Disclaimer: All financial information has been prepared in accordance with generally accepted accounting principles in Japan. This document is a partial English translation of the Japanese Financial Statements which are filed with Stock Exchanges in Japan on February 10, 2022. The Company provides this translation for your reference and convenience only without any warranty as to its accuracy. In case of any discrepancy between the translation and the Japanese original, the latter shall prevail.

February 10, 2022

Tel. +81-(0)3-5544-1111

## **Consolidated and Nonconsolidated Financial Statements**

<under Japanese GAAP>

For the third quarter of the fiscal year ending March 31, 2022 ("Q3/FY2021") (For the period from April 1, 2021 to December 31, 2021)

Company name : Kajima Corporation Securities code : 1812

Stock exchange listings : Tokyo 1st section, Nagoya 1st section URL : https://www.kajima.co.jp/

Representative : Hiromasa Amano, President and Representative Director

Inquiries : Sachihiko Mikami, General Manager of Accounting Department, Treasury Division

Dividend payable date (as planned) : -

Supplemental material on financial results : Available

\*Amounts less than one million yen have been rounded down.

#### 1. Consolidated Financial Highlights (1) Financial Poculta

(1) Financial Results % : Representing year-on-year change								
	Revenue		Operating in	Net income attri			butable to	
	Kevenue	-8	Operating in	leonie	Ordinary income		owners of the parent	
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%
Q3/FY2021	1,482,578	6.7	88,655	(11.7)	106,809	( 4.2)	81,423	6.4
Q3/FY2020	1,388,923	( 3.4)	100,404	18.4	111,472	18.5	76,497	10.4

(Note) Comprehensive income (loss) Q3/FY2021 81,079 JPY mil (10.7%) Q3/FY2020 90,771 JPY mil 42.3%

	Basic net income per share	Diluted net income per share
	JPY	JPY
Q3/FY2021	162.75	—
Q3/FY2020	149.48	—

(2) Financial Positions

	Total assets	Total equity	Owners' equity ratio	
	JPY mil	JPY mil	%	
As of December 31, 2021	2,259,064	929,750	40.6	
As of March 31, 2021	2,164,806	884,806	40.4	

(Reference) Owners' equity (Total equity less noncontrolling interests)

As of December 31, 2021 917,680 JPY mil As of March 31, 2021 874,839 JPY mil

2. Dividends

	Dividends per share					
	End of Q1	End of Q2	End of Q3	Year-end	Total	
	JPY	JPY	JPY	JPY	JPY	
FY2020	_	25.00	_	29.00	54.00	
FY2021	—	27.00	_			
FY2021				27.00	54.00	
(Forecast)				27.00	54.00	

(Note) Revisions to the dividend forecast most recently announced : None

3. Forecast of Consolidated Financial Results for the fiscal year ending March 31, 2022

% : Representing year-on-year change									
Revenues			Operating income		Ordinary income		Net income attributable		Basic net income
	Kevenue		Operating in	leone	ordinary income		to owners of the parent		per share
	JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%	JPY
Full-year	2,080,000	9.1	117,500	(7.7)	144,000	3.1	95,000	(3.6)	190.02

(Note) Revisions to the financial forecast most recently announced : Applicable

\* Notes

(1) Significant changes in the scope of consolidated subsidiaries : None

(2) Specific accounting treatments as to the quarterly financial statements : None

(3) Changes in accounting policies and accounting estimates, retrospective restatements

a. Changes in accounting policies based on revisions of accounting standards : Applicable

b. Changes in accounting policies other than "a" above : None

c. Changes in accounting estimates : None

d. Retrospective restatements : None

(Note) For details, please refer to Changes in accounting policies on page 5.

(4) Number of issued and outstanding shares (common stock)

a. Number of issued and outstanding shares (including treasury stock)						
As of December 31, 2021	528,656,011	As of March 31, 2021	528,656,011			

b. Number of treasury stor	2k		
As of December 31, 2021	29,752,666	As of March 31, 2021	23,308,096

c. Average number of shar	res		
Q3/FY2021	500,290,040	Q3/FY2020	511,742,586

(5) Forecast of nonconsolidated financial results for the fiscal year ending March 31, 2022

_								%	: Represei	nting year-on-year change
		Revenue	es	Operating income Ordinary income		ordinary income Net income		me	Basic net income per share	
		JPY mil	%	JPY mil	%	JPY mil	%	JPY mil	%	JPY
	Full-year	1,230,000	3.4	77,000	(26.8)	87,000	(23.9)	67,000	(19.1)	133.76

(Note) Revisions to the financial forecast most recently announced : Applicable

#### \* These financial statements are outside the scope of quarterly review procedures by certified public accountant or audit corporation.

#### \* Explanation regarding appropriate use of forecasts, and other notes

The forecasts contained herein are based on information available as of the date of this announcement, and the actual results may differ materially from forecasts due to various factors.

## Consolidated Financial Statements

(1) Consolidated Balance Sheet

		(JPY mil
	As of March 31, 2021	As of December 31, 2021
Assets		
Current assets		
Cash and deposits	307,633	251,218
Notes and accounts receivable - trade	602,162	704,761
Inventories - real estate for sale	78,214	70,689
Inventories - construction projects in progress	54,938	16,251
Inventories - development projects in progress	103,505	146,408
Inventories - other	17,094	5,028
Other	100,374	133,812
Allowance for doubtful accounts	(980)	(1,089
Total current assets	1,262,942	1,327,081
Noncurrent assets		
Property and equipment		
Land	232,311	245,298
Other - net	185,643	201,177
Total property and equipment	417,955	446,476
Intangible assets	11,330	11,560
Investments and other assets		
Investments in securities	350,351	336,973
Other	125,430	140,050
Allowance for doubtful accounts	(3,203)	(3,077
Total investments and other assets	472,578	473,946
Total noncurrent assets	901,863	931,983
Total assets	2,164,806	2,259,064

	As of March 31, 2021	As of December 31, 2021
Liabilities		
Current liabilities		
Notes and accounts payable - trade	445,589	483,810
Short-term loans payable	143,416	146,525
Commercial paper	_	50,000
Current portion of bonds payable	10,000	_
Advances received on construction projects in progress	146,103	121,201
Provision	27,727	26,171
Other	217,242	208,311
Total current liabilities	990,080	1,036,020
Long-term liabilities		
Bonds payable	40,000	40,000
Long-term loans payable	123,616	122,552
Liability for retirement benefits	62,575	63,329
Other	63,728	67,412
Total long-term liabilities	289,919	293,294
Total liabilities	1,280,000	1,329,314
Equity		
Shareholders' equity		
Common stock	81,447	81,447
Capital surplus	43,271	42,718
Retained earnings	654,128	708,831
Treasury stock	(26,172)	(35,919
Total shareholders' equity	752,675	797,077
Accumulated other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	112,242	96,756
Deferred gain (loss) on derivatives under hedge accounting	(659)	(879
Revaluation surplus of land	21,498	21,498
Foreign currency translation adjustments	(10,352)	3,616
Defined retirement benefit plans	(565)	(390
Total accumulated other comprehensive income (loss)	122,163	120,602
Noncontrolling interests	9,967	12,070
Total equity	884,806	929,750
Total liabilities and equity	2,164,806	2,259,064

# (2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

Consolidated Statement of Income

	Q3/FY2020 (Apr 1, 2020 - Dec 31, 2020)	(JPY mil Q3/FY2021 (Apr 1, 2021 - Dec 31, 2021)
Revenues	,,	,,
Construction projects	1,224,221	1,283,861
Real estate and other	164,702	198,717
Total revenues	1,388,923	1,482,578
Cost of revenues		
Construction projects	1,073,852	1,153,871
Real estate and other	133,008	149,964
Total cost of revenues	1,206,860	1,303,836
Gross profit		
Construction projects	150,368	129,989
Real estate and other	31,694	48,752
Total gross profit	182,063	178,742
Selling, general and administrative expenses	81,659	90,087
Operating income	100,404	88,655
Nonoperating income		
Interest income	3,309	3,369
Dividends income	5,383	6,122
Equity in earnings of unconsolidated subsidiaries and affiliates	1,752	3,964
Equity in earnings of partnership	2,759	5,703
Other	2,170	3,600
Total nonoperating income	15,375	22,759
Nonoperating expenses		
Interest expense	2,056	1,855
Other	2,250	2,749
Total nonoperating expenses	4,306	4,605
Ordinary income	111,472	106,809
Extraordinary income		
Gain on sales of investment securities	3,703	10,954
Other	1,049	111
Total extraordinary income	4,753	11,065
Extraordinary losses		
Litigation settlement	26	1,610
Other	5,162	553
Total extraordinary losses	5,188	2,163
Income before income taxes	111,036	115,711
Income taxes - current	28,491	25,852
Income taxes - deferred	5,358	8,028
Total income taxes	33,849	33,88
Net income	77,187	81,829
Net income attributable to noncontrolling interests	690	406
Net income attributable to owners of the parent	76,497	81,423

# Consolidated Statement of Comprehensive Income

		(JPY mil)
	Q3/FY2020	Q3/FY2021
	(Apr 1, 2020 -	(Apr 1, 2021 -
	Dec 31, 2020)	Dec 31, 2021)
Net income	77,187	81,829
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	21,804	(15,482)
Deferred gain (loss) on derivatives under hedge accounting	(219)	(375)
Foreign currency translation adjustments	(9,047)	15,090
Defined retirement benefit plans	223	162
Share of other comprehensive income (loss) in unconsolidated subsidiaries and affiliates	822	(144)
Total other comprehensive income (loss)	13,583	(750)
Comprehensive income (loss)	90,771	81,079
Total comprehensive income (loss) attributable to:		
Owners of the parent	90,426	79,862
Noncontrolling interests	345	1,217

Changes in accounting policies

Application of "Accounting Standard for Revenue Recognition"

The Company and its domestic subsidiaries (the "Companies") have applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29 revised on March 31, 2020; hereinafter the "Revenue Recognition Standard") and relevant implementation guidance from the beginning of the Q1/FY2021. Accordingly, the Companies recognize revenue as the amount expected to be entitled in exchange for the promised goods or services when the control of those goods or services is transferred to the customer.

In accordance with the transitional treatment stipulated in the proviso of paragraph 84 of the Revenue Recognition Standard, the cumulative effects of retrospective application of the new accounting policy, assuming it has been applied to periods prior to the beginning of the Q1/FY2021, has been added to or subtracted from retained earnings at the beginning of the Q1/FY2021, and the new accounting policy is applied from the said balance.

As a result, "Retained earnings" increased by JPY 1,404 million on the consolidated balance sheet at the beginning of the Q1/FY2021. In addition, the other major impacts to the consolidated balance sheet at the beginning of the Q1/FY2021 include decreases in "Inventories – construction projects in progress" by JPY 47,621 million, "Advances received on construction projects in progress" by JPY 16,503 million, "Notes and accounts payable – trade" by JPY 15,554 million, and "Inventories – other" by JPY 12,909 million as well as an increase in "Notes and accounts receivable – trade" by JPY 27,219 million.

Application of "Accounting Standard for Fair Value Measurement"

The Companies have applied "Accounting Standard for Fair Value Measurement" (ASBJ Statement No. 30 issued on July 4, 2019) and relevant accounting standards and implementation guidance from the beginning of the Q1/FY2021. In accordance with the transitional treatment stipulated in paragraph 19 of the "Accounting Standard for Fair Value Measurement" and paragraph 44-2 of the "Accounting Standard for Financial Instruments" (ASBJ Statement No. 10 revised on July 4, 2019), the new accounting policy set forth by the "Accounting Standard for Fair Value Measurement", etc. is applied into the future.

The application of the new accounting policy had an immaterial impact on the consolidated financial statements for Q3/FY2021.

\* ASBJ: The Accounting Standards Board of Japan

#### Segment Information

Information about Revenues, Profit (Loss) and Other Items

_Q3/FY2021 (April 1, 2021 - December 31, 2021)								
	Civil Engineering	Building Construction	Real Estate Development and Other	Domestic Subsidiaries and Affiliates	Overseas Subsidiaries and Affiliates	Total	Reconciliations	Consolidated
Revenues:								
Sales to external customers	196,916	649,601	27,088	160,322	448,649	1,482,578	_	1,482,578
Intersegment sales or transfers	-	2,407	3,178	67,542	590	73,719	(73,719)	—
Total	196,916	652,009	30,267	227,864	449,239	1,556,297	(73,719)	1,482,578
Segment profit	13,973	36,532	5,037	11,132	21,781	88,458	196	88,655

Q3/FY2021 (April 1, 2021 - December 31, 2021)

Subsequent Events

Recording of impairment loss

KAJIMA YANKIN PPP COMPANY LIMITED, the consolidated subsidiary in Myanmar of which Kajima holds 75% interests, has decided to revise its business plan (change of schedule) for the Myanmar Yankin Township mixed-used development project at the fourth quarter of its fiscal year (December 2021). As this decision applies to an indication of impairment loss, the Company expects to record an impairment loss of approximately JPY 16 billion (impact on net income attributable to owners of the parent will be approximately JPY 12 billion) as an extraordinary loss during the fourth quarter of the current fiscal year in its consolidated statement of income.

### Nonconsolidated Financial Statements

(1) Nonconsolidated Balance Sheet

	A CM 1 21 2021	A (D 1 21 2021
	As of March 31, 2021	As of December 31, 2021
Assets		
Current assets		
Cash and deposits	170,329	111,490
Notes and accounts receivable - trade	449,270	527,441
Inventories - real estate for sale	24,522	38,051
Inventories - construction projects in progress	30,848	10,542
Inventories - development projects in progress	70,996	59,978
Other	64,658	87,591
Allowance for doubtful accounts	(88)	(104)
Total current assets	810,537	834,992
Noncurrent assets		
Property and equipment		
Land	186,306	186,031
Other - net	96,012	107,910
Total property and equipment	282,319	293,941
Intangible assets	6,837	6,516
Investments and other assets		
Investments in securities	430,611	418,373
Other	34,600	41,662
Allowance for doubtful accounts	(5,996)	(5,945)
Total investments and other assets	459,214	454,090
Total noncurrent assets	748,371	754,548
Total assets	1,558,909	1,589,540

	As of March 31, 2021	As of December 31, 2021
Liabilities		
Current liabilities		
Notes and accounts payable - trade	295,583	335,107
Short-term loans payable	59,875	60,375
Commercial paper	-	50,000
Current portion of bonds payable	10,000	-
Advances received on construction projects in progress	110,381	77,580
Provision for warranties for completed construction projects	11,733	10,852
Provision for loss on construction projects in progress	14,070	13,390
Other	205,508	188,370
Total current liabilities	707,151	735,675
Long-term liabilities		
Bonds payable	40,000	40,000
Long-term loans payable	67,654	66,954
Liability for retirement benefits	54,162	54,903
Allowance for loss on investments in subsidiaries and affiliates	213	213
Other	51,292	52,923
Total long-term liabilities	213,321	214,994
Total liabilities	920,473	950,669
Equity		
Shareholders' equity		
Common stock	81,447	81,447
Capital surplus	45,530	45,575
Retained earnings	410,103	435,773
Treasury stock	(25,597)	(35,344
Total shareholders' equity	511,483	527,451
Valuation and translation adjustments		
Unrealized gain (loss) on available-for-sale securities	106,869	91,330
Revaluation surplus of land	20,082	20,082
Total valuation and translation adjustments	126,951	111,419
Total equity	638,435	638,871
Total liabilities and equity	1,558,909	1,589,540

### (2) Nonconsolidated Statement of Income

Q3/FY2020   Q3/FY2021     (Apr 1, 2020 - (Apr 1, 2021)     Dec 31, 2020)   Dec 31, 2021)     Revenues   Dec 31, 2020)     Construction projects   823,336     Real estate and other   43,058     Total revenues   866,395     Construction projects   704,252     Orstruction projects   704,252     Real estate and other   31,805     Construction projects   704,252     Total revenues   736,058     Construction projects   704,252     Total cost of revenues   736,058     Construction projects   119,083     Total cost of revenues   111,252     Construction projects   119,083     Total gross profit   110,083     Construction projects   119,083     Total gross profit   111,252     Selling, general and administrative expenses   46,018     Operating income   11,931     Nonoperating income   2,817     Ordinary income   2,817     Ordinary income   3,958     Extraordin			(JPY mil)
Dec 31, 2020)   Dec 31, 2021)     Revenues      Construction projects   823,336   848,925     Real estate and other   43,058   30,267     Total revenues   866,395   879,192     Construction projects   704,252   750,849     Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit   119,083   98,075     Real estate and other   11,252   6,983     Total gross profit   111,252   6,983     Total gross profit   111,252   6,983     Selling, general and administrative expenses   46,018   49,515     Operating income   2,817   2,981     Ordinary income   93,431   66,668     Extraordinary income   93,431   66,668     Extraordinary income taxes   3,958   2,042     Income before income taxes   2,93,76   73,621		Q3/FY2020	Q3/FY2021
Revenues   823,336   848,925     Real estate and other   43,058   30,267     Total revenues   866,395   879,192     Cost of revenues   866,395   879,192     Construction projects   704,252   750,849     Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit   119,083   98,075     Real estate and other   119,083   98,075     Real estate and other   112,252   6,983     Total gross profit   112,252   6,983     Total gross profit   1130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   84,317   55,544     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary income taxes   3,958   2,042     Income before income taxes   93,766   73,621		(Apr 1, 2020 -	(Apr 1, 2021 -
Construction projects   823,336   848,925     Real estate and other   43,058   30,267     Total revenues   866,395   879,192     Cost of revenues   704,252   750,849     Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit   119,083   98,075     Real estate and other   11,252   6,983     Total gross profit   1130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   11,931   14,123     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary income taxes   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711		Dec 31, 2020)	Dec 31, 2021)
Real estate and other   43,058   30,267     Total revenues   866,395   879,192     Cost of revenues   704,252   750,849     Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit   736,058   774,133     Construction projects   119,083   98,075     Real estate and other   11,252   6,983     Total gross profit   1130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   84,317   55,544     Nonoperating income   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Revenues		
Total revenues   866,395   879,192     Cost of revenues   704,252   750,849     Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit   7   7     Construction projects   119,083   98,075     Real estate and other   11,252   6,983     Total gross profit   1130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Construction projects	823,336	848,925
Cost of revenues   704,252   750,849     Construction projects   704,252   750,849     Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit   119,083   98,075     Real estate and other   119,083   98,075     Real estate and other   112,52   6,983     Total gross profit   130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   2,817   2,981     Nonoperating expenses   2,817   2,981     Ordinary income   4,293   8,977     Extraordinary income   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Real estate and other	43,058	30,267
Construction projects   704,252   750,849     Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit        Construction projects   119,083   98,075     Real estate and other   11,252   6,983     Total gross profit   1130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   84,317   55,544     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Total revenues	866,395	879,192
Real estate and other   31,805   23,283     Total cost of revenues   736,058   774,133     Gross profit       Construction projects   119,083   98,075     Real estate and other   11,252   6,983     Total gross profit   130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   84,317   55,544     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Cost of revenues		
Total cost of revenues   736,058   774,133     Gross profit	Construction projects	704,252	750,849
Gross profit   119,083   98,075     Real estate and other   11,252   6,983     Total gross profit   130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   84,317   55,544     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Real estate and other	31,805	23,283
Construction projects 119,083 98,075   Real estate and other 11,252 6,983   Total gross profit 130,336 105,059   Selling, general and administrative expenses 46,018 49,515   Operating income 84,317 55,544   Nonoperating expenses 2,817 2,981   Ordinary income 93,431 66,686   Extraordinary income 4,293 8,977   Extraordinary losses 3,958 2,042   Income before income taxes 93,766 73,621   Income taxes 26,639 20,711	Total cost of revenues	736,058	774,133
Real estate and other 11,252 6,983   Total gross profit 130,336 105,059   Selling, general and administrative expenses 46,018 49,515   Operating income 84,317 55,544   Nonoperating income 11,931 14,123   Nonoperating expenses 2,817 2,981   Ordinary income 93,431 66,686   Extraordinary income 4,293 8,977   Extraordinary losses 3,958 2,042   Income before income taxes 93,766 73,621   Income taxes 26,639 20,711	Gross profit		
Total gross profit   130,336   105,059     Selling, general and administrative expenses   46,018   49,515     Operating income   84,317   55,544     Nonoperating income   11,931   14,123     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Construction projects	119,083	98,075
Selling, general and administrative expenses   46,018   49,515     Operating income   84,317   55,544     Nonoperating income   11,931   14,123     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Real estate and other	11,252	6,983
Operating income   84,317   55,544     Nonoperating income   11,931   14,123     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Total gross profit	130,336	105,059
Nonoperating income   11,931   14,123     Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Selling, general and administrative expenses	46,018	49,515
Nonoperating expenses   2,817   2,981     Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Operating income	84,317	55,544
Ordinary income   93,431   66,686     Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Nonoperating income	11,931	14,123
Extraordinary income   4,293   8,977     Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Nonoperating expenses	2,817	2,981
Extraordinary losses   3,958   2,042     Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Ordinary income	93,431	66,686
Income before income taxes   93,766   73,621     Income taxes   26,639   20,711	Extraordinary income	4,293	8,977
Income taxes 26,639 20,711	Extraordinary losses	3,958	2,042
	Income before income taxes	93,766	73,621
Net income 67,126 52,909	Income taxes	26,639	20,711
	Net income	67,126	52,909

(Note) The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29 revised on March 31, 2020) and relevant implementation guidance from the beginning of the Q1/FY2021. As a result, "Retained earnings" increased by JPY 939 million on the nonconsolidated balance sheet at the beginning of the Q1/FY2021.

# Financial Highlights Operating Results

## Consolidated

Q3 / FY (Apr 1, 2020 - I		Q3 / FY (Apr 1, 2021 - I		Char	ige
JPY bil	Ratio	JPY bil	Ratio	JPY bil	%
1,388.9		1,482.5		93.6	6.7
1,224.2		1,283.8		59.6	4.9
164.7		198.7		34.0	20.7
182.0	13.1%	178.7	12.1%	(3.3)	(1.8)
150.3	12.3%	129.9	10.1%	(20.3)	(13.6)
31.6	19.2%	48.7	24.5%	17.0	53.8
81.6		90.0		8.4	10.3
100.4	7.2%	88.6	6.0%	(11.7)	(11.7)
11.0		18.1		7.0	
6.6		7.6		1.0	
111.4	8.0%	106.8	7.2%	(4.6)	(4.2)
(0.4)		8.9		9.3	
76.4	5.5%	81.4	5.5%	4.9	6.4
1,136.9		1,297.0		160.0	14.1
833.4		872.7		39.2	4.7
303.5		424.2		120.7	39.8
As of March	h 31, 2021	As of Decemb	per 31, 2021	Char	nge
JPY	bil	JPY	bil	JPY bil	%
317.	.0	359.	0	42.0	13.3
	(Apr 1, 2020 - 1 JPY bil 1,388.9 1,224.2 164.7 182.0 150.3 31.6 81.6 100.4 11.0 6.6 111.4 (0.4) 76.4 1,136.9 833.4 303.5 As of Marcel JPY	(Apr 1, 2020 - Dec 31, 2020)     JPY bil   Ratio     1,388.9   1,224.2     164.7   13.1%     150.3   12.3%     31.6   19.2%     81.6   100.4     11.0   6.6     111.4   8.0%     (0.4)   76.4     5.5%   1,136.9     833.4	(Apr 1, 2020 - Dec 31, 2020)   (Apr 1, 2021 - 1)     JPY bil   Ratio   JPY bil     1,388.9   1,482.5     1,224.2   1,283.8     164.7   198.7     182.0   13.1%   178.7     150.3   12.3%   129.9     31.6   19.2%   48.7     81.6   90.0   100.4     11.0   18.1     6.6   7.6     111.4   8.0%   106.8     (0.4)   8.9     76.4   5.5%   81.4     1,136.9   1,297.0     833.4   872.7     303.5   424.2     As of March 31, 2021   As of Decemt     JPY bil   JPY	(Apr 1, 2020 - Dec 31, 2020) (Apr 1, 2021 - Dec 31, 2021)   JPY bil Ratio JPY bil Ratio   1,388.9 1,482.5 1,283.8 1,224.2 1,283.8   164.7 198.7 12.1%   150.3 12.3% 129.9 10.1%   31.6 19.2% 48.7 24.5%   81.6 90.0 100.4 7.2% 88.6 6.0%   111.0 18.1 6.6 7.6 111.4 8.0% 106.8 7.2%   (0.4) 8.9 1,297.0 833.4 872.7 303.5 424.2   As of March 31, 2021 As of December 31, 2021 JPY bil JPY bil JPY bil	Char   Char     (Apr 1, 2020 - Dec 31, 2020)   (Apr 1, 2021 - Dec 31, 2021)   Char     JPY bil   Ratio   JPY bil   Ratio   JPY bil     1,388.9   1,482.5   93.6     1,224.2   1,283.8   59.6     164.7   198.7   34.0     182.0   13.1%   178.7   12.1%   (3.3)     150.3   12.3%   129.9   10.1%   (20.3)     31.6   19.2%   48.7   24.5%   17.0     81.6   90.0   8.4   100.4   7.2%   88.6   6.0%   (11.7)     11.0   18.1   7.0   .0   6.6   7.6   1.0     111.4   8.0%   106.8   7.2%   44.6)   .0     (0.4)   8.9   9.3   .0   .0   .0     1,136.9   1,297.0   160.0   .0   .0   .0     83.4   872.7   .39.2   .0   .0   .0   .0     1,136.9   1,297.0

### Nonconsolidated

	Q3 / F	Y2020	Q3 / FY	/2021	Char	
	(Apr 1, 2020 -	Dec 31, 2020)	(Apr 1, 2021 - I	Dec 31, 2021)	Chan	ige
	JPY bil	Ratio	JPY bil	Ratio	JPY bil	%
Revenues	866.3		879.1		12.7	1.5
Construction	823.3		848.9		25.5	3.1
Civil engineering	252.9		196.9		(55.9)	(22.1)
Building construction	570.4		652.0		81.5	14.3
Real estate and other	43.0		30.2		(12.7)	(29.7)
Gross profit	130.3	15.0%	105.0	11.9%	(25.2)	(19.4)
Construction	119.0	14.5%	98.0	11.6%	(21.0)	(17.6)
Civil engineering	41.4	16.4%	31.1	15.8%	(10.3)	(24.9)
Building construction	77.6	13.6%	66.9	10.3%	(10.6)	(13.7)
Real estate and other	11.2	26.1%	6.9	23.1%	(4.2)	(37.9)
Selling, general and administrative expenses	46.0		49.5		3.4	7.6
Operating income	84.3	9.7%	55.5	6.3%	(28.7)	(34.1)
Nonoperating income - net	9.1		11.1		2.0	
Financing	9.0		10.4		1.4	
Ordinary income	93.4	10.8%	66.6	7.6%	(26.7)	(28.6)
Extraordinary income - net	0.3		6.9		6.6	
Net income	67.1	7.7%	52.9	6.0%	(14.2)	(21.2)
Contract awards	780.3		845.7		65.4	8.4
Construction	738.9		804.8		65.8	8.9
Civil engineering	180.5		189.0		8.4	4.7
Building construction	558.3		615.7		57.4	10.3
Real estate and other	41.4		40.9		(0.4)	(1.1)
	As of Marc	h 31, 2021	As of December 31, 2021		Change	
	JPY	bil	JPY bil		JPY bil	%
Interest-bearing debt	177	.5	217.	.3	39.8	22.4

# Financial Highlights - continued Forecast of Operating Results

### Consolidated

	FY2020 (Apr 1, 2020 - 1		FY2021 I (Apr 1, 2021 - 1		Change		FY2021 Previous Forecast (announced on Nov 9, 2021)	
	JPY bil	Ratio	JPY bil	Ratio	JPY bil	%	JPY bil	Ratio
Revenues	1,907.1		2,080.0		172.8	9.1	2,050.0	
Construction	1,673.5		1,807.0		133.4	8.0	1,806.0	
Real estate and other	233.5		273.0		39.4	16.9	244.0	
Gross profit	241.4	12.7%	250.0	12.0%	8.5	3.6	235.0	11.5%
Construction	196.0	11.7%	180.0	10.0%	(16.0)	(8.2)	179.0	9.9%
Real estate and other	45.4	19.4%	70.0	25.6%	24.5	54.2	56.0	23.0%
Selling, general and administrative expenses	114.1		132.5		18.3	16.1	125.5	
Operating income	127.2	6.7%	117.5	5.6%	(9.7)	(7.7)	109.5	5.3%
Nonoperating income - net	12.4		26.5		14.0		10.5	
Financing	8.0		8.2		0.1		5.6	
Ordinary income	139.7	7.3%	144.0	6.9%	4.2	3.1	120.0	5.9%
Extraordinary income - net	5.5		(4.0)		(9.5)		8.0	
Net income attributable to owners of the parent	98.5	5.2%	95.0	4.6%	(3.5)	(3.6)	86.0	4.2%
Construction contract awards	1,720.1		1,990.0		269.8	15.7	1,900.0	
Domestic	1,329.8		1,335.0		5.1	0.4	1,335.0	
Overseas	390.2		655.0		264.7	67.8	565.0	
	As of March 31, 2021			As of March 31, 2022		nge	FY2 Previous	
	Res		Fore				(announced on	
	JPY	bil	JPY	bil	JPY bil	%	JPY	bil
Interest-bearing debt	317	.0	430.	.0	112.9	35.6	430	.0

### Nonconsolidated

	FY2020	Result	FY2021 I	Forecast	Char	nge	FY20 Previous	
	(Apr 1, 2020 - M	Mar 31, 2021)	(Apr 1, 2021 - 1	Mar 31, 2022)		0	(announced on	
	JPY bil	Ratio	JPY bil	Ratio	JPY bil	%	JPY bil	Ratio
Revenues	1,189.5		1,230.0		40.4	3.4	1,230.0	
Construction	1,117.0		1,185.0		67.9	6.1	1,185.0	
Civil engineering	334.7		275.0		(59.7)	(17.9)	275.0	
Building construction	782.2		910.0		127.7	16.3	910.0	
Real estate and other	72.5		45.0		(27.5)	(37.9)	45.0	
Gross profit	171.1	14.4%	149.0	12.1%	(22.1)	(13.0)	149.0	12.1%
Construction	151.5	13.6%	137.0	11.6%	(14.5)	(9.6)	137.0	11.6%
Civil engineering	51.9	15.5%	43.0	15.6%	(8.9)	(17.2)	41.5	15.1%
Building construction	99.5	12.7%	94.0	10.3%	(5.5)	(5.6)	95.5	10.5%
Real estate and other	19.6	27.1%	12.0	26.7%	(7.6)	(39.0)	12.0	26.7%
Selling, general and administrative expenses	66.0		72.0		5.9	9.0	70.0	
Operating income	105.1	8.8%	77.0	6.3%	(28.1)	(26.8)	79.0	6.4%
Nonoperating income - net	9.1		10.0		0.8		8.0	
Financing	9.5		10.6		1.0		9.0	
Ordinary income	114.2	9.6%	87.0	7.1%	(27.2)	(23.9)	87.0	7.1%
Extraordinary income - net	4.4		8.0		3.5		4.0	
Net income	82.8	7.0%	67.0	5.4%	(15.8)	(19.1)	63.0	5.1%
Contract awards	1,265.2		1,280.0		14.7	1.2	1,280.0	
Construction	1,205.3		1,230.0		24.6	2.0	1,230.0	
Civil engineering	338.0		310.0		(28.0)	(8.3)	310.0	
Building construction	867.2		920.0		52.7	6.1	920.0	
Real estate and other	59.8		50.0		(9.8)	(16.4)	50.0	
	As of March	n 31, 2021	As of Marcl	h 31, 2022			FY20	021
	Res	ult	Fore		Char	nge	Previous Forecast (announced on Nov 9, 2021)	
	JPY	bil	JPY	bil	JPY bil	%	JPY	bil
Interest-bearing debt	177.	5	200.	.0	22.4	12.7	200.	0

# Financial Highlights - continued Forecast of Contract Awards

### Nonconsolidated

	FY2020 (Apr 1, 2020 -		FY2021 Forecast (Apr 1, 2021 - Mar 31, 2022)		Change		FY2021 Previous Forecast (announced on Nov 9, 2021)	
	JPY bil	Proportion	JPY bil	Proportion	JPY bil	%	JPY bil	Proportion
Civil engineering								
Domestic	337.7	26.7%	300.0	23.4%	(37.7)	(11.2)	300.0	23.4%
Overseas	0.3	0.0%	10.0	0.8%	9.6	_	10.0	0.8%
Sub-total	338.0	26.7%	310.0	24.2%	(28.0)	(8.3)	310.0	24.2%
Building construction								
Domestic	867.2	68.6%	920.0	71.9%	52.7	6.1	920.0	71.9%
Overseas	-	_	_	—	_	_		—
Sub-total	867.2	68.6%	920.0	71.9%	52.7	6.1	920.0	71.9%
Construction total								
Domestic	1,205.0	95.3%	1,220.0	95.3%	14.9	1.2	1,220.0	95.3%
Overseas	0.3	0.0%	10.0	0.8%	9.6	_	10.0	0.8%
Sub-total	1,205.3	95.3%	1,230.0	96.1%	24.6	2.0	1,230.0	96.1%
Real estate and other	59.8	4.7%	50.0	3.9%	(9.8)	(16.4)	50.0	3.9%
Grand total	1,265.2	100%	1,280.0	100%	14.7	1.2	1,280.0	100%

# Supplementary Information: Contract Awards, Revenues and Contract Backlogs (Nonconsolidated)

(1) Breakdown of Contract Awards (Nonconsolidated)

	Q3 / FY	2020	Q3 / FY	2021	CI		FY20	20
	(Apr 1, 2020 - Dec 31, 2020)		(Apr 1, 2021 - D	ec 31, 2021)	Change	;	(Apr 1, 2020 - M	lar 31, 2021)
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
Civil engineering								
Domestic - Public	82,761	10.6%	107,798	12.8%	25,036	30.3	159,892	12.6%
Domestic - Private	97,597	12.5%	71,143	8.4%	(26,454)	(27.1)	177,868	14.1%
Overseas	217	0.0%	10,061	1.2%	9,843	—	327	0.0%
Sub-total	180,577	23.1%	189,003	22.4%	8,425	4.7	338,088	26.7%
Building construction								
Domestic - Public	26,928	3.5%	37,995	4.5%	11,067	41.1	37,986	3.1%
Domestic - Private	531,399	68.1%	577,803	68.3%	46,403	8.7	829,305	65.5%
Overseas	_	_	_	-	_	—	-	_
Sub-total	558,327	71.6%	615,799	72.8%	57,471	10.3	867,291	68.6%
Construction total								
Domestic - Public	109,689	14.1%	145,793	17.3%	36,103	32.9	197,878	15.7%
Domestic - Private	628,997	80.6%	648,947	76.7%	19,949	3.2	1,007,173	79.6%
Overseas	217	0.0%	10,061	1.2%	9,843	_	327	0.0%
Sub-total	738,905	94.7%	804,802	95.2%	65,897	8.9	1,205,379	95.3%
Real estate and other	41,410	5.3%	40,938	4.8%	(471)	(1.1)	59,820	4.7%
Grand total	780,315	100%	845,741	100%	65,426	8.4	1,265,200	100%

(2) Breakdown of Revenues (Nonconsolidated)

	Q3 / FY	2020	Q3 / FY	2021			FY20	20
	(Apr 1, 2020 - D	ec 31, 2020)	(Apr 1, 2021 - D	ec 31, 2021)	Change	2	(Apr 1, 2020 - M	lar 31, 2021)
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion
Civil engineering								
Domestic - Public	121,096	14.0%	105,071	12.0%	(16,025)	(13.2)	162,763	13.6%
Domestic - Private	131,207	15.1%	91,783	10.4%	(39,423)	(30.0)	171,254	14.4%
Overseas	605	0.1%	61	0.0%	(543)	(89.8)	773	0.1%
Sub-total	252,908	29.2%	196,916	22.4%	(55,992)	(22.1)	334,791	28.1%
Building construction								
Domestic - Public	47,625	5.5%	30,332	3.5%	(17,292)	(36.3)	62,459	5.3%
Domestic - Private	522,802	60.3%	621,676	70.7%	98,873	18.9	719,793	60.5%
Overseas	—	_	—	_	_	—	-	_
Sub-total	570,427	65.8%	652,009	74.2%	81,581	14.3	782,253	65.8%
Construction total								
Domestic - Public	168,721	19.5%	135,404	15.5%	(33,317)	(19.7)	225,222	18.9%
Domestic - Private	654,009	75.4%	713,459	81.1%	59,449	9.1	891,048	74.9%
Overseas	605	0.1%	61	0.0%	(543)	(89.8)	773	0.1%
Sub-total	823,336	95.0%	848,925	96.6%	25,588	3.1	1,117,045	93.9%
Real estate and other	43,058	5.0%	30,267	3.4%	(12,791)	(29.7)	72,516	6.1%
Grand total	866,395	100%	879,192	100%	12,797	1.5	1,189,562	100%

	As of December 31, 2020		As of December 31, 2021		Change		As of March 31, 2021		Changes due to application of "Accounting Standard for Revenue Recognition"
	JPY mil	Proportion	JPY mil	Proportion	JPY mil	%	JPY mil	Proportion	JPY mil
Civil engineering									
Domestic - Public	296,609	17.4%	328,315	18.4%	31,705	10.7	332,074	17.8%	(6,485)
Domestic - Private	195,688	11.5%	214,943	12.1%	19,255	9.8	235,911	12.6%	(327)
Overseas	2,485	0.1%	11,096	0.6%	8,610	346.5	2,427	0.1%	(1,330)
Sub-total	494,783	29.0%	554,355	31.1%	59,571	12.0	570,412	30.5%	(8,144)
Building construction									
Domestic - Public	68,148	4.0%	70,496	4.0%	2,347	3.4	64,372	3.4%	(1,538)
Domestic - Private	1,091,964	63.9%	1,129,839	63.3%	37,874	3.5	1,192,878	63.9%	(19,166)
Overseas	-	-	_	-	-	-	-	-	-
Sub-total	1,160,113	67.9%	1,200,335	67.3%	40,222	3.5	1,257,250	67.3%	(20,705)
Construction total									
Domestic - Public	364,758	21.4%	398,811	22.4%	34,052	9.3	396,446	21.2%	(8,024)
Domestic - Private	1,287,653	75.4%	1,344,783	75.4%	57,129	4.4	1,428,790	76.5%	(19,494)
Overseas	2,485	0.1%	11,096	0.6%	8,610	346.5	2,427	0.1%	(1,330)
Sub-total	1,654,897	96.9%	1,754,691	98.4%	99,793	6.0	1,827,663	97.8%	(28,849)
Real estate and other	52,498	3.1%	29,095	1.6%	(23,403)	(44.6)	41,451	2.2%	(23,026)
Grand total	1,707,396	100%	1,783,786	100%	76,390	4.5	1,869,114	100%	(51,876)

(3) Breakdown of Contract Backlogs (Nonconsolidated)