

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million  
Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total												Real Estate and Other					
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing				Overseas			
FY2016	full-year	13,499	9.1	13,045	9.8	3,746	39.3	2,663	35.5	1,082	49.6	9,556	3.4	1,685	-35.0	7,870	18.4	-257	-	453	-7.0
FY2017	full-year	12,000	-11.1	11,485	-12.0	2,547	-32.0	1,857	-30.3	690	-36.3	8,920	-6.7	1,995	18.4	6,924	-12.0	17	-	515	13.5
FY2018	full-year	14,444	20.4	13,779	20.0	2,058	-19.2	1,705	-8.2	353	-48.7	11,721	31.4	2,275	14.0	9,446	36.4	-1	-	665	29.2
FY2016	3 months	5,507	61.5	5,391	66.4	1,263	112.7	1,056	152.6	206	17.7	4,151	57.0	595	-31.5	3,555	100.4	-23	-	116	-31.5
FY2017	3 months	2,601	-52.8	2,485	-53.9	686	-45.7	366	-65.3	319	54.6	1,785	-57.0	438	-26.3	1,347	-62.1	13	-	116	0.1
FY2018	3 months	2,101	-19.2	1,894	-23.8	456	-33.5	410	12.0	45	-85.7	1,438	-19.5	452	3.1	985	-26.8	0	-99.5	206	77.4
FY2019	3 months	3,413	62.5	3,265	72.3	634	39.1	599	46.1	34	-24.2	2,632	83.0	1,369	202.7	1,262	28.1	-1	-	148	-28.0
FY2016	Q1 (Apr - Jun)	5,507	61.5	5,391	66.4	1,263	112.7	1,056	152.6	206	17.7	4,151	57.0	595	-31.5	3,555	100.4	-23	-	116	-31.5
	Q2 (Jul - Sep)	2,761	7.9	2,630	8.2	1,171	92.7	790	135.4	381	40.2	1,704	-8.2	327	-53.7	1,377	19.8	-245	-	130	1.8
	Q3 (Oct - Dec)	2,903	-9.3	2,809	-9.8	356	-50.9	303	-39.1	52	-76.9	2,443	2.4	416	-44.9	2,026	24.3	10	348.8	93	9.3
	Q4 (Jan - Mar)	2,327	-27.2	2,214	-28.4	954	25.4	513	-28.0	441	805.0	1,258	-46.5	347	33.6	911	-56.4	1	-	113	8.5
FY2017	Q1 (Apr - Jun)	2,601	-52.8	2,485	-53.9	686	-45.7	366	-65.3	319	54.6	1,785	-57.0	438	-26.3	1,347	-62.1	13	-	116	0.1
	Q2 (Jul - Sep)	2,910	5.4	2,771	5.3	273	-76.6	244	-69.0	29	-92.3	2,495	46.5	549	67.9	1,946	41.4	1	-	139	7.0
	Q3 (Oct - Dec)	2,615	-9.9	2,500	-11.0	583	63.8	358	18.0	224	329.5	1,911	-21.8	544	30.7	1,366	-32.6	5	-42.0	115	22.7
	Q4 (Jan - Mar)	3,873	66.4	3,729	68.4	1,004	5.2	888	73.1	116	-73.7	2,727	116.7	463	33.5	2,264	148.5	-2	-	143	27.1
FY2018	Q1 (Apr - Jun)	2,101	-19.2	1,894	-23.8	456	-33.5	410	12.0	45	-85.7	1,438	-19.5	452	3.1	985	-26.8	0	-99.5	206	77.4
	Q2 (Jul - Sep)	2,690	-7.6	2,589	-6.6	429	57.0	325	32.9	104	258.1	2,160	-13.5	805	46.6	1,355	-30.4	0	-	100	-27.6
	Q3 (Oct - Dec)	2,851	9.0	2,614	4.6	385	-33.9	339	-5.3	46	-79.4	2,230	16.7	539	-0.8	1,690	23.7	-1	-	237	105.8
	Q4 (Jan - Mar)	6,800	75.6	6,680	79.1	787	-21.6	630	-29.0	156	35.3	5,892	116.1	477	3.1	5,415	139.2	0	-	120	-16.3
FY2019	Q1 (Apr - Jun)	3,413	62.5	3,265	72.3	634	39.1	599	46.1	34	-24.2	2,632	83.0	1,369	202.7	1,262	28.1	-1	-	148	-28.0

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



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Right: Change from the equivalent period in the previous financial year (%)

		Civil Engineering															
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas	
FY2016	full-year	3,643	27.4	2,735	52.9	2,354	44.0	381	148.0	1,164	4.2	182	40.3	982	-0.5	-257	-
FY2017	full-year	3,032	-16.8	1,711	-37.4	1,397	-40.7	314	-17.4	1,302	11.8	163	-10.2	1,138	15.9	17	-
FY2018	full-year	3,038	0.2	1,522	-11.1	1,398	0.1	123	-60.7	1,518	16.6	208	27.6	1,309	15.0	-1	-
FY2016	3 months	1,307	84.8	1,056	135.8	1,035	156.1	21	-51.2	273	6.9	42	-26.5	231	16.6	-23	-
FY2017	3 months	776	-40.6	518	-50.9	358	-65.4	160	649.1	245	-10.6	59	42.1	185	-20.2	13	-
FY2018	3 months	538	-30.7	389	-24.8	370	3.5	19	-88.1	148	-39.6	32	-45.4	115	-37.7	0	-99.5
FY2019	3 months	809	50.4	620	59.2	588	58.8	31	65.6	190	28.7	74	126.1	116	1.0	-1	-
FY2016	Q1 (Apr - Jun)	1,307	84.8	1,056	135.8	1,035	156.1	21	-51.2	273	6.9	42	-26.5	231	16.6	-23	-
	Q2 (Jul - Sep)	973	157.9	812	265.7	738	250.6	74	536.8	406	115.7	83	85.6	322	125.1	-245	-
	Q3 (Oct - Dec)	499	-12.1	262	-31.9	250	-17.7	12	-85.0	227	25.8	35	68.7	192	20.1	10	356.8
	Q4 (Jan - Mar)	862	-28.5	603	-17.7	330	-53.9	273	-	256	-47.8	21	225.7	235	-51.4	1	-
FY2017	Q1 (Apr - Jun)	776	-40.6	518	-50.9	358	-65.4	160	649.1	245	-10.6	59	42.1	185	-20.2	13	-
	Q2 (Jul - Sep)	655	-32.7	251	-69.1	225	-69.4	25	-66.0	402	-0.9	19	-76.9	383	18.8	1	-
	Q3 (Oct - Dec)	628	25.7	406	55.0	305	22.1	101	724.7	215	-5.1	32	-6.5	182	-4.8	5	-42.0
	Q4 (Jan - Mar)	971	12.7	535	-11.3	507	53.5	28	-89.7	438	70.8	51	144.0	387	64.3	-2	-
FY2018	Q1 (Apr - Jun)	538	-30.7	389	-24.8	370	3.5	19	-88.1	148	-39.6	32	-45.4	115	-37.7	0	-99.5
	Q2 (Jul - Sep)	718	9.7	322	28.4	316	40.0	6	-75.5	396	-1.5	89	364.4	306	-20.0	0	-
	Q3 (Oct - Dec)	577	-8.1	249	-38.6	236	-22.5	12	-87.2	328	52.4	19	-41.4	309	69.4	-1	-
	Q4 (Jan - Mar)	1,204	23.9	560	4.6	474	-6.5	85	203.8	644	46.8	66	30.3	577	49.0	0	-
FY2019	Q1 (Apr - Jun)	809	50.4	620	59.2	588	58.8	31	65.6	190	28.7	74	126.1	116	1.0	-1	-

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



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		Building Construction															
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas	
FY2016	full-year	9,402	4.2	1,010	12.3	309	-6.2	701	23.0	8,392	3.3	1,503	-38.9	6,888	21.7	0	-
FY2017	full-year	8,453	-10.1	835	-17.3	460	48.9	375	-46.5	7,617	-9.2	1,831	21.8	5,785	-16.0	0	-
FY2018	full-year	10,740	27.1	536	-35.8	306	-33.4	230	-38.7	10,203	33.9	2,066	12.8	8,137	40.6	0	-
FY2016	3 months	4,084	61.2	206	41.6	21	51.9	185	40.5	3,877	62.4	553	-31.9	3,323	111.0	0	-
FY2017	3 months	1,708	-58.2	167	-18.9	8	-61.7	159	-14.0	1,540	-60.3	378	-31.5	1,162	-65.0	0	-
FY2018	3 months	1,356	-20.6	66	-60.5	39	384.4	26	-83.3	1,290	-16.3	419	10.8	870	-25.1	0	-
FY2019	3 months	2,455	81.0	13	-79.3	10	-73.1	3	-88.5	2,442	89.3	1,295	208.7	1,146	31.7	0	-
FY2016	Q1 (Apr - Jun)	4,084	61.2	206	41.6	21	51.9	185	40.5	3,877	62.4	553	-31.9	3,323	111.0	0	-
	Q2 (Jul - Sep)	1,656	-19.3	359	-6.9	51	-58.6	307	17.9	1,297	-22.2	243	-63.2	1,054	4.8	0	-
	Q3 (Oct - Dec)	2,309	-9.3	93	-72.4	53	-72.5	40	-72.4	2,215	0.4	381	-48.2	1,834	24.7	0	-
	Q4 (Jan - Mar)	1,352	-28.4	350	-	182	-	168	424.3	1,001	-46.2	326	28.7	675	-58.0	0	-
FY2017	Q1 (Apr - Jun)	1,708	-58.2	167	-18.9	8	-61.7	159	-14.0	1,540	-60.3	378	-31.5	1,162	-65.0	0	-
	Q2 (Jul - Sep)	2,115	27.7	22	-93.7	18	-64.0	3	-98.7	2,093	61.3	529	117.7	1,563	48.3	0	-
	Q3 (Oct - Dec)	1,872	-19.0	176	88.4	52	-1.4	123	208.6	1,695	-23.5	511	34.1	1,184	-35.5	0	-
	Q4 (Jan - Mar)	2,757	103.9	468	33.7	380	108.6	87	-47.7	2,288	128.5	411	26.3	1,876	177.9	0	-
FY2018	Q1 (Apr - Jun)	1,356	-20.6	66	-60.5	39	384.4	26	-83.3	1,290	-16.3	419	10.8	870	-25.1	0	-
	Q2 (Jul - Sep)	1,870	-11.6	107	376.6	8	-52.8	98	-	1,763	-15.8	715	35.0	1,048	-33.0	0	-
	Q3 (Oct - Dec)	2,037	8.8	136	-23.0	102	94.0	33	-73.1	1,901	12.2	520	1.8	1,381	16.6	0	-
	Q4 (Jan - Mar)	5,475	98.6	227	-51.5	155	-59.1	71	-18.6	5,248	129.3	410	-0.3	4,837	157.8	0	-
FY2019	Q1 (Apr - Jun)	2,455	81.0	13	-79.3	10	-73.1	3	-88.5	2,442	89.3	1,295	208.7	1,146	31.7	0	-