

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount

Left: Awards in JPY 100 million
Right: Change from the equivalent period in the previous financial year (%)

| | | Total Amount | | Construction Total | | | | | | | | | | | | Real Estate and Other | | | | | |
|--------|----------------|--------------|-------|--------------------|-------|---------------|-------|-------------|-------|------------------|-------|---------------|-------|-------------------|-------|-----------------------|-------|----------|---------|-------|-------|
| | | | | Domestic-Public | | Central Govt. | | Local Govt. | | Domestic-Private | | Manufacturing | | Non-Manufacturing | | | | Overseas | | | |
| FY2003 | | 11,781 | 3.4 | 10,925 | 6.4 | 2,786 | 8.1 | 1,487 | 23.4 | 1,299 | -5.4 | 8,011 | 9.3 | 1,647 | 11.8 | 6,364 | 8.6 | 127 | -64.3 | 855 | -24.0 |
| FY2004 | | 14,844 | 26.0 | 13,393 | 22.6 | 2,795 | 0.3 | 1,770 | 19.0 | 1,024 | -21.1 | 10,281 | 28.3 | 3,267 | 98.3 | 7,014 | 10.2 | 316 | 147.3 | 1,451 | 69.6 |
| FY2005 | | 13,740 | -7.4 | 12,123 | -9.5 | 1,721 | -38.4 | 739 | -58.3 | 982 | -4.1 | 9,511 | -7.5 | 2,741 | -16.1 | 6,769 | -3.5 | 890 | 181.6 | 1,616 | 11.3 |
| FY2006 | | 13,878 | 1.0 | 12,882 | 6.3 | 1,622 | -5.8 | 1,267 | 71.5 | 355 | -63.9 | 9,631 | 1.3 | 2,758 | 0.6 | 6,873 | 1.5 | 1,628 | 82.8 | 996 | -38.3 |
| FY2003 | Q1 (Apr - Jun) | 2,075 | 15.2 | 1,749 | 12.4 | 389 | 17.2 | 125 | 54.2 | 263 | 5.2 | 1,301 | 35.1 | 208 | 12.5 | 1,092 | 40.5 | 58 | -77.6 | 326 | 33.0 |
| | Q2 (Jul - Sep) | 3,902 | 9.0 | 3,712 | 9.4 | 717 | -7.1 | 290 | -27.3 | 427 | 14.5 | 2,960 | 14.1 | 621 | 45.8 | 2,339 | 7.9 | 34 | 36.2 | 189 | 1.9 |
| | Q3 (Oct - Dec) | 2,075 | 4.2 | 1,831 | 7.9 | 449 | -15.9 | 204 | 16.1 | 245 | -31.5 | 1,396 | 23.8 | 258 | -36.1 | 1,138 | 57.2 | -14 | - | 243 | -17.1 |
| | Q4 (Jan - Mar) | 3,728 | -7.3 | 3,631 | 0.2 | 1,229 | 30.9 | 867 | 58.3 | 362 | -7.3 | 2,352 | -11.1 | 559 | 22.2 | 1,793 | -18.1 | 49 | 32.3 | 96 | -75.9 |
| FY2004 | Q1 (Apr - Jun) | 2,927 | 41.0 | 1,977 | 13.1 | 310 | -20.4 | 125 | -0.5 | 185 | -29.8 | 1,656 | 27.3 | 500 | 140.2 | 1,155 | 5.7 | 11 | -80.7 | 949 | 191.2 |
| | Q2 (Jul - Sep) | 3,596 | -7.8 | 3,506 | -5.6 | 529 | -26.2 | 177 | -38.9 | 352 | -17.6 | 2,811 | -5.0 | 694 | 11.8 | 2,117 | -9.5 | 165 | 381.4 | 89 | -52.7 |
| | Q3 (Oct - Dec) | 2,723 | 31.2 | 2,556 | 39.5 | 566 | 25.9 | 362 | 77.6 | 203 | -17.1 | 1,980 | 41.8 | 691 | 167.5 | 1,288 | 13.2 | 9 | - | 167 | -31.3 |
| | Q4 (Jan - Mar) | 5,597 | 50.1 | 5,352 | 47.4 | 1,389 | 13.0 | 1,105 | 27.5 | 284 | -21.7 | 3,832 | 62.9 | 1,380 | 146.8 | 2,452 | 36.8 | 130 | 162.3 | 244 | 153.6 |
| FY2005 | Q1 (Apr - Jun) | 1,945 | -33.5 | 1,686 | -14.7 | 315 | 1.7 | 164 | 31.5 | 151 | -18.4 | 1,351 | -18.4 | 364 | -27.1 | 986 | -14.7 | 19 | 75.5 | 259 | -72.7 |
| | Q2 (Jul - Sep) | 3,953 | 9.9 | 3,660 | 4.4 | 496 | -6.3 | 198 | 12.0 | 297 | -15.5 | 2,586 | -8.0 | 657 | -5.3 | 1,928 | -8.9 | 578 | 250.5 | 292 | 225.4 |
| | Q3 (Oct - Dec) | 2,914 | 7.0 | 2,122 | -17.0 | 322 | -43.1 | 90 | -75.0 | 231 | 13.8 | 1,608 | -18.8 | 587 | -15.1 | 1,021 | -20.8 | 192 | 1,849.6 | 792 | 374.1 |
| | Q4 (Jan - Mar) | 4,926 | -12.0 | 4,653 | -13.1 | 587 | -57.7 | 285 | -74.2 | 302 | 6.5 | 3,965 | 3.5 | 1,131 | -18.0 | 2,833 | 15.5 | 100 | -23.0 | 272 | 11.4 |
| FY2006 | Q1 (Apr - Jun) | 2,038 | 4.8 | 1,736 | 3.0 | 336 | 6.6 | 313 | 90.7 | 22 | -84.9 | 1,364 | 1.0 | 770 | 111.1 | 594 | -39.8 | 36 | 83.2 | 301 | 16.5 |
| | Q2 (Jul - Sep) | 4,519 | 14.3 | 4,382 | 19.7 | 254 | -48.8 | 163 | -17.6 | 90 | -69.6 | 2,714 | 5.0 | 635 | -3.4 | 2,078 | 7.8 | 1,414 | 144.4 | 136 | -53.2 |
| | Q3 (Oct - Dec) | 2,411 | -17.3 | 2,198 | 3.6 | 204 | -36.6 | 98 | 8.5 | 105 | -54.3 | 1,911 | 18.9 | 595 | 1.4 | 1,316 | 28.9 | 82 | -57.2 | 213 | -73.0 |
| | Q4 (Jan - Mar) | 4,908 | -0.4 | 4,564 | -1.9 | 827 | 40.8 | 691 | 142.4 | 135 | -55.1 | 3,641 | -8.2 | 757 | -33.1 | 2,883 | 1.8 | 95 | -4.6 | 344 | 26.3 |

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering

Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

| | | Civil Engineering | | | | | | | | | | | | | | | |
|--------|-------------------|-------------------|-------|---------------|-------|-------------|-------|------------------|-------|---------------|-------|-------------------|-------|----------|---------|-------|---------|
| | | Domestic-Public | | Central Govt. | | Local Govt. | | Domestic-Private | | Manufacturing | | Non-Manufacturing | | Overseas | | | |
| FY2003 | | 2,886 | -3.4 | 2,011 | 11.0 | 1,189 | 32.6 | 821 | -10.3 | 769 | -8.2 | 288 | 69.7 | 480 | -28.1 | 106 | -68.5 |
| FY2004 | | 3,436 | 19.0 | 2,125 | 5.7 | 1,491 | 25.4 | 633 | -22.9 | 1,000 | 30.1 | 295 | 2.4 | 705 | 46.7 | 310 | 191.8 |
| FY2005 | | 3,013 | -12.3 | 1,157 | -45.6 | 582 | -61.0 | 575 | -9.2 | 975 | -2.5 | 299 | 1.3 | 676 | -4.1 | 880 | 183.5 |
| FY2006 | | 3,762 | 24.9 | 1,157 | -0.0 | 934 | 60.5 | 222 | -61.2 | 988 | 1.3 | 380 | 27.1 | 608 | -10.1 | 1,617 | 83.6 |
| FY2003 | Q1 (Apr - Jun) | 552 | 3.3 | 249 | 40.9 | 63 | 40.1 | 185 | 41.2 | 251 | 159.0 | 28 | 164.0 | 223 | 158.4 | 51 | -80.1 |
| | Q2 (Jul - Sep) | 753 | -13.5 | 442 | -15.2 | 225 | -23.1 | 217 | -5.2 | 279 | -14.3 | 171 | 196.3 | 108 | -59.7 | 31 | 36.4 |
| | Q3 (Oct - Dec) | 475 | -17.1 | 310 | -33.3 | 176 | 18.0 | 133 | -57.7 | 182 | 108.6 | 25 | -68.1 | 157 | 1,840.8 | -18 | - |
| | Q4 (Jan - Mar) | 1,105 | 9.5 | 1,009 | 55.6 | 724 | 77.0 | 285 | 19.1 | 55 | -83.1 | 63 | 189.3 | -8 | - | 41 | 22.6 |
| FY2004 | Q1 (Apr - Jun) | 377 | -31.6 | 190 | -23.5 | 51 | -19.5 | 139 | -24.9 | 177 | -29.2 | 31 | 12.8 | 146 | -34.4 | 9 | -82.4 |
| | Q2 (Jul - Sep) | 739 | -1.9 | 353 | -20.2 | 169 | -24.8 | 183 | -15.5 | 222 | -20.5 | 56 | -67.0 | 165 | 53.2 | 164 | 424.1 |
| | Q3 (Oct - Dec) | 517 | 8.9 | 361 | 16.6 | 272 | 53.8 | 89 | -32.8 | 147 | -19.4 | 52 | 108.4 | 94 | -40.0 | 8 | - |
| | Q4 (Jan - Mar) | 1,801 | 63.0 | 1,219 | 20.9 | 998 | 37.9 | 221 | -22.4 | 452 | 718.8 | 154 | 143.0 | 298 | - | 129 | 213.0 |
| FY2005 | Q1 (Apr - Jun) | 459 | 21.7 | 201 | 5.7 | 140 | 174.8 | 60 | -56.3 | 246 | 38.3 | 61 | 94.5 | 184 | 26.1 | 12 | 34.9 |
| | Q2 (Jul - Sep) | 1,172 | 58.5 | 374 | 6.1 | 157 | -7.3 | 217 | 18.4 | 219 | -1.4 | 54 | -3.5 | 164 | -0.7 | 578 | 252.3 |
| | Q3 (Oct - Dec) | 560 | 8.5 | 221 | -38.6 | 37 | -86.3 | 184 | 106.3 | 147 | 0.1 | 53 | 1.3 | 93 | -0.6 | 191 | 2,208.7 |
| | Q4 (Jan - Mar) | 820 | -54.5 | 359 | -70.5 | 247 | -75.2 | 112 | -49.3 | 362 | -19.9 | 129 | -16.0 | 233 | -21.9 | 98 | -23.7 |
| FY2006 | Q1 (Apr - Jun) | 410 | -10.7 | 198 | -1.5 | 182 | 30.4 | 15 | -74.8 | 177 | -27.7 | 104 | 69.5 | 73 | -60.0 | 34 | 177.7 |
| | Q2 (Jul - Sep) | 1,902 | 62.3 | 215 | -42.4 | 130 | -17.1 | 85 | -60.7 | 281 | 28.2 | 107 | 96.3 | 173 | 5.6 | 1,406 | 143.1 |
| | Q3 (Oct - Dec) | 380 | -32.1 | 137 | -37.8 | 76 | 104.6 | 61 | -66.5 | 160 | 9.0 | 41 | -22.7 | 119 | 27.1 | 82 | -57.2 |
| | Q4 (Jan - Mar) | 1,068 | 30.2 | 605 | 68.4 | 544 | 120.3 | 60 | -46.1 | 368 | 1.7 | 127 | -1.7 | 241 | 3.5 | 94 | -3.7 |

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction

Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

| | | Building Construction | | | | | | | | | | | | | | | |
|--------|-------------------|-----------------------|-------|---------------|-------|-------------|-------|------------------|-------|---------------|-------|-------------------|-------|----------|-------|----|---------|
| | | Domestic-Public | | Central Govt. | | Local Govt. | | Domestic-Private | | Manufacturing | | Non-Manufacturing | | Overseas | | | |
| FY2003 | | 8,039 | 10.4 | 775 | 1.2 | 297 | -3.3 | 477 | 4.2 | 7,242 | 11.5 | 1,358 | 4.3 | 5,883 | 13.3 | 21 | 3.7 |
| FY2004 | | 9,956 | 23.9 | 670 | -13.5 | 279 | -6.2 | 391 | -18.1 | 9,280 | 28.1 | 2,971 | 118.7 | 6,309 | 7.2 | 5 | -74.3 |
| FY2005 | | 9,110 | -8.5 | 564 | -15.7 | 157 | -43.7 | 407 | 4.3 | 8,535 | -8.0 | 2,442 | -17.8 | 6,093 | -3.4 | 9 | 75.6 |
| FY2006 | | 9,119 | 0.1 | 465 | -17.6 | 333 | 112.1 | 132 | -67.6 | 8,643 | 1.3 | 2,378 | -2.6 | 6,265 | 2.8 | 10 | 13.3 |
| FY2003 | Q1 (Apr - Jun) | 1,197 | 17.2 | 140 | -9.6 | 62 | 72.0 | 78 | -34.4 | 1,050 | 21.2 | 180 | 3.3 | 869 | 25.8 | 6 | - |
| | Q2 (Jul - Sep) | 2,959 | 17.4 | 274 | 9.7 | 65 | -39.1 | 209 | 46.1 | 2,681 | 18.2 | 449 | 22.1 | 2,231 | 17.4 | 2 | 34.3 |
| | Q3 (Oct - Dec) | 1,356 | 20.6 | 139 | 100.9 | 27 | 4.7 | 112 | 158.9 | 1,213 | 16.7 | 233 | -28.2 | 980 | 37.0 | 3 | -75.8 |
| | Q4 (Jan - Mar) | 2,525 | -3.3 | 220 | -24.1 | 143 | 3.2 | 77 | -49.0 | 2,297 | -0.9 | 495 | 13.8 | 1,801 | -4.3 | 8 | 116.5 |
| FY2004 | Q1 (Apr - Jun) | 1,600 | 33.7 | 119 | -14.7 | 73 | 18.9 | 45 | -41.4 | 1,478 | 40.8 | 469 | 160.0 | 1,009 | 16.0 | 2 | -67.4 |
| | Q2 (Jul - Sep) | 2,766 | -6.5 | 176 | -35.8 | 7 | -87.8 | 168 | -19.7 | 2,589 | -3.4 | 637 | 41.9 | 1,951 | -12.6 | 0 | -70.2 |
| | Q3 (Oct - Dec) | 2,039 | 50.3 | 204 | 46.7 | 90 | 232.2 | 113 | 1.6 | 1,833 | 51.0 | 638 | 173.9 | 1,194 | 21.8 | 1 | -56.1 |
| | Q4 (Jan - Mar) | 3,550 | 40.6 | 169 | -23.1 | 106 | -25.4 | 62 | -18.9 | 3,379 | 47.1 | 1,225 | 147.3 | 2,153 | 19.6 | 0 | -88.9 |
| FY2005 | Q1 (Apr - Jun) | 1,226 | -23.3 | 114 | -4.6 | 24 | -67.5 | 90 | 96.7 | 1,105 | -25.2 | 303 | -35.3 | 801 | -20.6 | 7 | 248.1 |
| | Q2 (Jul - Sep) | 2,488 | -10.1 | 121 | -31.0 | 41 | 422.8 | 80 | -52.4 | 2,366 | -8.6 | 602 | -5.5 | 1,763 | -9.6 | 0 | -83.3 |
| | Q3 (Oct - Dec) | 1,561 | -23.4 | 100 | -50.9 | 53 | -40.9 | 46 | -58.9 | 1,460 | -20.3 | 533 | -16.5 | 927 | -22.4 | 0 | -72.6 |
| | Q4 (Jan - Mar) | 3,833 | 8.0 | 228 | 34.7 | 38 | -64.4 | 190 | 203.1 | 3,602 | 6.6 | 1,002 | -18.2 | 2,600 | 20.7 | 1 | 75.7 |
| FY2006 | Q1 (Apr - Jun) | 1,326 | 8.1 | 137 | 20.7 | 130 | 442.6 | 7 | -91.7 | 1,186 | 7.3 | 666 | 119.5 | 520 | -35.1 | 2 | -72.7 |
| | Q2 (Jul - Sep) | 2,479 | -0.4 | 38 | -68.3 | 33 | -19.4 | 5 | -93.6 | 2,433 | 2.8 | 527 | -12.4 | 1,905 | 8.0 | 8 | 5,400.3 |
| | Q3 (Oct - Dec) | 1,817 | 16.4 | 66 | -34.0 | 22 | -58.1 | 43 | -6.2 | 1,751 | 19.9 | 553 | 3.8 | 1,197 | 29.1 | 0 | -54.3 |
| | Q4 (Jan - Mar) | 3,495 | -8.8 | 222 | -2.6 | 146 | 286.6 | 75 | -60.3 | 3,272 | -9.2 | 630 | -37.1 | 2,642 | 1.6 | 0 | -60.7 |