

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million
Right: Change from the equivalent period in the previous financial year (%)

	Total Amount	Construction Total																Real Estate and Other	
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas					
FY2011 full-year	11,011 7.5	10,530 9.9	2,414 14.6	856 -35.0	1,557 97.3	8,028 6.8	2,282 26.2	5,746 0.7	87 -	480 -27.2									
FY2012 full-year	10,536 -4.3	9,960 -5.4	1,779 -26.3	1,083 26.5	695 -55.3	7,962 -0.8	1,718 -24.7	6,243 8.7	218 149.3	575 19.8									
FY2013 full-year	12,646 20.0	12,110 21.6	3,749 110.7	2,511 131.7	1,238 78.0	8,074 1.4	1,700 -1.1	6,374 2.1	286 31.1	536 -6.8									
FY2011 6 months	5,070 23.8	4,790 24.0	1,526 119.7	264 -18.0	1,262 238.9	3,238 -0.3	1,027 29.4	2,210 -9.9	25 -	279 21.5									
FY2012 6 months	3,906 -23.0	3,659 -23.6	661 -56.7	415 57.1	245 -80.6	3,016 -6.8	776 -24.5	2,240 1.4	-18 -	246 -11.6									
FY2013 6 months	7,089 81.5	6,786 85.5	1,830 176.9	1,205 190.1	624 154.4	4,702 55.9	787 1.4	3,915 74.7	254 -	302 22.5									
FY2014 6 months	4,935 -30.4	4,571 -32.6	1,439 -21.3	1,284 6.5	155 -75.1	3,119 -33.7	958 21.8	2,160 -44.8	11 -95.3	364 20.5									
FY2011	Q1 (Apr - Jun)	1,704 -16.3	1,545 -19.0	186 8.8	81 -20.5	105 52.6	1,312 -26.3	401 61.9	910 -40.6	46 -	159 22.9								
	Q2 (Jul - Sep)	3,365 63.6	3,245 65.8	1,340 156.2	182 -16.8	1,157 281.2	1,926 31.2	625 14.7	1,300 41.0	-20 -	119 19.8								
	Q3 (Oct - Dec)	2,455 2.7	2,329 4.2	332 -31.2	180 -51.8	152 39.3	1,991 13.0	641 114.1	1,350 -7.7	5 -	125 -18.7								
	Q4 (Jan - Mar)	3,485 -7.1	3,410 -2.0	554 -40.3	412 -33.7	142 -53.5	2,798 11.7	613 -14.2	2,185 22.0	56 29.0	75 -72.6								
FY2012	Q1 (Apr - Jun)	2,036 19.5	1,888 22.2	393 110.6	174 112.8	219 108.8	1,509 15.1	390 -2.8	1,119 23.0	-14 -	147 -7.3								
	Q2 (Jul - Sep)	1,869 -44.4	1,770 -45.4	267 -80.0	241 32.2	25 -97.8	1,507 -21.8	385 -38.4	1,121 -13.8	-3 -	99 -17.3								
	Q3 (Oct - Dec)	2,732 11.3	2,599 11.6	402 21.0	325 80.6	76 -49.5	2,119 6.4	536 -16.3	1,582 17.2	76 -	132 5.5								
	Q4 (Jan - Mar)	3,897 11.8	3,701 8.5	715 29.0	342 -16.9	373 161.2	2,825 1.0	405 -33.8	2,419 10.7	160 183.5	196 159.9								
FY2013	Q1 (Apr - Jun)	2,277 11.8	2,109 11.7	504 28.2	415 138.7	88 -59.5	1,487 -1.5	253 -35.1	1,233 10.2	118 -	167 13.7								
	Q2 (Jul - Sep)	4,811 157.3	4,676 164.1	1,325 395.7	790 227.3	535 -	3,215 113.4	533 38.4	2,681 139.2	135 -	134 35.8								
	Q3 (Oct - Dec)	2,184 -20.0	2,063 -20.6	668 66.0	354 8.8	314 308.3	1,357 -36.0	494 -7.8	862 -45.5	38 -50.6	120 -8.8								
	Q4 (Jan - Mar)	3,372 -13.5	3,259 -11.9	1,250 74.7	950 177.8	299 -19.7	2,014 -28.7	418 3.1	1,596 -34.0	-5 -	112 -42.5								
FY2014	Q1 (Apr - Jun)	2,614 14.8	2,474 17.3	906 79.7	790 90.0	116 31.2	1,573 5.8	429 69.4	1,143 -7.3	-5 -	140 -16.5								
	Q2 (Jul - Sep)	2,320 -51.8	2,096 -55.2	532 -59.8	493 -37.5	38 -92.8	1,546 -51.9	529 -0.8	1,016 -62.1	17 -87.2	224 66.8								

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



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		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2011	full-year	3,052	35.1	1,925	34.6	603	-41.6	1,322	232.7	1,039	19.0	347	66.1	691	4.2	87	-
FY2012	full-year	2,413	-20.9	1,176	-38.9	876	45.2	300	-77.3	1,018	-2.0	175	-49.5	842	21.8	218	150.7
FY2013	full-year	3,692	53.0	2,121	80.3	1,890	115.7	231	-23.0	1,284	26.1	210	19.9	1,073	27.4	286	31.1
FY2011	6 months	1,756	103.8	1,364	215.7	225	26.2	1,138	349.8	367	-27.8	116	-16.7	251	-31.9	25	-
FY2012	6 months	948	-46.0	517	-62.1	382	69.3	135	-88.1	449	22.2	102	-12.0	347	38.0	-18	-
FY2013	6 months	1,772	86.9	815	57.6	753	96.9	62	-53.6	703	56.5	122	20.3	580	67.1	253	-
FY2014	6 months	1,880	6.1	1,212	48.6	1,173	55.8	38	-37.9	656	-6.6	158	28.7	498	-14.1	11	-95.4
FY2011	Q1 (Apr - Jun)	315	-24.7	140	-7.7	61	-37.5	79	45.5	128	-58.6	46	19.2	82	-69.6	46	-
	Q2 (Jul - Sep)	1,441	225.0	1,223	337.0	164	102.3	1,058	433.4	238	20.8	69	-30.5	168	74.3	-20	-
	Q3 (Oct - Dec)	672	17.6	286	-24.0	166	-46.8	120	86.6	380	86.6	195	415.4	185	11.6	5	-
	Q4 (Jan - Mar)	623	-24.6	275	-55.7	211	-61.0	64	-19.8	291	81.8	36	13.8	254	98.8	56	28.9
FY2012	Q1 (Apr - Jun)	457	45.1	265	88.8	145	137.7	120	51.2	207	60.8	61	34.0	145	75.6	-14	-
	Q2 (Jul - Sep)	490	-65.9	252	-79.4	237	44.0	15	-98.6	242	1.4	40	-42.4	201	19.6	-3	-
	Q3 (Oct - Dec)	384	-42.8	166	-41.8	240	44.8	-74	-	140	-63.0	31	-83.9	109	-41.0	76	-
	Q4 (Jan - Mar)	1,080	73.4	492	78.9	252	19.7	239	273.3	428	46.8	42	14.7	386	51.4	160	183.5
FY2013	Q1 (Apr - Jun)	802	75.4	216	-18.3	188	30.2	27	-76.9	467	125.9	50	-18.3	417	187.1	118	-
	Q2 (Jul - Sep)	970	97.6	599	137.2	564	137.5	34	132.3	235	-2.9	72	79.3	162	-19.3	135	-
	Q3 (Oct - Dec)	686	78.5	363	118.2	313	30.2	50	-	284	102.1	42	36.4	241	121.0	38	-50.6
	Q4 (Jan - Mar)	1,233	14.1	942	91.3	823	225.7	118	-50.5	296	-30.6	44	6.7	252	-34.7	-5	-
FY2014	Q1 (Apr - Jun)	1,073	33.7	810	274.2	779	312.8	31	12.1	267	-42.7	28	-43.0	239	-42.7	-5	-
	Q2 (Jul - Sep)	807	-16.8	401	-33.0	393	-30.3	7	-77.6	388	65.2	129	78.7	259	59.2	17	-87.2

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2011	full-year	7,478	2.2	488	-27.7	253	-10.8	235	-40.0	6,988	5.2	1,934	21.0	5,054	0.2	0	95.2
FY2012	full-year	7,547	0.9	602	23.3	207	-18.2	395	67.9	6,944	-0.6	1,543	-20.2	5,400	6.9	0	-84.2
FY2013	full-year	8,418	11.5	1,627	170.1	621	199.3	1,006	154.8	6,790	-2.2	1,490	-3.5	5,300	-1.9	0	54.1
FY2011	6 months	3,033	1.1	162	-38.0	38	-73.1	124	4.1	2,870	4.8	911	39.3	1,958	-6.0	0	658.7
FY2012	6 months	2,711	-10.6	143	-12.0	33	-14.3	110	-11.3	2,567	-10.6	674	-26.1	1,893	-3.3	0	-91.4
FY2013	6 months	5,013	84.9	1,014	607.6	452	-	561	409.3	3,999	55.8	664	-1.4	3,335	76.1	0	123.3
FY2014	6 months	2,690	-46.3	227	-77.6	110	-75.5	116	-79.2	2,463	-38.4	800	20.5	1,662	-50.2	0	-78.4
FY2011	Q1 (Apr - Jun)	1,229	-17.4	46	135.5	20	282.7	25	79.4	1,183	-19.4	355	69.7	827	-34.3	0	-88.5
	Q2 (Jul - Sep)	1,804	19.2	116	-52.1	17	-87.2	98	-6.2	1,687	32.8	555	24.9	1,131	37.1	0	-
	Q3 (Oct - Dec)	1,657	-0.4	46	-56.5	14	-77.0	32	-28.4	1,611	3.4	446	70.5	1,165	-10.1	0	-88.4
	Q4 (Jan - Mar)	2,786	5.1	279	-8.8	200	153.9	78	-65.4	2,507	6.9	576	-15.5	1,930	16.1	0	-
FY2012	Q1 (Apr - Jun)	1,431	16.4	128	176.2	29	40.0	99	286.9	1,302	10.1	328	-7.6	973	17.7	0	53.4
	Q2 (Jul - Sep)	1,279	-29.1	14	-87.3	3	-78.1	10	-88.9	1,264	-25.0	345	-37.9	919	-18.7	0	-93.3
	Q3 (Oct - Dec)	2,215	33.6	235	408.4	84	500.3	151	368.0	1,979	22.8	505	13.3	1,473	26.5	0	-55.4
	Q4 (Jan - Mar)	2,620	-5.9	223	-20.2	89	-55.4	133	69.8	2,397	-4.4	363	-36.9	2,033	5.3	0	681.6
FY2013	Q1 (Apr - Jun)	1,307	-8.7	288	124.1	226	676.9	61	-38.4	1,019	-21.8	203	-38.2	816	-16.2	0	128.3
	Q2 (Jul - Sep)	3,706	189.6	726	-	225	-	500	-	2,980	135.6	461	33.6	2,518	173.9	0	121.8
	Q3 (Oct - Dec)	1,377	-37.8	304	29.2	40	-51.8	263	74.7	1,073	-45.8	452	-10.5	620	-57.9	0	80.9
	Q4 (Jan - Mar)	2,026	-22.7	308	38.2	127	42.4	181	35.5	1,717	-28.4	373	2.7	1,344	-33.9	0	-58.4
FY2014	Q1 (Apr - Jun)	1,401	7.2	96	-66.6	10	-95.3	85	39.9	1,305	28.1	400	97.4	904	10.8	0	-9.8
	Q2 (Jul - Sep)	1,289	-65.2	131	-81.9	100	-55.5	30	-93.8	1,157	-61.2	400	-13.3	757	-69.9	0	-99.6