

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis)

### Total Amount

Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total												Real Estate and Other					
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing				Overseas			
FY2004		14,844	26.0	13,393	22.6	2,795	0.3	1,770	19.0	1,024	-21.1	10,281	28.3	3,267	98.3	7,014	10.2	316	147.3	1,451	69.6
FY2005		13,740	-7.4	12,123	-9.5	1,721	-38.4	739	-58.3	982	-4.1	9,511	-7.5	2,741	-16.1	6,769	-3.5	890	181.6	1,616	11.3
FY2006		13,878	1.0	12,882	6.3	1,622	-5.8	1,267	71.5	355	-63.9	9,631	1.3	2,758	0.6	6,873	1.5	1,628	82.8	996	-38.3
FY2007		10,055	12.1	9,610	15.5	557	-29.8	376	-34.7	181	-17.1	8,548	42.7	2,493	24.6	6,054	51.8	504	-67.1	445	-31.7
FY2004	Q1 (Apr - Jun)	2,927	41.0	1,977	13.1	310	-20.4	125	-0.5	185	-29.8	1,656	27.3	500	140.2	1,155	5.7	11	-80.7	949	191.2
	Q2 (Jul - Sep)	3,596	-7.8	3,506	-5.6	529	-26.2	177	-38.9	352	-17.6	2,811	-5.0	694	11.8	2,117	-9.5	165	381.4	89	-52.7
	Q3 (Oct - Dec)	2,723	31.2	2,556	39.5	566	25.9	362	77.6	203	-17.1	1,980	41.8	691	167.5	1,288	13.2	9	-	167	-31.3
	Q4 (Jan - Mar)	5,597	50.1	5,352	47.4	1,389	13.0	1,105	27.5	284	-21.7	3,832	62.9	1,380	146.8	2,452	36.8	130	162.3	244	153.6
FY2005	Q1 (Apr - Jun)	1,945	-33.5	1,686	-14.7	315	1.7	164	31.5	151	-18.4	1,351	-18.4	364	-27.1	986	-14.7	19	75.5	259	-72.7
	Q2 (Jul - Sep)	3,953	9.9	3,660	4.4	496	-6.3	198	12.0	297	-15.5	2,586	-8.0	657	-5.3	1,928	-8.9	578	250.5	292	225.4
	Q3 (Oct - Dec)	2,914	7.0	2,122	-17.0	322	-43.1	90	-75.0	231	13.8	1,608	-18.8	587	-15.1	1,021	-20.8	192	1,849.6	792	374.1
	Q4 (Jan - Mar)	4,926	-12.0	4,653	-13.1	587	-57.7	285	-74.2	302	6.5	3,965	3.5	1,131	-18.0	2,833	15.5	100	-23.0	272	11.4
FY2006	Q1 (Apr - Jun)	2,038	4.8	1,736	3.0	336	6.6	313	90.7	22	-84.9	1,364	1.0	770	111.1	594	-39.8	36	83.2	301	16.5
	Q2 (Jul - Sep)	4,519	14.3	4,382	19.7	254	-48.8	163	-17.6	90	-69.6	2,714	5.0	635	-3.4	2,078	7.8	1,414	144.4	136	-53.2
	Q3 (Oct - Dec)	2,411	-17.3	2,198	3.6	204	-36.6	98	8.5	105	-54.3	1,911	18.9	595	1.4	1,316	28.9	82	-57.2	213	-73.0
	Q4 (Jan - Mar)	4,908	-0.4	4,564	-1.9	827	40.8	691	142.4	135	-55.1	3,641	-8.2	757	-33.1	2,883	1.8	95	-4.6	344	26.3
FY2007	Q1 (Apr - Jun)	4,223	107.2	4,049	133.1	42	-87.3	36	-88.3	6	-72.5	3,495	156.2	878	14.0	2,617	340.7	510	1,309.1	174	-42.3
	Q2 (Jul - Sep)	3,036	-32.8	2,900	-33.8	120	-52.6	105	-35.3	14	-84.0	2,845	4.8	976	53.8	1,868	-10.1	-65	-	135	-0.7
	Q3 (Oct - Dec)	2,795	15.9	2,660	21.0	394	93.1	233	137.1	160	52.1	2,207	15.4	638	7.3	1,568	19.1	59	-28.0	135	-36.7

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering

Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2004		3,436	19.0	2,125	5.7	1,491	25.4	633	-22.9	1,000	30.1	295	2.4	705	46.7	310	191.8
FY2005		3,013	-12.3	1,157	-45.6	582	-61.0	575	-9.2	975	-2.5	299	1.3	676	-4.1	880	183.5
FY2006		3,762	24.9	1,157	-0.0	934	60.5	222	-61.2	988	1.3	380	27.1	608	-10.1	1,617	83.6
FY2007		1,781	-33.9	356	-35.4	239	-38.5	117	-28.0	921	48.7	297	17.8	623	69.9	503	-66.9
FY2004	Q1 (Apr - Jun)	377	-31.6	190	-23.5	51	-19.5	139	-24.9	177	-29.2	31	12.8	146	-34.4	9	-82.4
	Q2 (Jul - Sep)	739	-1.9	353	-20.2	169	-24.8	183	-15.5	222	-20.5	56	-67.0	165	53.2	164	424.1
	Q3 (Oct - Dec)	517	8.9	361	16.6	272	53.8	89	-32.8	147	-19.4	52	108.4	94	-40.0	8	-
	Q4 (Jan - Mar)	1,801	63.0	1,219	20.9	998	37.9	221	-22.4	452	718.8	154	143.0	298	-	129	213.0
FY2005	Q1 (Apr - Jun)	459	21.7	201	5.7	140	174.8	60	-56.3	246	38.3	61	94.5	184	26.1	12	34.9
	Q2 (Jul - Sep)	1,172	58.5	374	6.1	157	-7.3	217	18.4	219	-1.4	54	-3.5	164	-0.7	578	252.3
	Q3 (Oct - Dec)	560	8.5	221	-38.6	37	-86.3	184	106.3	147	0.1	53	1.3	93	-0.6	191	2,208.7
	Q4 (Jan - Mar)	820	-54.5	359	-70.5	247	-75.2	112	-49.3	362	-19.9	129	-16.0	233	-21.9	98	-23.7
FY2006	Q1 (Apr - Jun)	410	-10.7	198	-1.5	182	30.4	15	-74.8	177	-27.7	104	69.5	73	-60.0	34	177.7
	Q2 (Jul - Sep)	1,902	62.3	215	-42.4	130	-17.1	85	-60.7	281	28.2	107	96.3	173	5.6	1,406	143.1
	Q3 (Oct - Dec)	380	-32.1	137	-37.8	76	104.6	61	-66.5	160	9.0	41	-22.7	119	27.1	82	-57.2
	Q4 (Jan - Mar)	1,068	30.2	605	68.4	544	120.3	60	-46.1	368	1.7	127	-1.7	241	3.5	94	-3.7
FY2007	Q1 (Apr - Jun)	753	83.5	33	-83.2	28	-84.4	4	-69.4	210	18.1	67	-34.9	142	93.0	509	1,391.5
	Q2 (Jul - Sep)	476	-75.0	91	-57.8	84	-35.3	6	-92.1	450	60.2	130	21.6	320	84.1	-65	-
	Q3 (Oct - Dec)	551	45.0	232	68.3	126	66.2	105	70.8	260	62.3	99	140.6	161	35.1	59	-28.0

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction

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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2004		9,956	23.9	670	-13.5	279	-6.2	391	-18.1	9,280	28.1	2,971	118.7	6,309	7.2	5	-74.3
FY2005		9,110	-8.5	564	-15.7	157	-43.7	407	4.3	8,535	-8.0	2,442	-17.8	6,093	-3.4	9	75.6
FY2006		9,119	0.1	465	-17.6	333	112.1	132	-67.6	8,643	1.3	2,378	-2.6	6,265	2.8	10	13.3
FY2007		7,828	39.2	201	-17.2	136	-26.6	64	14.1	7,627	42.0	2,195	25.6	5,431	49.9	0	-93.8
FY2004	Q1 (Apr - Jun)	1,600	33.7	119	-14.7	73	18.9	45	-41.4	1,478	40.8	469	160.0	1,009	16.0	2	-
	Q2 (Jul - Sep)	2,766	-6.5	176	-35.8	7	-87.8	168	-19.7	2,589	-3.4	637	41.9	1,951	-12.6	0	-70.2
	Q3 (Oct - Dec)	2,039	50.3	204	46.7	90	232.2	113	1.6	1,833	51.0	638	173.9	1,194	21.8	1	-56.1
	Q4 (Jan - Mar)	3,550	40.6	169	-23.1	106	-25.4	62	-18.9	3,379	47.1	1,225	147.3	2,153	19.6	0	-88.9
FY2005	Q1 (Apr - Jun)	1,226	-23.3	114	-4.6	24	-67.5	90	96.7	1,105	-25.2	303	-35.3	801	-20.6	7	248.1
	Q2 (Jul - Sep)	2,488	-10.1	121	-31.0	41	422.8	80	-52.4	2,366	-8.6	602	-5.5	1,763	-9.6	0	-83.3
	Q3 (Oct - Dec)	1,561	-23.4	100	-50.9	53	-40.9	46	-58.9	1,460	-20.3	533	-16.5	927	-22.4	0	-72.6
	Q4 (Jan - Mar)	3,833	8.0	228	34.7	38	-64.4	190	203.1	3,602	6.6	1,002	-18.2	2,600	20.7	1	75.7
FY2006	Q1 (Apr - Jun)	1,326	8.1	137	20.7	130	442.6	7	-91.7	1,186	7.3	666	119.5	520	-35.1	2	-72.7
	Q2 (Jul - Sep)	2,479	-0.4	38	-68.3	33	-19.4	5	-93.6	2,433	2.8	527	-12.4	1,905	8.0	8	5,400.3
	Q3 (Oct - Dec)	1,817	16.4	66	-34.0	22	-58.1	43	-6.2	1,751	19.9	553	3.8	1,197	29.1	0	-54.3
	Q4 (Jan - Mar)	3,495	-8.8	222	-2.6	146	286.6	75	-60.3	3,272	-9.2	630	-37.1	2,642	1.6	0	-60.7
FY2007	Q1 (Apr - Jun)	3,295	148.5	9	-93.1	7	-93.9	1	-78.7	3,285	176.9	810	21.7	2,475	375.8	0	-73.4
	Q2 (Jul - Sep)	2,424	-2.2	29	-23.7	21	-35.2	7	50.7	2,395	-1.6	846	60.3	1,548	-18.7	0	-
	Q3 (Oct - Dec)	2,108	16.0	162	144.9	107	377.8	55	25.7	1,946	11.2	538	-2.7	1,407	17.6	0	-52.2