

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million  
Right: Change from the equivalent period in the previous financial year (%)

		Total Amount	Construction Total												Real Estate and Other	
			Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing			
FY2017	full-year	12,000 -11.1	11,485 -12.0	2,547 -32.0	1,857 -30.3	690 -36.3	8,920 -6.7	1,995 18.4	6,924 -12.0	17 -	515 13.5					
FY2018	full-year	14,444 20.4	13,779 20.0	2,058 -19.2	1,705 -8.2	353 -48.7	11,721 31.4	2,275 14.0	9,446 36.4	-1 -	665 29.2					
FY2019	full-year	11,820 -18.2	11,225 -18.5	2,127 3.3	1,809 6.1	317 -10.2	9,098 -22.4	2,609 14.7	6,489 -31.3	-0 -	594 -10.6					
FY2017	6 months	5,512 -33.3	5,256 -34.5	960 -60.6	611 -66.9	349 -40.7	4,281 -26.9	987 7.1	3,293 -33.2	14 -	255 3.8					
FY2018	6 months	4,791 -13.1	4,484 -14.7	886 -7.7	735 20.4	150 -56.9	3,598 -16.0	1,257 27.3	2,340 -28.9	-0 -	307 20.2					
FY2019	6 months	5,348 11.6	5,081 13.3	889 0.4	809 10.1	79 -46.9	4,192 16.5	1,792 42.5	2,400 2.6	-1 -	267 -13.1					
FY2020	6 months	4,347 -18.7	4,051 -20.3	758 -14.7	426 -47.3	332 315.7	3,291 -21.5	653 -63.5	2,637 9.9	1 -	295 10.7					
FY2017	Q1 (Apr - Jun)	2,601 -52.8	2,485 -53.9	686 -45.7	366 -65.3	319 54.6	1,785 -57.0	438 -26.3	1,347 -62.1	13 -	116 0.1					
	Q2 (Jul - Sep)	2,910 5.4	2,771 5.3	273 -76.6	244 -69.0	29 -92.3	2,495 46.5	549 67.9	1,946 41.4	1 -	139 7.0					
	Q3 (Oct - Dec)	2,615 -9.9	2,500 -11.0	583 63.8	358 18.0	224 329.5	1,911 -21.8	544 30.7	1,366 -32.6	5 -42.0	115 22.7					
	Q4 (Jan - Mar)	3,873 66.4	3,729 68.4	1,004 5.2	888 73.1	116 -73.7	2,727 116.7	463 33.5	2,264 148.5	-2 -	143 27.1					
FY2018	Q1 (Apr - Jun)	2,101 -19.2	1,894 -23.8	456 -33.5	410 12.0	45 -85.7	1,438 -19.5	452 3.1	985 -26.8	0 -99.5	206 77.4					
	Q2 (Jul - Sep)	2,690 -7.6	2,589 -6.6	429 57.0	325 32.9	104 258.1	2,160 -13.5	805 46.6	1,355 -30.4	-0 -	100 -27.6					
	Q3 (Oct - Dec)	2,851 9.0	2,614 4.6	385 -33.9	339 -5.3	46 -79.4	2,230 16.7	539 -0.8	1,690 23.7	-1 -	237 105.8					
	Q4 (Jan - Mar)	6,800 75.6	6,680 79.1	787 -21.6	630 -29.0	156 35.3	5,892 116.1	477 3.1	5,415 139.2	0 -	120 -16.3					
FY2019	Q1 (Apr - Jun)	3,413 62.5	3,265 72.3	634 39.1	599 46.1	34 -24.2	2,632 83.0	1,369 202.7	1,262 28.1	-1 -	148 -28.0					
	Q2 (Jul - Sep)	1,934 -28.1	1,815 -29.9	255 -40.6	210 -35.4	45 -56.9	1,560 -27.8	422 -47.5	1,137 -16.0	0 -	118 17.6					
	Q3 (Oct - Dec)	2,666 -6.5	2,527 -3.3	530 37.7	430 26.8	100 117.7	1,994 -10.6	316 -41.3	1,678 -0.7	1 -	139 -41.3					
	Q4 (Jan - Mar)	3,805 -44.0	3,617 -45.9	706 -10.2	569 -9.6	136 -12.8	2,910 -50.6	500 4.7	2,410 -55.5	-0 -	188 56.3					
FY2020	Q1 (Apr - Jun)	1,502 -56.0	1,344 -58.8	415 -34.6	279 -53.5	136 291.9	928 -64.7	227 -83.4	700 -44.5	0 -	157 6.1					
	Q2 (Jul - Sep)	2,845 47.1	2,706 49.1	343 34.6	147 -29.7	195 334.0	2,362 51.4	425 0.8	1,936 70.2	0 382.3	138 16.5					

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2017	full-year	3,032	-16.8	1,711	-37.4	1,397	-40.7	314	-17.4	1,302	11.8	163	-10.2	1,138	15.9	17	-
FY2018	full-year	3,038	0.2	1,522	-11.1	1,398	0.1	123	-60.7	1,518	16.6	208	27.6	1,309	15.0	-1	-
FY2019	full-year	3,276	7.8	1,621	6.5	1,447	3.5	173	40.3	1,655	9.0	294	41.1	1,360	3.9	-0	-
FY2017	6 months	1,432	-37.2	769	-58.8	584	-67.1	185	93.6	647	-4.8	79	-37.0	568	2.5	14	-
FY2018	6 months	1,256	-12.2	712	-7.5	687	17.6	25	-86.4	544	-15.9	122	54.6	422	-25.7	-0	-
FY2019	6 months	1,304	3.8	823	15.6	765	11.3	58	130.7	482	-11.5	131	7.3	350	-17.0	-1	-
FY2020	6 months	1,175	-9.9	513	-37.6	380	-50.3	133	129.3	659	36.9	99	-24.2	560	59.9	1	-
FY2017	Q1 (Apr - Jun)	776	-40.6	518	-50.9	358	-65.4	160	649.1	245	-10.6	59	42.1	185	-20.2	13	-
	Q2 (Jul - Sep)	655	-32.7	251	-69.1	225	-69.4	25	-66.0	402	-0.9	19	-76.9	383	18.8	1	-
	Q3 (Oct - Dec)	628	25.7	406	55.0	305	22.1	101	724.7	215	-5.1	32	-6.5	182	-4.8	5	-42.0
	Q4 (Jan - Mar)	971	12.7	535	-11.3	507	53.5	28	-89.7	438	70.8	51	144.0	387	64.3	-2	-
FY2018	Q1 (Apr - Jun)	538	-30.7	389	-24.8	370	3.5	19	-88.1	148	-39.6	32	-45.4	115	-37.7	0	-99.5
	Q2 (Jul - Sep)	718	9.7	322	28.4	316	40.0	6	-75.5	396	-1.5	89	364.4	306	-20.0	-0	-
	Q3 (Oct - Dec)	577	-8.1	249	-38.6	236	-22.5	12	-87.2	328	52.4	19	-41.4	309	69.4	-1	-
	Q4 (Jan - Mar)	1,204	23.9	560	4.6	474	-6.5	85	203.8	644	46.8	66	30.3	577	49.0	0	-
FY2019	Q1 (Apr - Jun)	809	50.4	620	59.2	588	58.8	31	65.6	190	28.7	74	126.1	116	1.0	-1	-
	Q2 (Jul - Sep)	494	-31.2	202	-37.1	176	-44.3	26	331.5	291	-26.5	57	-36.0	233	-23.8	0	-
	Q3 (Oct - Dec)	669	16.1	436	74.9	391	65.5	44	245.1	231	-29.5	57	199.7	173	-43.8	1	-
	Q4 (Jan - Mar)	1,302	8.1	361	-35.5	290	-38.7	70	-17.5	941	46.1	105	57.1	836	44.8	-0	-
FY2020	Q1 (Apr - Jun)	581	-28.1	363	-41.5	245	-58.3	117	270.7	218	14.4	53	-27.4	164	41.0	0	-
	Q2 (Jul - Sep)	593	20.0	150	-25.6	134	-23.8	16	-38.0	441	51.6	45	-20.1	395	69.3	0	382.3

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2017	full-year	8,453	-10.1	835	-17.3	460	48.9	375	-46.5	7,617	-9.2	1,831	21.8	5,785	-16.0	0	-
FY2018	full-year	10,740	27.1	536	-35.8	306	-33.4	230	-38.7	10,203	33.9	2,066	12.8	8,137	40.6	0	-
FY2019	full-year	7,949	-26.0	506	-5.7	362	18.1	144	-37.4	7,443	-27.1	2,314	12.0	5,129	-37.0	0	-
FY2017	6 months	3,824	-33.4	190	-66.4	26	-63.4	163	-66.8	3,633	-29.8	908	14.1	2,725	-37.8	0	-
FY2018	6 months	3,227	-15.6	173	-8.8	48	80.6	125	-23.5	3,053	-16.0	1,135	24.9	1,918	-29.6	0	-
FY2019	6 months	3,777	17.0	66	-61.9	44	-7.6	21	-82.9	3,710	21.5	1,660	46.3	2,050	6.9	0	-
FY2020	6 months	2,876	-23.9	244	270.2	46	4.5	198	823.2	2,631	-29.1	553	-66.6	2,077	1.3	0	-
FY2017	Q1 (Apr - Jun)	1,708	-58.2	167	-18.9	8	-61.7	159	-14.0	1,540	-60.3	378	-31.5	1,162	-65.0	0	-
	Q2 (Jul - Sep)	2,115	27.7	22	-93.7	18	-64.0	3	-98.7	2,093	61.3	529	117.7	1,563	48.3	0	-
	Q3 (Oct - Dec)	1,872	-19.0	176	88.4	52	-1.4	123	208.6	1,695	-23.5	511	34.1	1,184	-35.5	0	-
	Q4 (Jan - Mar)	2,757	103.9	468	33.7	380	108.6	87	-47.7	2,288	128.5	411	26.3	1,876	177.9	0	-
FY2018	Q1 (Apr - Jun)	1,356	-20.6	66	-60.5	39	384.4	26	-83.3	1,290	-16.3	419	10.8	870	-25.1	0	-
	Q2 (Jul - Sep)	1,870	-11.6	107	376.6	8	-52.8	98	-	1,763	-15.8	715	35.0	1,048	-33.0	0	-
	Q3 (Oct - Dec)	2,037	8.8	136	-23.0	102	94.0	33	-73.1	1,901	12.2	520	1.8	1,381	16.6	0	-
	Q4 (Jan - Mar)	5,475	98.6	227	-51.5	155	-59.1	71	-18.6	5,248	129.3	410	-0.3	4,837	157.8	0	-
FY2019	Q1 (Apr - Jun)	2,455	81.0	13	-79.3	10	-73.1	3	-88.5	2,442	89.3	1,295	208.7	1,146	31.7	0	-
	Q2 (Jul - Sep)	1,321	-29.4	52	-51.1	34	287.3	18	-81.3	1,268	-28.0	364	-49.0	904	-13.8	0	-
	Q3 (Oct - Dec)	1,857	-8.8	94	-30.5	38	-62.6	56	68.2	1,763	-7.3	258	-50.3	1,504	8.9	0	-
	Q4 (Jan - Mar)	2,315	-57.7	345	52.1	279	79.3	66	-7.1	1,969	-62.5	395	-3.8	1,574	-67.5	0	-
FY2020	Q1 (Apr - Jun)	762	-68.9	52	279.4	33	212.7	18	510.4	710	-70.9	174	-86.6	536	-53.2	0	-
	Q2 (Jul - Sep)	2,113	59.9	192	267.7	13	-60.6	179	875.4	1,920	51.3	379	4.1	1,540	70.4	0	-