

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount

Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Total Amount	Construction Total												Real Estate and Other	
			Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing			
FY2005		13,740 -7.4	12,123 -9.5	1,721 -38.4	739 -58.3	982 -4.1	9,511 -7.5	2,741 -16.1	6,769 -3.5	890 181.6	1,616 11.3					
FY2006		13,878 1.0	12,882 6.3	1,622 -5.8	1,267 71.5	355 -63.9	9,631 1.3	2,758 0.6	6,873 1.5	1,628 82.8	996 -38.3					
FY2007		14,636 5.5	13,978 8.5	1,269 -21.8	994 -21.5	275 -22.5	11,703 21.5	3,558 29.0	8,145 18.5	1,005 -38.3	658 -33.9					
FY2008		7,460 2.8	6,891 -0.8	1,040 536.8	745 423.3	294 1,314.7	5,281 -16.7	1,439 -22.4	3,841 -14.4	570 28.2	568 83.5					
FY2005	Q1 (Apr - Jun)	1,945 -33.5	1,686 -14.7	315 1.7	164 31.5	151 -18.4	1,351 -18.4	364 -27.1	986 -14.7	19 75.5	259 -72.7					
	Q2 (Jul - Sep)	3,953 9.9	3,660 4.4	496 -6.3	198 12.0	297 -15.5	2,586 -8.0	657 -5.3	1,928 -8.9	578 250.5	292 225.4					
	Q3 (Oct - Dec)	2,914 7.0	2,122 -17.0	322 -43.1	90 -75.0	231 13.8	1,608 -18.8	587 -15.1	1,021 -20.8	192 -	792 374.1					
	Q4 (Jan - Mar)	4,926 -12.0	4,653 -13.1	587 -57.7	285 -74.2	302 6.5	3,965 3.5	1,131 -18.0	2,833 15.5	100 -23.0	272 11.4					
FY2006	Q1 (Apr - Jun)	2,038 4.8	1,736 3.0	336 6.6	313 90.7	22 -84.9	1,364 1.0	770 111.1	594 -39.8	36 83.2	301 16.5					
	Q2 (Jul - Sep)	4,519 14.3	4,382 19.7	254 -48.8	163 -17.6	90 -69.6	2,714 5.0	635 -3.4	2,078 7.8	1,414 144.4	136 -53.2					
	Q3 (Oct - Dec)	2,411 -17.3	2,198 3.6	204 -36.6	98 8.5	105 -54.3	1,911 18.9	595 1.4	1,316 28.9	82 -57.2	213 -73.0					
	Q4 (Jan - Mar)	4,908 -0.4	4,564 -1.9	827 40.8	691 142.4	135 -55.1	3,641 -8.2	757 -33.1	2,883 1.8	95 -4.6	344 26.3					
FY2007	Q1 (Apr - Jun)	4,223 107.2	4,049 133.1	42 -87.3	36 -88.3	6 -72.5	3,495 156.2	878 14.0	2,617 340.7	510 1,309.1	174 -42.3					
	Q2 (Jul - Sep)	3,036 -32.8	2,900 -33.8	120 -52.6	105 -35.3	14 -84.0	2,845 4.8	976 53.8	1,868 -10.1	-65 -	135 -0.7					
	Q3 (Oct - Dec)	2,795 15.9	2,660 21.0	394 93.1	233 137.1	160 52.1	2,207 15.4	638 7.3	1,568 19.1	59 -28.0	135 -36.7					
	Q4 (Jan - Mar)	4,581 -6.7	4,367 -4.3	711 -14.0	618 -10.6	93 -31.1	3,154 -13.4	1,064 40.5	2,090 -27.5	500 424.1	213 -37.9					
FY2008	Q1 (Apr - Jun)	2,616 -38.0	2,292 -43.4	313 632.8	220 503.3	93 1,386.0	1,850 -47.1	444 -49.4	1,405 -46.3	128 -74.9	324 86.2					
	Q2 (Jul - Sep)	4,843 59.5	4,599 58.5	726 502.7	525 395.7	200 1,283.8	3,430 20.6	995 1.9	2,435 30.3	442 -	244 80.0					

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering

Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2005		3,013	-12.3	1,157	-45.6	582	-61.0	575	-9.2	975	-2.5	299	1.3	676	-4.1	880	183.5
FY2006		3,762	24.9	1,157	-0.0	934	60.5	222	-61.2	988	1.3	380	27.1	608	-10.1	1,617	83.6
FY2007		3,398	-9.7	1,055	-8.7	846	-9.4	209	-6.2	1,341	35.7	447	17.6	894	47.1	1,000	-38.1
FY2008		2,073	68.6	928	646.4	738	554.2	189	1,558.5	574	-13.0	170	-14.0	404	-12.6	570	28.2
FY2005	Q1 (Apr - Jun)	459	21.7	201	5.7	140	174.8	60	-56.3	246	38.3	61	94.5	184	26.1	12	34.9
	Q2 (Jul - Sep)	1,172	58.5	374	6.1	157	-7.3	217	18.4	219	-1.4	54	-3.5	164	-0.7	578	252.3
	Q3 (Oct - Dec)	560	8.5	221	-38.6	37	-86.3	184	106.3	147	0.1	53	1.3	93	-0.6	191	-
	Q4 (Jan - Mar)	820	-54.5	359	-70.5	247	-75.2	112	-49.3	362	-19.9	129	-16.0	233	-	98	-23.7
FY2006	Q1 (Apr - Jun)	410	-10.7	198	-1.5	182	30.4	15	-74.8	177	-27.7	104	69.5	73	-60.0	34	177.7
	Q2 (Jul - Sep)	1,902	62.3	215	-42.4	130	-17.1	85	-60.7	281	28.2	107	96.3	173	5.6	1,406	143.1
	Q3 (Oct - Dec)	380	-32.1	137	-37.8	76	104.6	61	-66.5	160	9.0	41	-22.7	119	27.1	82	-57.2
	Q4 (Jan - Mar)	1,068	30.2	605	68.4	544	120.3	60	-46.1	368	1.7	127	-1.7	241	3.5	94	-3.7
FY2007	Q1 (Apr - Jun)	753	83.5	33	-83.2	28	-84.4	4	-69.4	210	18.1	67	-34.9	142	93.0	509	1,391.5
	Q2 (Jul - Sep)	476	-75.0	91	-57.8	84	-35.3	6	-92.1	450	60.2	130	21.6	320	84.1	-65	-
	Q3 (Oct - Dec)	551	45.0	232	68.3	126	66.2	105	70.8	260	62.3	99	140.6	161	35.1	59	-28.0
	Q4 (Jan - Mar)	1,616	51.2	699	15.6	607	11.5	92	52.5	420	14.0	149	17.2	271	12.4	496	423.3
FY2008	Q1 (Apr - Jun)	530	-29.6	252	658.3	217	660.3	35	646.1	149	-28.8	49	-27.8	100	-29.3	127	-74.9
	Q2 (Jul - Sep)	1,542	223.9	675	642.0	521	518.1	154	2,195.1	425	-5.6	121	-6.8	303	-5.2	442	-

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction

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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2005		9,110	-8.5	564	-15.7	157	-43.7	407	4.3	8,535	-8.0	2,442	-17.8	6,093	-3.4	9	75.6
FY2006		9,119	0.1	465	-17.6	333	112.1	132	-67.6	8,643	1.3	2,378	-2.6	6,265	2.8	10	13.3
FY2007		10,579	16.0	213	-54.1	147	-55.7	66	-50.0	10,361	19.9	3,110	30.8	7,250	15.7	4	-56.8
FY2008		4,818	-15.8	112	187.4	7	-75.9	104	1,018.1	4,706	-17.2	1,269	-23.4	3,437	-14.6	0	-22.1
FY2005	Q1 (Apr - Jun)	1,226	-23.3	114	-4.6	24	-67.5	90	96.7	1,105	-25.2	303	-35.3	801	-20.6	7	-
	Q2 (Jul - Sep)	2,488	-10.1	121	-31.0	41	422.8	80	-52.4	2,366	-8.6	602	-5.5	1,763	-9.6	0	-83.3
	Q3 (Oct - Dec)	1,561	-23.4	100	-50.9	53	-40.9	46	-58.9	1,460	-20.3	533	-16.5	927	-22.4	0	-72.6
	Q4 (Jan - Mar)	3,833	8.0	228	34.7	38	-64.4	190	203.1	3,602	6.6	1,002	-18.2	2,600	20.7	1	75.7
FY2006	Q1 (Apr - Jun)	1,326	8.1	137	20.7	130	442.6	7	-91.7	1,186	7.3	666	119.5	520	-35.1	2	-72.7
	Q2 (Jul - Sep)	2,479	-0.4	38	-68.3	33	-19.4	5	-93.6	2,433	2.8	527	-12.4	1,905	8.0	8	5,400.3
	Q3 (Oct - Dec)	1,817	16.4	66	-34.0	22	-58.1	43	-6.2	1,751	19.9	553	3.8	1,197	29.1	0	-54.3
	Q4 (Jan - Mar)	3,495	-8.8	222	-2.6	146	286.6	75	-60.3	3,272	-9.2	630	-37.1	2,642	1.6	0	-60.7
FY2007	Q1 (Apr - Jun)	3,295	148.5	9	-93.1	7	-93.9	1	-78.7	3,285	176.9	810	21.7	2,475	375.8	0	-73.4
	Q2 (Jul - Sep)	2,424	-2.2	29	-23.7	21	-35.2	7	50.7	2,395	-1.6	846	60.3	1,548	-18.7	0	-
	Q3 (Oct - Dec)	2,108	16.0	162	144.9	107	377.8	55	25.7	1,946	11.2	538	-2.7	1,407	17.6	0	-52.2
	Q4 (Jan - Mar)	2,750	-21.3	12	-94.4	10	-92.6	1	-97.9	2,734	-16.4	915	45.2	1,819	-31.1	4	539.7
FY2008	Q1 (Apr - Jun)	1,762	-46.5	61	543.4	2	-64.6	58	3,565.6	1,700	-48.2	395	-51.2	1,305	-47.3	0	-30.2
	Q2 (Jul - Sep)	3,056	26.1	50	72.6	4	-80.1	46	497.4	3,005	25.5	873	3.2	2,131	37.7	0	-