Information Package for 2nd Quarter Financial Results

April 1, 2015 - September 30, 2015

1.	FIN	ANCIAL HIGHLIGHTS		p.1
2.	RE	SULTS (Q2) AND PROJECTIONS		
	-1	Contract Awards	•••••	p.2
	-2	Construction Contract Awards - Segmental Analysis	•••••	p.3~5
	-3	Income Statements	•••••	p.6~7
	-4	Supplementary Information	•••••	p.8~11
3.	SUI	BSIDIARIES AND AFFILIATES UPDATES	•••••	p.12
	-1	Japan	•••••	p.13~14
	-2	Overseas		p.15
Re	efere	nce: Tables & Graphs of the Selected Financial Data	•••••	p.16~21
Re	efere	nce: Quarterly Data	•••••	p.22

November 10, 2015

Disclaimer:

While every attempt has been made to ensure the accuracy of information, projections / forecasts contained in this package are based on the judgments made with information available as at November 10, 2015, and are subject to risks and uncertainties that may cause the actual results to vary.



Inquiries; Contact IR Group, Corporate Planning Department at ir@ml.kajima.com

1. FINANCIAL HIGHLIGHTS



Result												JPY bln	
			1st	Half				Full-Year					
	Consolid	ated (A)	Non-Conso	olidated (B)	(A) ·	- (B)	Consolid	lated (A)	Non-Conso	olidated (B)	(A)	(A) - (B)	
	FY2014	FY2015	FY2014	FY2015	FY2014	FY2015	FY2014	FY2015	FY2014	FY2015	FY2014	FY2015	
	Result	Result	Result	Result	Result	Result	Result	Projection	Result	Projection	Result	Projection	
Revenues	748.7	783.6	523.3	530.2	225.4	253.4	1,693.6	1,700.0	1,141.0	1,140.0	552.6	560.0	
Construction	680.0	713.6	506.6	516.6	173.3	196.9	1,480.1	1,550.0	1,057.2	1,110.0	422.8	440.0	
Real Estate and Other	68.7	70.0	16.6	13.5	52.0	56.4	213.5	150.0	83.7	30.0	129.8	120.0	
Gross Profit	42.1	73.1	18.2	44.4	23.8	28.6	96.7	143.0	31.3	84.0	65.3	59.0	
	5.6%	9.3%	3.5%	8.4%	10.6%	11.3%	5.7%	8.4%	2.7%	7.4%	11.8%	10.5%	
Construction	31.0	61.9	16.2	43.2	14.8	18.7	47.5	119.0	8.1	82.0	39.3	37.0	
	4.6%	8.7%	3.2%	8.4%	8.6%	9.5%	3.2%	7.7%	0.8%	7.4%	9.3%	8.4%	
Real Estate and Other	11.0	11.1	2.0	1.2	8.9	9.9	49.1	24.0	23.1	2.0	26.0	22.0	
	16.1%	15.9%	12.3%	9.0%	17.3%	17.6%	23.0%	16.0%	27.7%	6.7%	20.0%	18.3%	
SG&A	(38.8)	(41.0)	(23.9)	(23.5)	(14.9)	(17.4)	(84.0)	(86.0)	(49.4)	(49.0)	(34.6)	(37.0)	
Operating Income	3.3	32.1	(5.6)	20.8	8.9	11.2	12.6	57.0	(18.0)	35.0	30.7	22.0	
Non-operating Income	3.8	4.6	9.4	0.4	(5.6)	4.1	8.6	5.0	19.7	0.0	(11.0)	5.0	
Ordinary Income	7.1	36.7	3.8	21.3	3.2	15.3	21.3	62.0	1.6	35.0	19.6	27.0	
Extraordinary Income	4.8	(1.1)	4.6	(1.2)	0.1	0.1	18.4	1.0	18.7	(2.0)	(0.3)	3.0	
Income Taxes	(4.7)	(12.4)	(1.0)	(8.3)	(3.7)	(4.1)	(22.7)	(22.5)	(12.3)	(13.0)	(10.3)	(9.5)	
Profit	7.1	23.1	7.4	11.8	(0.2)	11.3	17.1	40.5	8.0	20.0	9.0	20.5	
Profit Attributable to Non-Controlling Interests	(0.0)	(0.2)	-	-	-	-	(1.9)	(0.5)	-	-	-	-	
Profit Attributable to Owners of Parent	7.1	22.9	-	-	-	-	15.1	40.0	-	-	-	-	
Basic Net Income per Share	¥6.89	¥22.08	¥7.20	¥11.36	-	-	¥14.58	¥38.52	¥7.73	¥19.23	-	-	
Construction Contract Awards	613.6	852.4	457.1	567.1	156.4	285.2	1,474.8	1,600.0	1,082.4	1,100.0	392.4	500.0	
As at	Mar 31, 2015		Mar 31, 2015		Mar 31, 2015								
Total Assets	1,839.2	1,794.2	1,413.8	1,354.5	425.3	439.7							
Total Equity	436.9	440.5	297.8	289.1	139.0	151.3							
Shareholders' Equity / Assets Ratio	23.6%	24.4%	21.1%	21.3%	-	-							
Interest-bearing Debt	385.0	380.3	305.9	288.2	79.1	92.0	385.0	380.0	305.9	270.0	79.1	110.0	





Non-Consolidated Basis

JPY bln

		1st	Half		Full-Year				
	FY2014		FY2015						
	Result	Initial Projection	Result	Change	Result	Initial Projection	Updated Projection	Change	
Civil Engineering									
Japan	186.8	110.0	111.5	(40.3%)	339.5	250.0	250.0	(26.4%)	
Overseas	1.1	5.0	(3.0)	-	0.3	10.0	0.0	-	
Total	188.0	115.0	108.4	(42.3%)	339.9	260.0	250.0	(26.5%)	
Building Construction									
Japan	269.0	310.0	458.6	70.5%	742.5	720.0	850.0	14.5%	
Overseas ¹	0.0	0.0	0.0	(76.7%)	0.0	0.0	0.0	-	
Total	269.0	310.0	458.6	70.5%	742.5	720.0	850.0	14.5%	
Construction Total									
Japan	455.9	420.0	570.1	25.1%	1,082.1	970.0	1,100.0	1.7%	
Overseas	1.1	5.0	(3.0)	-	0.3	10.0	0.0	-	
Total	457.1	425.0	567.1	24.1%	1,082.4	980.0	1,100.0	1.6%	
Real Estate and Other	36.4	15.0	29.7	(18.3%)	111.3	30.0	40.0	(64.1%)	
Grand Total	493.5	440.0	596.9	20.9%	1,193.8	1,010.0	1,140.0	(4.5%)	

The figures represent overseas building construction projects undertaken by the parent only. Overseas building construction projects undertaken by overseas subsidiaries and affiliates are not included.

Consolidated Basis (Construction)

Construction Total								
Japan	518.3	470.0	631.1	21.8%	1,193.0	1,050.0	1,180.0	(1.1%)
Overseas	95.2	180.0	221.2	132.2%	281.8	350.0	420.0	49.0%
Total	613.6	650.0	852.4	38.9%	1,474.8	1,400.0	1,600.0	8.5%





JPY bln

					1st Half					Full-Ye
		Civil Engineering)	В	uilding Construct	ion	Т	otal - Construction		Total - Constr
	FY2014	FY2	2015	FY2014	FY:	2015	FY2014	FY2	2015	FY201
	Result	Result	Change	Result	Result	Change	Result	Result	Change	Result
Public Sector	121.2	67.0	(44.7%)	22.7	53.1	133.8%	143.9	120.2	(16.5%)	3
Central Gov't	117.3	61.4	(47.6%)	11.0	13.9	25.4%	128.4	75.3	(41.3%)	2
Local Gov't	3.8	5.5	42.5%	11.6	39.2	237.0%	15.5	44.8	188.3%	
Private Sector	65.6	44.4	(32.3%)	246.3	405.4	64.6%	311.9	A 449.9	44.2%	7
Manufacturing	15.8	10.2	(35.1%)	80.0	147.3	84.0%	95.8	B 157.6	64.4%	1
Non-Manufacturing	49.8	34.2	(31.4%)	166.2	258.1	55.3%	216.0	c 292.3	35.3%	5
Total - Domestic	186.8	111.5	(40.3%)	269.0	458.6	70.5%	455.9	570.1	25.1%	1,0
Overseas	1.1	(3.0)	-	0.0	0.0	(76.7%)	1.1	(3.0)	-	
Total	188.0	X 108.4	(42.3%)	269.0	Y 458.6	70.5%	457.1	z 567.1	24.1%	1,0

	Full-Year						
	Total - Construction						
	FY2014						
	Result						
%)	309.0						
%)	239.7						
%	69.3						
%	773.0						
%	178.8						
%	594.1						
%	1,082.1						
-	0.3						
%	1,082.4						

Construction Awards by Customer (Private Sector)

		1st Half		Full-Year
	FY2014	FY2	2015	FY2014
	Result	Result	Change	Result
Manufacturing	95.8	B 157.6	64.4%	178.8
Food Processing	9.9	11.6	16.3%	16.2
Petrochemical	34.0	20.1	(40.8%)	80.2
Steel	3.5	2.5	(27.6%)	9.7
Electronics	8.1	87.0	963.2%	13.7
Vehicle	10.4	12.6	20.5%	15.5
Machinery	19.4	6.3	(67.1%)	26.3
Others	10.1	17.2	69.0%	17.0
Non-Manufacturing	216.0	C 292.3	35.3%	594.1
Commercial	6.2	18.9	202.5%	35.1
Finance	7.1	19.8	177.7%	18.2
Real Estate	44.0	66.1	50.2%	163.0
Transportation / Distribution	29.8	27.7	(7.2%)	77.9
Power / Gas	48.0	23.8	(50.4%)	81.2
Information Technology	4.1	4.8	15.2%	9.6
Service	73.4	109.1	48.6%	202.6
(Medical / Welfare)	17.6	25.7	45.9%	46.4
(Education)	14.5	24.2	67.0%	23.9
Others	3.1	21.9	598.3%	6.2
Total	311.9	A 449.9	44.2%	773.0

Construction Awards by Project Type

			1st Half			Full-Year
	FY2	014		FY2015	_	FY2014
	Result	Proportion	Result	Proportion	Change	Result
Flood Control	12.5	2.7%	4.6	0.8%	(62.7%)	25.1
Railway	15.2	3.4%	11.7	2.1%	(23.3%)	41.2
Potable / Waste Water	4.1	0.9%	2.3	0.4%	(41.9%)	15.1
Land Improvement	15.2	3.3%	12.0	2.1%	(20.6%)	31.1
Port / Airport	1.8	0.4%	0.7	0.1%	(60.0%)	2.3
Road	80.5	17.6%	28.2	5.0%	(64.9%)	114.8
Others	58.5	12.8%	48.6	8.6%	(16.9%)	110.1
Total - Civil Engineering	188.0	41.1%	X 108.4	19.1%	(42.3%)	339.9
Office (Public / Private)	43.0	9.4%	90.3	15.9%	109.9%	251.0
Lodging	24.5	5.4%	35.0	6.2%	43.0%	27.0
Retail	6.1	1.3%	33.3	5.9%	444.8%	39.5
Power Plant / Factory	96.0	21.0%	139.6	24.6%	45.4%	158.5
(Manufacuring Plant)	76.1	16.7%	116.8	20.6%	53.4%	125.4
Warehouse / Distribution Center	20.7	4.6%	29.9	5.3%	43.8%	59.7
Residential	5.3	1.2%	15.4	2.7%	188.8%	27.5
Education / Research / Culture	21.4	4.7%	36.3	6.4%	69.7%	55.9
Medical / Welfare	25.6	5.6%	37.7	6.7%	47.5%	58.9
Others	26.1	5.7%	40.8	7.2%	56.2%	64.1
Total - Building Construction	269.0	58.9%	Y 458.6	80.9%	70.5%	742.5
Total	457.1	100.0%	z 567.1	100.0%	24.1%	1,082.4





Geographical Region (Japan)

JPY bln

Octographical Region (Japan)									
		1st Half							
	FY2	014		FY2015					
	Result	Proportion	Result	Proportion	Change				
Urban	300.5	65.9%	328.6	57.6%	9.3%				
Kanto	224.8	49.3%	187.0	32.8%	(16.8%)				
(Metropolitan Tokyo)	198.8	43.6%	173.4	30.4%	(12.8%)				
Tokai	51.1	11.2%	79.0	13.8%	54.5%				
Kinki	24.6	5.4%	62.5	11.0%	154.1%				
Suburban	155.3	34.1%	241.5	42.4%	55.5%				
Hokkaido	19.9	4.4%	17.1	3.0%	(14.0%)				
Tohoku	75.9	16.7%	110.1	19.3%	45.0%				
Hokuriku	8.2	1.8%	71.7	12.6%	769.1%				
Chugoku	10.2	2.2%	17.3	3.1%	69.6%				
Shikoku	23.1	5.1%	6.4	1.1%	(72.1%)				
Kyusyu	17.7	3.9%	18.7	3.3%	5.2%				
Total	455.9	100.0%	570.1	100.0%	25.1%				

Kanto Tokyo, Kanagawa, Saitama, Chiba, Ibaraki, Tochigi, Gunma, Yamanashi, Nagano

(Metropolitan Tokyo) Tokyo, Kanagawa, Saitama, Chiba

Tokai Gifu, Shizuoka, Aichi, Mie

Kinki Shiga, Kyoto, Osaka, Hyogo, Nara, Wakayama

Contract Type

Ochtract Type				
FY2015 1st Half	Civil Engineering	Building Construction	(Private)	Total - Construction
Designated / Negotiated Contracts	35.1%	56.9%	63.3%	52.7%
Design-Build Contracts	19.9% 44.3%		47.5%	39.7%
FY2014 Full-Year				
Designated / Negotiated Contracts	23.2%	59.6%	66.5%	48.2%
Design-Build Contracts	22.8%	55.1%	59.1%	44.9%

Contract Size

JPY bln

	1st Half								
	FY2	014		FY2015					
	Result	Proportion	Result	Proportion	Change				
5 bln or above	183.9	40.3%	267.3	47.1%	45.3%				
5 bln or below	273.1	59.7%	299.8	52.9%	9.8%				
Total	457.1	100.0%	567.1	100.0%	24.1%				

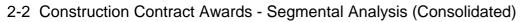
Refurbishment Projects

JPY bln

	1st Half							
	FY2	014		FY2015				
	Result	Proportion	Result	Proportion	Change			
Civil Engineering	19.5	10.4%	14.6	13.5%	(25.4%)			
Building Construction	58.7	21.8%	72.9	15.9%	24.2%			
Total	78.3	17.1%	87.5	15.4%	11.8%			

Contract Backlogs

As at	Mar 31, 2015	Sep 30, 2015		Sep 30, 2014
	Result	Result	Change	Result
Civil Engineering	542.7	506.0	(36.6)	523.8
Building Construction	913.0	1,000.1	87.1	857.1
Total	1,455.7	1,506.2	50.5	1,381.0





Overseas Contract Awards (Construction)

Overseas Contract P					1st Half						1st Half	JF I DIII
	Ka	jima Corporati	ion	Consolida	ted Subsidiari	es - Japan	Consolidate	d Subsidiaries	- Overseas		Consolidated	
-	FY2014	FY2	015	FY2014	FY2	:015	FY2014	FY2	015	FY2014	FY2	015
	Result	Result	Change	Result	Result	Change	Result	Result	Change	Result	Result	Change
North America	0.0	0.0	-	0.0	0.0	(84.9%)	55.1	118.6	115.0%	55.1	118.6	115.0%
Proportion	0.0%	0.0%		0.0%	0.0%		58.7%	52.9%		9.0%	14.0%	
Countries awarded 5 bln or above							USA	USA		USA	USA	
Europe	0.0	0.0	-	0.0	0.0	-	3.4	10.3	197.5%	3.4	10.3	197.5%
Proportion	0.0%	0.0%		0.0%	0.0%		3.7%	4.6%		0.6%	1.2%	
Countries awarded 5 bln or above								Poland			Poland	
Asia	0.9	(1.5)	-	0.3	0.0	(86.9%)	35.3	85.9	143.3%	36.3	84.5	132.5%
Proportion	0.2%	(0.3%)		0.3%	0.1%		37.6%	38.3%		5.9%	9.9%	
							Singapore	Singapore		Singapore	Singapore	
Countries awarded							Malaysia	Thailand		Malaysia	Thailand	
5 bln or above							Thailand	Indonesia		Thailand	Indonesia	
								Taiwan			Taiwan	
								Vietnam			Vietnam	
Other Regions	0.2	(1.5)	-	0.0	0.0	-	0.0	9.2	-	0.2	7.7	-
Proportion	0.1%	(0.2%)		0.0%	0.0%		0.0%	4.2%		0.0%	0.9%	
Countries awarded 5 bln or above								Australia			Australia	
Total - Overseas	1.1	(3.0)	-	0.4	0.0	(87.1%)	93.9	224.1	138.5%	95.2	221.2	132.2%
Proportion	0.3%	(0.5%)		0.3%	0.1%		100.0%	100.0%		15.5%	26.0%	
Japan	455.9	570.1	25.1%	120.2	105.4	(12.4%)	0.0	0.0	-	518.3	631.1	21.8%
Proportion	99.7%	100.5%		99.7%	99.9%		0.0%	0.0%		84.5%	74.0%	
Grand Total	457.1	567.1	24.1%	120.7	105.4	(12.6%)	93.9	224.1	138.5%	613.6	852.4	38.9%
Proportion	100.0%	100.0%		100.0%	100.0%		100.0%	100.0%		100.0%	100.0%	

2-3 Income Statements (Non-Consolidated)



Non-Consolidated Basis

JPY bln

Non-Consolidated Basis																JPY bin
				1st	Half							Full-	-Year			
	FY20)14			FY20	015	_		FY20)14			FY2	FY2015		
	Resi	ult	Initial Pro	jection	Res	ult	Chan	nge	Res	ult	Initial Pro	ojection	Updated F	Projection	Char	nge
Revenues		523.3		565.0		530.2		6.8		1,141.0		1,130.0		1,140.0		(1.0)
Construction		506.6		550.0		516.6		9.9		1,057.2		1,100.0		1,110.0		52.7
(Civil Engineering)		143.4		170.0		145.1		1.6		276.4		310.0		310.0		33.5
(Building Construction)		363.2		380.0		371.5		8.2		780.8		790.0		800.0		19.1
(Japan)		497.3		545.0		512.5		15.2		1,072.3		1,090.0		1,100.0		27.6
(Overseas)		9.3		5.0		4.1		(5.2)		(15.0)		10.0		10.0		25.0
Real Estate and Other		16.6		15.0		13.5		(3.1)		83.7		30.0		30.0		(53.7)
Gross Profit	18.2	3.5%	35.0	6.2%	44.4	8.4%	26.1	4.9%	31.3	2.7%	72.0	6.4%	84.0	7.4%	52.6	4.7%
Construction	16.2	3.2%	34.0	6.2%	43.2	8.4%	27.0	5.2%	8.1	0.8%	70.0	6.4%	82.0	7.4%	73.8	6.6%
(Civil Engineering)	17.5	12.3%	16.5	9.7%	18.2	12.6%	0.6	0.3%	(0.1)	(0.1%)	30.0	9.7%	32.0	10.3%	32.1	10.4%
(Building Construction)	(1.3)	(0.4%)	17.5	4.6%	24.9	6.7%	26.3	7.1%	8.3	1.1%	40.0	5.1%	50.0	6.3%	41.6	5.2%
Real Estate and Other	2.0	12.3%	1.0	6.7%	1.2	9.0%	(0.8)	(3.3%)	23.1	27.7%	2.0	6.7%	2.0	6.7%	(21.1)	(21.0%)
Adjusted Gross Profit 1	2.7		1.7		1.9		(0.8)		24.6		3.4		3.4		(21.1)	
SG&A		(23.9)		(24.0)		(23.5)		0.3		(49.4)		(49.0)		(49.0)		0.4
(Payroll Cost)		(12.2)		(12.0)		(11.7)		0.5		(24.4)		(24.1)		(24.4)		(0.0)
(Other)		(11.6)		(11.9)		(11.8)		(0.1)		(25.0)		(24.8)		(24.5)		0.5
Operating Income		(5.6)		11.0		20.8		26.5		(18.0)		23.0		35.0		53.0
Non-operating Income		9.4		0.0		0.4		(8.9)		19.7		(1.0)		0.0		(19.7)
Financing		8.9		0.8		1.4		(7.4)		18.3		0.8		1.7		(16.6)
Ordinary Income		3.8		11.0		21.3		17.5		1.6		22.0		35.0		33.3
Extraordinary Income		4.6		(0.5)		(1.2)		(5.9)		18.7		(1.0)		(2.0)		(20.7)
Income before Income Taxes		8.5		10.5		20.1		11.5		20.4		21.0		33.0	_	12.5
Income Taxes		(1.0)		(4.5)		(8.3)		(7.2)		(12.3)		(9.0)		(13.0)		(0.6)
Profit		7.4		6.0		11.8		4.3		8.0		12.0		20.0		11.9

¹ Adjusted Gross Profit includes dividends from one SPC which are posted as non-operating income on the non-consolidated income statements and gross profit of Kajima Yaesu Kaihatsu Co., Ltd which is a fully consolidated subsidiary.

2-3 Income Statements (Consolidated)



Consolidated Basis

JPY bln

		1st	Half		Full-Year			
	FY2014		FY2015		FY2014		FY2015	
	Result	Initial Projection	Result	Change	Result	Initial Projection	Updated Projection	Change
Revenues	748.7	850.0	783.6	34.8	1,693.6	1,750.0	1,700.0	6.3
Construction	680.0	780.0	713.6	33.5	1,480.1	1,590.0	1,550.0	69.8
Real Estate and Other	68.7	70.0	70.0	1.2	213.5	160.0	150.0	(63.5)
(Real Estate)	23.1	24.5	23.6	0.5	105.4	54.0	50.0	(55.4)
(Other)	45.5	45.5	46.3	0.7	108.1	106.0	100.0	(8.1)
Gross Profit	42.1	58.5	73.1	30.9	96.7	127.0	143.0	46.2
	5.6%	6.9%	9.3%	3.7%	5.7%	7.3%	8.4%	2.7%
Construction	31.0	49.0	61.9	30.8	47.5	105.0	119.0	71.4
	4.6%	6.3%	8.7%	4.1%	3.2%	6.6%	7.7%	4.5%
Real Estate and Other	11.0	9.5	11.1	0.0	49.1	22.0	24.0	(25.1)
	16.1%	13.6%	15.9%	(0.2%)	23.0%	13.8%	16.0%	(7.0%)
SG&A	(38.8)	(41.5)	(41.0)	(2.2)	(84.0)	(87.0)	(86.0)	(1.9)
Operating Income	3.3	17.0	32.1	28.7	12.6	40.0	57.0	44.3
Non-operating Income	3.8	1.0	4.6	0.8	8.6	3.0	5.0	(3.6)
Financing	1.5	0.2	2.3	0.7	2.5	0.2	2.4	(0.0)
Share of Profit of Entities Accounted for Using Equity Method	1.3	1.1	2.8	1.4	1.0	3.8	3.5	2.5
Ordinary Income	7.1	18.0	36.7	29.6	21.3	43.0	62.0	40.6
Extraordinary Income	4.8	(0.5)	(1.1)	(5.9)	18.4	(0.5)	1.0	(17.4)
Income before Income Taxes	11.9	17.5	35.5	23.6	39.8	42.5	63.0	23.1
Income Taxes	(4.7)	(8.4)	(12.4)	(7.6)	(22.7)	(17.2)	(22.5)	0.2
Profit	7.1	9.0	23.1	15.9	17.1	25.3	40.5	23.3
Profit Attributable to Non-Controlling Interests	(0.0)	(0.0)	(0.2)	(0.1)	(1.9)	(0.3)	(0.5)	1.4
Profit Attributable to Owners of Parent	7.1	9.0	22.9	15.7	15.1	25.0	40.0	24.8

2-4 Supplementary Information

Performance by Management Approach Segment

JPY bln

	1st	Half		Full-	Year	
	FY2014	FY2015	FY2014		FY2015	
	Result	Result	Result	Initial Projection	Updated Projection	Change
Civil Engineering						
Revenues	143.4	145.1	276.4	310.0	310.0	33.5
Operating Income	10.0	10.7	(15.5)	14.6	16.3	31.9
Building Construction	n					
Revenues	363.2	371.5	780.8	790.0	800.0	19.1
Operating Income	(16.7)	9.9	(23.4)	8.5	18.7	42.1
Real Estate and Oth	er					
Revenues	16.6	13.5	83.7	30.0	30.0	(53.7)
Operating Income	0.9	0.2	20.9	(0.1)	(0.0)	(21.0)
Domestic Subsidiario	es and Affilia	tes				
Revenues	158.0	168.9	366.4	350.9	360.4	(6.0)
Operating Income	5.7	8.2	19.1	12.5	17.8	(1.3)
Overseas Subsidiari	es and Affilia	tes				
Revenues	135.1	162.9	340.1	405.9	362.6	22.5
Operating Income	3.0	2.8	11.1	4.5	4.7	(6.4)
Adjustments						
Revenues	(67.7)	(78.4)	(153.9)	(136.8)	(163.1)	(9.1)
Operating Income	0.1	0.1	0.4	(0.0)	(0.5)	(0.9)
Total						
Revenues	748.7	783.6	1,693.6	1,750.0	1,700.0	6.3
Operating Income	3.3	32.1	12.6	40.0	57.0	44.3

KAJIMA CORPORATION

Overseas Revenues

JPY bln

		Full-Year							
	FY2	014	FY2015						
	Result	Proportion	Projection	Proportion	Change				
Total	326.1	19.3%	372.0	21.9%	45.8				

Staff Numbers

NO.

As at	Mar 31, 2015	Sep 30), 2015
	Result	Result	Change
Kajima Corp	7,546	7,654	108
Consolidated Subsidiaries	7,837	8,182	345
- Japan	4,068	4,180	112
- Overseas	3,769	4,002	233
Total	15,383	15,836	453

2-4 Supplementary Information - continued



Balance Sheets (Consolidated Basis)

JPY bln

As at	Mar 31, 2015	Sep 30, 2015	Ch	ange
(Assets)	1,839.2	1,794.2	(45.0)
Current Assets	1,122.7	1,088.4	(34.2)
Cash and Deposits	252.2	229.4	(22.8)
Notes Receivable, Accounts Receivable from Completed Construction Contracts and Other	545.4	508.0	(37.3)
Real Estate for Sale	45.4	52.6		7.2
Costs on Uncompleted Construction Contracts	71.8	87.9		16.1
Costs on Development Projects in Progress	32.5	29.6	(2.9)
Other Inventories	10.0	14.7		4.6
Other	168.1	169.5		1.3
Allowance for Doubtful Accounts	(2.9)	(3.5)	(0.5)
Noncorrent Assets	716.5	705.7	(10.7)
Property, Plant and Equipment	347.2	358.8		11.6
Land	180.1	182.7		2.5
Other	167.0	176.1		9.1
Intangible Assets	5.2	7.7		2.5
Investments and Other Assets	364.0	339.1	(24.9)
Investment Securities	304.8	278.7	(26.0)
Other	68.1	69.2		1.0
Allowance for Doubtful Accounts	(8.9)	(8.9)		0.0
Total Assets	1,839.2	1,794.2	(45.0)

As at	Mar 31, 2015	Sep 30, 2015	Change		
(Liabilities)	1,402.3	1,353.7	(48.5)	
Current Liabilities	1,047.2	1,008.7	(38.5)	
Notes Payable, Accounts Payable for Construction Contracts and Other	539.8	483.2	(56.6)	
Short-term Loans Payable	122.3	96.0	(26.2)	
Commercial Papers	53.7	66.0		12.3	
Current Portion of Bonds	10.0	20.0		10.0	
Advances Received on Uncompleted Construction Contracts	104.8	142.5		37.6	
Provision for Loss on Construction Contracts	58.1	50.6	(7.5)	
Other Provision	5.8	5.9		0.1	
Other	152.5	144.2	(8.2)	
Noncurrent Liabilities	355.0	344.9	(10.0)	
Bonds Payable	70.0	60.0	(10.0)	
Long-term Loans Payable	129.0	138.2		9.1	
Net Defined Benefit Liability	53.6	52.9	(0.7)	
Other	102.2	93.8	(8.4)	
(Net Assets)	436.9	440.5		3.5	
Shareholders' Equity (A)	283.5	302.1		18.5	
Capital Stock	81.4	81.4		-	
Capital Surplus	45.3	45.3		-	
Retained Earnings	163.1	181.6		18.5	
Treasury Shares	(6.2)	(6.2)	(0.0)	
Accumulated Other Comprehensive Income (B)	151.3	136.2	(15.0)	
Valuation Difference on Available-for-sale Securities	106.6	87.6	(18.9)	
Deferred Gains or Losses on Hedges	(0.4)	(0.5)	(0.0)	
Revaluation Reserve for Land	20.8	23.5		2.6	
Foreign Currency Translation Adjustment	24.4	25.7		1.2	
Remeasurements of Defined Benefit Plans	(0.1)	(0.1)		0.0	
Non-Controlling Interests	2.0	2.1		0.1	

1,839.2

1,794.2

45.0)

For Reference

(A) + (B)	434.9	438.3	3.4
((A) + (B)) / (C)	23.6%	24.4%	0.8%

Total Liabilities and Net Assets (C)

2-4 Supplementary Information - continued

Interest-bearing Debt

JPY bln

As at	Mar 31, 2015	Sep 30), 2015	Mar 31, 2016			
	Result	Result	Change	Initial Projection	Updated Projection	Change	
Consolidated	385.0	380.3	(4.7)	380.0	380.0	(5.0)	
Kajima Corp	305.9	288.2	(17.7)	270.0	270.0	(35.9)	
Subsidiaries	79.1	92.0	12.9	110.0	110.0	30.8	

D/E Ratio 0.89 0.87

Cash Flows

JPY bln

	1st	Half	Full-Year			
	FY2014	FY2015	FY2014	FY2	2015	
	Result	Result	Result	Initial Projection	Updated Projection	
Operating	8.6	5.5	59.2	20.0	20.0	
Investing	9.2	(17.3)	8.3	(40.0)	(40.0)	
Financing	(66.3)	(8.8)	(70.7)	(10.0)	(10.0)	
Cash and Cash Equivalents at the end of the Period	190.4	221.9	242.5	-	-	

Provision for Loss on Construction Contracts

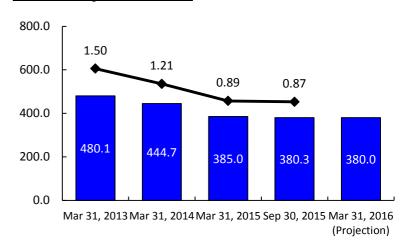
JPY bln

As at	Mar 31, 2015	Sep 30), 2015		
	Result	Result	Change		
Consolidated	(58.1)	(50.6)	7.5		
Kajima Corp	(57.9)	(50.5)	7.4		
Subsidiaries	(0.2)	(0.1)	0.1		



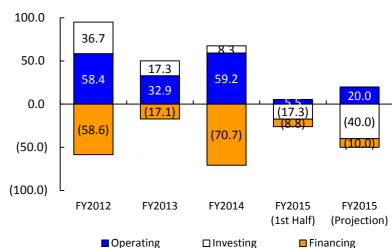
Interest-bearing Debt & D/E Ratio

JPY bln





Full-Year



2-4 Supplementary Information - continued

Real Estate for Sale

JPY bln

As at	Mar 31, 2015	Sep 30), 2015		
	Result	Result	Change		
Consolidated	45.4	52.6	7.2		
Kajima Corp	17.7	17.1	(0.5)		
Subsidiaries	27.6	35.4	7.7		

Operational Investment Securities

JPY bln

As at	Mar 31, 2015), 2015		
	Result	Result	Change	
Consolidated	10.1	10.1	-	
Kajima Corp	10.1	10.1	-	
Subsidiaries	-	-	-	

Costs on Development Projects in Progress JPY bln

As at	Mar 31, 2015	Sep 30, 2015				
	Result					
Consolidated	32.5	29.6	(2.9)			
Kajima Corp	19.7	20.7	1.0			
Subsidiaries	12.8	8.8	(3.9)			

Other Data JPY bln

	1st	Half	Full-Year						
	FY2014	FY2015	FY2014						
	Result	Result	Result	Initial Projection	Updated Projection	Change			
R&D	3.4	3.5	7.7	8.1	7.9	0.1			
- Kajima Corp	3.3	3.3	7.3	7.6	7.3	(0.0)			
Capital Expenditure ¹	12.4	21.1	25.4	31.0	33.0	7.5			
- Kajima Corp	1.1	2.9	3.3	5.8	6.9	3.6			
Depreciation / Amortization ¹	8.1	9.4	17.1	17.0	18.5	1.3			
- Kajima Corp	4.2	4.2	8.5	8.3	8.6	0.0			
Loans Guaranteed	7.5	7.4	6.8	-	-	-			
- Kajima Corp	18.3	19.0	27.2	-	-	-			

¹ The capital expenditure and the depreciation / amortization relate to tangible, intangible fixed assets as well as other investment assets.





Subsidiaries and Affiliates Updates

JPY bln

Japan

Јаран											
	1st	Half		Full-	Year						
	FY2014	FY2015	FY2014		FY2015						
	Result	Result	Result	Initial Projection	Updated Projection	Change					
Revenues	160.2	171.0	371.1	350.9	360.4	(10.6)					
Construction	84.2	90.3	206.1	191.2	194.3	(11.7)					
Real Estate and Other	75.9	80.6	164.9	159.7	166.1	1.1					
Gross Profit	13.8	17.0	36.3	29.6	35.8	(0.5)					
	8.7%	9.9%	9.8%	8.5%	9.9%	0.1%					
Construction	7.2	9.4	19.7	14.5	18.8	(0.8)					
	8.6%	10.5%	9.6%	7.6%	9.7%	0.1%					
Real Estate and Other	6.6	7.5	16.6	15.1	16.9	0.3					
	8.7%	9.4%	10.1%	9.5%	10.2%	0.1%					
SG&A	(8.1)	(8.8)	(17.2)	(17.1)	(18.0)	(0.7)					
Operating Income	5.7	8.1	19.0	12.5	17.8	(1.2)					
Non-operating Income	1.0	1.1	0.5	2.4	1.2	0.7					
Financing	(0.0)	0.0	(0.0)	(0.1)	(0.0)	(0.0)					
Share of Profit of Entities Accounted for Using Equity Method	0.7	0.9	0.1	2.3	1.0	0.9					
Ordinary Income	6.7	9.3	19.5	15.0	19.0	(0.4)					
Extraordinary Income	(0.0)	(0.0)	(0.5)	(0.0)	(0.0)	0.5					
Income before Income Taxes	6.7	9.2	19.0	14.9	19.0	0.0					
Income Taxes	(2.2)	(2.5)	(7.3)	(4.6)	(6.0)	1.2					
Profit	4.4	6.7	11.6	10.2	13.0	1.3					
Profit Attributable to Non-Controlling Interests	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)					
Profit Attributable to Owners of Parent	4.4	6.7	11.6	10.2	12.9	1.2					
Construction Contract Awards	120.7	105.4	206.8	186.8	187.1	(19.6)					

Overseas

1st	Half		Full-Year						
FY2014	FY2015	FY2014		FY2015	_				
Result	Result	Result	Initial Projection	Updated Projection	Change				
135.2	162.9	340.2	405.9	362.6	22.4				
125.4	149.7	303.0	375.7	335.0	31.9				
9.7	13.2	37.1	30.1	27.6	(9.4)				
9.8	11.7	28.8	24.9	23.7	(5.1)				
7.3%	7.2%	8.5%	6.2%	6.5%	(2.0%)				
6.0	7.5	15.7	15.9	15.1	(0.6)				
4.8%	5.0%	5.2%	4.3%	4.5%	(0.7%)				
3.8	4.2	13.0	9.0	8.5	(4.5)				
39.6%	32.2%	35.3%	29.8%	31.0%	(4.3%)				
(6.8)	(8.6)	(17.6)	(20.4)	(18.9)	(1.3)				
2.9	3.1	11.1	4.5	4.7	(6.4)				
2.2	3.4	7.7	3.8	5.0	(2.6)				
1.3	1.7	2.1	0.4	1.8	(0.2)				
0.8	1.1	1.5	1.9	1.8	0.3				
5.2	6.6	18.9	8.3	9.8	(9.1)				
0.0	0.1	0.1	0.3	3.1	3.0				
5.2	6.7	19.0	8.6	12.9	(6.0)				
(1.2)	(1.6)	(3.8)	(3.5)	(3.3)	0.4				
4.0	5.0	15.1	5.1	9.5	(5.5)				
(0.0)	(0.1)	(1.9)	(0.2)	(0.4)	1.5				
3.9	4.8	13.2	4.8	9.1	(4.0)				
93.9	224.1	281.2	337.3	421.8	140.6				

3-1 Japan



.IPY bln

		1st	Half		Full-	Year			JPY bln
		FY2014	FY2015	FY2014		FY2015		As at Sep 3	0, 2015
		Result	Result	Result	Initial Projection	Updated Projection	Change		
Taiko Trading Co., Ltd.	Const. Contract Awards	13.8	13.4	26.6	20.0	20.0	(6.6)	Total Assets	49.9
	Revenues	45.5	54.0	103.7	95.0	100.0	(3.7)		
Sale of Building Materials and Equipment / Interior Work	Operating Income	0.5	1.3	1.5	0.3	1.8	0.2	Capital	750mil
	Ordinary Income	0.6	1.3	1.5	0.3	1.8	0.2		
(Kajima's ownership: 98.1%)	Profit Attributable to Owners of Parent	0.5	1.1	1.2	0.2	1.5	0.2	Staff Numbers	293
Kajima Road Co., Ltd.	Const. Contract Awards	59.0	56.9	104.1	99.0	100.1	(4.0)	Total Assets	77.2
	Revenues	52.9	54.0	129.1	120.0	124.5	(4.6)		
Road Pavement Work / Sale of Asphalt	Operating Income	1.8	2.7	8.3	5.8	7.4	(0.9)	Capital	4,000mil
	Ordinary Income	1.9	2.8	8.5	5.8	7.5	(1.0)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	1.2	1.8	5.2	3.7	4.8	(0.3)	Staff Numbers	1,059
Kajima Tatemono Sogo Kanri Co., Ltd.	Const. Contract Awards	-	-	-	-	-	-	Total Assets	15.2
	Revenues	21.4	22.8	48.1	47.4	48.6	0.5		
Facility Management	Operating Income	1.0	1.2	3.1	2.8	2.9	(0.1)	Capital	100mil
	Ordinary Income	1.0	1.2	3.1	2.9	3.0	(0.1)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.5	0.9	1.8	1.7	1.8	0.0	Staff Numbers	1,487
Chemical Grouting Co., Ltd.	Const. Contract Awards	23.2	18.4	35.2	28.0	28.0	(7.2)	Total Assets	28.1
	Revenues	18.0	16.5	38.5	28.0	30.0	(8.5)		
Construction Foundation Work	Operating Income	1.3	1.7	3.4	1.4	3.3	(0.1)	Capital	300mil
	Ordinary Income	1.4	1.8	3.6	1.5	3.4	(0.2)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.9	1.2	1.8	1.0	2.2	0.4	Staff Numbers	292
Kajima Leasing Corporation	Const. Contract Awards	-	-	-	-	-	-	Total Assets	33.9
	Revenues	3.4	3.2	6.7	7.4	7.6	0.8		
Leasing / Financing	Operating Income	0.6	0.5	1.2	0.8	1.0	(0.2)	Capital	400mil
	Ordinary Income	0.6	0.5	1.2	0.9	1.0	(0.2)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.3	0.3	0.7	0.5	0.6	(0.0)	Staff Numbers	49

3-1 Japan - continued

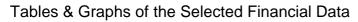


		1st	Half		Full-	·Year			JPY bin
		FY2014	FY2015	FY2014		FY2015		As at Sep 3	0, 2015
		Result	Result	Result	Initial Projection	Updated Projection	Change		
Ilya Corporation	Const. Contract Awards	3.2	4.2	7.7	8.0	8.2	0.4	Total Assets	3.8
	Revenues	3.0	3.4	7.5	8.0	7.7	0.1		
Interior Work	Operating Income	0.0	0.0	0.1	0.0	0.0	(0.0)	Capital	50mil
	Ordinary Income	0.0	0.0	0.1	0.0	0.0	(0.0)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.0	0.0	0.0	0.0	0.0	(0.0)	Staff Numbers	176
Kajima Mechatro Engineering Co., Ltd.	Const. Contract Awards	9.8	4.2	13.7	9.8	9.8	(3.9)	Total Assets	4.5
	Revenues	3.2	3.2	9.8	14.2	12.1	2.2		
Manufacturing of Construction Machinery	Operating Income	(0.0)	(0.0)	0.1	0.0	0.0	(0.1)	Capital	400mil
	Ordinary Income	(0.0)	(0.0)	0.0	0.0	0.0	(0.0)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	(0.0)	(0.0)	0.0	0.0	0.0	(0.0)	Staff Numbers	180
Clima-Teq Co., Ltd.	Const. Contract Awards	11.3	8.1	19.2	22.0	21.0	1.7	Total Assets	10.0
	Revenues	8.5	9.2	19.2	22.0	21.0	1.7		
MEP Work	Operating Income	0.0	0.1	0.3	0.2	0.3	(0.0)	Capital	300mil
	Ordinary Income	0.0	0.1	0.3	0.2	0.3	(0.0)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.0	0.0	0.1	0.1	0.1	0.0	Staff Numbers	380
3 Other Consolidated Subsidiaries	Const. Contract Awards	-	-	-	-	-	-	Total Assets	36.3
	Revenues	3.9	4.3	8.0	8.8	8.9	8.0		
	Operating Income	0.2	0.5	0.6	0.9	0.8	0.2	Capital	3,150mil
	Ordinary Income	0.2	0.5	0.6	0.7	0.7	0.1		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.1	0.2	0.3	0.4	0.4	0.1	Staff Numbers	264

3-2 Overseas



									JPY blr
		1st	Half		Full-	·Year			
		FY2014	FY2015	FY2014		FY2015		As at Sep	30, 2015
		Result	Result	Result	Initial Projection	Updated Projection	Change		
Kajima U.S.A. Inc. ("KUSA")	Const. Contract Awards	55.1	120.2	193.1	192.8	245.9	52.8	Total Assets	129.9
	Revenues	75.1	88.7	193.5	209.7	197.9	4.3		
Construction / Real Estate Development in North America	Operating Income	0.4	0.9	1.0	0.9	1.3	0.2	Capital	US\$5mi
	Ordinary Income	0.6	1.4	4.0	2.5	2.8	(1.2)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.4	0.8	2.4	1.5	1.5	(0.8)	Staff Numbers	992
Exchange rates:	US\$=	¥101.36	¥122.45	¥120.55	¥120.55	¥119.96		•	
Kajima Overseas Asia Pte. Ltd. ("KOA")	Const. Contract Awards	35.2	79.4	62.6	104.8	96.7	34.0	Total Assets	158.0
	Revenues	49.1	48.0	110.1	114.5	99.3	(10.7)		
Construction / Real Estate Development in Asia	Operating Income	2.8	1.7	6.8	4.1	3.5	(3.2)	Capital	S\$230mil
	Ordinary Income	4.2	3.9	9.9	5.2	6.0	(3.9)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	3.2	3.0	7.6	2.9	3.9	(3.7)	Staff Numbers	2,347
Exchange rates:	S\$=	¥81.17	¥90.94	¥91.15	¥91.15	¥84.09			
Kajima Europe Ltd. ("KEL")	Const. Contract Awards	3.4	10.3	14.2	10.0	12.6	(1.6)	Total Assets	37.3
Kajima Europe B.V. ("KEBV")	Revenues	4.4	9.6	22.5	18.9	19.5	(3.0)	Capital	£81mil(KEL
Kajima Europe UK Holding Ltd. ("KEUKH")	Operating Income	(0.5)	(0.2)	2.4	(0.8)	(0.6)	(3.1)		€286mil(KEBV
Construction / Real Estate Development in Europe	Ordinary Income	(0.0)	0.4	3.8	0.2	0.3	(3.5)	£2	13mil(KEUKH
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.0	0.4	2.3	0.1	3.3	0.9	Staff Numbers	240
Exchange rates:	£ =	¥172.63	¥192.72	¥187.03	¥187.03	¥181.86			
Chung-Lu Construction Co., Ltd.	Const. Contract Awards	0.0	6.5	11.2	18.9	18.1	6.8	Total Assets	12.2
	Revenues	6.4	8.0	13.9	20.5	14.9	1.0		
Construction / Real Estate Development in Taiwan	Operating Income	0.3	0.7	0.8	0.6	0.8	(0.0)	Capital	NT\$800mil
	Ordinary Income	0.4	0.7	1.0	0.6	0.8	(0.1)		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	0.3	0.5	0.8	0.5	0.6	(0.1)	Staff Numbers	189
Exchange rates:	NT\$=	¥3.3896	¥3.9559	¥3.7986	¥3.7986	¥3.6211		•	
Kajima Australia Pty Ltd. ("KA")	Const. Contract Awards	-	7.6	-	10.5	48.5	-	Total Assets	12.7
	Revenues	-	8.4	-	42.1	30.8	-		
Construction / Real Estate Development in Australia	Operating Income	-	(0.0)	-	(0.3)	(0.2)	-	Capital	A\$60mi
	Ordinary Income	-	(0.0)	-	(0.3)	(0.2)	-		
(Kajima's ownership: 100%)	Profit Attributable to Owners of Parent	-	(0.0)	-	(0.3)	(0.2)	-	Staff Numbers	234
Exchange rates:	A\$=	-	¥93.93	-	¥98.07	¥84.06		-	

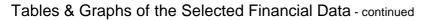




Non-Consolidated Basis

JPY bln

Non-Consolidated Basis											JPY bin
	FY2010	FY2011	FY2011	FY2012	FY2012	FY2013	FY2013	FY2014	FY2014	FY2015	FY2015
	Full-Year	1st Half	Full-Year								
	Result	Result	Projection								
Contract Awards	1,023.9	507.0	1,101.1	390.6	1,053.6	708.9	1,264.6	493.5	1,193.8	596.9	1,140.0
Construction Contract Awards	957.9	479.0	1,053.0	365.9	996.0	678.6	1,211.0	457.1	1,082.4	567.1	1,100.0
Revenues	970.4	495.2	1,100.4	514.5	1,069.9	482.8	1,046.0	523.3	1,141.0	530.2	1,140.0
Operating Income	7.9	10.4	17.6	12.2	1.3	1.2	5.1	(5.6)	(18.0)	20.8	35.0
Ordinary Income	5.7	16.2	23.8	13.4	12.2	3.8	9.5	3.8	1.6	21.3	35.0
Profit	4.5	4.5	(7.1)	4.7	8.7	4.0	5.0	7.4	8.0	11.8	20.0
Basic Net Income per Share	¥4.36	¥4.36	(¥6.82)	¥4.61	¥8.39	¥3.90	¥4.83	¥7.20	¥7.73	¥11.36	¥19.23
Total Assets	1,327.4	1,294.1	1,356.2	1,266.2	1,345.4	1,351.9	1,422.9	1,341.8	1,413.8	1,354.5	<u> </u>
Shareholders' Equity	208.2	203.6	205.0	205.5	241.6	263.0	254.0	274.0	297.8	289.1	
Total Equity	208.2	203.6	205.0	205.5	241.6	263.0	254.0	274.0	297.8	289.1	-
Shareholders' Equity / Assets Ratio	15.7%	15.7%	15.1%	16.2%	18.0%	19.5%	17.9%	20.4%	21.1%	21.3%	-
Equity per Share	¥200.04	¥195.68	¥197.04	¥197.58	¥232.30	¥252.89	¥244.29	¥263.50	¥286.45	¥278.07	-
Interest-bearing Debt	439.0	420.2	417.9	402.9	384.9	371.1	374.6	314.8	305.9	288.2	270.0
Gross Profit Margin - All Segments	6.8%	7.7%	6.8%	7.7%	5.4%	5.6%	5.5%	3.5%	2.7%	8.4%	7.4%
Construction	7.0%	7.5%	7.1%	7.8%	5.5%	5.5%	5.4%	3.2%	0.8%	8.4%	7.4%
- Civil Engineering	0.7%	8.4%	8.1%	7.6%	3.5%	16.1%	17.2%	12.3%	(0.1%)	12.6%	10.3%
- Building Construction	9.7%	7.2%	6.7%	7.9%	6.2%	1.1%	0.3%	(0.4%)	1.1%	6.7%	6.3%
Real Estate and Other	2.7%	10.9%	2.1%	5.4%	3.3%	5.6%	6.8%	12.3%	27.7%	9.0%	6.7%
Staff Numbers	8,164	8,116	7,925	7,928	7,737	7,789	7,657	7,691	7,546	7,654	
	3,131	5,110	.,020	1,020	.,. 51	7,700	.,007	7,001	.,010	7,001	





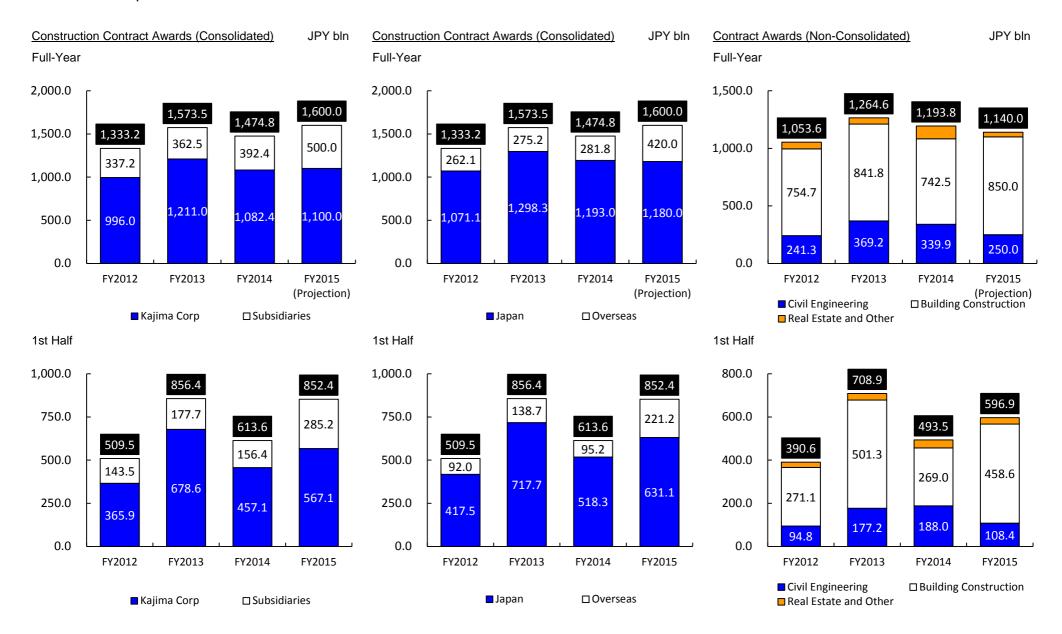
Consolidated Basis

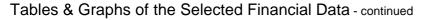
JPY bln

										JPY bin
FY2010	FY2011	FY2011	FY2012	FY2012	FY2013	FY2013	FY2014	FY2014	FY2015	FY2015
Full-Year	1st Half	Full-Year	1st Half	Full-Year	1st Half	Full-Year	1st Half	Full-Year	1st Half	Full-Year
Result	Result	Result	Result	Result	Result	Result	Result	Result	Result	Projection
4 400 4	000.7	4.000.0	500 F	4 222 2	050.4	4 570 5	C42.C	4 474 0	050.4	4.000.0
· ·		·				, , , , , , , , , , , , , , , , , , ,		· ·		1,600.0
				· ·		· ·				1,700.0
										57.0
17.5	19.1	41.3	21.4	24.6	11.3	27.0	7.1	21.3	36.7	62.0
25.8	6.0	3.8	9.0	23.4	8.6	20.7	7.1	15.1	22.9	40.0
¥24.87	¥5.82	¥3.69	¥8.73	¥22.55	¥8.28	¥19.98	¥6.89	¥14.58	¥22.08	¥38.52
10.0%	-	1.5%	-	8.1%	-	6.0%	-	3.8%	-	-
1.3%	2.2%	2.0%	2.5%	1.2%	1.1%	1.5%	0.4%	0.7%	4.1%	3.4%
1.644.9	1.598.4	1.686.2	1.586.0	1.686.0	1.722.3	1.789.4	1.698.0	1.839.2	1.794.2	
252.8	251.2	256.7	263.5	320.4	357.9	368.2	383.8	434.9	438.3	
253.2	251.3	256.7	262.2	318.1	355.3	364.1	379.3	436.9	440.5	-
15.4%	15.7%	15.2%	16.6%	19.0%	20.8%	20.6%	22.6%	23.6%	24.4%	-
¥243.35	¥241.89	¥247.12	¥253.74	¥308.49	¥344.56	¥354.62	¥369.67	¥418.86	¥422.20	-
558.9	537.6	525.7	521.4	480.1	486.1	444.7	380.3	385.0	380.3	380.0
2.21	2.14	2.05	1.98	1.50	1.36	1.21	0.99	0.89	0.87	
¥6.0	¥3.0	¥5.0	¥2.5	¥5.0	¥2.5	¥5.0	¥2.5	¥5.0	¥3.0	¥6.0
64.0	22.0	81.7	(13.6)	58.4	(34.4)	32.9	8.6	59.2	5.5	20.0
2.9	(22.3)	(38.7)	(5.3)	36.7	(0.7)	17.3	9.2	8.3	(17.3)	(40.0)
(50.5)	(24.5)	(37.7)	(7.9)	(58.6)	(6.3)	(17.1)	(66.3)	(70.7)	(8.8)	(10.0)
15,083	15,303	15,149	15,387	15,468	15,624	15,391	15,511	15,383	15,836	
	Full-Year Result 1,188.4 1,325.6 17.2 17.5 25.8 ¥24.87 10.0% 1.3% 1,644.9 252.8 253.2 15.4% ¥243.35 558.9 2.21 ¥6.0 64.0 2.9 (50.5)	Full-Year Result 1,188.4 600.7 1,325.6 658.6 17.2 14.5 17.5 19.1 25.8 6.0 ¥24.87 ¥5.82 10.0% - 1.3% 2.2% 1,644.9 1,598.4 252.8 251.2 253.2 251.3 15.4% 15.7% ¥243.35 ¥241.89 558.9 537.6 2.21 2.14 ¥6.0 ¥3.0 64.0 22.0 2.9 (22.3) (50.5) (24.5)	Full-Year Result 1st Half Result Full-Year Result 1,188.4 600.7 1,296.0 1,325.6 658.6 1,457.7 17.2 14.5 29.4 17.5 19.1 41.3 25.8 6.0 3.8 ¥24.87 ¥5.82 ¥3.69 10.0% - 1.5% 1.3% 2.2% 2.0% 1,644.9 1,598.4 1,686.2 252.8 251.2 256.7 253.2 251.3 256.7 15.4% 15.7% 15.2% ¥243.35 ¥241.89 ¥247.12 558.9 537.6 525.7 2.21 2.14 2.05 ¥6.0 ¥3.0 ¥5.0 64.0 22.0 81.7 2.9 (22.3) (38.7) (50.5) (24.5) (37.7)	Full-Year Result 1st Half Result Full-Year Result 1st Half Result 1,188.4 600.7 1,296.0 509.5 1,325.6 658.6 1,457.7 684.7 17.2 14.5 29.4 17.3 17.5 19.1 41.3 21.4 25.8 6.0 3.8 9.0 ¥24.87 ¥5.82 ¥3.69 ¥8.73 10.0% - 1.5% - 1.3% 2.2% 2.0% 2.5% 1,644.9 1,598.4 1,686.2 1,586.0 252.8 251.2 256.7 263.5 253.2 251.3 256.7 262.2 15.4% 15.7% 15.2% 16.6% ¥243.35 ¥241.89 ¥247.12 ¥253.74 558.9 537.6 525.7 521.4 2.21 2.14 2.05 1.98 ¥6.0 ¥3.0 ¥5.0 ¥2.5 64.0 22.0 81.7 (13.6)	Full-Year Result 1st Half Result Full-Year Result 1st Half Result Full-Year Result 1,188.4 600.7 1,296.0 509.5 1,333.2 1,325.6 658.6 1,457.7 684.7 1,485.0 17.2 14.5 29.4 17.3 18.4 17.5 19.1 41.3 21.4 24.6 25.8 6.0 3.8 9.0 23.4 ¥24.87 ¥5.82 ¥3.69 ¥8.73 ¥22.55 10.0% - 1.5% - 8.1% 1.3% 2.2% 2.0% 2.5% 1.2% 1,644.9 1,598.4 1,686.2 1,586.0 1,686.0 252.8 251.2 256.7 263.5 320.4 253.2 251.3 256.7 262.2 318.1 15.4% 15.7% 15.2% 16.6% 19.0% ¥243.35 ¥241.89 ¥247.12 ¥253.74 ¥308.49 558.9 537.6 525.7 521.4 4	Full-Year Result 1st Half Result Full-Year Result 1st Half Result Full-Year Result 1st Half Result 1,188.4 600.7 1,296.0 509.5 1,333.2 856.4 1,325.6 658.6 1,457.7 684.7 1,485.0 689.6 17.2 14.5 29.4 17.3 18.4 7.8 17.5 19.1 41.3 21.4 24.6 11.3 25.8 6.0 3.8 9.0 23.4 8.6 ¥24.87 ¥5.82 ¥3.69 ¥8.73 ¥22.55 ¥8.28 10.0% - 1.5% - 8.1% - 1.3% 2.2% 2.0% 2.5% 1.2% 1.1% 1,644.9 1,598.4 1,686.2 1,586.0 1,686.0 1,722.3 252.8 251.2 256.7 263.5 320.4 357.9 253.2 251.3 256.7 262.2 318.1 355.3 15.4% 15.7% 15.2% 16.6% 1	Full-Year Result 1st Half Result Full-Year Result 1st Half Result Full-Year Result 1st Half Result Full-Year Result Tull-Year Result Re	Full-Year Result 1st Half Result Result	Full-Year Result 1st Half Result Full-Year Result Full-Year Result Result Full-Year Result <	Full-Year Result 1st Half Result Result Result Result Result Result Res

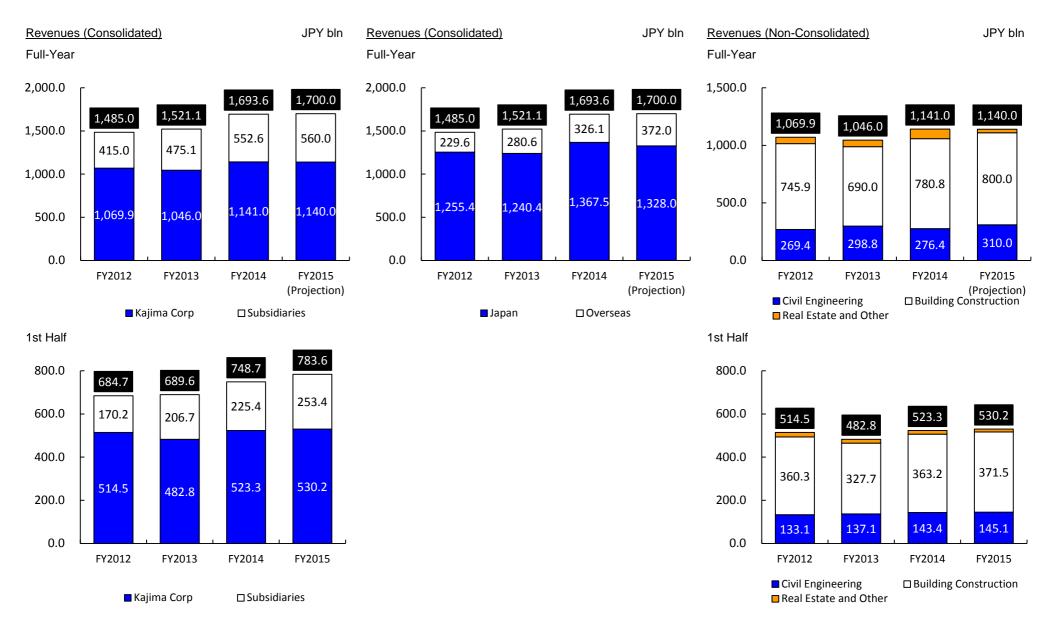


Tables & Graphs of the Selected Financial Data - continued



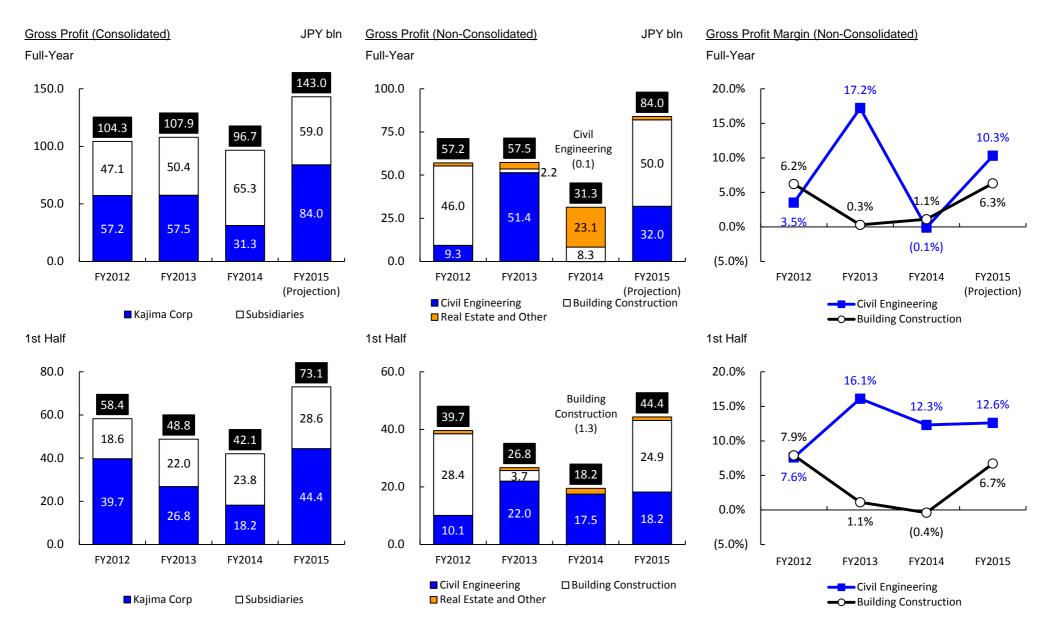






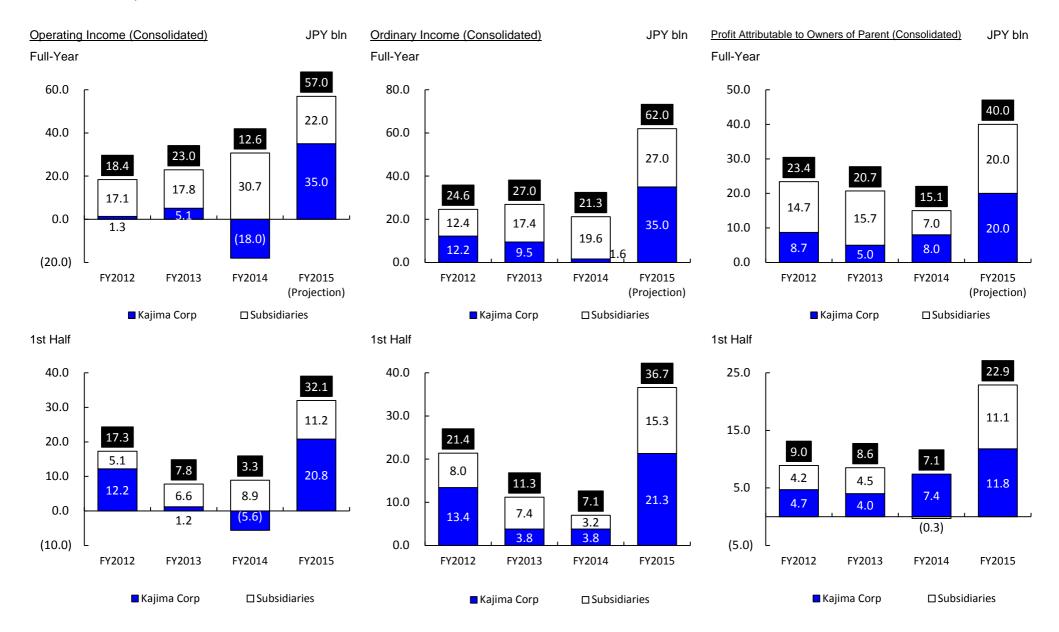


Tables & Graphs of the Selected Financial Data - continued





Tables & Graphs of the Selected Financial Data - continued



Quarterly Data

Non-Consolidated Basis

	FY2015			
	1st Quarter		2nd Quarter	
	Re	sult	Re	sult
Revenues		250.9		279.2
Construction		245.5		271.0
(Civil Engineering)		73.0		72.0
(Building Construction)		172.5		199.0
Real Estate and Other		5.3		8.2
Gross Profit	19.5	7.8%	24.8	8.9%
Construction	19.3	7.9%	23.8	8.8%
(Civil Engineering)	10.1	13.9%	8.1	11.3%
(Building Construction)	9.2	5.4%	15.7	7.9%
Real Estate and Other	0.2	3.9%	1.0	12.4%
SG&A		(11.3)		(12.2)
Operating Income		8.2		12.6
Contract Awards		341.0		255.8
Construction		324.0		243.0
(Civil Engineering)		70.7		37.7
(Building Construction)		253.3		205.3
Real Estate and Other		16.9		12.7

Consolidated Basis

Revenues		360.9		422.6
Gross Profit	31.0	8.6%	42.0	10.0%
SG&A		(19.4)		(21.6)
Operating Income		11.6		20.4
Construction Contract Awards		497.3		355.0



FY2014					
1st Half	2nd Half	Full-Year			
Result	Result	Result			
523.3	617.6	1,141.0			
506.6	550.5	1,057.2			
143.4	132.9	276.4			
363.2	417.5	780.8			
16.6	67.0	83.7			
18.2 3.5%	13.0 2.1%	31.3 2.7%			
16.2 3.2%	(8.0) (1.5%)	8.1 0.8%			
17.5 12.3%	(17.7) (13.3%)	(0.1) (0.1%)			
(1.3) (0.4%)	9.6 2.3%	8.3 1.1%			
2.0 12.3%	21.1 31.5%	23.1 27.7%			
(23.9)	(25.5)	(49.4)			
(5.6)	(12.4)	(18.0)			
493.5	700.2	1,193.8			
457.1	625.3	1,082.4			
188.0	151.8	339.9			
269.0	473.4	742.5			
36.4	74.9	111.3			

91 1 5111					
FY2015					
1st Half		2nd Half		Full-Year	
Re	sult	Proje	ection	Projection	
	530.2		609.7	1,140.0	
	516.6		593.3	1	,110.0
	145.1		164.8		310.0
	371.5		428.4		800.0
	13.5		16.4		30.0
44.4	8.4%	39.5	6.5%	84.0	7.4%
43.2	8.4%	38.7	6.5%	82.0	7.4%
18.2	12.6%	13.7	8.3%	32.0	10.3%
24.9	6.7%	25.0	5.8%	50.0	6.3%
1.2	9.0%	0.7	4.7%	2.0	6.7%
	(23.5)		(25.4)		(49.0)
	20.8		14.1		35.0
	596.9		543.0	1	,140.0
	567.1		532.8	1	,100.0
	108.4		141.5		250.0
458.6		391.3		850.0	
	29.7		10.2		40.0
-					

		748.7		944.8	1	,693.6
Ī	42.1	5.6%	54.5	5.8%	96.7	5.7%
		(38.8)		(45.2)		(84.0)
		3.3		9.3		12.6
		613.6		861.2	1	,474.8

	783.6		916.3	1	,700.0
73.1	9.3%	69.8	7.6%	143.0	8.4%
	(41.0)		(44.9)		(86.0)
	32.1		24.8		57.0
	852.4		747.5	1	,600.0