

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million  
Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total												Real Estate and Other					
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing				Overseas			
FY2012 full-year		10,536	-4.3	9,960	-5.4	1,779	-26.3	1,083	26.5	695	-55.3	7,962	-0.8	1,718	-24.7	6,243	8.7	218	149.3	575	19.8
FY2013 full-year		12,646	20.0	12,110	21.6	3,749	110.7	2,511	131.7	1,238	78.0	8,074	1.4	1,700	-1.1	6,374	2.1	286	31.1	536	-6.8
FY2014 full-year		11,938	-5.6	10,824	-10.6	3,090	-17.6	2,397	-4.5	693	-44.0	7,730	-4.3	1,788	5.2	5,941	-6.8	3	-98.8	1,113	107.7
FY2012 6 months		3,906	-23.0	3,659	-23.6	661	-56.7	415	57.1	245	-80.6	3,016	-6.8	776	-24.5	2,240	1.4	-18	-	246	-11.6
FY2013 6 months		7,089	81.5	6,786	85.5	1,830	176.9	1,205	190.1	624	154.4	4,702	55.9	787	1.4	3,915	74.7	254	-	302	22.5
FY2014 6 months		4,935	-30.4	4,571	-32.6	1,439	-21.3	1,284	6.5	155	-75.1	3,119	-33.7	958	21.8	2,160	-44.8	11	-95.3	364	20.5
FY2015 6 months		5,969	20.9	5,671	24.1	1,202	-16.5	753	-41.3	448	188.3	4,499	44.2	1,576	64.4	2,923	35.3	-30	-	297	-18.3
FY2012	Q1 (Apr - Jun)	2,036	19.5	1,888	22.2	393	110.6	174	112.8	219	108.8	1,509	15.1	390	-2.8	1,119	23.0	-14	-	147	-7.3
	Q2 (Jul - Sep)	1,869	-44.4	1,770	-45.4	267	-80.0	241	32.2	25	-97.8	1,507	-21.8	385	-38.4	1,121	-13.8	-3	-	99	-17.3
	Q3 (Oct - Dec)	2,732	11.3	2,599	11.6	402	21.0	325	80.6	76	-49.5	2,119	6.4	536	-16.3	1,582	17.2	76	-	132	5.5
	Q4 (Jan - Mar)	3,897	11.8	3,701	8.5	715	29.0	342	-16.9	373	161.2	2,825	1.0	405	-33.8	2,419	10.7	160	183.5	196	159.9
FY2013	Q1 (Apr - Jun)	2,277	11.8	2,109	11.7	504	28.2	415	138.7	88	-59.5	1,487	-1.5	253	-35.1	1,233	10.2	118	-	167	13.7
	Q2 (Jul - Sep)	4,811	157.3	4,676	164.1	1,325	395.7	790	227.3	535	-	3,215	113.4	533	38.4	2,681	139.2	135	-	134	35.8
	Q3 (Oct - Dec)	2,184	-20.0	2,063	-20.6	668	66.0	354	8.8	314	308.3	1,357	-36.0	494	-7.8	862	-45.5	38	-50.6	120	-8.8
	Q4 (Jan - Mar)	3,372	-13.5	3,259	-11.9	1,250	74.7	950	177.8	299	-19.7	2,014	-28.7	418	3.1	1,596	-34.0	-5	-	112	-42.5
FY2014	Q1 (Apr - Jun)	2,614	14.8	2,474	17.3	906	79.7	790	90.0	116	31.2	1,573	5.8	429	69.4	1,143	-7.3	-5	-	140	-16.5
	Q2 (Jul - Sep)	2,320	-51.8	2,096	-55.2	532	-59.8	493	-37.5	38	-92.8	1,546	-51.9	529	-0.8	1,016	-62.1	17	-87.2	224	66.8
	Q3 (Oct - Dec)	2,469	13.0	2,280	10.5	972	45.5	676	91.0	296	-5.8	1,291	-4.8	321	-35.1	970	12.5	16	-57.8	188	55.8
	Q4 (Jan - Mar)	4,533	34.4	3,972	21.9	678	-45.8	436	-54.1	241	-19.3	3,318	64.7	508	21.5	2,810	76.1	-24	-	560	397.7
FY2015	Q1 (Apr - Jun)	3,410	30.4	3,240	31.0	594	-34.5	418	-47.1	175	50.7	2,643	68.0	869	102.4	1,774	55.1	2	-	169	21.1
	Q2 (Jul - Sep)	2,558	10.3	2,430	16.0	608	14.2	335	-32.0	272	602.3	1,856	20.0	706	33.5	1,149	13.0	-33	-	127	-43.0

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2012	full-year	2,413	-20.9	1,176	-38.9	876	45.2	300	-77.3	1,018	-2.0	175	-49.5	842	21.8	218	150.7
FY2013	full-year	3,692	53.0	2,121	80.3	1,890	115.7	231	-23.0	1,284	26.1	210	19.9	1,073	27.4	286	31.1
FY2014	full-year	3,399	-7.9	2,101	-1.0	1,897	0.4	204	-11.8	1,294	0.8	339	61.2	955	-11.0	3	-98.9
FY2012	6 months	948	-46.0	517	-62.1	382	69.3	135	-88.1	449	22.2	102	-12.0	347	38.0	-18	-
FY2013	6 months	1,772	86.9	815	57.6	753	96.9	62	-53.6	703	56.5	122	20.3	580	67.1	253	-
FY2014	6 months	1,880	6.1	1,212	48.6	1,173	55.8	38	-37.9	656	-6.6	158	28.7	498	-14.1	11	-95.4
FY2015	6 months	1,084	-42.3	670	-44.7	614	-47.6	55	42.5	444	-32.3	102	-35.1	342	-31.4	-30	-
FY2012	Q1 (Apr - Jun)	457	45.1	265	88.8	145	137.7	120	51.2	207	60.8	61	34.0	145	75.6	-14	-
	Q2 (Jul - Sep)	490	-65.9	252	-79.4	237	44.0	15	-98.6	242	1.4	40	-42.4	201	19.6	-3	-
	Q3 (Oct - Dec)	384	-42.8	166	-41.8	240	44.8	-74	-	140	-63.0	31	-83.9	109	-41.0	76	-
	Q4 (Jan - Mar)	1,080	73.4	492	78.9	252	19.7	239	273.3	428	46.8	42	14.7	386	51.4	160	183.5
FY2013	Q1 (Apr - Jun)	802	75.4	216	-18.3	188	30.2	27	-76.9	467	125.9	50	-18.3	417	187.1	118	-
	Q2 (Jul - Sep)	970	97.6	599	137.2	564	137.5	34	132.3	235	-2.9	72	79.3	162	-19.3	135	-
	Q3 (Oct - Dec)	686	78.5	363	118.2	313	30.2	50	-	284	102.1	42	36.4	241	121.0	38	-50.6
	Q4 (Jan - Mar)	1,233	14.1	942	91.3	823	225.7	118	-50.5	296	-30.6	44	6.7	252	-34.7	-5	-
FY2014	Q1 (Apr - Jun)	1,073	33.7	810	274.2	779	312.8	31	12.1	267	-42.7	28	-43.0	239	-42.7	-5	-
	Q2 (Jul - Sep)	807	-16.8	401	-33.0	393	-30.3	7	-77.6	388	65.2	129	78.7	259	59.2	17	-87.2
	Q3 (Oct - Dec)	702	2.3	453	24.7	422	34.7	31	-37.7	232	-18.2	43	1.0	189	-21.6	16	-57.7
	Q4 (Jan - Mar)	816	-33.8	435	-53.8	301	-63.4	133	12.9	405	36.6	137	207.6	267	6.1	-24	-
FY2015	Q1 (Apr - Jun)	707	-34.1	448	-44.7	404	-48.2	43	40.8	256	-4.4	57	99.9	198	-16.9	2	-
	Q2 (Jul - Sep)	377	-53.2	222	-44.6	210	-46.5	11	49.3	188	-51.5	45	-65.1	143	-44.7	-33	-

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2012	full-year	7,547	0.9	602	23.3	207	-18.2	395	67.9	6,944	-0.6	1,543	-20.2	5,400	6.9	0	-84.2
FY2013	full-year	8,418	11.5	1,627	170.1	621	199.3	1,006	154.8	6,790	-2.2	1,490	-3.5	5,300	-1.9	0	54.1
FY2014	full-year	7,425	-11.8	989	-39.2	500	-19.4	489	-51.4	6,435	-5.2	1,449	-2.7	4,986	-5.9	0	-83.9
FY2012	6 months	2,711	-10.6	143	-12.0	33	-14.3	110	-11.3	2,567	-10.6	674	-26.1	1,893	-3.3	0	-91.4
FY2013	6 months	5,013	84.9	1,014	607.6	452	-	561	409.3	3,999	55.8	664	-1.4	3,335	76.1	0	123.3
FY2014	6 months	2,690	-46.3	227	-77.6	110	-75.5	116	-79.2	2,463	-38.4	800	20.5	1,662	-50.2	0	-78.4
FY2015	6 months	4,586	70.5	531	133.8	139	25.4	392	237.0	4,054	64.6	1,473	84.0	2,581	55.3	0	-76.7
FY2012	Q1 (Apr - Jun)	1,431	16.4	128	176.2	29	40.0	99	286.9	1,302	10.1	328	-7.6	973	17.7	0	53.4
	Q2 (Jul - Sep)	1,279	-29.1	14	-87.3	3	-78.1	10	-88.9	1,264	-25.0	345	-37.9	919	-18.7	0	-93.3
	Q3 (Oct - Dec)	2,215	33.6	235	408.4	84	500.3	151	368.0	1,979	22.8	505	13.3	1,473	26.5	0	-55.4
	Q4 (Jan - Mar)	2,620	-5.9	223	-20.2	89	-55.4	133	69.8	2,397	-4.4	363	-36.9	2,033	5.3	0	681.6
FY2013	Q1 (Apr - Jun)	1,307	-8.7	288	124.1	226	676.9	61	-38.4	1,019	-21.8	203	-38.2	816	-16.2	0	128.3
	Q2 (Jul - Sep)	3,706	189.6	726	-	225	-	500	-	2,980	135.6	461	33.6	2,518	173.9	0	121.8
	Q3 (Oct - Dec)	1,377	-37.8	304	29.2	40	-51.8	263	74.7	1,073	-45.8	452	-10.5	620	-57.9	0	80.9
	Q4 (Jan - Mar)	2,026	-22.7	308	38.2	127	42.4	181	35.5	1,717	-28.4	373	2.7	1,344	-33.9	0	-58.4
FY2014	Q1 (Apr - Jun)	1,401	7.2	96	-66.6	10	-95.3	85	39.9	1,305	28.1	400	97.4	904	10.8	0	-9.8
	Q2 (Jul - Sep)	1,289	-65.2	131	-81.9	100	-55.5	30	-93.8	1,157	-61.2	400	-13.3	757	-69.9	0	-99.6
	Q3 (Oct - Dec)	1,578	14.6	519	70.4	254	521.8	264	0.3	1,059	-1.3	277	-38.5	781	25.8	0	-
	Q4 (Jan - Mar)	3,156	55.8	242	-21.3	134	5.7	108	-40.4	2,913	69.6	370	-0.8	2,542	89.2	0	-
FY2015	Q1 (Apr - Jun)	2,533	80.8	146	51.9	14	32.6	132	54.2	2,387	82.9	811	102.6	1,575	74.2	0	-75.9
	Q2 (Jul - Sep)	2,053	59.3	385	193.7	125	24.6	260	742.2	1,667	44.0	661	65.4	1,005	32.7	0	-