

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million  
Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total														Real Estate and Other			
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas					
FY2018	full-year	14,444	20.4	13,779	20.0	2,058	-19.2	1,705	-8.2	353	-48.7	11,721	31.4	2,275	14.0	9,446	36.4	-1	-	665	29.2
FY2019	full-year	11,820	-18.2	11,225	-18.5	2,127	3.3	1,809	6.1	317	-10.2	9,098	-22.4	2,609	14.7	6,489	-31.3	-0	-	594	-10.6
FY2020	full-year	12,652	7.0	12,053	7.4	1,978	-7.0	1,530	-15.5	448	41.3	10,071	10.7	2,285	-12.4	7,786	20.0	3	-	598	0.6
FY2021	full-year	12,134	-4.1	11,508	-4.5	2,042	3.2	1,479	-3.3	562	25.4	9,362	-7.0	2,893	26.6	6,469	-16.9	103	-	626	4.7
FY2018	Q1 (Apr - Jun)	2,101	-19.2	1,894	-23.8	456	-33.5	410	12.0	45	-85.7	1,438	-19.5	452	3.1	985	-26.8	0	-99.5	206	77.4
	Q2 (Jul - Sep)	2,690	-7.6	2,589	-6.6	429	57.0	325	32.9	104	258.1	2,160	-13.5	805	46.6	1,355	-30.4	-0	-	100	-27.6
	Q3 (Oct - Dec)	2,851	9.0	2,614	4.6	385	-33.9	339	-5.3	46	-79.4	2,230	16.7	539	-0.8	1,690	23.7	-1	-	237	105.8
	Q4 (Jan - Mar)	6,800	75.6	6,680	79.1	787	-21.6	630	-29.0	156	35.3	5,892	116.1	477	3.1	5,415	139.2	0	-	120	-16.3
FY2019	Q1 (Apr - Jun)	3,413	62.5	3,265	72.3	634	39.1	599	46.1	34	-24.2	2,632	83.0	1,369	202.7	1,262	28.1	-1	-	148	-28.0
	Q2 (Jul - Sep)	1,934	-28.1	1,815	-29.9	255	-40.6	210	-35.4	45	-56.9	1,560	-27.8	422	-47.5	1,137	-16.0	0	-	118	17.6
	Q3 (Oct - Dec)	2,666	-6.5	2,527	-3.3	530	37.7	430	26.8	100	117.7	1,994	-10.6	316	-41.3	1,678	-0.7	1	-	139	-41.3
	Q4 (Jan - Mar)	3,805	-44.0	3,617	-45.9	706	-10.2	569	-9.6	136	-12.8	2,910	-50.6	500	4.7	2,410	-55.5	-0	-	188	56.3
FY2020	Q1 (Apr - Jun)	1,502	-56.0	1,344	-58.8	415	-34.6	279	-53.5	136	291.9	928	-64.7	227	-83.4	700	-44.5	0	-	157	6.1
	Q2 (Jul - Sep)	2,845	47.1	2,706	49.1	343	34.6	147	-29.7	195	334.0	2,362	51.4	425	0.8	1,936	70.2	0	382.3	138	16.5
	Q3 (Oct - Dec)	3,455	29.6	3,337	32.0	338	-36.3	307	-28.5	30	-69.8	2,998	50.3	778	145.9	2,220	32.3	0	-68.0	118	-15.1
	Q4 (Jan - Mar)	4,848	27.4	4,664	29.0	881	24.7	795	39.6	86	-37.1	3,781	29.9	853	70.5	2,928	21.5	1	-	184	-2.2
FY2021	Q1 (Apr - Jun)	2,344	56.1	2,179	62.1	620	49.4	552	98.0	67	-50.2	1,558	67.8	465	104.3	1,092	55.9	0	-80.7	165	5.0
	Q2 (Jul - Sep)	2,806	-1.4	2,705	-0.0	350	2.0	204	38.8	145	-25.8	2,355	-0.3	500	17.5	1,854	-4.2	0	-90.8	100	-27.2
	Q3 (Oct - Dec)	3,306	-4.3	3,162	-5.2	487	44.1	329	7.1	157	418.1	2,575	-14.1	568	-27.0	2,007	-9.6	100	-	143	21.2
	Q4 (Jan - Mar)	3,677	-24.2	3,460	-25.8	584	-33.8	392	-50.7	191	122.7	2,873	-24.0	1,359	59.3	1,513	-48.3	3	178.4	216	17.7

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



Left: Awards in JPY 100 million

Right: Change from the equivalent period in the previous financial year (%)

		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2018	full-year	3,038	0.2	1,522	-11.1	1,398	0.1	123	-60.7	1,518	16.6	208	27.6	1,309	15.0	-1	-
FY2019	full-year	3,276	7.8	1,621	6.5	1,447	3.5	173	40.3	1,655	9.0	294	41.1	1,360	3.9	-0	-
FY2020	full-year	3,380	3.2	1,598	-1.4	1,405	-2.9	193	11.4	1,778	7.5	151	-48.7	1,627	19.6	3	-
FY2021	full-year	2,685	-20.6	1,541	-3.6	1,353	-3.7	188	-2.3	1,040	-41.5	188	24.3	851	-47.6	103	-
FY2018	Q1 (Apr - Jun)	538	-30.7	389	-24.8	370	3.5	19	-88.1	148	-39.6	32	-45.4	115	-37.7	0	-99.5
	Q2 (Jul - Sep)	718	9.7	322	28.4	316	40.0	6	-75.5	396	-1.5	89	364.4	306	-20.0	-0	-
	Q3 (Oct - Dec)	577	-8.1	249	-38.6	236	-22.5	12	-87.2	328	52.4	19	-41.4	309	69.4	-1	-
	Q4 (Jan - Mar)	1,204	23.9	560	4.6	474	-6.5	85	203.8	644	46.8	66	30.3	577	49.0	0	-
FY2019	Q1 (Apr - Jun)	809	50.4	620	59.2	588	58.8	31	65.6	190	28.7	74	126.1	116	1.0	-1	-
	Q2 (Jul - Sep)	494	-31.2	202	-37.1	176	-44.3	26	331.5	291	-26.5	57	-36.0	233	-23.8	0	-
	Q3 (Oct - Dec)	669	16.1	436	74.9	391	65.5	44	245.1	231	-29.5	57	199.7	173	-43.8	1	-
	Q4 (Jan - Mar)	1,302	8.1	361	-35.5	290	-38.7	70	-17.5	941	46.1	105	57.1	836	44.8	-0	-
FY2020	Q1 (Apr - Jun)	581	-28.1	363	-41.5	245	-58.3	117	270.7	218	14.4	53	-27.4	164	41.0	0	-
	Q2 (Jul - Sep)	593	20.0	150	-25.6	134	-23.8	16	-38.0	441	51.6	45	-20.1	395	69.3	0	382.3
	Q3 (Oct - Dec)	630	-5.9	313	-28.1	288	-26.3	25	-43.8	316	36.3	33	-41.9	282	62.4	0	-68.0
	Q4 (Jan - Mar)	1,575	21.0	771	113.5	737	153.4	34	-51.3	802	-14.7	17	-83.2	785	-6.1	1	-
FY2021	Q1 (Apr - Jun)	758	30.3	509	40.4	483	96.6	26	-77.3	248	13.9	64	19.8	183	12.0	0	-80.7
	Q2 (Jul - Sep)	458	-22.7	220	45.9	195	45.5	24	48.4	238	-46.0	41	-8.8	196	-50.3	0	-90.8
	Q3 (Oct - Dec)	673	6.8	348	11.0	320	11.0	27	11.5	224	-29.0	31	-7.9	193	-31.5	100	-
	Q4 (Jan - Mar)	795	-49.5	463	-39.9	354	-51.9	109	220.1	328	-59.1	50	185.8	278	-64.6	3	178.4

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2018	full-year	10,740	27.1	536	-35.8	306	-33.4	230	-38.7	10,203	33.9	2,066	12.8	8,137	40.6	0	-
FY2019	full-year	7,949	-26.0	506	-5.7	362	18.1	144	-37.4	7,443	-27.1	2,314	12.0	5,129	-37.0	0	-
FY2020	full-year	8,672	9.1	379	-25.0	124	-65.6	255	77.3	8,293	11.4	2,134	-7.8	6,158	20.1	0	-
FY2021	full-year	8,822	1.7	500	31.7	126	1.4	373	46.4	8,322	0.4	2,705	26.8	5,617	-8.8	0	-
FY2018	Q1 (Apr - Jun)	1,356	-20.6	66	-60.5	39	384.4	26	-83.3	1,290	-16.3	419	10.8	870	-25.1	0	-
	Q2 (Jul - Sep)	1,870	-11.6	107	376.6	8	-52.8	98	-	1,763	-15.8	715	35.0	1,048	-33.0	0	-
	Q3 (Oct - Dec)	2,037	8.8	136	-23.0	102	94.0	33	-73.1	1,901	12.2	520	1.8	1,381	16.6	0	-
	Q4 (Jan - Mar)	5,475	98.6	227	-51.5	155	-59.1	71	-18.6	5,248	129.3	410	-0.3	4,837	157.8	0	-
FY2019	Q1 (Apr - Jun)	2,455	81.0	13	-79.3	10	-73.1	3	-88.5	2,442	89.3	1,295	208.7	1,146	31.7	0	-
	Q2 (Jul - Sep)	1,321	-29.4	52	-51.1	34	287.3	18	-81.3	1,268	-28.0	364	-49.0	904	-13.8	0	-
	Q3 (Oct - Dec)	1,857	-8.8	94	-30.5	38	-62.6	56	68.2	1,763	-7.3	258	-50.3	1,504	8.9	0	-
	Q4 (Jan - Mar)	2,315	-57.7	345	52.1	279	79.3	66	-7.1	1,969	-62.5	395	-3.8	1,574	-67.5	0	-
FY2020	Q1 (Apr - Jun)	762	-68.9	52	279.4	33	212.7	18	510.4	710	-70.9	174	-86.6	536	-53.2	0	-
	Q2 (Jul - Sep)	2,113	59.9	192	267.7	13	-60.6	179	875.4	1,920	51.3	379	4.1	1,540	70.4	0	-
	Q3 (Oct - Dec)	2,707	45.7	24	-74.1	19	-50.1	5	-90.5	2,682	52.2	744	188.0	1,937	28.8	0	-
	Q4 (Jan - Mar)	3,089	33.5	110	-68.0	58	-79.0	51	-22.0	2,979	51.3	835	111.4	2,143	36.2	0	-
FY2021	Q1 (Apr - Jun)	1,420	86.3	110	112.3	69	108.2	41	119.7	1,310	84.3	401	130.5	909	69.4	0	-
	Q2 (Jul - Sep)	2,247	6.3	130	-32.3	9	-28.5	120	-32.6	2,116	10.2	458	20.7	1,658	7.6	0	-
	Q3 (Oct - Dec)	2,489	-8.0	139	467.7	9	-50.8	129	-	2,350	-12.4	537	-27.9	1,813	-6.4	0	-
	Q4 (Jan - Mar)	2,664	-13.8	120	8.7	37	-35.3	82	58.5	2,544	-14.6	1,308	56.6	1,235	-42.3	0	-