

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million
Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total												Real Estate and Other					
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing				Overseas			
FY2017 full-year		12,000	-11.1	11,485	-12.0	2,547	-32.0	1,857	-30.3	690	-36.3	8,920	-6.7	1,995	18.4	6,924	-12.0	17	-	515	13.5
FY2018 full-year		14,444	20.4	13,779	20.0	2,058	-19.2	1,705	-8.2	353	-48.7	11,721	31.4	2,275	14.0	9,446	36.4	-1	-	665	29.2
FY2019 full-year		11,820	-18.2	11,225	-18.5	2,127	3.3	1,809	6.1	317	-10.2	9,098	-22.4	2,609	14.7	6,489	-31.3	-0	-	594	-10.6
FY2020 full-year		12,652	7.0	12,053	7.4	1,978	-7.0	1,530	-15.5	448	41.3	10,071	10.7	2,285	-12.4	7,786	20.0	3	-	598	0.6
FY2017	Q1 (Apr - Jun)	2,601	-52.8	2,485	-53.9	686	-45.7	366	-65.3	319	54.6	1,785	-57.0	438	-26.3	1,347	-62.1	13	-	116	0.1
	Q2 (Jul - Sep)	2,910	5.4	2,771	5.3	273	-76.6	244	-69.0	29	-92.3	2,495	46.5	549	67.9	1,946	41.4	1	-	139	7.0
	Q3 (Oct - Dec)	2,615	-9.9	2,500	-11.0	583	63.8	358	18.0	224	329.5	1,911	-21.8	544	30.7	1,366	-32.6	5	-42.0	115	22.7
	Q4 (Jan - Mar)	3,873	66.4	3,729	68.4	1,004	5.2	888	73.1	116	-73.7	2,727	116.7	463	33.5	2,264	148.5	-2	-	143	27.1
FY2018	Q1 (Apr - Jun)	2,101	-19.2	1,894	-23.8	456	-33.5	410	12.0	45	-85.7	1,438	-19.5	452	3.1	985	-26.8	0	-99.5	206	77.4
	Q2 (Jul - Sep)	2,690	-7.6	2,589	-6.6	429	57.0	325	32.9	104	258.1	2,160	-13.5	805	46.6	1,355	-30.4	-0	-	100	-27.6
	Q3 (Oct - Dec)	2,851	9.0	2,614	4.6	385	-33.9	339	-5.3	46	-79.4	2,230	16.7	539	-0.8	1,690	23.7	-1	-	237	105.8
	Q4 (Jan - Mar)	6,800	75.6	6,680	79.1	787	-21.6	630	-29.0	156	35.3	5,892	116.1	477	3.1	5,415	139.2	0	-	120	-16.3
FY2019	Q1 (Apr - Jun)	3,413	62.5	3,265	72.3	634	39.1	599	46.1	34	-24.2	2,632	83.0	1,369	202.7	1,262	28.1	-1	-	148	-28.0
	Q2 (Jul - Sep)	1,934	-28.1	1,815	-29.9	255	-40.6	210	-35.4	45	-56.9	1,560	-27.8	422	-47.5	1,137	-16.0	0	-	118	17.6
	Q3 (Oct - Dec)	2,666	-6.5	2,527	-3.3	530	37.7	430	26.8	100	117.7	1,994	-10.6	316	-41.3	1,678	-0.7	1	-	139	-41.3
	Q4 (Jan - Mar)	3,805	-44.0	3,617	-45.9	706	-10.2	569	-9.6	136	-12.8	2,910	-50.6	500	4.7	2,410	-55.5	-0	-	188	56.3
FY2020	Q1 (Apr - Jun)	1,502	-56.0	1,344	-58.8	415	-34.6	279	-53.5	136	291.9	928	-64.7	227	-83.4	700	-44.5	0	-	157	6.1
	Q2 (Jul - Sep)	2,845	47.1	2,706	49.1	343	34.6	147	-29.7	195	334.0	2,362	51.4	425	0.8	1,936	70.2	0	382.3	138	16.5
	Q3 (Oct - Dec)	3,455	29.6	3,337	32.0	338	-36.3	307	-28.5	30	-69.8	2,998	50.3	778	145.9	2,220	32.3	0	-68.0	118	-15.1
	Q4 (Jan - Mar)	4,848	27.4	4,664	29.0	881	24.7	795	39.6	86	-37.1	3,781	29.9	853	70.5	2,928	21.5	1	-	184	-2.2

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



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		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2017	full-year	3,032	-16.8	1,711	-37.4	1,397	-40.7	314	-17.4	1,302	11.8	163	-10.2	1,138	15.9	17	-
FY2018	full-year	3,038	0.2	1,522	-11.1	1,398	0.1	123	-60.7	1,518	16.6	208	27.6	1,309	15.0	-1	-
FY2019	full-year	3,276	7.8	1,621	6.5	1,447	3.5	173	40.3	1,655	9.0	294	41.1	1,360	3.9	-0	-
FY2020	full-year	3,380	3.2	1,598	-1.4	1,405	-2.9	193	11.4	1,778	7.5	151	-48.7	1,627	19.6	3	-
FY2017	Q1 (Apr - Jun)	776	-40.6	518	-50.9	358	-65.4	160	649.1	245	-10.6	59	42.1	185	-20.2	13	-
	Q2 (Jul - Sep)	655	-32.7	251	-69.1	225	-69.4	25	-66.0	402	-0.9	19	-76.9	383	18.8	1	-
	Q3 (Oct - Dec)	628	25.7	406	55.0	305	22.1	101	724.7	215	-5.1	32	-6.5	182	-4.8	5	-42.0
	Q4 (Jan - Mar)	971	12.7	535	-11.3	507	53.5	28	-89.7	438	70.8	51	144.0	387	64.3	-2	-
FY2018	Q1 (Apr - Jun)	538	-30.7	389	-24.8	370	3.5	19	-88.1	148	-39.6	32	-45.4	115	-37.7	0	-99.5
	Q2 (Jul - Sep)	718	9.7	322	28.4	316	40.0	6	-75.5	396	-1.5	89	364.4	306	-20.0	-0	-
	Q3 (Oct - Dec)	577	-8.1	249	-38.6	236	-22.5	12	-87.2	328	52.4	19	-41.4	309	69.4	-1	-
	Q4 (Jan - Mar)	1,204	23.9	560	4.6	474	-6.5	85	203.8	644	46.8	66	30.3	577	49.0	0	-
FY2019	Q1 (Apr - Jun)	809	50.4	620	59.2	588	58.8	31	65.6	190	28.7	74	126.1	116	1.0	-1	-
	Q2 (Jul - Sep)	494	-31.2	202	-37.1	176	-44.3	26	331.5	291	-26.5	57	-36.0	233	-23.8	0	-
	Q3 (Oct - Dec)	669	16.1	436	74.9	391	65.5	44	245.1	231	-29.5	57	199.7	173	-43.8	1	-
	Q4 (Jan - Mar)	1,302	8.1	361	-35.5	290	-38.7	70	-17.5	941	46.1	105	57.1	836	44.8	-0	-
FY2020	Q1 (Apr - Jun)	581	-28.1	363	-41.5	245	-58.3	117	270.7	218	14.4	53	-27.4	164	41.0	0	-
	Q2 (Jul - Sep)	593	20.0	150	-25.6	134	-23.8	16	-38.0	441	51.6	45	-20.1	395	69.3	0	382.3
	Q3 (Oct - Dec)	630	-5.9	313	-28.1	288	-26.3	25	-43.8	316	36.3	33	-41.9	282	62.4	0	-68.0
	Q4 (Jan - Mar)	1,575	21.0	771	113.5	737	153.4	34	-51.3	802	-14.7	17	-83.2	785	-6.1	1	-

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2017	full-year	8,453	-10.1	835	-17.3	460	48.9	375	-46.5	7,617	-9.2	1,831	21.8	5,785	-16.0	0	-
FY2018	full-year	10,740	27.1	536	-35.8	306	-33.4	230	-38.7	10,203	33.9	2,066	12.8	8,137	40.6	0	-
FY2019	full-year	7,949	-26.0	506	-5.7	362	18.1	144	-37.4	7,443	-27.1	2,314	12.0	5,129	-37.0	0	-
FY2020	full-year	8,672	9.1	379	-25.0	124	-65.6	255	77.3	8,293	11.4	2,134	-7.8	6,158	20.1	0	-
FY2017	Q1 (Apr - Jun)	1,708	-58.2	167	-18.9	8	-61.7	159	-14.0	1,540	-60.3	378	-31.5	1,162	-65.0	0	-
	Q2 (Jul - Sep)	2,115	27.7	22	-93.7	18	-64.0	3	-98.7	2,093	61.3	529	117.7	1,563	48.3	0	-
	Q3 (Oct - Dec)	1,872	-19.0	176	88.4	52	-1.4	123	208.6	1,695	-23.5	511	34.1	1,184	-35.5	0	-
	Q4 (Jan - Mar)	2,757	103.9	468	33.7	380	108.6	87	-47.7	2,288	128.5	411	26.3	1,876	177.9	0	-
FY2018	Q1 (Apr - Jun)	1,356	-20.6	66	-60.5	39	384.4	26	-83.3	1,290	-16.3	419	10.8	870	-25.1	0	-
	Q2 (Jul - Sep)	1,870	-11.6	107	376.6	8	-52.8	98	-	1,763	-15.8	715	35.0	1,048	-33.0	0	-
	Q3 (Oct - Dec)	2,037	8.8	136	-23.0	102	94.0	33	-73.1	1,901	12.2	520	1.8	1,381	16.6	0	-
	Q4 (Jan - Mar)	5,475	98.6	227	-51.5	155	-59.1	71	-18.6	5,248	129.3	410	-0.3	4,837	157.8	0	-
FY2019	Q1 (Apr - Jun)	2,455	81.0	13	-79.3	10	-73.1	3	-88.5	2,442	89.3	1,295	208.7	1,146	31.7	0	-
	Q2 (Jul - Sep)	1,321	-29.4	52	-51.1	34	287.3	18	-81.3	1,268	-28.0	364	-49.0	904	-13.8	0	-
	Q3 (Oct - Dec)	1,857	-8.8	94	-30.5	38	-62.6	56	68.2	1,763	-7.3	258	-50.3	1,504	8.9	0	-
	Q4 (Jan - Mar)	2,315	-57.7	345	52.1	279	79.3	66	-7.1	1,969	-62.5	395	-3.8	1,574	-67.5	0	-
FY2020	Q1 (Apr - Jun)	762	-68.9	52	279.4	33	212.7	18	510.4	710	-70.9	174	-86.6	536	-53.2	0	-
	Q2 (Jul - Sep)	2,113	59.9	192	267.7	13	-60.6	179	875.4	1,920	51.3	379	4.1	1,540	70.4	0	-
	Q3 (Oct - Dec)	2,707	45.7	24	-74.1	19	-50.1	5	-90.5	2,682	52.2	744	188.0	1,937	28.8	0	-
	Q4 (Jan - Mar)	3,089	33.5	110	-68.0	58	-79.0	51	-22.0	2,979	51.3	835	111.4	2,143	36.2	0	-