

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount

Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total												Real Estate and Other					
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing				Overseas			
FY2006		13,878	1.0	12,882	6.3	1,622	-5.8	1,267	71.5	355	-63.9	9,631	1.3	2,758	0.6	6,873	1.5	1,628	82.8	996	-38.3
FY2007		14,636	5.5	13,978	8.5	1,269	-21.8	994	-21.5	275	-22.5	11,703	21.5	3,558	29.0	8,145	18.5	1,005	-38.3	658	-33.9
FY2008		13,876	-5.2	13,056	-6.6	2,328	83.4	1,635	64.5	692	151.8	9,912	-15.3	2,674	-24.8	7,237	-11.1	815	-18.9	819	24.5
FY2009		5,598	-45.6	5,437	-43.1	1,434	-2.0	969	-1.0	465	-3.9	3,965	-46.6	982	-48.0	2,982	-46.1	37	-94.4	160	-77.8
FY2006	Q1 (Apr - Jun)	2,038	4.8	1,736	3.0	336	6.6	313	90.7	22	-84.9	1,364	1.0	770	111.1	594	-39.8	36	83.2	301	16.5
	Q2 (Jul - Sep)	4,519	14.3	4,382	19.7	254	-48.8	163	-17.6	90	-69.6	2,714	5.0	635	-3.4	2,078	7.8	1,414	144.4	136	-53.2
	Q3 (Oct - Dec)	2,411	-17.3	2,198	3.6	204	-36.6	98	8.5	105	-54.3	1,911	18.9	595	1.4	1,316	28.9	82	-57.2	213	-73.0
	Q4 (Jan - Mar)	4,908	-0.4	4,564	-1.9	827	40.8	691	142.4	135	-55.1	3,641	-8.2	757	-33.1	2,883	1.8	95	-4.6	344	26.3
FY2007	Q1 (Apr - Jun)	4,223	107.2	4,049	133.1	42	-87.3	36	-88.3	6	-72.5	3,495	156.2	878	14.0	2,617	340.7	510	1,309.1	174	-42.3
	Q2 (Jul - Sep)	3,036	-32.8	2,900	-33.8	120	-52.6	105	-35.3	14	-84.0	2,845	4.8	976	53.8	1,868	-10.1	-65	-	135	-0.7
	Q3 (Oct - Dec)	2,795	15.9	2,660	21.0	394	93.1	233	137.1	160	52.1	2,207	15.4	638	7.3	1,568	19.1	59	-28.0	135	-36.7
	Q4 (Jan - Mar)	4,581	-6.7	4,367	-4.3	711	-14.0	618	-10.6	93	-31.1	3,154	-13.4	1,064	40.5	2,090	-27.5	500	424.1	213	-37.9
FY2008	Q1 (Apr - Jun)	2,616	-38.0	2,292	-43.4	313	632.8	220	503.3	93	1,386.0	1,850	-47.1	444	-49.4	1,405	-46.3	128	-74.9	324	86.2
	Q2 (Jul - Sep)	4,843	59.5	4,599	58.5	726	502.7	525	395.7	200	1,283.8	3,430	20.6	995	1.9	2,435	30.3	442	-	244	80.0
	Q3 (Oct - Dec)	2,824	1.0	2,670	0.4	422	7.3	232	-0.3	190	18.3	2,141	-3.0	449	-29.5	1,691	7.9	106	79.4	154	14.0
	Q4 (Jan - Mar)	3,590	-21.6	3,493	-20.0	865	21.6	656	6.2	208	122.6	2,489	-21.1	784	-26.3	1,704	-18.4	138	-72.3	97	-54.5
FY2009	Q1 (Apr - Jun)	1,818	-30.5	1,674	-26.9	339	8.1	197	-10.3	141	51.6	1,353	-26.9	486	9.3	867	-38.3	-17	-	143	-55.7
	Q2 (Jul - Sep)	1,828	-62.3	1,940	-57.8	568	-21.7	508	-3.2	60	-70.0	1,366	-60.2	215	-78.4	1,151	-52.7	5	-98.8	-112	-
	Q3 (Oct - Dec)	1,951	-30.9	1,822	-31.7	526	24.5	263	12.9	263	38.7	1,245	-41.8	281	-37.5	964	-43.0	50	-52.4	128	-16.4

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering

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Right: Change from the equivalent period in the previous financial year (%)

		Civil Engineering															
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas	
FY2006		3,762	24.9	1,157	-0.0	934	60.5	222	-61.2	988	1.3	380	27.1	608	-10.1	1,617	83.6
FY2007		3,398	-9.7	1,055	-8.7	846	-9.4	209	-6.2	1,341	35.7	447	17.6	894	47.1	1,000	-38.1
FY2008		3,924	15.5	1,975	87.1	1,498	77.0	476	128.1	1,133	-15.5	303	-32.2	830	-7.2	815	-18.5
FY2009		1,482	-46.4	868	-30.6	647	-30.9	221	-29.8	576	-31.2	122	-45.8	454	-25.8	37	-94.4
FY2006	Q1 (Apr - Jun)	410	-10.7	198	-1.5	182	30.4	15	-74.8	177	-27.7	104	69.5	73	-60.0	34	177.7
	Q2 (Jul - Sep)	1,902	62.3	215	-42.4	130	-17.1	85	-60.7	281	28.2	107	96.3	173	5.6	1,406	143.1
	Q3 (Oct - Dec)	380	-32.1	137	-37.8	76	104.6	61	-66.5	160	9.0	41	-22.7	119	27.1	82	-57.2
	Q4 (Jan - Mar)	1,068	30.2	605	68.4	544	120.3	60	-46.1	368	1.7	127	-1.7	241	3.5	94	-3.7
FY2007	Q1 (Apr - Jun)	753	83.5	33	-83.2	28	-84.4	4	-69.4	210	18.1	67	-34.9	142	93.0	509	1,391.5
	Q2 (Jul - Sep)	476	-75.0	91	-57.8	84	-35.3	6	-92.1	450	60.2	130	21.6	320	84.1	-65	-
	Q3 (Oct - Dec)	551	45.0	232	68.3	126	66.2	105	70.8	260	62.3	99	140.6	161	35.1	59	-28.0
	Q4 (Jan - Mar)	1,616	51.2	699	15.6	607	11.5	92	52.5	420	14.0	149	17.2	271	12.4	496	423.3
FY2008	Q1 (Apr - Jun)	530	-29.6	252	658.3	217	660.3	35	646.1	149	-28.8	49	-27.8	100	-29.3	127	-74.9
	Q2 (Jul - Sep)	1,542	223.9	675	642.0	521	518.1	154	2,195.1	425	-5.6	121	-6.8	303	-5.2	442	-
	Q3 (Oct - Dec)	692	25.5	323	39.4	198	56.6	125	18.8	262	0.8	54	-44.9	208	29.1	106	79.6
	Q4 (Jan - Mar)	1,159	-28.3	724	3.5	561	-7.5	162	76.2	296	-29.5	77	-47.9	218	-19.4	138	-72.1
FY2009	Q1 (Apr - Jun)	343	-35.1	259	2.5	189	-13.0	69	98.8	102	-31.2	44	-9.7	58	-41.7	-18	-
	Q2 (Jul - Sep)	568	-63.1	275	-59.2	225	-56.8	50	-67.6	288	-32.2	50	-58.3	237	-21.8	5	-98.8
	Q3 (Oct - Dec)	570	-17.6	334	3.4	232	17.6	101	-19.1	185	-29.4	27	-50.2	158	-23.9	50	-52.5

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction

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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2006		9,119	0.1	465	-17.6	333	112.1	132	-67.6	8,643	1.3	2,378	-2.6	6,265	2.8	10	13.3
FY2007		10,579	16.0	213	-54.1	147	-55.7	66	-50.0	10,361	19.9	3,110	30.8	7,250	15.7	4	-56.8
FY2008		9,131	-13.7	352	65.2	136	-7.2	215	226.9	8,778	-15.3	2,371	-23.8	6,407	-11.6	0	-89.8
FY2009		3,954	-41.8	565	167.5	321	665.6	244	44.1	3,388	-48.5	860	-48.3	2,528	-48.6	0	-36.8
FY2006	Q1 (Apr - Jun)	1,326	8.1	137	20.7	130	442.6	7	-91.7	1,186	7.3	666	119.5	520	-35.1	2	-72.7
	Q2 (Jul - Sep)	2,479	-0.4	38	-68.3	33	-19.4	5	-93.6	2,433	2.8	527	-12.4	1,905	8.0	8	5,400.3
	Q3 (Oct - Dec)	1,817	16.4	66	-34.0	22	-58.1	43	-6.2	1,751	19.9	553	3.8	1,197	29.1	0	-54.3
	Q4 (Jan - Mar)	3,495	-8.8	222	-2.6	146	286.6	75	-60.3	3,272	-9.2	630	-37.1	2,642	1.6	0	-60.7
FY2007	Q1 (Apr - Jun)	3,295	148.5	9	-93.1	7	-93.9	1	-78.7	3,285	176.9	810	21.7	2,475	375.8	0	-73.4
	Q2 (Jul - Sep)	2,424	-2.2	29	-23.7	21	-35.2	7	50.7	2,395	-1.6	846	60.3	1,548	-18.7	0	-
	Q3 (Oct - Dec)	2,108	16.0	162	144.9	107	377.8	55	25.7	1,946	11.2	538	-2.7	1,407	17.6	0	-52.2
	Q4 (Jan - Mar)	2,750	-21.3	12	-94.4	10	-92.6	1	-97.9	2,734	-16.4	915	45.2	1,819	-31.1	4	539.7
FY2008	Q1 (Apr - Jun)	1,762	-46.5	61	543.4	2	-64.6	58	3,565.6	1,700	-48.2	395	-51.2	1,305	-47.3	0	-30.2
	Q2 (Jul - Sep)	3,056	26.1	50	72.6	4	-80.1	46	497.4	3,005	25.5	873	3.2	2,131	37.7	0	-
	Q3 (Oct - Dec)	1,978	-6.2	99	-38.7	34	-67.5	64	17.4	1,878	-3.5	394	-26.7	1,483	5.4	0	-42.2
	Q4 (Jan - Mar)	2,334	-15.1	141	1,034.0	94	774.2	46	2,801.2	2,193	-19.8	706	-22.7	1,486	-18.3	0	-99.8
FY2009	Q1 (Apr - Jun)	1,330	-24.5	80	31.2	8	195.1	71	23.3	1,250	-26.5	442	11.7	808	-38.1	0	-65.7
	Q2 (Jul - Sep)	1,371	-55.1	293	476.6	283	6,459.8	10	-78.1	1,078	-64.1	164	-81.2	913	-57.1	0	78.3
	Q3 (Oct - Dec)	1,252	-36.7	192	93.2	30	-13.8	162	150.9	1,060	-43.6	253	-35.8	806	-45.7	0	74.3