# Information Package for The Interim Financial Results

1 April - 30 September 2006

(Including historical data and outlook for our future performance)

16 November 2006

Projections / forecasts contained in this package are based on the judgments made with information available as of 15 November 2006, and are subject to risks and uncertainties that may cause the actual results to vary. While every attempt has been made to ensure the accuracy of information in this report, we cannot be held responsible for any errors contained.



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<sup>-</sup> Figures are rounded down to the digit presented in the respective tables. The aggregated figures in the respective tables may not equate to the aggregated breakdown.

<sup>-</sup> In this package, the presentation formats of financial statements are based on those adopted in 'Chukan Kessan Tanshin' in Japanese announced on 15 November 2006, which differ from the formats on some items in the previous years.

1. Interim Financial Highlights

## 1. Interim Financial Highlights

### Consolidated

#### Contract Awards

	1st Half	1st Half
	FY2005	FY2006
	JPY m	JPY m
Contract Awards (Construction)	647,233	766,101

#### (Mid-Year Projection)

mu-real Frojection)				
Full-Year				
FY2006				
JPY m				
1,530,000				

#### **Operating Performance**

	1st Half	1st Half
	FY2005	FY2006
	JPY m	JPY m
Revenues	784,494	804,969
Gross Profit	66,970	64,294
Operating Income	19,463	16,186
Net Income	3,797	18,556
Basic Net Income per Share	¥3.61	¥17.65

#### (Mid-Year Projection)

(Wild-Teal Flojection)			
	Full-Year		
	FY2006		
	JPY m		
	1,820,000		
	156,000		
	58,500		
	40,000		
	¥38.05		

#### **Assets and Equity**

As at	31 Mar 06	30 Sep 06
	JPY m	JPY m
Total Assets	1,905,964	1,881,154
Total Equity	297,921	314,091
Equity / Assets Ratio	15.6%	16.2%
Equity per Share	¥283.05	¥289.92

#### Cash Flows

	1st Half	1st Half
	FY2005	FY2006
	JPY m	JPY m
Operating Activities	17,557	(47,408)
Investing Activities	(10,564)	30,762
Financing Activities	(11,977)	(13,529)
Cash and Cash Equivalents at the end of the Period	135,223	113,735

### Non-Consolidated

#### **Contract Awards**

	1st Half	1st Half
	FY2005	FY2006
	JPY m	JPY m
Contract Awards	589,863	655,806

#### (Mid-Year Projection)

(1)	(Mid-Year Projection			
Full-Year				
	FY2006			
	JPY m			
	1,330,000			

#### **Operating Performance**

	1st Half	1st Half		
	FY2005	FY2006		
	JPY m	JPY m		
Revenues	588,826	613,871		
Gross Profit	52,655	48,946		
Operating Income	20,765	17,317		
Net Income	2,719	12,689		
Basic Net Income per Share	¥2.58	¥12.02		

#### (Mid-Year Projection)

٠.	
	Full-Year
	FY2006
	JPY m
	1,380,000
	119,500
	54,500
	31,000
	¥29.37

#### **Assets and Equity**

As at	31 Mar 06	30 Sep 06		
	JPY m	JPY m		
Total Assets	1,547,153	1,550,939		
Total Equity	306,671	309,486		
Equity / Assets Ratio	19.8%	20.0%		
Equity per Share	¥290.49	¥293.25		

# 2. Interim Business Review

### 2. Interim Business Review

### Consolidated Business Outlook (FY2006)

### **Business Review (Interim Results - FY2006)**

In the domestic construction market, the demand from the public sector continued to shrink due to government's fiscal deficit whilst the private sector made good progress, pushed by the resurgent domestic economy.

Our interim consolidated results were as below;

Contract Awards grew 18.4% from the equivalent period last year to JPY766 bln, driven principally by contract awards of a large-scale overseas civil engineering projects. Revenues grew 2.6% to JPY804 bln, resulting mainly from the increasing revenues of the real estate and other in the Parent.

Operating Income, however, fell 16.8% to JPY16.1 bln, due largely to the decrease of gross profit margin of the construction segment of the Parent.

Net Income soared 388.6% to JPY18.5 bln, attributable primarily to the gain on sales of operating business and assets in Hawaii etc.

Construction	Real Estate	<b>Other</b>
Revenues increased 1.1% to JPY671 bln. Aggravated gross profit margin of the Parent, however, led to a 4.9% drop of Gross Profit to JPY 46.5 bln and a 11.1% drop of Operating Income to JPY 9.6 bln.	Revenues jumped 22.0% to JPY86 bln, due mainly to the increase of sales by the Parent. Operating Income, however, fell 17.4% to JPY 6.7 bln, caused by the decrease in Gross Profit in the consolidated overseas subsidiaries.	Other businesses, e.g. construction materials sales, design and engineering, and real estate management etc., delivered Revenues of JPY46 bln, down 4.7%, and Operating Loss of JPY0.2 bln.

Japanese Construction Market Outlook	Updated Projection (FY2006)	
The construction business environment in Japan 1. Private capex shall continue to be active. 2. Further contraction of the public sector is inevitable, leading to more competitive market conditions.	Revenues: JPY1,820 bln (up 2.5% from FY2005) Recurring Profit: JPY58 bln (up 4.8% from FY2005) Net Profit: JPY40 bln (up 77.7% from FY2005)	

## 3-1 Balance Sheets (Consolidated)

As at	31 Mar 06	30 Sep 06	Change	30 Sep 05
	JPY m	JPY m	JPY m	JPY m
(ASSETS)				
Current Assets	1,132,929	1,129,369	(3,560)	1,067,992
Cash and Cash in Banks	144,895	114,809	(30,086)	136,916
Notes and Accounts Receivable - Trade	468,386	450,145	(18,241)	360,394
Marketable Securities	454	425	(28)	330
Inventories:				
Construction Projects in Progress	115,255	152,856	37,600	151,879
Development Projects in Progress, Real Estate and Other	242,822	238,445	(4,377)	230,339
Deferred Income Taxes	63,188	66,065	2,877	75,467
Other	108,598	112,279	3,680	120,107
Allowance for Doubtful Accounts	(10,672)	(5,657)	5,015	(7,442)
Fixed Assets	773,034	751,784	(21,250)	727,943
Tangible Fixed Assets	344,184	339,481	(4,703)	348,848
Buildings and Structures	133,874	116,807	(17,067)	142,038
Machinery and Equipment	17,176	15,951	(1,225)	16,396
Land	158,357	165,567	7,209	158,030
Other	34,776	41,155	6,379	32,383
Intangible Fixed Assets	12,245	11,379	(866)	11,921
Investments and Other Assets	416,604	400,923	(15,680)	367,173
Investments in Securities	336,114	334,187	(1,927)	266,778
Long-term Loans Receivable	24,237	18,723	(5,513)	27,411
Deferred Income Taxes	5,798	3,081	(2,716)	25,026
Other	77,885	66,574	(11,310)	80,359
Allowance for Doubtful Accounts	(27,431)	(21,643)	5,787	(32,401)
Total Assets	1,905,964	1,881,154	(24,810)	1,795,935

### 3-1 Balance Sheets (Consolidated) - continued

As at	31 Mar 06	30 Sep 06	Change	30 Sep 05
	JPY m	JPY m	JPY m	JPY m
(LIABILITIES)				
Current Liabilities	1,148,318	1,128,400	(19,918)	1,128,189
Notes and Accounts Payable - Trade	538,771	500,471	(38,299)	448,853
Short-term Borrowings	130,607	157,061	26,454	145,474
Commercial Paper	24,000	34,000	10,000	25,000
Current Portion of Bonds	35,808	5,570	(30,238)	52,201
Income Taxes Payable	3,735	7,010	3,274	5,583
Advances Received:				
Construction Projects in Progress	157,249	170,705	13,456	196,218
Development Projects in Progress, Real Estate and Other	63,036	39,574	(23,461)	57,038
Deposits Received	99,388	118,547	19,159	103,681
Allowance for Warranty on Completed Construction Projects	936	1,199	262	887
Allowance for Foreseeable Losses on				
Construction Projects	4,211	5,118	907	4,319
Liability for Bonuses - Directors	-	145	145	-
Other	90,572	88,994	(1,578)	88,932
Long-Term Liabilities	449,012	438,662	(10,349)	411,835
Bonds Payable	103,402	103,477	74	88,358
Long-term Debt	164,686	146,899	(17,787)	163,448
Deferred Income Taxes	14,193	12,669	(1,524)	32
Deferred Income Taxes on Revaluation of Land	13,958	18,926	4,968	16,065
Liability for Retirement Benefits - Employees	64,252	65,232	979	63,675
Liability for Retirement Benefits - Directors and				
Corporate Auditors	6,133	1,106	(5,027)	5,891
Allowance for Loss on Development Projects	11,435	11,435	0	11,435
Equity Loss in excess of Investments in and Loans to Unconsolidated Subsidiaries and Affiliates	5,137	8,575	3,437	5,113
Negative Goodwill	-	5	5	-
Other	65,810	70,334	4,523	57,815
Total Liabilities	1,597,330	1,567,062	(30,268)	1,540,025

As at	31 Mar 06	30 Sep 06	Change	30 Sep 05
	JPY m	JPY m	JPY m	JPY m
(EQUITY)				
Owner's Equity	-	185,681	-	
Common Stock	-	81,447	-	
Additional Paid-in Capital	-	49,485	-	
Retained Earnings	-	56,638	-	
Treasury Stock - At cost		(1,889)	=	
Valuation and Translation Adjustments	-	119,121	-	
Unrealized Gain on Available-for-sale Securities	-	92,467	-	
Deferred Gain (Loss) on Derivatives under Hedge Accounting	-	(573)	-	
Revaluation Surplus of Land	-	25,660	-	
Foreign Currency Translation Adjustments	-	1,567	-	
Minority Interests	-	9,288	-	
Total Equity	-	314,091	-	
Total Liabilities and Equity	-	1,881,154	-	
(AMAGRITY INTERESTS)				
(MINORITY INTERESTS)				
Minority Interests	10,712	-	-	14,5
(STOCKHOLDERS' EQUITY)				
Stockholders' Equity	297,921	-	-	241,3
Common Stock	81,447	-	-	81,4
Additional Paid-in Capital	49,485	-	-	49,4
Retained Earnings	48,745	-	-	30,5
Revaluation Surplus of Land	18,361	-	-	21,0
Unrealized Gain on Available-for-sale Securities	98,748	-	-	60,4
Foreign Currency Translation Adjustments	2,785	-	-	(
Treasury Stock - At cost	(1,651)	-	-	(1,5
Total Liabilities, Minority Interests and Stockholders' Equity	1,905,964	-	-	1,795,9

### 3-2 Income Statements (Consolidated)

	1st Hal	f	1st Hal	f	01	Full-Yea	r
	FY2005	5	FY2006	<u>,</u>	Change	FY2005	
	JPY m	%	JPY m	%	JPY m	JPY m	%
Revenues	784,494	100%	804,969	100%	20,475	1,775,273	100%
Construction	664,238	100%	671,336	100%	7,097	1,512,699	100%
Real Estate and Other	120,255	100%	133,633	100%	13,377	262,574	100%
Cost of Revenues	717,523	91.5%	740,674	92.0%	23,151	1,621,358	91.3%
Construction	615,325	92.6%	624,826	93.1%	9,501	1,397,631	92.4%
Real Estate and Other	102,198	85.0%	115,847	86.7%	13,649	223,726	85.2%
Gross Profit	66,970	8.5%	64,294	8.0%	(2,675)	153,915	8.7%
Construction	48,913	7.4%	46,509	6.9%	(2,403)	115,067	7.6%
Real Estate and Other	18,057	15.0%	17,785	13.3%	(271)	38,848	14.8%
Selling, General and Administrative Expenses	47,507	6.0%	48,108	6.0%	601	98,180	5.6%
Operating Income	19,463	2.5%	16,186	2.0%	(3,277)	55,734	3.1%
Non-Operating Income	6,817	0.9%	8,518	1.1%	1,700	15,609	0.9%
Interest Income	756		1,246		490	1,989	
Dividends Income	2,239		2,190		(48)	4,115	
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	431		1,683		1,251	1,711	
Other	3,390		3,397		7	7,792	
Non-Operating Expenses	7,501	1.0%	6,883	0.9%	(618)	15,989	0.9%
Interest Expense	3,978		4,133		155	8,480	
Foreign Currency Exchange Loss	-		865		865	-	
Other	3,522		1,883		(1,639)	7,508	
Recurring Profit	18,779	2.4%	17,821	2.2%	(958)	55,354	3.1%
Extraordinary Profit	1,015	0.1%	27,608	3.5%	26,593	2,776	0.1%
Gain on Sales of Operating Business, Assets and Others	-		25,835		25,835	-	
Other	1,015		1,772		757	2,776	
Extraordinary Loss	6,605	0.8%	15,070	1.9%	8,465	7,773	0.4%
Valuation Loss on Inventories	-		7,554		7,554	-	
Provision for Loss on Development Projects	-		2,406		2,406	-	
Loss on Investments in Affiliates	-		3,320		3,320	-	
Loss on Restructuring of Business	5,579		-		(5,579)	6,052	
Other	1,025		1,789		764	1,721	
Income before Income Taxes and Minority Interests	13,189	1.7%	30,359	3.8%	17,169	50,357	2.8%
Income Taxes	10,132	1.3%	12,570	1.6%	2,437	26,472	1.5%
Current	4,621		4,691		70	3,644	
Deferred	5,511		7,878		2,367	22,827	
Minority Interests	740	0.1%	768	0.1%	27	(1,378)	(0.0%)
Net Income	3,797	0.5%	18,556	2.3%	14,758	22,506	1.3%

### 3-3 Cash Flow Statements (Consolidated)

	1st Half	1st Half	Full-Year
	FY2005	FY2006	FY2005
	JPY m	JPY m	JPY m
OPERATING ACTIVITIES			
Income before Income Taxes and Minority Interests	13,189	30,359	50,357
Adjustments for: Depreciation and Amortization	8,906	8,044	17,884
Loss on Impairment of Long-lived Assets	1	1,056	-
Provision for Doubtful Accounts	2,229	1,268	3,056
Increase (Decrease) in Liability for Retirement Benefits	654	979	1,232
Increase (Decrease) in Liability for Retirement Benefits - Directors and Corporate Auditors	78	(1,410)	321
Interest and Dividends	(2,995)	(3,437)	(6,104)
Interest Expense	3,978	4,133	8,480
Foreign Currency Exchange Loss (Gain)	(485)	(1,129)	(1,742)
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	(431)	(1,683)	(1,711)
Loss (Gain) on Sales or Disposals of Property and Equipment - Net	650	(1,263)	785
Gain on Sales of Operating Business, Assets and Other	-	(25,835)	-
Loss on Investments in Affiliates	•	3,320	-
Increase (Decrease) in Allowance for Loss on Development Projects	(9,004)	-	(9,004)
(Increase) Decrease in Receivables	98,503	16,988	(9,877)
(Increase) Decrease in Inventories - Construction Projects in Progress	(4,332)	(37,117)	32,369
(Increase) Decrease in Other Inventories	(36,313)	(8,867)	(35,305)
Increase (Decrease) in Payables	(74,440)	(37,685)	10,390
Increase (Decrease) in Advances Received	14,895	(9,962)	(17,769)
Increase (Decrease) in Deposits Received	15,799	20,355	12,685
Other	(8,790)	(4,045)	5,343
Sub-total	22,091	(45,932)	61,391
Interest and Dividends Received	3,202	3,529	6,152
Interest Paid	(4,013)	(4,265)	(8,553)
Income Taxes - Paid	(3,723)	(739)	(5,588)
Net Cash provided by (used in) Operating Activities	17,557	(47,408)	53,402

	1st Half	1st Half	Full-Year
	FY2005	FY2006	FY2005
	JPY m	JPY m	JPY m
INVESTING ACTIVITIES			
Payment for Purchases of Marketable and Investment Securities	(7,137)	(10,142)	(13,201)
Proceeds from Sales and Redemption of Marketable and Investment Securities	2,704	3,500	8,313
Payment for Purchases of Property and Equipment	(8,279)	(24,497)	(19,701)
Proceeds from Sales of Property and Equipment	1,660	3,861	3,597
Increase in Cash and Cash Equivalents of Subsidiaries included in Consolidation	535	-	535
Disbursements for Loans	(2,918)	(1,509)	(7,282)
Proceeds from Collection of Loans	4,015	1,864	12,540
Proceeds from Sales of Operating Business, Assets and Other	-	57,821	-
Other - Net	(1,145)	(135)	353
Net Cash provided by (used in) Investing Activities	(10,564)	30,762	(14,844)
FINANCING ACTIVITIES			
Net Repayment of Commercial Paper	(1,000)	10,000	(2,000)
Proceeds from Issuance of Long-term Debt	40,268	25,656	34,362
Repayment of Long-term Debt	(47,624)	(21,768)	(48,024)
Proceeds from Issuance of Bonds	12,840	-	43,827
Redemption of Bonds	(23,184)	(30,128)	(57,295)
Cash Dividends Paid	(3,678)	(3,151)	(6,830)
Other - Net	(157)	(171)	(260)
Net Cash provided by (used in) Financing Activities	(11,977)	(13,529)	(35,999)
Foreign Currency Translation Adjustments on Cash and Cash Equivalents	611	52	1,702
Net Increase (Decrease) in Cash and Cash Equivalents	(4,373)	(30,123)	4,261
Cash and Cash Equivalents - Beginning of the Period	139,597	143,858	139,597
Cash and Cash Equivalents - End of the Period	135,223	113,735	143,858

## 3-4 Balance Sheets (Non-Consolidated)

As at	31 Mar 06	30 Sep 06	Change	30 Sep 05
	JPY m	JPY m	JPY m	JPY m
(ASSETS)				
Current Assets	869,112	857,680	(11,432)	832,759
Cash and Cash in Banks	102,144	66,464	(35,679)	100,800
Notes Receivable - Trade	14,921	20,413	5,492	11,349
Accounts Receivable - Trade	358,921	349,368	(9,553)	268,220
Inventories:				
Real Estate for Sale	38,596	32,224	(6,371)	42,728
Construction Projects in Progress	76,644	108,920	32,275	108,228
Development Projects in Progress and Other	119,546	116,552	(2,994)	117,143
Deferred Income Taxes	61,545	64,389	2,844	73,840
Other	104,225	101,880	(2,345)	114,376
Allowance for Doubtful Accounts	(7,433)	(2,534)	4,899	(3,928)
Fixed Assets	678,041	693,259	15,218	639,956
Tangible Fixed Assets	222,222	234,017	11,794	222,361
Land	138,236	147,717	9,480	137,945
Other	83,986	86,300	2,314	84,416
Intangible Fixed Assets	8,122	7,807	(315)	8,522
Investments and Other Assets	447,695	451,434	3,738	409,072
Investments in Securities	360,877	356,744	(4,133)	293,985
Long-term Loans Receivable	32,905	44,776	11,871	32,707
Deferred Income Taxes	21,834	18,408	(3,426)	53,927
Other	59,853	48,655	(11,198)	60,605
Allowance for Doubtful Accounts	(27,775)	(17,149)	10,625	(32,152)
Total Assets	1,547,153	1,550,939	3,786	1,472,716

### 3-4 Balance Sheets (Non-Consolidated) - continued

As at	31 Mar 06	30 Sep 06	Change	30 Sep 05
	JPY m	JPY m	JPY m	JPY m
(LIABILITIES)				
Current Liabilities	918,846	898,358	(20,488)	920,538
Notes Payable - Trade	3,419	2,202	(1,216)	4,126
Accounts Payable - Trade	426,848	401,419	(25,428)	344,969
Short-term Borrowings	78,973	78,184	(788)	89,610
Commercial Paper	24,000	34,000	10,000	25,000
Current portion of Bonds	10,000	-	(10,000)	40,000
Income Tax Payable	1,859	1,117	(741)	4,089
Advances Received:				
Construction Projects in Progress	141,403	147,564	6,161	180,864
Development Projects in Progress and Other	61,036	36,337	(24,699)	53,934
Deposits Received	102,412	126,130	23,717	114,049
Allowance for Warranty on Completed	760	989	229	740
Construction Projects  Allowance for Foreseeable Losses on Construction	4,000	4,780	780	4,060
Projects  Liability for Bonuses - Directors	-	59	59	-
Other	64,132	65,572	1,440	59,092
Long-term Liabilities	321,636	343,095	21,459	296,068
Bonds Payable	85,000	85,000	-	65,000
Long-term Debt	90,178	98,730	8,552	86,711
Deferred Income Taxes on Revaluation of Land	12,197	17,165	4,968	14,304
Liability for Retirement Benefits - Employees	56,148	57,365	1,216	55,073
Liability for Retirement Benefits - Directors and Corporate Auditors	4,943	-	(4,943)	4,822
Allowance for Loss on Development Projects	5,904	5,904	-	5,904
Allowance for Loss on Investments in Subsidiaries and Affiliates	17,863	25,970	8,107	15,359
Other	49,400	52,959	3,558	48,891
Total Liabilities	1,240,482	1,241,453	970	1,216,607

As at	31 Mar 06	30 Sep 06	Change	30 Sep 05
	JPY m	JPY m	JPY m	JPY m
(EQUITY)				
Owner's Equity	-	192,890	-	-
Common Stock	-	81,447	-	-
Additional paid-in Capital	-	49,485	-	-
Additional paid-in Capital	-	49,485	-	-
Retained Earnings	-	62,707	-	-
Retained Earnings	-	62,707	-	-
Special Depreciation Reserve	-	206	-	-
Advanced Depreciation Reserve	-	10,768	-	-
Other Reserve	-	38,997	-	-
Unappropriated	-	12,736	-	-
Treasury Stock - At cost	-	(749)	-	-
Valuation and Translation Adjustments	-	116,595	-	-
Unrealized Gain on Available-for-sale Securities	-	91,833	-	-
Deferred Gain (Loss) on Derivatives under Hedge Accounting	-	(455)	-	-
Revaluation Surplus of Land	-	25,217	-	-
Total Equity	-	309,486	-	-
Total Liabilities and Equity	-	1,550,939	-	-
(STOCKHOLDERS' EQUITY)				
Stockholder's Equity	306,671	-	-	256,108
Common Stock	81,447	-	-	81,447
Additional Paid-in Capital	49,485	-	-	49,485
Additional Paid-in Capital	49,485	-	-	49,485
Retained Earnings	60,548	-	-	44,754
Reserve	35,564	-	-	35,564
Unappropriated	24,984	-	-	9,189
Revaluation Surplus of Land	17,919	-	-	21,015
Unrealized Gain on Available-for-sale Securities	97,953	-	-	59,993
Treasury Stock - At cost	(682)	-	-	(586)
Total Liabilities and Stockholders' Equity	1,547,153	-	-	1,472,716

### 3-5 Income Statements (Non-Consolidated)

	1st Hal		1st Half		Change	Full-Yea	
	FY2005		FY2006		-	FY2005	
	JPY m	%	JPY m	%	JPY m	JPY m	%
Revenues	588,826	100%	613,871	100%	25,044	1,341,282	100%
Construction	550,328	100%	555,929	100%	5,601	1,256,777	100%
Real Estate and Other	38,497	100%	57,941	100%	19,443	84,504	100%
Cost of Revenues	536,170	91.1%	564,925	92.0%	28,754	1,218,252	90.8%
Construction	501,632	91.2%	510,990	91.9%	9,358	1,141,800	90.9%
Real Estate and Other	34,538	89.7%	53,934	93.1%	19,395	76,452	90.5%
Gross Profit	52,655	8.9%	48,946	8.0%	(3,709)	123,029	9.2%
Construction	48,696	8.8%	44,939	8.1%	(3,757)	114,977	9.1%
Real Estate and Other	3,959	10.3%	4,006	6.9%	47	8,051	9.5%
Selling, General and Administrative Expenses	31,890	5.4%	31,629	5.2%	(260)	65,513	4.9%
Operating Income	20,765	3.5%	17,317	2.8%	(3,448)	57,516	4.3%
Non-Operating Income	4,620	0.8%	5,487	0.9%	867	7,860	0.6%
Interest Income	162		173		10	481	
Dividends Income	3,042		2,518		(524)	4,892	
Foreign Currency Exchange Gain	553		1,333		780	1,076	
Other	861		1,462		601	1,411	
Non-Operating Expenses	5,637	0.9%	3,851	0.6%	(1,786)	10,631	0.8%
Interest Expense	1,552		1,677		125	3,096	
Interest Expense on Bonds	901		732		(168)	1,780	
Provision for Doubtful Accounts	2,069		414		(1,655)	3,632	
Other	1,113		1,025		(87)	2,122	
Recurring Profit	19,748	3.4%	18,953	3.1%	(794)	54,745	4.1%
Extraordinary Profit	587	0.1%	26,767	4.3%	26,179	1,924	0.1%
Liquidation Dividend on a Consolidated Subsidiary	-		25,168		25,168	-	
Other	587		1,598		1,010	1,924	
Extraordinary Loss	15,366	2.7%	22,929	3.7%	7,563	21,835	1.6%
Valuation Loss on Investment Securities	9,646		826		(8,820)	9,882	
Valuation Loss on Inventories	-		7,398		7,398	-	
Provision for Loss on Investments in Subsidiaries and Affiliates	4,951		8,107		3,155	10,767	
Other	767		6,598		5,830	1,185	
Income before Income Taxes	4,970	0.8%	22,791	3.7%	17,820	34,834	2.6%
Income Taxes					,		
Current	3,377		74		(3,303)	930	
Deferred	(1,126)		10,027		11,153	15,319	
Net Income	2,719	0.5%	12,689	2.1%	9,970	18,584	1.4%
Unappropriated Retained Earnings - Prior	6,413	0.070	12,007	2.170	,,,,,	6,413	1.170
Transfer of Revaluation Surplus of Land	57					3,153	
Interim Cash Dividends Paid	- 37					3,166	
Unappropriated Retained Earnings	9,189					24,984	

4. Medium-term Business Plan (FY2006-2008)

### 4. Medium-term Business Plan (FY2006-2008)

Announced on 18 May 2006

**Basic Principles** 

Earnings Targets (FY08)

**Business Strategies** 

Management Foundation

- "Focus on Client Orientation"
- "Ensure Corporate Ethics"
- Establishing a structure capable of maintaining a stable level of **consolidated** recurring profit of more than JPY60.0 bln.
- Achieving a **Debt / equity Ratio** of around **1.00**
- Further boosting competitiveness in the core domestic construction business and enhancing our sales capability to win contracts through a project proposal capacity that respects the growing sophistication and diversification of customer needs, and through our advanced technology and engineering capabilities, thereby boosting earning capacity.
- Pursuing synergistic effects in the construction business through proactive expansion of the real estate development business, strengthening the environment and PFI businesses, and expanding the construction-related field, seeking to enhance the earnings capacity of the Kajima Group.
- Implementing rapid reform to increase the level of social trust and our standing.

For further details, visit our web-site at;

http://www.kajima.co.jp/ir/newplan/pdf/20060518.pdf

### 5-1 Contract Awards (Non-Consolidated)

		1st Half				Full-Year			
	FY2005		FY2006		FY2005	FY2005 FY2006			
	Actual	Initial Target	Actual	Change	Actual	Initial Target	Mid-Year Projection	Change	
	JPY bln	JPY bln	JPY bln	%	JPY bln	JPY bln	JPY bln	%	
Civil Engineering (A)									
Japan	104.1	85.0	87.3	(16.1%)	213.2	240.0	220.0	3.2%	
Overseas	59.0	15.0	144.0	143.8%	88.0	40.0	155.0	76.0%	
Total	163.1	100.0	231.3	41.8%	301.3	280.0	375.0	24.4%	
Building Construction (B)									
Japan	370.8	389.0	379.6	2.4%	910.0	869.0	869.0	(4.5%)	
Overseas	0.7	1.0	1.0	33.0%	0.9	1.0	1.0	3.5%	
Total	371.5	390.0	380.6	2.4%	911.0	870.0	870.0	(4.5%)	
Construction Total (A)+(B)									
Japan	474.9	474.0	466.9	(1.7%)	1,123.3	1,109.0	1,089.0	(3.1%)	
Overseas	59.8	16.0	145.0	142.4%	89.0	41.0	156.0	75.2%	
Total	534.7	490.0	611.9	14.4%	1,212.3	1,150.0	1,245.0	2.7%	
Real Estate and Other	55.1	45.0	43.8	(20.4%)	161.6	80.0	85.0	(47.4%)	
Grand Total	589.8	535.0	655.8	11.2%	1,374.0	1,230.0	1,330.0	(3.2%)	

144.0

231.3

143.8%

41.8%

88.0

301.3

### 5-2 Construction Contract Awards - Segmental Analysis

Civil Engineering								
	1H 05	1H 06	Change	Full-Year 05				
	JPY bln	JPY bln	%	JPY bln				
Public Sector								
Central Gov't	29.7	31.3	5.3%	58.2				
Local Gov't	27.8	10.0	(63.8%)	57.5				
Total - Public Sector	57.5	41.3	(28.1%)	115.7				
Private Sector								
Manufacturing	11.6	21.1	82.1%	29.9				
Non-manufacturing	34.9	24.7	(29.1%)	67.6				
Total - Private Sector	46.5	45.9	(1.3%)	97.5				
Total - Domestic	104.1	87.3	(16.1%)	213.2				

59.0

163.1

Total - Civil Engineering

Overseas

	1H 05	1H 06	Change	Full-Year 05
	JPY bln	JPY bln	%	JPY bln
Public Sector				
Central Gov't	6.5	16.3	150.1%	15.7
Local Gov't	17.0	1.2	(92.6%)	40.7
Total - Public Sector	23.6	17.6	(25.2%)	56.4
Private Sector				
Manufacturing	90.6	119.4	31.7%	244.2
Non-manufacturing	256.5	242.5	(5.5%)	609.3
Total - Private Sector	347.2	361.9	4.2%	853.5
Total - Domestic	370.8	379.6	2.4%	910.0
Overseas	0.7	1.0	33.0%	0.9
Total - Bldg. Construction	371.5	380.6	2.4%	911.0

**Total - Construction** 

	1H 05	1H 06	Change	Full-Year 05
	JPY bln	JPY bln	%	JPY bln
Public Sector				
Central Gov't	36.3	47.7	31.5%	73.9
Local Gov't	44.8	11.3	(74.7%)	98.2
Total - Public Sector	81.1	59.0	(27.3%)	172.1
Private Sector				
Manufacturing	102.2	140.5	37.5%	274.1
Non-manufacturing	291.4	267.2	(8.3%)	676.9
Total - Private Sector	393.7	407.8	3.6%	951.1
Total - Domestic	474.9	466.9	(1.7%)	1,123.3
Overseas	59.8	145.0	142.4%	89.0
Total - Construction	534.7	611.9	14.4%	1,212.3

1) Construction Awards by Project Group

		1H 05	1H 06	Change	Full-Year 05
		JPY bln	JPY bln	%	JPY bln
Civil Engineering	Flood Control	8.4	3.6	(56.9%)	19.2
	Railway	67.6	39.2	(42.0%)	93.3
	Potable / Waste Water	9.5	8.1	(14.1%)	34.9
	Land Improvement	9.9	6.6	(33.2%)	16.4
	Port / Airport	2.7	9.6	251.0%	8.0
	Road	25.4	130.6	413.9%	55.4
	Others	39.3	33.2	(15.5%)	73.9
	Total	163.1	231.3	41.8%	301.3
Building Construction	Office (Public / Private)	97.4	76.2	(21.8%)	228.5
	Lodging	19.4	9.7	(49.8%)	42.5
	Retail	23.6	18.5	(21.6%)	73.7
	Power Plant / Factory	72.4	96.2	32.9%	203.9
	(Manufacturing Plant)	61.6	95.0	54.2%	190.0
	Warehouse / Distribution Centre	9.0	17.5	93.3%	23.2
	Residential	27.1	62.9	131.7%	89.1
	Education / Research / Culture	65.1	46.7	(28.1%)	125.2
	Medical / Welfare	27.6	42.2	52.9%	65.0
	Others	29.6	10.2	(65.3%)	59.4
	Total	371.5	380.6	2.4%	911.0
Total	<b>+</b>	534.7	611.9	14.4%	1,212.3

2) Construction Awards by Client Group (private sector)

		TH 05	1H 06	Change	Full-Year 05
		JPY bln	JPY bln	%	JPY bln
Manufacturing	Food Processing	8.5	8.6	0.8%	21.9
	Petrochemical	20.3	41.7	105.6%	73.4
	Electronics	19.8	36.0	81.8%	71.3
	Vehicle	12.5	13.7	9.0%	23.3
	Others	40.9	40.3	(1.5%)	84.1
	Total	102.2	140.5	37.5%	274.1
Non-Manufacturing	Commercial	19.6	31.7	62.0%	58.6
	Finance	9.2	10.4	13.1%	31.0
	Real Estate	71.3	76.3	7.0%	193.0
	Transportation / Distribution	20.4	25.8	26.1%	63.4
	Power / Gas	25.8	3.9	(84.8%)	34.1
	Information Technology	17.1	9.4	(44.7%)	37.3
	Service	108.7	79.6	(26.8%)	224.4
	(Medical / Welfare)	25.1	21.5	(14.1%)	53.6
	(Education)	41.3	42.8	3.6%	73.3
	Others	19.0	29.8	56.5%	34.9
	Total	291.4	267.2	(8.3%)	676.9
Total		→ 393.7	407.8	3.6%	951.1

### 5-2 Construction Contract Awards - Segmental Analysis - continued

#### Geographical Region (Japan)

3 4 4 4	(	Contract Awards			otal Awards
	1H 05	1H 06	Change	1H 05	1H 06
	JPY bln	JPY bln	%	%	%
Urban					
Kanto	230.2	274.1	19.1%	48.5%	58.7%
(Tokyo Metropolitan)	200.7	243.2	21.1%	42.3%	52.1%
Tokai	74.6	54.7	(26.7%)	15.7%	11.7%
Kinki	54.0	47.1	(12.9%)	11.4%	10.1%
Total - Urban	358.9	375.9	4.7%	75.6%	80.5%
Suburban					
Hokkaido	11.1	12.0	8.1%	2.3%	2.6%
Tohoku	28.3	21.0	(25.7%)	6.0%	4.5%
Hokuriku	15.6	11.0	(29.4%)	3.3%	2.4%
Chugoku	16.0	11.5	(27.8%)	3.4%	2.5%
Shikoku	11.3	9.7	(13.6%)	2.4%	2.1%
Kyushu	33.4	25.4	(24.0%)	7.0%	5.4%
Total - Suburban	115.9	90.9	(21.6%)	24.4%	19.5%
Total - Domestic	474.9	466.9	(1.7%)	100.0%	100.0%

<u>Kanto</u> Tokyo, Kanagawa, Saitama, Chiba, Ibaraki, Tochigi, Gunma, Yamanashi, Nagano

<u>Tokyo Metropolitan</u> Tokyo, Kanagawa, Saitama, Chiba, <u>Tokai</u> Gifu, Shizuoka, Aichi, Mie

Kinki Shiga, Kyoto, Osaka, Hyogo, Nara, Wakayama

#### Contract Type

	Contrac	t Awards
	Full-Year 05	1H 06
	%	%
Designated / Negotiated Cont		
Civil Engineering	20.0%	15.9%
Building Construction	54.1%	65.8%
(Bldg. Const Private)	55.0%	66.1%
Total - Construction	45.6%	46.9%

Design-Build Contracts		
Civil Engineering	9.3%	7.1%
Building Construction	56.7%	59.9%
(Bldg. Const Private)	60.2%	59.5%
Total - Construction	45.0%	40.0%

#### Contract Size (including overseas projects)

		Contract Awards	% against Total Awards		
	1H 05	1H 06	Change	1H 05	1H 06
	JPY bln	JPY bln	%	%	%
Large-scale					
( JPY 5 bln. or above )	102.8	264.7	157.4%	19.2%	43.3%
Medium-scale					
( JPY 1 to 5 bln. )	251.0	186.2	(25.8%)	47.0%	30.4%
Small-scale					
( JPY 1 bln. or below )	180.8	160.9	(11.0%)	33.8%	26.3%
Total	534.7	611.9	14.4%	100.0%	100.0%

#### **Refurbishment Projects**

			Contract Awards		% against T	otal Awards
			Contract /twaras		n against 1	otal /twalus
		1H 05	1H 06	Change	1H 05	1H 06
		JPY bln	JPY bln	%	%	%
(	Civil Engineering	14.2	11.4	(20.0%)	8.8%	4.9%
E	Building Construction	69.7	63.9	(8.4%)	18.8%	16.8%
	Total .	84.0	75.3	(10.3%)	15.7%	12.3%

#### **Consolidated Basis**

#### Construction Contract Awards

			Construction Contract Awards								
1H 05	1H 06	Chango	Full-Year 05	Full-Year 06							
actual	actual	Change	actual	Mid-Year Proj.							
JPY bln	JPY bln	%	JPY bln	JPY bln							
529.6	531.3	0.3%	1,244.3	1,205.0							
117.5	234.7	99.6%	218.4	325.0							
647.2	766.1	18.4%	1,462.7	1,530.0							
	actual  JPY bln  529.6  117.5	actual actual  JPY bln JPY bln  529.6 531.3  117.5 234.7	actual         actual         Change           JPY bln         JPY bln         %           529.6         531.3         0.3%           117.5         234.7         99.6%	actual         actual         Change         actual           JPY bln         JPY bln         %         JPY bln           529.6         531.3         0.3%         1,244.3           117.5         234.7         99.6%         218.4							

### 5-3 Income Statements (Non-Consolidated)

		1st	Half		Full-Year			
	FY2005		FY2006		FY2005		FY2006	
	Actual A	Initial Target	Actual B	Change B-A	Actual C	Initial Target	Mid-Year Projection D	Change D-C
	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues	588.8	590.0	613.8	25.0	1,341.2	1,375.0	1,380.0	38.7
Construction	550.3	535.0	555.9	5.6	1,256.7	1,240.0	1,245.0	(11.7)
Civil Engineering	136.5	135.0	140.9	4.3	324.5	300.0	300.0	(24.5)
Building Construction	413.7	400.0	415.0	1.2	932.2	940.0	945.0	12.7
	534.2	504.2	529.6	(4.5)	1,212.8	1,183.4	1,185.0	(27.8)
Overseas	16.0	30.8	26.2	10.1	43.9	56.6	60.0	16.0
Real Estate and Other	38.4	55.0	57.9	19.4	84.5	135.0	135.0	50.4
Gross Profit	52.6	41.5	48.9	(3.7)	123.0	114.0	119.5	(3.5)
Gross Profit Margin	8.9%	7.0%	8.0%	(0.9%)	9.2%	8.3%	8.7%	(0.5%)
Construction	8.8%	7.4%	8.1%	(0.7%)	9.1%	7.8%	7.9%	(1.2%)
Civil Engineering	10.9%	8.5%	10.5%	(0.4%)	11.4%	9.3%	9.5%	(1.9%)
Building Construction	8.2%	7.0%	7.3%	(0.9%)	8.4%	7.4%	7.4%	(1.0%)
Real Estate and Other	10.3%	3.6%	6.9%	(3.4%)	9.5%	12.6%	15.9%	6.4%
Selling, General and Administrative Expenses	(31.8)	(32.5)	(31.6)	0.2	(65.5)	(65.5)	(65.0)	0.5
Operating Income	20.7	9.0	17.3	(3.4)	57.5	48.5	54.5	(3.0)
Non-Operating Income (Expenses)	(1.0)	(1.0)	1.6	2.6	(2.7)	(3.5)	(1.5)	1.2
Financing	0.7	(0.5)	0.2	(0.5)	0.4	(1.0)	(0.7)	(1.2)
Recurring Profit	19.7	8.0	18.9	(0.7)	54.7	45.0	53.0	(1.7)
Extraordinary Profit (Loss)	(14.7)	13.0	3.8	18.6	(19.9)	12.0	3.0	22.9
Income before Income Taxes	4.9	21.0	22.7	17.8	34.8	57.0	56.0	21.1
Income Taxes	(2.2)	(10.0)	(10.1)	(7.8)	(16.2)	(27.0)	(25.0)	(8.7)
Net Income (Loss)	2.7	11.0	12.6	9.9	18.5	30.0	31.0	12.4

### 5-4 Supplemental Information (Non-Consolidated)

	FY2005	FY2	2006	
	Full-Year	1st Half	Full-Year	
	Actual	Actual	Mid-Year Projection	Details
	JPY bln	JPY bln	JPY bln	
Selling, General and Admin. Expenses	65.5	31.6	65.0	
- Payrolls and Related Expenses	32.7	16.0	32.3	
- Other	32.8	15.6	32.7	R&D (charged to SG&A) 8.8, business expenses 9.0, office expenses 6.1
Research and Development	9.2	4.1	9.5	
	•		_	
Capital Expenditure <sup>1</sup>	7.8	16.3	26.6	Kajima West Building, New Bekkan Building (temporary names)
Depreciation <sup>1</sup>	8.8	4.1	8.5	
Interest-bearing Debt	288.1	295.9	290.0	
Loans Guaranteed	136.8	115.0	-	
(Guarantee Commitments)	63.6	45.2	_	

<sup>1</sup> The capital expenditure and the depreciation comprise respectively those for tangible, intangible and other investment assets.

## 5-5 Income Statements (Consolidated)

	1st Half				Full-Year			
	FY2005		FY2006		FY2005		FY2006	
	Actual	Initial Target	Actual	Change	Actual	Initial Target	Mid-Year Projection	Change
	А		В	B-A	С		D	D-C
	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues	784.4	770.0	804.9	20.4	1,775.2	1,800.0	1,820.0	44.7
Construction	664.2	635.0	671.3	7.0	1,512.6	1,495.0	1,510.0	(2.6)
Real Estate and Other	120.2	135.0	133.6	13.3	262.5	305.0	310.0	47.4
Gross Profit	66.9	61.0	64.2	(2.6)	153.9	155.0	156.0	2.0
Gross Profit Margin	8.5%	7.9%	8.0%	(0.5%)	8.7%	8.6%	8.6%	(0.1%)
Construction	7.4%	7.3%	6.9%	(0.5%)	7.6%	7.7%	7.2%	(0.4%)
Real Estate and Other	15.0%	10.7%	13.3%	(1.7%)	14.8%	13.1%	15.2%	0.4%
Selling, General and Administrative Expenses	(47.5)	(49.5)	(48.1)	(0.6)	(98.1)	(97.0)	(97.5)	0.6
Operating Income	19.4	11.5	16.1	(3.2)	55.7	58.0	58.5	2.7
Non-Operating Income (Expenses)	(0.6)	(0.5)	1.6	2.3	(0.3)	(2.0)	(0.5)	(0.1)
Financing	(0.9)	(2.1)	(0.7)	0.2	(2.3)	(3.8)	(4.0)	(1.6)
Recurring Profit	18.7	11.0	17.8	(0.9)	55.3	56.0	58.0	2.6
Extraordinary Profit (Loss)	(5.5)	10.0	12.5	18.1	(4.9)	10.0	12.0	16.9
Income before Income Taxes and Minority Interests	13.1	21.0	30.3	17.1	50.3	66.0	70.0	19.6
Income Taxes and Minority Interests	(9.3)	(9.0)		(2.4)	(27.8)	(31.0)	(30.0)	(2.1)
Net Income (Loss)	3.7	12.0	18.5	14.7	22.5	35.0	40.0	17.4

### 5-6 Supplemental Information (Consolidated)

	FY2005	FY2	006	
	Full-Year	1st Half	Full-Year	
	Actual	Actual	Mid-Year Projection	
	JPY bln	JPY bln	JPY bln	
Capital Expenditure <sup>1</sup>	21.9	25.0	40.0	
Depreciation <sup>1</sup>	17.8	8.0	16.0	
Interest-bearing Debt	458.5	447.0	460.0	
Loans Guaranteed	21.9	20.5	-	

<sup>1</sup> The capital expenditure and the depreciation comprise respectively those for tangible, intangible and other investment assets.

#### Segmental Performance

[Actual: 1st Half - FY2006]

•	-				
	Construction Real Estate		Other	Adjustments	Total
	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues	671.3	86.9	46.6	-	804.9
Operating Income	9.6	6.7	(0.2)	(0.0)	16.1

[Projection: Full-Year - FY2006]

	Construction Real Estate		Other	Adjustments	Total
	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues	1,510.0	200.0	110.0	-	1,820.0
Operating Income	32.0	26.0	0.5	-	58.5

#### **Consolidated Cash Flows**

[Actual: 1st Half - FY2006]

	Cash and Cash		
Operating	Investing	Financing	Equivalents
JPY bln	JPY bln	JPY bln	JPY bln
(47.4)	30.7	(13.5)	113.7

[Projection: Full-Year - FY2006]

Cash Flows							
Operating	Investing	Financing					
JPY bln	JPY bln	JPY bln					
(40.0)	0.0	(10.0)					

#### **Staff Numbers**

By Business Segment

-,				
	Construction	Real Estate	Other	Total
As at	No.	No.	No.	No.
31 March 2006	11,616	2,124	2,211	15,951
30 September 2006	11,619	1,079	2,212	14,910
Change	3	(1,045)	1	(1,041)

#### By Business Entity

	Kajima Corp	Subsidiaries (Japan)	Subsidiaries (Overseas)	Total
As at	No.	No.	No.	No.
31 March 2006	9,234	3,389	3,328	15,951
30 September 2006	9,214	3,413	2,283	14,910
Change	(20)	24	(1,045)	(1,041)

## 6-1 Japan

		1st Half		Full-Year				
		FY2006	FY2	1006	FY2005			
		Actual	Initial Target	Mid-Year Projection	Actual	As at 30	Sep 06	Overview of Business / Financial Results
		JPY m	JPY m	JPY m	JPY m			
Taiko Trading Co., Ltd.	Contract Awards	55,353	76,500	92,600	109,244	Total Assets	JPY 85,246 m	Sale of Building Materials and Equipment / Interior Work etc.
	Revenues	81,830	165,000	165,000	198,620			As a result of taking more selective marketing approach about new businesses, the full-year awards and revenues shall fall short of the results
	Operating Income	334	700	660	831	Capital	JPY 400 m	
(Kajima's share 79.6%)	Recurring Profit	398	750	745	953			retirement allowances etc in the SG&A.
	Net Income	127	430	230	661	Staff Numbers	290	
Kajima Road Co., Ltd.	Contract Awards	47,996	87,000	90,000	90,101	Total Assets	JPY 77,619 m	Road Pavement Work / Sale of Asphalt
Kajina Koad Co., Etd.	Revenues	39,262	107,000	110,000	107,417			The full-year awards shall reach the level of last year, as the awards from
	Operating Income	(1,196)	1,300	1,300	1,075	Capital	JPY4,000 m	the private sector offset the deteriorated public sector. Targeting to achieve the recurring profit of JPY1.2 bln as originally planned by way of
(Kajima's share 51.0%)	Recurring Profit	(1,276)	1,200	1,200	1,084			reducing SG&A etc.
	Net Income	(1,797)	500	500	1,143	Staff Numbers	1,119	
Kajima Tatemono Sogo Kanri	Contract Awards	-		-	-	Total Assets	JPY 12,999 m	Facility Management / Maintenance Work
Co., Ltd.	Revenues	17,266	32,000	33,600	35,334			The full-year revenues shall be smaller than last year, attributable to the
	Operating Income	536	1,070	1,000	1,060	Capital	JPY 100 m	decline of maintenance works. Targeting to achieve the recurring profit of JPY1.0 bln or more by way of reducing SG&A etc.
(Kajima's share: 100%)	Recurring Profit	564	1,100	1,030	1,101			
	Net Income	290	650	559	570	Staff Numbers	934	
Chemical Grouting Co., Ltd.	Contract Awards	10,854	26,000	26,000	26,030	Total Assets	JPY 19,824 m	Construction Foundation Work
Chemical Grouting co., Etc.	Revenues	11,136	26,000	26,000	26,189			The full-year awards and revenues shall nearly equal to those achieved last year as a result of the private sector offsetting the public sector. The
	Operating Income	27	540	540	347	Capital	JPY 300 m	recurring profit, however, shall be smaller than last year as a result of
(Kajima's share: 100%)	Recurring Profit	157	650	730	914			reduced patent fee etc.
	Net Income	68	370	390	519	Staff Numbers	275	
Kajima Leasing Corporation	Contract Awards	-	-	-	-	Total Assets	JPY 29,198 m	Leasing / Financing
Kajima Leasing our por ation	Revenues	4,312	12,400	10,210	12,377			Due to the absence of large-scale deals of leased properties, the full-year revenues and profits shall decrease from those achieved last year.
	Operating Income	59	592	390	554	Capital	JPY 400 m	revenues and profits shall decrease from those achieved last year.
(Kajima's share: 100%)	Recurring Profit	53	580	370	576			
	Net Income	(11)	300	200	513	Staff Numbers	34	

## 6-1 Japan - continued

		1st Half		Full-Year				
		FY2006	FY2	006	FY2005			
		Actual	Initial Target	Mid-Year Projection	Actual	As at 30	Sep 06	Overview of Business / Financial Results
		JPY m	JPY m	JPY m	JPY m			
Ilya Corporation	Contract Awards	6,430	9,000	11,000	8,711	Total Assets	JPY 4,335 m	Interior Works
,	Revenues	4,511	8,500	10,900	7,631			The awards, revenues and profits shall beat the results last year, due to the increase of new businesses and widened profit margin etc. The operating
	Operating Income	213	135	275	140	Capital	JPY 50 m	income, in particular, shall nearly double the result last year.
(Kajima's share: 100%)	Recurring Profit	191	155	277	144			
	Net Income	105	85	155	83	Staff Numbers	127	
Kajima Mechatro Engineering	Contract Awards	4,145	8,760	8,035	7,573	Total Assets	JPY 6,797 m	Manufacturing of Construction Machinery
Co., Ltd.	Revenues	3,219	8,493	8,007	8,651			The fall in full-year revenues, as a result of aggravated award level, coupled with increasing retirement allowance etc in the SG&A, the operating income
	Operating Income	(69)	28	(152)	(98)	Capital	JPY 400 m	and below shall continue to be negative following last year.
(Kajima's share: 100%)	Recurring Profit	(94)	14	(175)	(133)			
	Net Income	(63)	1	(166)	(91)	Staff Numbers	125	
5 Other Subsidiaries	Contract Awards	9,008	20,800	17,653	12,265	Total Assets	JPY 63,048 m	
5 Other Substitutines	Revenues	12,177	30,127	27,233	24,121			
	Operating Income	(139)	160	(194)	(4)	Capital	JPY 3,640 m	
	Recurring Profit	(136)	141	(198)	(7)			
	Net Income	(313)	(83)	(564)	231	Staff Numbers	509	
	Contract Awards	133,786	228,060	245,288	253,924	Total Assets	JPY 299,066 m	
	Revenues	173,713	389,520	390,950	420,340			
Tatal	Operating Income	(235)	4,525	3,819	3,905	Capital	JPY 9,290 m	
Total Consolidated Subsidiaries	Recurring Profit	(143)	4,590	3,979	4,632			
(Japan)	Net Income before minority interests	(1,594)	2,253	1,304	3,629			
	Minority interests	916	(320)	(220)	(731)			
	Net Income	(678)	1,932	1,083	2,898	Staff Numbers	3,413	

### 6-2 Overseas

		1st Half		Full-Year				
		FY2006	FY2	2006	FY2005			
		Actual	Initial Target	Mid-Year Projection	Actual	As at 30 Sep 06		Overview of Business / Financial Results
		JPY m	JPY m	JPY m	JPY m			
Kajima U.S.A. Inc.	Contract Awards	60,194	83,600	109,410	92,292	Total Assets	JPY 128,636 m	Construction / Real Estate Development in North America / Hawaii
("KUSA")	Revenues	62,127	134,420	143,590	112,787			Among others, Hawaiian Dredging (construction) and IDI (real estate development) continue to make leading performances in KUSA group.
	Operating Income	1,485	3,110	3,240	5,071	Capital	US\$ 5 m	3,00
(Kajima's share: 100%)	Recurring Profit	2,531	4,390	5,370	6,870			
	Net Income	2,146	2,370	4,680	5,657	Staff Numbers	792	
Kajima Kona Holdings, Inc.	Contract Awards	-	-			Total Assets	JPY 10,151 m	Resort Business in Hawaii
("KKH")	Revenues	7,519	8,090	7,690	21,318			The Hualalai Resort (hotel, golf operation, residential business etc.) was sold to an American real estate investor group on 1 June 2006, which helped drive the
	Operating Income	886	1,120	670	4,169	Capital	US\$ 1 m	improvement of 2006 results of Kajima Corp. both on the consolidated and the non-
(Kajima's share: 100%)	Recurring Profit	392	730	420	3,594		consolidated basis. (posted as extraordinary profit.)	
	Net Income	22,372	18,370	22,910	6,049	Staff Numbers	3	
East West Development	Contract Awards	-	-	-	-	Total Assets	JPY 3,116 m	Hotel / Commercial Property Business in L.A.
Corporation	Revenues	1,022	2,010	2,080	1,965			The customer numbers were influenced by renovation works in the 1H of 2006. It is, however, expected that EWDC achieves the annual targets by way of reinforcing the
("EWDC")	Operating Income	(16)	(110)	(90)	(76)	Capital	US\$ 58 m	marketing activity to potential local customers.
(Kajima's share: 67.6%)	Recurring Profit	(35)	(170)	(140)	(102)			
	Net Income (after minority int.)	(23)	(110)	(100)	(68)	Staff Numbers	0	
Kajima Europe B.V. ("KE")	Contract Awards	2,422	8,020	8,850	2,264	Total Assets	JPY 47,285 m	Construction / Real Estate Development in Europe
Kajima Europe UK Holding Ltd.  ("KEUKH") 1	Revenues	12,297	21,930	26,600	28,030			The aggravated results in the 1H and the projected annual results are due to the loss incurred in the construction projects in progress in the UK. Increased emphasis is
( KLUKH )	Operating Income	(5,582)	(460)	(6,570)	(15,253)	Cap. (KE)	<b>¢</b> 286 m	placed on expediting the completions of the projects in question to avoid further deterioration. The construction and real estate development businesses in the
(Kajima's share: 100%)	Recurring Profit	(5,818)	(740)	(6,930)	(15,724)	Cap. (KEUKH)	£ 141 m	continental Europe are broadly in line with the initial targets.
	Net Income	(5,628)	(740)	(6,820)	(18,782)	Staff Numbers	307	

Exchange rates: US\$= JPY115.24 JPY110.00 JPY117.90 JPY118.07

1 In October 2005, Kajima Europe UK Holding Ltd was transferred from Kajima Europe BV to Kajima Corporation. 'Total Assets' of JPY47,285m does not include the inter-company loans between Kajima Europe BV and Kajima Europe UK Holding Ltd.

### 6-2 Overseas - continued

		1st Half		Full-Year						
		FY2006	FY2	006	FY2005					
		Actual	Initial Target	Mid-Year Projection	Actual	As at 30 Sep 06		Overview of Business / Financial Results		
		JPY m	JPY m	JPY m	JPY m					
Kajima Overseas Asia	Contract Awards	3,210	26,320	24,260	22,449	Total Assets	JPY 51,776 m	Construction / Real Estate Development in Asia		
Pte. Ltd.	Revenues	13,229	30,740	28,740	28,664			The annual targets on awards and revenues remain challenging as a result of slower- than-expected new projects on the market. The targets on operating income,		
("KOA")	Operating Income	1,247	2,000	2,260	2,172	Capital	S\$ 230 m	recurring profit and net income, however, are expected to be met as a consequence		
(Kajima's share: 100%)	Recurring Profit	2,024	2,880	3,500	4,353			of profitability improvement of the construction projects and Senayan Square and other real estate development projects.		
	Net Income	1,406	1,980	2,380	3,434	Staff Numbers	1,040			
Chung-Lu Sino Kajima	Contract Awards	23,730	26,930	28,630	11,239	Total Assets	JPY 9,210 m	Construction in Taiwan		
Construction Co., Ltd.	Revenues	3,631	14,470	14,700	29,424			The revenues and profits stayed relatively small in the 1H due largely to the decrease in awards in FY2005. Due to the rush of awards realised during the 1H,		
	Operating Income	44	270	330	(751)	Capital	NT\$ 300 m	however, it is likely to beat the annual award target. The annual targets on profits		
(Kajima's share: 100%)	Recurring Profit	99	290	370	(633)			are expected to be achieved as well, driven mainly by a profitability improvement of on-going projects.		
	Net Income	69	260	270	(509)	Staff Numbers	141	gg pg		
T. (.)	Contract Awards	89,556	144,870	171,150	128,244	Total Assets	JPY 250,177 m			
Total Consolidated Subsidiaries	Revenues	99,825	211,660	223,420	222,188					
(Overseas)	Operating Income	(1,936)	5,930	(160)	(4,668)					
	Recurring Profit	(807)	7,380	2,590	(1,642)					
	Net Income (after minority int.)	20,341	22,130	23,320	(4,220)	Staff Numbers	2,283			

Exchange rates: US\$= JPY115.24 JPY110.00 JPY117.90 JPY118.07

## 7-1 Real Estate Development (Japan)

### By Kajima Corporation

Project	Location	Site Area	Floor Area	Project Overview
	20041011	Appro	x. Sqft	Troject Grannen
Shinsuna Prologis	Koto-ku, Tokyo	345,100	1,092,300	Construction and sale of a distribution facility with a beneficial interest in the land to Prologis. <u>Construction schedule: Apr 05 - May 06</u>
Toranomon 4-Chome Condo. ("Toranomon Towers Residence")	Minato-ku, Tokyo	39,100	416,300	Condominium development of Toranomon 4-Chome development project.  The units have been fully sold. (The revenues shall be posted in the 2H of FY2006, when the units are handed over to the buyers. )  Construction schedule: Dec 03 - Aug 06
Mejiro Condominium ("Mejiro Place")	Toshima-ku, Tokyo	85,400	370,000	Development of a twin-tower condominium (21 and 11 floors, 328 units in total) adjacent to Gakushuin University. <u>Construction schedule: 1) West Tower, Dec 04 - Jun 06 (completed), 2) East Tower, Feb 05 - Jan 07</u>
Jingumae Condominium Reconstruction ("Gentle Air Jingumae")	Shibuya-ku, Tokyo	17,000	138,700	The 1st case of "Integrated Design Program to Induce Multi-Family Residential Reconstruction", introduced by Tokyo Metropolitan Gov't. Kajima was selected through a reconstruction proposal competition.  The condominium will consist of 51 units to be provided to the current owners through an equivalent exchange method and 59 units for sale in the market. (total 110 units on 22 floors)  Construction schedule: Apr 05 - Feb 07
Koraku 1-Chome Condo. ("Court Resident Tower")	Bunkyo-ku, Tokyo	19,200	128,000	Development of a condominium (122 units on 21 floors) on the premises acquired through a public tender by Ministry of Finance. <u>Construction schedule: Apr 05 - Mar 07</u>
Chiba Port Condominium ("Chiba Marine Court")	Chiba City, Chiba	110,300	263,300	Development of a condominium for sale. (210 units on 14 floors) <u>Construction schedule: Sep 05 - Mar 07</u>
Tsukiji 5-Chome Office ("Shiodome Eastside Bldg.")	Chuo-ku, Tokyo	20,900	135,200 (including partners' portions)	Office development project with a partner. Targeting to sell the building to an investor.  Construction schedule: Apr 06 - Sep 07 (The old building's demolition commenced in Nov 05)
Ikejiri 4-Chome Condo. ("Masterview Residence")	Setagaya-ku, Tokyo	117,400	355,800	Development of a condominium for sale (243 units on 14 floors) on the premises acquired through a public tender by Ministry of Finance. <u>Construction schedule: Mar 06 - Jan 08</u>
Musashi Kosugi Condominium	Kawasaki City, Kanagawa	206,300	1,433,900	Luxurious condo. development (1084 units on 45 floors each in twin towers) near Musashi Kosugi Station. A sale and purchase contract was executed last year to sell the twin towers en bloc to an investor. <u>Construction schedule: Apr 05 - Mar 08</u>
Shinsuna Development (retail)	Koto-ku, Tokyo	263,300	1,003,300	Development of a large-scale retail complex on the premises owned by Kajima. Targeting to sell the entire land and building. <u>Construction schedule: Mar 07 - Apr 08 (handover: Apr 08)</u>

### 7-1 Real Estate Development (Japan) - continued

### By Kajima Group Company

Project	Location Site Area Floor Area		Floor Area	Project Overview		
		approx. sqft		Troject Overview		
Tokyo Station Yaesu Development ("Tokyo Station City")	Chiyoda-ku, Tokyo	213,400 (Kajima portion: 19,500)	3,839,400 (including partners' portions)	A joint project with East Japan Railway Company, Mitsui Fudosan Co., Ltd., Kokusai Kanko Kaikan and Nippon Oil Corporation. (Kajima Group participated in the South Wing.) <u>Construction schedule:</u> Phase 1 - South Wing & North Wing Phase 1: Sep 04 - Oct 07 Phase 2 - North Wing Phase 2 & Central Wing: to be completed in summer 12 - spring 13		

### **Development Projects under Operation**

Project	Location	Site Area Floor Area		Project Overview				
T Sjoot	200411011	approx. sqft						
Akihabara UDX Building	Chiyoda-ku, Tokyo	124,500	1,740,000 (including partner's portion)	Office (5-22 floor) and commercial (1-4 floor) complex building. This building together with Dai Bldg. (Office) forms "Akihabara Crossfield". <u>Construction schedule: Aug 03 - Jan 06, the grand opening: Mar 06</u> (Kajima uses a SPC, an affiliated company accounted for using equity method.)				
Toranomon 4-Chome Office ("Toranomon Towers Office")	Minato-ku, Tokyo	71,100	644,000	23 floor office tower for lease in Toranomon 4-Chome development project. The operation started in Sep 06 following the completion of the construction. <u>Construction schedule: Dec 03 - Aug 06</u>				

### 7-2 PFI (Japan)

Project	Location	Туре	Length of Operation	Project Overview	Estimated Project Costs
1. Before Operation: 9 PFI Projects					JPY bln
Office Building for members of the House of Councilors	Chiyoda-ku, Tokyo	вто	10 years from the opening (Jun 10)	Design-build, maintain and operate an office building for members of the House of Councilors.	58.4
Apron Zone etc for International Flights in Tokyo International (Haneda) Airport	Ota-ku, Tokyo	вто	26 years from the opening (Dec 09)	Design-build and maintain an apron zone etc for international flights in Tokyo International (Haneda) Airport.	49.9
Akasaka House of Representatives Accommodation	Minato-ku, Tokyo	вто	25 years from the opening (Apr 07)	Design-build, maintain, and assist in operating accommodation facilities for members of the House of Representatives, lease the vacant space, provide temporary accommodation during construction.	33.4
New Office for Chiba Police Headquarters	Chiba City, Chiba	ВТО	20 years from the opening (Jun 09)	Build, maintain and operate the new Headquarters, and maintain special equipment and machineries.	30.2
Plaza North for Saitama City	Saitama City, Saitama	вто	15 years from the opening (Apr 08)	Design-build, maintain and operate a multipurpose city office and local city hall (library etc).	14.9
Other 4 Projects					21.4
2. Under Operation: 10 PFI Projects					JPY bln
Kuwana City Library and Other Multipurpose Public Complex	Kuwana City, Mie	ВОТ	30 years from the opening (Oct 04)	Design-build, operate and maintain a multipurpose complex incl. a library, a healthcare center and a dormitory for working youths.	11.6
Chidori Food Processing / Distribution Center for Urayasu City Schools	Urayasu City, Chiba	вто	15 years from the opening (Apr 06)	Design-build, maintain and operate a food processing center of school lunch to the city's elementary schools.	9.5

20 years from the

10 years from the

opening (Apr 05)

opening (Apr 05)

Total: 19 PFI Projects

Nagai Uminote Park, Hill of Soleil, for

Kakogawa City Gymnasium

Yokosuka City

Other 6 Projects

Kakogawa City,

Hyogo

Yokosuka City,

Kanagawa

вто

BTO/BOT

The above project costs include costs for the operation period.

8.8

7.6

23.8

Design-build, operate and maintain a city gymnasium, and operate and maintain an

Design-build, operate and maintain a multipurpose park at the former U.S. Forces

residential area.

adjoining sports park and an athletic field.

# 8. Historical Trends

### 8. Historical Trends

### 8-1 Summary

#### **Consolidated**

(Full-Year to)

						(Full-Year to)
Half-Year to / As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
Construction Contract Awards	601,415	644,339	709,057	647,233	766,101	1,462,799
Revenues	822,791	783,372	732,664	784,494	804,969	1,775,273
Operating Income	12,504	17,010	18,911	19,463	16,186	55,734
Recurring Profit	5,009	12,123	18,642	18,779	17,821	55,354
Net Income (Loss)	2,472	6,079	(2,612)	3,797	18,556	22,506
Basic Net Income (Loss) per Share	¥2.58	¥6.35	(¥2.48)	¥3.61	¥17.65	¥21.19
Total Assets	2,081,334	1,896,364	1,761,384	1,795,935	1,881,154	1,905,964
Equity <sup>1</sup>	168,776	180,148	200,962	241,331	304,802	297,921
Interest-bearing Debt	658,120	591,432	524,288	474,482	447,008	458,505
Equity / Assets Ratio 1	8.1%	9.5%	11.4%	13.4%	16.2%	15.6%
Equity <sup>1</sup> per Share	¥176.07	¥188.32	¥190.96	¥229.42	¥289.92	¥283.05
Cash Flow - Operating Activities	4,242	35,556	19,061	17,557	(47,408)	53,402
Cash Flow - Investing Activities	(6,489)	(8,224)	(133)	(10,564)	30,762	(14,844)
Cash Flow - Financing Activities	(3,625)	(5,444)	(22,709)	(11,977)	(13,529)	(35,999)

<sup>1.</sup> The new presentation format of the balance sheet was introduced in FY06, in which **Minority Interests** newly forms part of **Equity** (previously called **Stockholders' Equity**). To facilitate comparison with the previous years, **Minority Interests** was deducted from **Equity** at 30 Sep 06.

#### Non-Consolidated

(Full-Year to)

Half-Year to / As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
Contract Awards	538,070	597,834	652,405	589,863	655,806	1,374,000
Construction Contract Awards	494,936	546,247	548,452	534,748	611,955	1,212,382
Revenues	618,820	548,068	578,005	588,826	613,871	1,341,282
Operating Income	8,187	9,077	26,635	20,765	17,317	57,516
Recurring Profit	3,871	4,766	24,883	19,748	18,953	54,745
Net Income (Loss)	1,213	1,785	1,931	2,719	12,689	18,584
Basic Net Income (Loss) / Share	¥1.26	¥1.86	¥1.83	¥2.58	¥12.02	¥17.54
Cash Dividends per Share	¥2.5	¥2.5	¥2.5	¥3.0	¥3.0	¥6.0
Total Assets	1,723,528	1,578,712	1,481,991	1,472,716	1,550,939	1,547,153
Equity	196,121	202,009	224,918	256,108	309,486	306,671
Interest-bearing Debt	460,848	389,757	358,057	306,322	295,914	288,151
Equity / Assets Ratio	11.4%	12.8%	15.2%	17.4%	20.0%	19.8%
Equity per Share	¥204.07	¥210.35	¥212.97	¥242.61	¥293.25	¥290.49
	•	•		•		
Total Number of Shares Issued ('000)	961,045	960,328	1,056,089	1,055,643	1,055,372	1,055,492
(excluding treasury stock)	•		•			

2) Full-Year over a longer period highest FY97-99 FY03-05 Full-year basis FY91-93 FY94-96 FY00-02 Gross Profit Margin (%) Construction (%) 12.0% 11.3% 9.3% 7.5% 8.8% - Civil Engineering (%) 13.5% 13.6% 13.4% 12.0% 12.1% - Building Construction (%) 11.6% 10.4% 7.6% 7.6%

#### Historical Trends in Profitability (Non-Consolidated)

1) 1st Half

.,									
	Half-Year to								
	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06				
Gross Profit Margin (%)	7.3%	7.9%	10.1%	8.9%	8.0%				
Construction (%)	6.8%	7.4%	9.0%	8.8%	8.1%				
- Civil Engineering (%)	12.4%	11.6%	12.0%	10.9%	10.5%				
- Building Construction (%)	4.7%	5.8%	7.9%	8.2%	7.3%				
Real Estate and Other (%)	12.6%	13.6%	15.1%	10.3%	6.9%				

## 8. Historical Trends

### 8-2 Balance Sheets (Consolidated)

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
(ASSETS)						
Current Assets	1,280,152	1,144,965	1,021,761	1,067,992	1,129,369	1,132,929
Cash and Cash in Banks	92,164	109,846	104,851	136,916	114,809	144,895
Notes and Accounts Receivable - Trade	343,569	351,013	339,526	360,394	450,145	468,386
Marketable Securities	803	144	190	330	425	454
Inventories:						
Construction Projects in Progress	358,521	217,111	174,694	151,879	152,856	115,255
Development Projects in Progress, Real Estate and Other	229,107	236,864	209,700	230,339	238,445	242,822
Deferred Income Taxes	77,771	68,860	68,349	75,467	66,065	63,188
Other	191,093	173,235	136,063	120,107	112,279	108,598
Allowance for Doubtful Accounts	(12,880)	(12,112)	(11,614)	(7,442)	(5,657)	(10,672)
Fixed Assets	801,181	751,398	739,622	727,943	751,784	773,034
Tangible Fixed Assets	413,151	394,631	363,498	348,848	339,481	344,184
Buildings and Structures	172,830	170,651	153,225	142,038	116,807	133,874
Machinery and Equipment	21,542	19,627	16,869	16,396	15,951	17,176
Land	179,095	174,173	162,328	158,030	165,567	158,357
Other	39,682	30,178	31,074	32,383	41,155	34,776
Intangible Fixed Assets	10,716	12,826	11,773	11,921	11,379	12,245
Investments and Other Assets	377,313	343,941	364,350	367,173	400,923	416,604
Investments in Securities	212,379	201,365	209,781	266,778	334,187	336,114
Long-term Loans Receivable	38,229	35,752	27,475	27,411	18,723	24,237
Deferred Income Taxes	81,085	77,843	67,531	25,026	3,081	5,798
Other	112,835	98,519	93,376	80,359	66,574	77,885
Allowance for Doubtful Accounts	(67,216)	(69,539)	(33,814)	(32,401)	(21,643)	(27,431)
Total Assets	2,081,334	1,896,364	1,761,384	1,795,935	1,881,154	1,905,964

# 8-2 Balance Sheets (Consolidated) - continued

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
(LIABILITIES)						
Current Liabilities	1,373,101	1,149,262	1,139,862	1,128,189	1,128,400	1,148,318
Notes and Accounts Payable - Trade	416,578	426,145	416,667	448,853	500,471	538,771
Short-term Borrowings	208,568	184,963	223,867	145,474	157,061	130,607
Commercial Paper	84,500	28,000	16,500	25,000	34,000	24,000
Current Portion of Bonds	58,561	32,840	47,123	52,201	5,570	35,808
Income Taxes Payable	1,335	4,420	2,400	5,583	7,010	3,735
Advances Received:						
Construction Projects in Progress	339,684	211,638	175,902	196,218	170,705	157,249
Development Projects in Progress, Real Estate and Other	32,477	35,530	65,012	57,038	39,574	63,036
Deposits Received	147,519	146,249	110,752	103,681	118,547	99,388
Allowance for Warranty on Completed Construction Projects	877	866	569	887	1,199	936
Allowance for Foreseeable Losses on Construction Projects	-	-	-	4,319	5,118	4,211
Liability for Bonuses - Directors	-	-	-	-	145	-
Other	82,998	78,608	81,066	88,932	88,994	90,572
Long-Term Liabilities	524,355	551,804	407,235	411,835	438,662	449,012
Bonds Payable	119,204	141,393	99,952	88,358	103,477	103,402
Long-term Debt	187,286	204,235	136,844	163,448	146,899	164,686
Deferred Income Taxes	-	-	-	32	12,669	14,193
Deferred Income Taxes on Revaluation of Land	10,405	11,324	15,956	16,065	18,926	13,958
Liability for Retirement Benefits - Employees	89,012	91,850	64,839	63,675	65,232	64,252
Liability for Retirement Benefits - Directors and Corporate Auditors	4,905	4,996	5,476	5,891	1,106	6,133
Allowance for Loss on Development Projects	22,156	21,695	19,247	11,435	11,435	11,435
Equity Loss in excess of Investments in and Loans to Unconsolidated Subsidiaries and Affiliates	21,137	11,514	5,106	5,113	8,575	5,137
Negative Goodwill	1,151	696	240	-	5	-
Other	69,095	64,097	59,570	57,815	70,334	65,810
Total Liabilities	1,897,456	1,701,066	1,547,097	1,540,025	1,567,062	1,597,330

# 8-2 Balance Sheets (Consolidated) - continued

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
(EQUITY)						
Owner's Equity	-	-	-	-	185,681	-
Common Stock	-	-	-	-	81,447	-
Additional Paid-in Capital	-	-	-	-	49,485	-
Retained Earnings	-	-		-	56,638	-
Treasury Stock - At cost	-	-	1	-	(1,889)	-
Valuation and Translation Adjustments	-	-	-	-	119,121	-
Unrealized Gain on Available-for-sale Securities	-	-	1	-	92,467	-
Deferred Gain (Loss) on Derivatives under Hedge						
Accounting	-	-	-	-	(573)	-
Revaluation Surplus of Land	-	-	-	-	25,660	-
Foreign Currency Translation Adjustments	-	-	-	-	1,567	-
Minority Interests	-	-	-	-	9,288	-
Total Equity	-	-	-	-	314,091	-
Total Liabilities and Equity	-	-	-	-	1,881,154	-
(MINORITY INTERESTS)						
Minority Interests	15,101	15,148	13,324	14,578	_	10,712
(STOCKHOLDERS' EQUITY)		•				
Stockholders' Equity	168,776	180,148	200,962	241,331	-	297,921
Common Stock	64,071	64,071	81,447	81,447	-	81,447
Additional Paid-in Capital	32,147	32,147	49,485	49,485	-	49,485
Retained Earnings	34,680	41,892	17,680	30,547	-	48,745
Revaluation Surplus of Land	14,149	16,011	20,842	21,003	-	18,361
Unrealized Gain on Available-for-sale Securities	24,225	25,802	34,092	60,426	-	98,748
Foreign Currency Translation Adjustments	403	1,497	(1,218)	(21)	-	2,785
Treasury Stock - At cost	(900)	(1,274)	(1,366)	(1,555)	-	(1,651)
Total Liabilities, Minority Interests and Stockholders' Equity	2,081,334	1,896,364	1,761,384	1,795,935	-	1,905,964

# 8-3 Income Statements (Consolidated)

(Full-Year to)

Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
Revenues	822,791	783,372	732,664	784,494	804,969	1,775,273
Construction	654,136	601,102	570,463	664,238	671,336	1,512,699
Real Estate and Other	168,655	182,270	162,201	120,255	133,633	262,574
Cost of Revenues	756,150	716,747	667,616	717,523	740,674	1,621,358
Construction	610,131	557,878	528,361	615,325	624,826	1,397,631
Real Estate and Other	146,018	158,868	139,255	102,198	115,847	223,726
Gross Profit	66,641	66,624	65,048	66,970	64,294	153,915
	8.1%	8.5%	8.9%	8.5%	8.0%	8.7%
Construction	44,004	43,223	42,102	48,913	46,509	115,067
	6.7%	7.2%	7.4%	7.4%	6.9%	7.6%
Real Estate and Other	22,637	23,401	22,946	18,057	17,785	38,848
	13.4%	12.8%	14.1%	15.0%	13.3%	14.8%
Selling, General and Administrative	54,136	49,614	46,136	47,507	48,108	98,180
Expenses	6.6%	6.3%	6.3%	6.0%	6.0%	5.5%
Operating Income	12,504	17,010	18,911	19,463	16,186	55,734
	1.5%	2.2%	2.6%	2.5%	2.0%	3.1%
Non-Operating Income	4,778	4,446	6,306	6,817	8,518	15,609
Interest / Dividends Income	3,079	2,128	2,062	2,995	3,437	6,104
Equity in Earnings of Unconsolidated Subsidiaries and Affiliates	-	44	1,648	431	1,683	1,711
Other	1,699	2,272	2,595	3,390	3,397	7,791
Non-Operating Expenses	12,274	9,333	6,576	7,501	6,883	15,989
Interest Expense (incl. Interest on bonds, CP etc.)	6,261	5,411	4,160	3,981	4,202	8,494
Other	6,012	3,922	2,415	3,520	2,681	7,495
Recurring Profit	5,009	12,123	18,642	18,779	17,821	55,354
	0.6%	1.5%	2.5%	2.4%	2.2%	3.1%

# 8-3 Income Statements (Consolidated) - continued

(Full-Year to
31 Mar 06

JPY m
2,776
7,773
50,357
26,472
3,644
22,827
(1,378)
22,506

Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06
	JPY m				
Extraordinary Profit	3,493	1,664	4,027	1,015	27,608
Extraordinary Loss	4,239	982	19,407	6,605	15,070
Income before Income Taxes and Minority Interests	4,262	12,804	3,262	13,189	30,359
Income Taxes:	2,098	7,576	7,323	10,132	12,570
Current	1,517	4,294	927	4,621	4,691
Deferred	580	3,281	6,395	5,511	7,878
Minority Interests	307	851	1,448	740	768
Net Income (Loss)	2,472	6,079	(2,612)	3,797	18,556

### **Extraordinary Loss Details**

Loss on Sales of Marketable and Investment Securities	1,399	50	-	-	-
Valuation Loss on Marketable and Investment Securities	1,889	270	-	-	-
Loss on Restructuring of Affiliates	-	-	15,190	-	-
Loss on Impairment of Long-lived Assets	-	-	1,771	-	-
Loss on Restructuring on Business	-	-	-	5,579	-
Valuation Loss on Inventories	-	-	-	-	7,554
Loss on Investments in Affiliates	-	-	-	-	3,320
Provision for Loss on Development Projects	-	-	-	-	2,406
Other	950	661	2,445	1,025	1,789

-
-
-
-
6,052
-
-
-
1,721

## 8-4 Footnotes to Financial Statements (Consolidated)

(Full-Year to)

As at / Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
Loans Guaranteed	32,463	29,284	28,242	19,222	20,524	21,926
(Guarantee Commitments)	7,942	5,349	5,060	-	-	-
Kajima Group Companies	No.	No.	No.	No.	No.	No.
- Consolidated Subsidiaries	79	85	75	72	73	73
(Japan)	(12)	(12)	(11)	(12)	(12)	(12)
(Overseas)	(67)	(73)	(64)	(60)	(61)	(61)
- Unconsolidated Subsidiaries accounted for using Equity Method	59	62	65	59	61	61
- Affiliated Companies accounted for using Equity Method	38	34	54	60	63	61
Total	176	181	194	191	197	195
Other Items						
Capital Expenditure <sup>1</sup>	16,359	7,917	6,043	9,480	25,045	21,912
Depreciation / Amortization <sup>1</sup>	10,788	10,197	11,304	8,906	8,044	17,884
Financing Income (Expenses)	(3,182)	(3,282)	(2,098)	(985)	(765)	(2,389)

<sup>1</sup> The capital expenditure and the depreciation / amortization comprise respectively those for tangible, intangible and other investment assets.

# 8-5 Balance Sheets (Non-Consolidated)

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
(ASSETS)						
Current Assets	1,032,815	913,002	812,216	832,759	857,680	869,112
Cash and Cash in Banks	61,401	78,977	76,787	100,800	66,464	102,144
Notes Receivable - Trade	18,253	19,070	11,262	11,349	20,413	14,921
Accounts Receivable - Trade	247,446	266,683	258,560	268,220	349,368	358,921
Marketable Securities	783	119	-	-	-	-
Inventories:						
Real Estate for Sale	47,171	45,135	42,494	42,728	32,224	38,596
Construction Projects in Progress	320,481	190,695	136,797	108,228	108,920	76,644
Development Projects in Progress and Other	82,396	95,589	100,618	117,143	116,552	119,546
Deferred Income Taxes	72,506	64,163	65,822	73,840	64,389	61,545
Short-term Loans	9,953	700	-	-	-	-
Other Account Receivable	28,365	23,527	-	-	-	-
Suspense Payment	122,070	113,026	79,406	-	-	-
Other	31,244	24,731	48,164	114,376	101,880	104,225
Allowance for Doubtful Accounts	(9,258)	(9,418)	(7,698)	(3,928)	(2,534)	(7,433)
Fixed Assets	690,712	665,709	669,775	639,956	693,259	678,041
Tangible Fixed Assets	281,070	263,436	238,516	222,361	234,017	222,222
Land	159,344	153,683	142,670	137,945	147,717	138,236
Other	121,725	109,752	95,846	84,416	86,300	83,986
Intangible Fixed Assets	9,691	9,696	9,021	8,522	7,807	8,122
Investments and Other Assets	399,950	392,577	422,237	409,072	451,434	447,695
Investment in Securities	190,232	176,958	244,045	293,985	356,744	360,877
Investment in Subsidiaries and Affiliates and in their Securities	71,397	73,575	-	-	-	-
Long-term Loans Receivable	42,072	50,583	75,806	32,707	44,776	32,905
Claims in Bankruptcy or Reorganization Proceedings	9,418	10,266	-	-	-	-
Prepaid Expenses	3,565	3,907	-	-	-	-
Deferred Income Taxes	91,209	90,941	85,911	53,927	18,408	21,834
Non-operating Receivable	24,172	15,212	-	-	-	-
Other	32,244	33,828	75,443	60,605	48,655	59,853
Allowance for Doubtful Accounts	(64,361)	(62,695)	(58,968)	(32,152)	(17,149)	(27,775)
Total Assets	1,723,528	1,578,712	1,481,991	1,472,716	1,550,939	1,547,153

# 8-5 Balance Sheets (Non-Consolidated) - continued

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
(LIABILITIES)						
Current Liabilities	1,144,427	940,370	910,243	920,538	898,358	918,846
Notes Payable - Trade	67,765	13,962	4,556	4,126	2,202	3,419
Accounts Payable - Trade	265,416	334,359	330,124	344,969	401,419	426,848
Short-term Borrowings	142,036	100,441	127,430	89,610	78,184	78,973
Commercial Paper	84,500	28,000	16,500	25,000	34,000	24,000
Current portion of Bonds	30,000	21,000	30,000	40,000	-	10,000
Income Tax Payable	103	3,342	719	4,089	1,117	1,859
Advances Received:						
Construction Projects in Progress	325,982	194,325	162,524	180,864	147,564	141,403
Development Projects in Progress and Other	20,364	34,017	62,270	53,934	36,337	61,036
Deposits Received	155,978	164,230	118,717	114,049	126,130	102,412
Allowance for Warranty on Completed Construction Projects	-		422	740	989	760
Allowance for Foreseeable Losses on Construction Projects	-	ı	Ü	4,060	4,780	4,000
Employees' Savings Deposit	25,322	23,917		-	-	22,611
Liability for Bonuses - Directors	-			-	59	-
Other	26,957	22,772	56,977	59,092	65,572	41,520
Long-term Liabilities	382,979	436,332	346,829	296,068	343,095	321,636
Bonds Payable	116,000	115,000	85,000	65,000	85,000	85,000
Long-term Debt	88,311	125,316	99,126	86,711	98,730	90,178
Deferred Income Taxes on Revaluation of Land	9,676	10,621	14,194	14,304	17,165	12,197
Liability for Retirement Benefits - Employees	79,122	82,539	55,774	55,073	57,365	56,148
Liability for Retirement Benefits - Directors and Corporate Auditors	4,174	4,149	4,534	4,822	-	4,943
Allowance for Loss on Development Projects	21,695	21,695	13,050	5,904	5,904	5,904
Allowance for Loss on Investments in Subsidiaries and Affiliates	21,797	20,741	23,562	15,359	25,970	17,863
Long-term Deposits Received	30,284	25,232	-	-	-	-
Other	11,918	31,036	51,586	48,891	52,959	49,400
Total Liabilities	1,527,406	1,376,702	1,257,073	1,216,607	1,241,453	1,240,482

## 8-5 Balance Sheets (Non-Consolidated) - continued

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
(EQUITY)						
Owners' Equity	-	-	-	-	192,890	-
Common Stock	-	-	-	-	81,447	-
Additional Paid-in Capital	-	-	-	-	49,485	-
Additional Paid-in Capital	-	-	-	-	49,485	-
Retained Earnings	-	-	-	-	62,707	-
Retained Earnings	-	-	-	-	62,707	-
Special Depreciation Reserve	-	-	-	-	206	-
Advanced Depreciation Reserve	-	-	-	-	10,768	-
Other Reserve	-	-	-	-	38,997	-
Unappropriated	-	-	-	-	12,736	-
Treasury Stock - At cost	-	-	-	-	(749)	-
Valuation and Translation Adjustments	-	-	-	-	116,595	-
Unrealized Gain on Available-for-sale Securities	-	-	-	-	91,833	-
Deferred Gain (Loss) on Derivatives under Hedge Accounting	-	-	-	-	(455)	-
Revaluation Surplus of Land	-	-	-	-	25,217	-
Total Equity	-	-	-	-	309,486	-
Total Liabilities and Equity	-	-	-	-	1,550,939	-
(STOCKHOLDERS' EQUITY)						
Stockholders' Equity	196,121	202,009	224,918	256,108	-	306,671
Common Stock	64,071	64,071	81,447	81,447	-	81,447
Additional Paid-in Capital	32,147	32,147	49,485	49,485	-	49,485
Additional Paid-in Capital	32,147	32,147	49,485	49,485	-	49,485
Retained Earnings	62,283	64,931	39,637	44,754	-	60,548
Retained Earnings	16,017		=	-	-	-
Reserve	39,901	43,023	39,332	35,564	-	35,564
Unappropriated	6,364	21,907	304	9,189	-	24,984
Revaluation Surplus of Land	13,639	15,489	20,853	21,015	-	17,919
Unrealized Gain on Available-for-sale Securities	24,074	25,676	33,892	59,993	-	97,953
Treasury Stock - At cost	(94)	(306)	(397)	(586)	-	(682)
Total Liabilities and Stockholders' Equity	1,723,528	1,578,712	1,481,991	1,472,716	-	1,547,153

# 8-6 Income Statements (Non-Consolidated)

(Full-Year to)

Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
Revenues	618,820	548,068	578,005	588,826	613,871	1,341,282
Construction	562,802	504,604	480,861	550,328	555,929	1,256,777
Real Estate and Other	56,018	43,464	97,144	38,497	57,941	84,504
Cost of Revenues	573,678	504,799	519,801	536,170	564,925	1,218,252
Construction	524,722	467,240	437,351	501,632	510,990	1,141,800
Real Estate and Other	48,956	37,559	82,450	34,538	53,934	76,452
Gross Profit	45,141	43,269	58,204	52,655	48,946	123,029
	7.3%	7.9%	10.1%	8.9%	8.0%	9.2%
Construction	38,080	37,364	43,510	48,696	44,939	114,977
	6.8%	7.4%	9.0%	8.8%	8.1%	9.1%
Real Estate and Other	7,061	5,904	14,694	3,959	4,006	8,051
	12.6%	13.6%	15.1%	10.3%	6.9%	9.5%
Selling, General and Administrative Expenses	36,954	34,192	31,569	31,890	31,629	65,513
	6.0%	6.2%	5.5%	5.4%	5.2%	4.9%
Operating Income	8,187	9,077	26,635	20,765	17,317	57,516
	1.3%	1.7%	4.6%	3.5%	2.8%	4.3%
Non-Operating Income	3,786	2,729	3,506	4,620	5,487	7,860
Interest / Dividends Income	2,670	1,929	1,873	3,205	2,691	5,373
Other	1,116	800	1,632	1,414	2,796	2,486
Non-Operating Expenses	8,102	7,040	5,258	5,637	3,851	10,631
Interest Expense	3,663	3,428	3,089	2,456	2,478	4,889
Provision for Doubtful Accounts	2,103	2,216	1,053	2,069	414	3,632
Other	2,335	1,395	1,114	1,110	957	2,109
Recurring Profit	3,871	4,766	24,883	19,748	18,953	54,745
	0.6%	0.9%	4.3%	3.4%	3.1%	4.1%

### 8-6 Income Statements (Non-Consolidated) - continued

Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06
	JPY m				
Extraordinary Profit	3,476	1,607	4,005	587	26,767
Extraordinary Loss	4,175	899	23,063	15,366	22,929
Net Income before Tax / Adjustments	3,172	5,473	5,825	4,970	22,791
Income Taxes - Current	450	2,520	165	3,377	74
Income Taxes - Deferred	1,509	1,168	3,729	(1,126)	10,027
Net Income (Loss)	1,213	1,785	1,931	2,719	12,689
Unappropriated Retained Earnings - Prior	5,093	5,142	5,437	6,413	
Transfer of Legal Reserve	-	16,017	-	-	
Transfer of Revaluation Surplus of Land	57	(1,038)	(7,064)	57	
Interim Cash Dividend Paid	-	-	-	-	
Unappropriated Retained Earnings	6,364	21,907	304	9,189	

#### **Extraordinary Loss Details**

Loss on Sales of Marketable and Investment Securities	1,397	24	150	-	-
Valuation Loss on Marketable and Investment Securities	1,887	269	4,789	9,646	826
Valuation Loss on Inventories	-	-	-	-	7,398
Provision for Loss on Investments in Subsidiaries and Affiliates	-	-	-	4,951	8,107
Loss on Restructuring of Affiliates	-	-	15,190	-	-
Loss on Impairment of Long-lived Assets	-	-	1,376	-	-
Other	890	605	1,556	767	6,598

### (Full-Year to)

31 Mar 06
JPY m
1,924
21,835
34,834
930
15,319
18,584
6,413
-
3,153
3,166
24,984
•

9,882

10,767

# 8-7 Footnotes to Financial Statements (Non-Consolidated)

(Full-Year to)

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	
	JPY m					
Loans Guaranteed	190,444	153,011	147,867	139,505	115,020	
(Guarantee Commitments)	86,220	76,560	79,153	71,538	45,273	

(run rear to)
31 Mar 06
JPY m
136,859
63,610

#### Other Information

#### (Full-Year to)

As at / Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06
	JPY m				
R&D	5,393	5,349	4,674	4,274	4,170
Capital Expenditure <sup>1</sup>	9,592	3,411	1,840	3,619	16,374
Depreciation / Amortization <sup>1</sup>	5,564	5,106	6,852	4,408	4,179
Financing Income (Expenses)	(992)	(1,499)	(1,216)	749	213

3	31 Mar 06
	JPY m
	9,218
	7,890
	8,876
	484

<sup>1</sup> The capital expenditure and the depreciation / amortization comprise respectively those for tangible, intangible and other investment assets.

#### (Full-Year to)

As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06
	No.	No.	No.	No.	No.
Staff Numbers	10,630	10,161	9,699	9,409	9,214

31 Mar 06
No.
9,234

# 8-8 Contract Awards (Non-Consolidated)

Geographical and Client Gro	oup					(Full-Year to)	Project Group						(Full-Year to)
Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06	Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m		JPY m										
Civil Engineering							Civil Engineering						
Japan - Public	69,912	69,178	54,358	57,578	41,397	115,715	Flood Control	29,184	8,914	2,881	8,490	3,658	19,219
Japan - Private	42,336	53,101	40,037	46,531	45,910	97,546	Railway	23,900	12,059	9,484	67,686	39,255	93,316
Japan - Total	112,248	122,280	94,395	104,110	87,307	213,261	Potable / Waste Water	16,757	17,791	14,608	9,534	8,186	34,944
Overseas	28,376	8,323	17,329	59,070	144,031	88,090	Land Improvement	5,286	6,790	7,121	9,968	6,663	16,429
							Port / Airport	7,006	10,091	13,075	2,760	9,688	8,052
							Road	19,602	20,987	24,996	25,429	130,672	55,425
							Transmission Lines	392	2	323	480	114	621
							Other	38,494	53,966	39,235	38,830	33,099	73,342
Total - Civil Engineering	140,625	130,603	111,725	163,180	231,339	301,352	Total - Civil Engineering	140,625	130,603	111,725	163,180	231,339	301,352
Building Construction							Building Construction						
Japan - Public	40,605	41,550	29,633	23,606	17,658	56,484	Office (Public / Private)	98,042	128,305	120,660	97,441	76,234	228,519
Japan - Private	313,487	373,140	406,791	347,200	361,945	853,579	Lodging	13,266	8,386	11,418	19,442	9,752	42,591
Japan - Total	354,092	414,690	436,424	370,807	379,603	910,064	Retail	40,131	25,605	28,406	23,651	18,538	73,774
Overseas	218	952	302	760	1,011	966	Power Plant / Factory	41,660	46,250	92,630	72,423	96,269	203,956
							Warehouse / Distribution Center	5,118	3,426	24,620	9,093	17,577	23,222
							Residential	43,844	80,200	80,426	27,168	62,957	89,106
							Education / Research / Culture	49,321	53,233	29,235	65,108	46,784	125,278
							Medical / Welfare	36,465	40,107	28,728	27,614	42,221	65,089
							Recreational	9,225	4,693	3,833	15,308	1,646	29,186
							Other	17,235	25,434	16,767	14,314	8,633	30,304
Total - Bldg. Construction	354,310	415,643	436,726	371,567	380,615	911,030	Total - Bldg. Construction	354,310	415,643	436,726	371,567	380,615	911,030
Total Construction													
Japan - Public	110,517	110,728	83,992	81,185	59,056	172,199							
Japan - Private	355,823	426,242	446,828	393,732	407,855	951,126							
Manufacturing	61,130	82,961	119,538	102,259	140,560	274, 153							
Non-Manufacturing	294,693	343,280	327,289	291,472	267,294	676,973							
Japan - Total	466,341	536,971	530,820	474,917	466,911	1,123,326							
Overseas	28,594	9,276	17,631	59,831	145,043	89,056							
Total - Construction	494,936	546,247	548,452	534,748	611,955	1,212,382	Total - Construction	494,936	546,247	548,452	534,748	611,955	1,212,382
	40.400	F4 F07	400.050	FF 4.5	40.051	4/4/47							
Real Estate and Other	43,133	51,587	103,953	55,115	43,851	161,617							
Total	538,070	597,834	652,405	589,863	655,806	1,374,000							

## 8-9 Revenues (Non-Consolidated)

Geographical and Client Gr		1	1			(Full-Year to)	Project Group				1		(Full-Year to)
Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06	Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m		JPY m										
Civil Engineering							Civil Engineering						
Japan - Public	94,650	80,553	79,094	73,747	64,493	158,548	Flood Control	17,039	13,649	12,861	11,288	12,523	43,568
Japan - Private	50,013	50,397	39,450	46,946	50,397	123,343	Railway	17,862	21,332	25,936	21,377	27,617	48,988
Japan - Total	144,664	130,950	118,544	120,693	114,891	281,892	Potable / Waste Water	14,496	17,871	16,266	16,659	15,064	37,189
Overseas	5,421	12,419	13,268	15,840	26,028	42,679	Land Improvement	10,181	9,049	5,698	7,315	6,889	21,173
							Port / Airport	12,663	11,073	9,422	9,032	6,779	20,933
							Road	35,990	33,262	28,929	33,068	32,538	71,960
							Transmission Lines	1,297	89	215	552	1,218	1,339
							Other	40,554	37,041	32,483	37,239	38,288	79,418
Total - Civil Engineering	150,085	143,370	131,813	136,534	140,919	324,571	Total - Civil Engineering	150,085	143,370	131,813	136,534	140,919	324,571
Building Construction							Building Construction						
Japan - Public	36,002	32,993	33,463	26,036	26,744	59,794	Office (Public / Private)	153,649	104,427	91,474	114,843	103,081	253,544
Japan - Private	376,714	327,982	315,382	387,523	388,061	871,150	Lodging	10,384	9,293	11,740	12,037	13,831	20,863
Japan - Total	412,716	360,976	348,846	413,560	414,805	930,944	Retail	23,098	35,038	19,701	33,231	22,228	67,446
Overseas	0	257	201	233	204	1,261	Power Plant / Factory	61,430	63,518	56,244	88,585	96,852	194,214
							Warehouse / Distribution Center	7,015	7,425	8,920	18,510	7,505	35,009
							Residential	53,922	43,140	45,388	53,126	66,427	134,838
							Education / Research / Culture	40,071	39,112	52,757	30,608	53,800	93,991
							Medical / Welfare	26,971	31,496	33,728	42,376	28,858	81,756
							Recreational	8,267	9,297	7,099	7,922	9,540	21,707
							Other	27,905	18,484	21,990	12,552	12,884	28,834
Total - Bldg. Construction	412,716	361,234	349,047	413,794	415,010	932,206	Total - Bldg. Construction	412,716	361,234	349,047	413,794	415,010	932,206
Total Construction													
Japan - Public	130,653	113,547	112,558	99,784	91,237	218,342							
Japan - Private	426,727	378,379	354,832	434,470	438,459	994,494							
Manufacturing	90,410	89,911	81,876	125,476	143,844	281,894							
Non-Manufacturing	336,317	288,467	272,955	308,994	294,614	712,599							
Japan - Total	557,380	491,926	467,390	534,254	529,696	1,212,837							
Overseas	5,421	12,677	13,470	16,074	26,233	43,940							
Total - Construction	562,802	504,604	480,861	550,328	555,929	1,256,777	Total - Construction	562,802	504,604	480,861	550,328	555,929	1,256,777
	Т	1	1	1									
Real Estate and Other	56,018	43,464	97,144	38,497	57,941	84,504							
Total	618,820	548,068	578,005	588,826	613,871	1,341,282							

## 8-10 Contract Backlog (Non-Consolidated)

Geographical and Client G	Group						Project Group						
As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06	As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m		JPY m	JPY m	JPY m	JPY m	JPY m	JPY m					
Civil Engineering							Civil Engineering						
Japan - Public	349,171	277,432	255,652	295,689	245,928	269,024	Flood Control	142,785	127,140	86,357	86,088	55,673	64,537
Japan - Private	189,591	176,652	154,853	160,491	130,621	135,109	Railway	132,663	109,587	82,371	126,767	136,424	124,786
Japan - Total	538,763	454,084	410,506	456,180	376,550	404,133	Potable / Waste Water	49,259	49,190	43,025	38,478	36,479	43,358
Overseas	98,635	85,809	77,239	120,047	240,231	122,228	Land Improvement	28,829	23,453	21,216	21,221	13,599	13,825
							Port / Airport	36,095	25,049	35,378	84,071	80,372	77,463
							Road	123,531	89,591	118,481	123,690	212,928	114,793
							Transmission Lines	175	88	706	2,336	586	1,690
							Other	124,058	115,792	100,208	93,574	80,718	85,907
Total - Civil Engineering	637,398	539,894	487,745	576,227	616,781	526,362	Total - Civil Engineering	637,398	539,894	487,745	576,227	616,781	526,362
<b>Building Construction</b>							<b>Building Construction</b>						
Japan - Public	114,997	97,113	81,443	71,770	61,805	70,891	Office (Public / Private)	293,015	241,395	273,978	275,506	241,036	267,884
Japan - Private	821,877	707,988	796,373	837,067	833,703	859,820	Lodging	64,624	26,014	21,107	22,203	32,447	36,526
Japan - Total	936,874	805,102	877,817	908,837	895,509	930,711	Retail	62,605	41,035	40,610	42,667	54,885	58,575
Overseas	228	2,577	2,163	822	807	0	Power Plant / Factory	93,339	69,819	106,562	118,149	143,471	144,054
							Warehouse / Distribution Center	8,414	12,366	25,494	15,053	22,755	12,683
							Residential	159,998	171,626	198,516	208,203	184,960	188,429
							Education / Research / Culture	101,749	104,773	71,164	103,457	93,229	100,244
							Medical / Welfare	72,554	67,845	94,668	77,553	89,011	75,648
							Recreational	18,376	12,062	12,914	19,640	11,839	19,733
							Other	62,426	60,741	34,963	27,223	22,680	26,931
Total - Bldg. Construction	937,103	807,680	879,980	909,660	896,316	930,711	Total - Bldg. Construction	937,103	807,680	879,980	909,660	896,316	930,711
Total Construction													
Japan - Public	464,169	374,546	337,096	367,459	307,734	339,915							
Japan - Private	1,011,468	884,640	951,226	997,558	964,325	994,929							
Manufacturing	101,154	108,517	154,869	204,421	216,611	219,896							
Non-manufacturing	910,313	776,123	796,357	793,137	747,713	775,033							
Japan - Total	1,475,638	1,259,187	1,288,323	1,365,018	1,272,059	1,334,844							
Overseas	98,864	88,387	79,403	120,869	241,038	122,228							
Total - Construction	1,574,502	1,347,575	1,367,726	1,485,888	1,513,098	1,457,073	Total - Construction	1,574,502	1,347,575	1,367,726	1,485,888	1,513,098	1,457,073
Real Estate and Other	49,155	88,022	98,228	94,931	141,337	155,427	Real Estate and Other	49,155	88,022	98,228	94,931	141,337	155,427
Total	1,623,658	1,435,597	1,465,954	1,580,820	1,654,435	1,612,500	Total	1,623,658	1,435,597	1,465,954	1,580,820	1,654,435	1,612,500
	1,020,000	1,100,077	1,100,704	1,000,020	1,001,100	1,012,000		1,020,000	., 100,077	., 100, 704	.,000,020	.,001,100	1,012,000

Operating Income

# 8-11 Business Segment (Consolidated)

•	•	•				
				_		(Full-Year
Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
1 Construction						
Revenues	657,547	601,273	570,871	665,484	673,796	1,517,31
Cost of Revenues / SG&A	655,227	598,809	565,478	654,592	664,115	1,476,80
Operating Income	2,319	2,463	5,393	10,891	9,680	40,50
2 Real Estate				-		•
Revenues	109,316	127,244	115,998	72,091	87,994	152,69
Cost of Revenues / SG&A	98,731	117,605	102,006	63,919	81,243	135,80
Operating Income	10,585	9,638	13,991	8,172	6,751	16,88
3 Other				•		'
Revenues	66,165	66,970	55,472	57,337	50,797	127,05
Cost of Revenues / SG&A	66,510	67,479	55,877	57,225	51,022	125,90
Operating Income	(344)	(508)	(404)	112	(224)	1,14
4 Total (1+2+3)						
Revenues	833,030	795,488	742,342	794,913	812,588	1,797,05
Cost of Revenues / SG&A	820,468	783,895	723,361	775,737	796,381	1,738,52
Operating Income	12,561	11,593	18,980	19,175	16,207	58,53
5 Elimination						
Revenues	10,238	12,116	9,677	10,419	7,618	21,78
Cost of Revenues / SG&A	10,181	17,533	9,608	10,707	7,597	18,98
Operating Income	56	(5,417)	68	(287)	20	2,80
6 Consolidated Results						
Revenues	822,791	783,372	732,664	784,494	804,969	1,775,27
Cost of Revenues / SG&A	810,287	766,361	713,752	765,030	788,783	1,719,53

12,504

17,010

18,911

19,463

16,186

55,734

## 8-12 Geographical Segment (Consolidated)

				_		(Full-Year to)
Half-Year to	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					
1 Japan						
Revenues	733,244	699,522	650,101	676,109	705,791	1,553,321
Cost of Revenues / SG&A	724,152	683,729	624,773	655,176	688,688	1,494,255
Operating Income	9,091	15,793	25,327	20,933	17,102	59,065
2 North America				-	_	
Revenues	61,532	52,991	43,124	62,560	70,225	135,787
Cost of Revenues / SG&A	58,308	52,911	45,034	58,707	66,982	126,672
Operating Income	3,224	80	(1,910)	3,853	3,242	9,115
3 Europe						
Revenues	8,111	12,899	15,690	14,435	12,258	28,250
Cost of Revenues / SG&A	9,310	13,327	21,717	21,016	17,809	42,208
Operating Income	(1,199)	(427)	(6,027)	(6,580)	(5,551)	(13,958)
4 Asia						
Revenues	20,221	18,145	24,294	31,478	16,860	58,089
Cost of Revenues / SG&A	18,832	16,580	22,772	30,267	15,505	56,675
Operating Income	1,388	1,564	1,521	1,211	1,354	1,413
5 Total (1+2+3+4)						
Revenues	823,109	783,560	733,209	784,585	805,135	1,775,448
Cost of Revenues / SG&A	810,604	766,549	714,297	765,167	788,986	1,719,812
Operating Income	12,504	17,010	18,911	19,418	16,148	55,636
6 Elimination						
Revenues	317	188	545	91	165	175
Cost of Revenues / SG&A	317	188	545	136	203	273
Operating Income	-	-	-	(45)	(37)	98
7 Consolidated Results						
Revenues	822,791	783,372	732,664	784,494	804,969	1,775,273
Cost of Revenues / SG&A				7/5 000		4 740 500
ı	810,287	766,361	713,752	765,030	788,783	1,719,538

# 8-13 Kajima Group - Japan

(	F١	п	I-۱	∕ear	· to`	١

Half-Year to / As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06
	JPY m				

### 31 Mar 06 JPY m

#### Taiko Trading Co., Ltd.

Half-Year to / As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06
	IDV m	IDV m	IDV m	IPV m	IDV m

#### (Full-Year to) 31 Mar 06

JPY m

Half-Year to / As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	
	JPY m					

Revenues	115,188	92,151	85,550	94,399	81,830	198,620
Operating Income	510	217	260	375	334	831
Recurring Profit	515	255	313	496	398	953
Net Income	326	172	176	553	127	661
Total Assets	112,568	87,712	84,985	91,105	85,246	86,966
Common Stock	400	400	400	400	400	400
Staff Numbers	300	300	291	291	290	290

#### Chemical Grouting Co., Ltd.

orionmour or outling our,						
Revenues	11,694	11,026	11,380	12,892	11,136	26,189
Operating Income	289	31	137	263	27	347
Recurring Profit	327	73	172	355	157	914
Net Income	183	10	80	188	68	519
Total Assets	18,760	17,940	20,440	19,896	19,824	20,766
Common Stock	300	300	300	300	300	300
Staff Numbers	278	285	279	280	275	281

### Kajima Road Co., Ltd.

Revenues	38,482	37,419	36,303	39,270	39,262	107,417
Operating Income	(1,787)	(2,046)	(2,474)	(1,751)	(1,196)	1,075
Recurring Profit	(1,792)	(2,026)	(2,489)	(1,743)	(1,276)	1,084
Net Income	(431)	(1,277)	(2,774)	(2,147)	(1,797)	1,143
Total Assets	77,014	73,237	68,864	71,368	77,619	81,392
Common Stock	4,000	4,000	4,000	4,000	4,000	4,000
Staff Numbers	1,422	1,279	1,193	1,133	1,119	1,118

#### Kajima Leasing Corp.

Revenues	10,822	6,086	6,286	6,345	4,312	12,377
Operating Income	389	75	157	274	59	554
Recurring Profit	312	62	137	302	53	576
Net Income	312	62	14	101	(11)	513
Total Assets	42,314	34,071	29,489	28,829	29,198	31,394
Common Stock	400	400	400	400	400	400
Staff Numbers	32	29	29	32	34	31

### Kajima Tatemono Sogo Kanri Co., Ltd.

Revenues	12,868	16,824	15,064	16,202	17,266	35,334
Operating Income	465	529	370	611	536	1,060
Recurring Profit	471	537	380	654	564	1,101
Net Income	286	335	242	339	290	570
Total Assets	8,299	13,535	11,255	13,412	12,999	13,683
Common Stock	100	100	100	100	100	100
Staff Numbers	945	1,100	903	928	934	917

#### Kajima Mechatro Engineering Co., Ltd.

Revenues	6,134	4,508	4,474	3,516	3,219	8,651
Operating Income	14	(153)	(43)	(86)	(69)	(98)
Recurring Profit	11	(157)	(45)	(98)	(94)	(133)
Net Income	3	(148)	(30)	(61)	(63)	(91)
Total Assets	8,593	6,331	6,441	5,881	6,797	6,872
Common Stock	400	400	400	400	400	400
Staff Numbers	138	133	132	129	125	127

### 8-14 Kajima Group - Overseas

	'ear	

Half-Year to / As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 06
	JPY m					

#### KUSA (Kajima USA Incorporated)

Construction Contract Awards	22,354	27,526	37,962	33,274	60,194	92,292
Revenues	52,291	43,868	34,552	52,363	62,127	112,787
Operating Income	1,526	(366)	(2,827)	1,985	1,485	5,071
Recurring Profit	869	(362)	(2,567)	2,924	2,531	6,870
Net Income	861	(438)	(2,607)	2,655	2,146	5,657
Total Assets	122,189	133,735	111,226	116,423	128,636	126,863
Staff Numbers	634	721	706	675	792	790

#### KKH (Kajima Kona Holdings Incorporated)

Construction Contract Awards	-	1	1	-	-	-
Revenues	8,354	8,367	7,763	9,468	7,519	21,318
Operating Income	1,618	960	934	1,848	886	4,169
Recurring Profit	1,193	571	681	1,596	392	3,594
Net Income	1,193	571	683	1,596	22,372	6,049
Total Assets	33,779	31,450	27,811	32,344	10,151	40,382
Staff Numbers	957	1,016	1,051	1,046	3	1,065

#### KE (Kajima Europe B.V.) & KEUKH (Kajima Europe UK Holding Ltd.)

		<u> </u>		,		
Construction Contract Awards	2,088	2,352	25,683	5,265	2,422	2,264
Revenues	8,111	12,899	15,690	14,188	12,297	28,030
Operating Income	(1,199)	(427)	(6,604)	(4,389)	(5,582)	(15,253)
Recurring Profit	(1,096)	(466)	(6,723)	(4,614)	(5,818)	(15,724)
Net Income	(1,147)	(715)	(4,886)	(8,309)	(5,628)	(18,782)
Total Assets	36,894	50,389	40,419	45,689	47,285	47,031
Staff Numbers	273	397	464	384	307	345

<sup>1</sup> In October 2005, Kajima Europe UK Holding Ltd was transferred from Kajima Europe BV to Kajima Corporation. 'Total Assets' of JPY47,285m does not include the inter-company loans between Kajima Europe BV and Kajima Europe UK Holding Ltd.

#### (Full-Year to)

Half-Year to / As at	30 Sep 02	30 Sep 03	30 Sep 04	30 Sep 05	30 Sep 06	31 Mar 0
	JPY m	JPY m				

#### KOA (Kajima Overseas Asia Pte Ltd.)

Construction Contract Awards	15,459	2,111	6,961	15,711	3,210	22,449
Revenues	11,932	10,822	12,133	11,777	13,229	28,664
Operating Income	737	843	1,126	1,096	1,247	2,172
Recurring Profit	707	991	1,640	1,935	2,024	4,353
Net Income	543	756	1,435	1,468	1,406	3,434
Total Assets	52,441	47,526	45,788	46,674	51,776	47,714
Staff Numbers	968	954	968	1,000	1,040	999

#### Chung-Lu Sino Kajima Construction Co., Ltd.

Construction Contract Awards	5,511	10,798	38,536	3,297	23,730	11,239
Revenues	8,288	7,323	12,160	19,701	3,631	29,424
Operating Income	630	721	395	121	44	(751)
Recurring Profit	668	749	531	178	99	(633
Net Income	460	510	331	96	69	(509)
Total Assets	4,340	5,856	9,878	11,383	9,210	9,298
Staff Numbers	84	83	129	133	141	129