

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million  
Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total												Real Estate and Other					
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing				Overseas			
FY2021 full-year		12,134	-4.1	11,508	-4.5	2,042	3.2	1,479	-3.3	562	25.4	9,362	-7.0	2,893	26.6	6,469	-16.9	103	-	626	4.7
FY2022 full-year		15,357	26.6	14,893	29.4	3,175	55.5	2,527	70.8	647	15.1	11,703	25.0	5,331	84.3	6,372	-1.5	14	-85.9	463	-25.9
FY2023 full-year		19,440	26.6	18,070	21.3	3,581	12.8	2,872	13.7	709	9.5	14,479	23.7	5,186	-2.7	9,293	45.8	9	-35.2	1,369	195.5
FY2021 3 months		2,344	56.1	2,179	62.1	620	49.4	552	98.0	67	-50.2	1,558	67.8	465	104.3	1,092	55.9	0	-80.7	165	5.0
FY2022 3 months		3,604	53.7	3,464	59.0	545	-12.1	432	-21.7	112	65.7	2,912	86.9	602	29.4	2,310	111.4	6	-	139	-15.6
FY2023 3 months		4,836	34.2	4,439	28.1	779	43.0	771	78.2	8	-92.8	3,652	25.4	622	3.3	3,030	31.1	7	6.5	397	184.4
FY2024 3 months		3,531	-27.0	3,409	-23.2	514	-33.9	482	-37.5	32	305.2	2,889	-20.9	811	30.3	2,077	-31.4	4	-34.1	122	-69.2
FY2021	Q1 (Apr - Jun)	2,344	56.1	2,179	62.1	620	49.4	552	98.0	67	-50.2	1,558	67.8	465	104.3	1,092	55.9	0	-80.7	165	5.0
	Q2 (Jul - Sep)	2,806	-1.4	2,705	-0.0	350	2.0	204	38.8	145	-25.8	2,355	-0.3	500	17.5	1,854	-4.2	0	-90.8	100	-27.2
	Q3 (Oct - Dec)	3,306	-4.3	3,162	-5.2	487	44.1	329	7.1	157	418.1	2,575	-14.1	568	-27.0	2,007	-9.6	100	-	143	21.2
	Q4 (Jan - Mar)	3,677	-24.2	3,460	-25.8	584	-33.8	392	-50.7	191	122.7	2,873	-24.0	1,359	59.3	1,513	-48.3	3	178.4	216	17.7
FY2022	Q1 (Apr - Jun)	3,604	53.7	3,464	59.0	545	-12.1	432	-21.7	112	65.7	2,912	86.9	602	29.4	2,310	111.4	6	-	139	-15.6
	Q2 (Jul - Sep)	4,114	46.6	4,027	48.8	476	36.1	386	88.5	90	-37.9	3,551	50.8	2,316	362.8	1,234	-33.4	-0	-	87	-13.0
	Q3 (Oct - Dec)	3,970	20.1	3,844	21.5	694	42.6	658	99.8	36	-77.0	3,154	22.5	1,646	189.8	1,508	-24.8	-5	-	126	-11.9
	Q4 (Jan - Mar)	3,667	-0.3	3,557	2.8	1,458	149.6	1,049	167.6	408	113.0	2,084	-27.4	766	-43.6	1,318	-12.9	14	356.9	110	-49.1
FY2023	Q1 (Apr - Jun)	4,836	34.2	4,439	28.1	779	43.0	771	78.2	8	-92.8	3,652	25.4	622	3.3	3,030	31.1	7	6.5	397	184.4
	Q2 (Jul - Sep)	4,318	5.0	3,817	-5.2	551	15.7	337	-12.7	214	137.5	3,266	-8.0	632	-72.7	2,633	113.3	-0	-	500	472.5
	Q3 (Oct - Dec)	4,484	12.9	4,318	12.3	659	-5.1	405	-38.4	253	599.0	3,659	16.0	2,416	46.8	1,242	-17.6	-0	-	165	31.3
	Q4 (Jan - Mar)	5,801	58.2	5,495	54.5	1,591	9.1	1,358	29.4	232	-43.0	3,901	87.1	1,514	97.6	2,386	81.0	2	-80.9	306	177.7
FY2024	Q1 (Apr - Jun)	3,531	-27.0	3,409	-23.2	514	-33.9	482	-37.5	32	305.2	2,889	-20.9	811	30.3	2,077	-31.4	4	-34.1	122	-69.2

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



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		Civil Engineering															
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas	
FY2021	full-year	2,685	-20.6	1,541	-3.6	1,353	-3.7	188	-2.3	1,040	-41.5	188	24.3	851	-47.6	103	-
FY2022	full-year	3,864	43.9	2,665	72.9	2,446	80.8	218	15.9	1,184	13.9	114	-39.1	1,069	25.6	14	-85.9
FY2023	full-year	4,484	16.0	2,953	10.8	2,708	10.7	245	12.1	1,521	28.4	163	42.8	1,357	26.9	9	-35.2
FY2021	3 months	758	30.3	509	40.4	483	96.6	26	-77.3	248	13.9	64	19.8	183	12.0	0	-80.7
FY2022	3 months	849	12.1	481	-5.5	427	-11.5	53	102.1	361	45.6	29	-54.5	332	80.7	6	-
FY2023	3 months	1,160	36.6	720	49.6	713	66.9	6	-87.6	433	19.9	46	58.7	386	16.4	7	6.5
FY2024	3 months	894	-22.9	496	-31.1	478	-32.9	17	163.0	393	-9.2	56	21.6	336	-12.9	4	-34.1
FY2021	Q1 (Apr - Jun)	758	30.3	509	40.4	483	96.6	26	-77.3	248	13.9	64	19.8	183	12.0	0	-80.7
	Q2 (Jul - Sep)	458	-22.7	220	45.9	195	45.5	24	48.4	238	-46.0	41	-8.8	196	-50.3	0	-90.8
	Q3 (Oct - Dec)	673	6.8	348	11.0	320	11.0	27	11.5	224	-29.0	31	-7.9	193	-31.5	100	-
	Q4 (Jan - Mar)	795	-49.5	463	-39.9	354	-51.9	109	220.1	328	-59.1	50	185.8	278	-64.6	3	178.4
FY2022	Q1 (Apr - Jun)	849	12.1	481	-5.5	427	-11.5	53	102.1	361	45.6	29	-54.5	332	80.7	6	-
	Q2 (Jul - Sep)	594	29.6	417	89.8	382	95.9	34	41.4	177	-25.4	26	-37.5	151	-22.9	-0	-
	Q3 (Oct - Dec)	874	29.9	665	91.2	644	101.2	21	-24.0	214	-4.7	37	20.3	176	-8.6	-5	-
	Q4 (Jan - Mar)	1,546	94.4	1,101	137.3	992	180.0	109	-0.6	431	31.2	21	-57.1	409	47.2	14	356.9
FY2023	Q1 (Apr - Jun)	1,160	36.6	720	49.6	713	66.9	6	-87.6	433	19.9	46	58.7	386	16.4	7	6.5
	Q2 (Jul - Sep)	643	8.2	361	-13.4	334	-12.5	26	-22.8	282	58.6	34	31.3	247	63.3	-0	-
	Q3 (Oct - Dec)	617	-29.4	416	-37.5	401	-37.6	14	-32.6	201	-5.8	19	-47.8	182	3.1	-0	-
	Q4 (Jan - Mar)	2,062	33.4	1,455	32.2	1,258	26.8	197	81.2	604	40.2	63	190.8	541	32.2	2	-80.9
FY2024	Q1 (Apr - Jun)	894	-22.9	496	-31.1	478	-32.9	17	163.0	393	-9.2	56	21.6	336	-12.9	4	-34.1

## Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



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		Building Construction															
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas	
FY2021	full-year	8,822	1.7	500	31.7	126	1.4	373	46.4	8,322	0.4	2,705	26.8	5,617	-8.8	0	-
FY2022	full-year	11,028	25.0	509	1.8	80	-36.2	428	14.7	10,519	26.4	5,216	92.8	5,302	-5.6	0	-
FY2023	full-year	13,585	23.2	627	23.2	163	103.4	463	8.1	12,957	23.2	5,022	-3.7	7,935	49.7	0	-
FY2021	3 months	1,420	86.3	110	112.3	69	108.2	41	119.7	1,310	84.3	401	130.5	909	69.4	0	-
FY2022	3 months	2,614	84.0	63	-42.5	5	-92.7	58	42.1	2,551	94.7	573	42.8	1,978	117.6	0	-
FY2023	3 months	3,278	25.4	58	-7.4	57	-	1	-97.7	3,219	26.2	575	0.5	2,643	33.6	0	-
FY2024	3 months	2,514	-23.3	18	-68.7	3	-94.2	15	997.9	2,495	-22.5	754	31.0	1,741	-34.1	0	-
FY2021	Q1 (Apr - Jun)	1,420	86.3	110	112.3	69	108.2	41	119.7	1,310	84.3	401	130.5	909	69.4	0	-
	Q2 (Jul - Sep)	2,247	6.3	130	-32.3	9	-28.5	120	-32.6	2,116	10.2	458	20.7	1,658	7.6	0	-
	Q3 (Oct - Dec)	2,489	-8.0	139	467.7	9	-50.8	129	-	2,350	-12.4	537	-27.9	1,813	-6.4	0	-
	Q4 (Jan - Mar)	2,664	-13.8	120	8.7	37	-35.3	82	58.5	2,544	-14.6	1,308	56.6	1,235	-42.3	0	-
FY2022	Q1 (Apr - Jun)	2,614	84.0	63	-42.5	5	-92.7	58	42.1	2,551	94.7	573	42.8	1,978	117.6	0	-
	Q2 (Jul - Sep)	3,432	52.7	59	-54.6	3	-60.7	55	-54.1	3,373	59.3	2,289	399.4	1,083	-34.7	0	-
	Q3 (Oct - Dec)	2,970	19.3	29	-78.9	14	52.0	14	-88.4	2,940	25.1	1,609	199.6	1,331	-26.6	0	-
	Q4 (Jan - Mar)	2,011	-24.5	357	197.1	57	51.3	299	264.4	1,653	-35.0	744	-43.1	909	-26.4	0	-
FY2023	Q1 (Apr - Jun)	3,278	25.4	58	-7.4	57	-	1	-97.7	3,219	26.2	575	0.5	2,643	33.6	0	-
	Q2 (Jul - Sep)	3,174	-7.5	190	220.7	2	-34.5	187	238.1	2,984	-11.5	598	-73.9	2,385	120.3	0	-
	Q3 (Oct - Dec)	3,700	24.6	242	728.0	3	-73.3	239	-	3,457	17.6	2,397	49.0	1,060	-20.4	0	-
	Q4 (Jan - Mar)	3,432	70.7	135	-62.0	100	74.3	35	-88.2	3,296	99.3	1,451	94.9	1,845	103.0	0	-
FY2024	Q1 (Apr - Jun)	2,514	-23.3	18	-68.7	3	-94.2	15	997.9	2,495	-22.5	754	31.0	1,741	-34.1	0	-