<b>177.9</b>	<b>15.1</b>	<b>1,360.0</b>	<b>100%</b>

## Supplementary Information:

### Contract Awards, Revenues and Contract Backlogs (Nonconsolidated)

#### (1) Breakdown of Contract Awards (Nonconsolidated)

	Q2 / FY2019 (Apr 1, 2019 - Sep 30, 2019)		Q2 / FY2020 (Apr 1, 2020 - Sep 30, 2020)		Change		FY2019 (Apr 1, 2019 - Mar 31, 2020)	
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
<b>Civil engineering</b>								
Domestic - Public	82,350	15.4%	51,398	11.8%	(30,952)	(37.6)	162,122	13.7%
Domestic - Private	48,202	9.0%	65,988	15.2%	17,786	36.9	165,517	14.0%
Overseas	(151)	(0.0%)	162	0.0%	313	—	(18)	(0.0%)
<b>Sub-total</b>	<b>130,401</b>	<b>24.4%</b>	<b>117,549</b>	<b>27.0%</b>	<b>(12,852)</b>	<b>(9.9)</b>	<b>327,620</b>	<b>27.7%</b>
<b>Building construction</b>								
Domestic - Public	6,613	1.2%	24,479	5.7%	17,865	270.2	50,623	4.3%
Domestic - Private	371,093	69.4%	263,129	60.5%	(107,963)	(29.1)	744,343	63.0%
Overseas	—	—	—	—	—	—	—	—
<b>Sub-total</b>	<b>377,706</b>	<b>70.6%</b>	<b>287,608</b>	<b>66.2%</b>	<b>(90,097)</b>	<b>(23.9)</b>	<b>794,967</b>	<b>67.3%</b>
<b>Construction total</b>								
Domestic - Public	88,963	16.6%	75,877	17.5%	(13,086)	(14.7)	212,745	18.0%
Domestic - Private	419,295	78.4%	329,118	75.7%	(90,177)	(21.5)	909,860	77.0%
Overseas	(151)	(0.0%)	162	0.0%	313	—	(18)	(0.0%)
<b>Sub-total</b>	<b>508,107</b>	<b>95.0%</b>	<b>405,158</b>	<b>93.2%</b>	<b>(102,949)</b>	<b>(20.3)</b>	<b>1,122,587</b>	<b>95.0%</b>
<b>Real estate and other</b>	<b>26,732</b>	<b>5.0%</b>	<b>29,592</b>	<b>6.8%</b>	<b>2,859</b>	<b>10.7</b>	<b>59,477</b>	<b>5.0%</b>
<b>Grand total</b>	<b>534,839</b>	<b>100%</b>	<b>434,750</b>	<b>100%</b>	<b>(100,089)</b>	<b>(18.7)</b>	<b>1,182,065</b>	<b>100%</b>

#### (2) Breakdown of Revenues (Nonconsolidated)

	Q2 / FY2019 (Apr 1, 2019 - Sep 30, 2019)		Q2 / FY2020 (Apr 1, 2020 - Sep 30, 2020)		Change		FY2019 (Apr 1, 2019 - Mar 31, 2020)	
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
<b>Civil engineering</b>								
Domestic - Public	73,384	11.7%	79,325	13.7%	5,940	8.1	148,458	11.4%
Domestic - Private	63,569	10.2%	80,919	14.0%	17,349	27.3	138,816	10.6%
Overseas	179	0.0%	377	0.1%	198	110.5	824	0.1%
<b>Sub-total</b>	<b>137,133</b>	<b>21.9%</b>	<b>160,622</b>	<b>27.8%</b>	<b>23,488</b>	<b>17.1</b>	<b>288,098</b>	<b>22.1%</b>
<b>Building construction</b>								
Domestic - Public	37,859	6.0%	31,858	5.6%	(6,001)	(15.9)	68,265	5.2%
Domestic - Private	431,950	68.8%	352,417	61.0%	(79,532)	(18.4)	889,291	68.1%
Overseas	—	—	—	—	—	—	—	—
<b>Sub-total</b>	<b>469,810</b>	<b>74.8%</b>	<b>384,275</b>	<b>66.6%</b>	<b>(85,534)</b>	<b>(18.2)</b>	<b>957,556</b>	<b>73.3%</b>
<b>Construction total</b>								
Domestic - Public	111,244	17.7%	111,183	19.3%	(60)	(0.1)	216,723	16.6%
Domestic - Private	495,520	79.0%	433,336	75.0%	(62,183)	(12.5)	1,028,107	78.7%
Overseas	179	0.0%	377	0.1%	198	110.5	824	0.1%
<b>Sub-total</b>	<b>606,944</b>	<b>96.7%</b>	<b>544,898</b>	<b>94.4%</b>	<b>(62,045)</b>	<b>(10.2)</b>	<b>1,245,655</b>	<b>95.4%</b>
<b>Real estate and other</b>	<b>20,908</b>	<b>3.3%</b>	<b>32,571</b>	<b>5.6%</b>	<b>11,662</b>	<b>55.8</b>	<b>59,401</b>	<b>4.6%</b>
<b>Grand total</b>	<b>627,853</b>	<b>100%</b>	<b>577,469</b>	<b>100%</b>	<b>(50,383)</b>	<b>(8.0)</b>	<b>1,305,057</b>	<b>100%</b>

(3) Breakdown of Contract Backlogs (Nonconsolidated)

	As of September 30, 2019		As of September 30, 2020		Change		As of March 31, 2020	
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
<b>Civil engineering</b>								
Domestic - Public	330,246	18.1%	307,017	18.6%	(23,229)	(7.0)	334,944	18.6%
Domestic - Private	187,229	10.3%	214,367	12.9%	27,137	14.5	229,297	12.8%
Overseas	3,385	0.2%	2,657	0.2%	(727)	(21.5)	2,873	0.2%
<b>Sub-total</b>	<b>520,861</b>	<b>28.6%</b>	<b>524,042</b>	<b>31.7%</b>	<b>3,180</b>	<b>0.6</b>	<b>567,115</b>	<b>31.6%</b>
<b>Building construction</b>								
Domestic - Public	75,241	4.1%	81,466	4.9%	6,225	8.3	88,845	5.0%
Domestic - Private	1,167,457	64.0%	994,079	60.3%	(173,378)	(14.9)	1,083,367	60.4%
Overseas	—	—	—	—	—	—	—	—
<b>Sub-total</b>	<b>1,242,699</b>	<b>68.1%</b>	<b>1,075,546</b>	<b>65.2%</b>	<b>(167,152)</b>	<b>(13.5)</b>	<b>1,172,213</b>	<b>65.4%</b>
<b>Construction total</b>								
Domestic - Public	405,487	22.2%	388,484	23.5%	(17,003)	(4.2)	423,790	23.6%
Domestic - Private	1,354,687	74.3%	1,208,446	73.2%	(146,240)	(10.8)	1,312,665	73.2%
Overseas	3,385	0.2%	2,657	0.2%	(727)	(21.5)	2,873	0.2%
<b>Sub-total</b>	<b>1,763,560</b>	<b>96.7%</b>	<b>1,599,588</b>	<b>96.9%</b>	<b>(163,971)</b>	<b>(9.3)</b>	<b>1,739,329</b>	<b>97.0%</b>
<b>Real estate and other</b>	<b>59,895</b>	<b>3.3%</b>	<b>51,168</b>	<b>3.1%</b>	<b>(8,726)</b>	<b>(14.6)</b>	<b>54,147</b>	<b>3.0%</b>
<b>Grand total</b>	<b>1,823,455</b>	<b>100%</b>	<b>1,650,756</b>	<b>100%</b>	<b>(172,698)</b>	<b>(9.5)</b>	<b>1,793,476</b>	<b>100%</b>