

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount



Left: Awards in JPY 100 million
Right: Change from the equivalent period in the previous financial year (%)

| | | Total Amount | | Construction Total | | | | | | | | | | | | Real Estate and Other | | | | | |
|--------|-------------------|--------------|-------|--------------------|-------|---------------|-------|-------------|-------|------------------|-------|---------------|-------|-------------------|-------|-----------------------|-------|----------|-------|-------|-------|
| | | | | Domestic-Public | | Central Govt. | | Local Govt. | | Domestic-Private | | Manufacturing | | Non-Manufacturing | | | | Overseas | | | |
| FY2021 | full-year | 12,134 | -4.1 | 11,508 | -4.5 | 2,042 | 3.2 | 1,479 | -3.3 | 562 | 25.4 | 9,362 | -7.0 | 2,893 | 26.6 | 6,469 | -16.9 | 103 | - | 626 | 4.7 |
| FY2022 | full-year | 15,357 | 26.6 | 14,893 | 29.4 | 3,175 | 55.5 | 2,527 | 70.8 | 647 | 15.1 | 11,703 | 25.0 | 5,331 | 84.3 | 6,372 | -1.5 | 14 | -85.9 | 463 | -25.9 |
| FY2023 | full-year | 19,440 | 26.6 | 18,070 | 21.3 | 3,581 | 12.8 | 2,872 | 13.7 | 709 | 9.5 | 14,479 | 23.7 | 5,186 | -2.7 | 9,293 | 45.8 | 9 | -35.2 | 1,369 | 195.5 |
| FY2021 | 6 months | 5,151 | 18.5 | 4,885 | 20.6 | 970 | 27.9 | 757 | 77.5 | 213 | -35.8 | 3,914 | 18.9 | 966 | 47.8 | 2,947 | 11.8 | 0 | -86.9 | 266 | -10.1 |
| FY2022 | 6 months | 7,718 | 49.8 | 7,491 | 53.4 | 1,021 | 5.3 | 819 | 8.2 | 202 | -5.0 | 6,463 | 65.1 | 2,918 | 202.1 | 3,545 | 20.3 | 6 | - | 227 | -14.6 |
| FY2023 | 6 months | 9,154 | 18.6 | 8,256 | 10.2 | 1,330 | 30.2 | 1,108 | 35.3 | 222 | 9.8 | 6,918 | 7.0 | 1,255 | -57.0 | 5,663 | 59.8 | 6 | 16.6 | 898 | 295.3 |
| FY2024 | 6 months | 7,842 | -14.3 | 7,512 | -9.0 | 1,224 | -8.0 | 1,107 | -0.1 | 117 | -47.1 | 6,290 | -9.1 | 2,157 | 71.9 | 4,132 | -27.0 | -3 | - | 330 | -63.2 |
| FY2021 | Q1 (Apr - Jun) | 2,344 | 56.1 | 2,179 | 62.1 | 620 | 49.4 | 552 | 98.0 | 67 | -50.2 | 1,558 | 67.8 | 465 | 104.3 | 1,092 | 55.9 | 0 | -80.7 | 165 | 5.0 |
| | Q2 (Jul - Sep) | 2,806 | -1.4 | 2,705 | -0.0 | 350 | 2.0 | 204 | 38.8 | 145 | -25.8 | 2,355 | -0.3 | 500 | 17.5 | 1,854 | -4.2 | 0 | -90.8 | 100 | -27.2 |
| | Q3 (Oct - Dec) | 3,306 | -4.3 | 3,162 | -5.2 | 487 | 44.1 | 329 | 7.1 | 157 | 418.1 | 2,575 | -14.1 | 568 | -27.0 | 2,007 | -9.6 | 100 | - | 143 | 21.2 |
| | Q4 (Jan - Mar) | 3,677 | -24.2 | 3,460 | -25.8 | 584 | -33.8 | 392 | -50.7 | 191 | 122.7 | 2,873 | -24.0 | 1,359 | 59.3 | 1,513 | -48.3 | 3 | 178.4 | 216 | 17.7 |
| FY2022 | Q1 (Apr - Jun) | 3,604 | 53.7 | 3,464 | 59.0 | 545 | -12.1 | 432 | -21.7 | 112 | 65.7 | 2,912 | 86.9 | 602 | 29.4 | 2,310 | 111.4 | 6 | - | 139 | -15.6 |
| | Q2 (Jul - Sep) | 4,114 | 46.6 | 4,027 | 48.8 | 476 | 36.1 | 386 | 88.5 | 90 | -37.9 | 3,551 | 50.8 | 2,316 | 362.8 | 1,234 | -33.4 | -0 | - | 87 | -13.0 |
| | Q3 (Oct - Dec) | 3,970 | 20.1 | 3,844 | 21.5 | 694 | 42.6 | 658 | 99.8 | 36 | -77.0 | 3,154 | 22.5 | 1,646 | 189.8 | 1,508 | -24.8 | -5 | - | 126 | -11.9 |
| | Q4 (Jan - Mar) | 3,667 | -0.3 | 3,557 | 2.8 | 1,458 | 149.6 | 1,049 | 167.6 | 408 | 113.0 | 2,084 | -27.4 | 766 | -43.6 | 1,318 | -12.9 | 14 | 356.9 | 110 | -49.1 |
| FY2023 | Q1 (Apr - Jun) | 4,836 | 34.2 | 4,439 | 28.1 | 779 | 43.0 | 771 | 78.2 | 8 | -92.8 | 3,652 | 25.4 | 622 | 3.3 | 3,030 | 31.1 | 7 | 6.5 | 397 | 184.4 |
| | Q2 (Jul - Sep) | 4,318 | 5.0 | 3,817 | -5.2 | 551 | 15.7 | 337 | -12.7 | 214 | 137.5 | 3,266 | -8.0 | 632 | -72.7 | 2,633 | 113.3 | -0 | - | 500 | 472.5 |
| | Q3 (Oct - Dec) | 4,484 | 12.9 | 4,318 | 12.3 | 659 | -5.1 | 405 | -38.4 | 253 | 599.0 | 3,659 | 16.0 | 2,416 | 46.8 | 1,242 | -17.6 | -0 | - | 165 | 31.3 |
| | Q4 (Jan - Mar) | 5,801 | 58.2 | 5,495 | 54.5 | 1,591 | 9.1 | 1,358 | 29.4 | 232 | -43.0 | 3,901 | 87.1 | 1,514 | 97.6 | 2,386 | 81.0 | 2 | -80.9 | 306 | 177.7 |
| FY2024 | Q1 (Apr - Jun) | 3,531 | -27.0 | 3,409 | -23.2 | 514 | -33.9 | 482 | -37.5 | 32 | 305.2 | 2,889 | -20.9 | 811 | 30.3 | 2,077 | -31.4 | 4 | -34.1 | 122 | -69.2 |
| | Q2 (Jul - Sep) | 4,310 | -0.2 | 4,103 | 7.5 | 709 | 28.7 | 625 | 85.3 | 84 | -60.4 | 3,401 | 4.1 | 1,346 | 112.9 | 2,055 | -22.0 | -8 | - | 207 | -58.5 |

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering



Left: Awards in JPY 100 million
Right: Change from the equivalent period in the previous financial year (%)

| | | Civil Engineering | | | | | | | | | | | | | | | |
|--------|-------------------|-------------------|-------|---------------|-------|-------------|-------|------------------|-------|---------------|-------|-------------------|-------|----------|-------|-----|-------|
| | | Domestic-Public | | Central Govt. | | Local Govt. | | Domestic-Private | | Manufacturing | | Non-Manufacturing | | Overseas | | | |
| FY2021 | full-year | 2,685 | -20.6 | 1,541 | -3.6 | 1,353 | -3.7 | 188 | -2.3 | 1,040 | -41.5 | 188 | 24.3 | 851 | -47.6 | 103 | - |
| FY2022 | full-year | 3,864 | 43.9 | 2,665 | 72.9 | 2,446 | 80.8 | 218 | 15.9 | 1,184 | 13.9 | 114 | -39.1 | 1,069 | 25.6 | 14 | -85.9 |
| FY2023 | full-year | 4,484 | 16.0 | 2,953 | 10.8 | 2,708 | 10.7 | 245 | 12.1 | 1,521 | 28.4 | 163 | 42.8 | 1,357 | 26.9 | 9 | -35.2 |
| FY2021 | 6 months | 1,216 | 3.5 | 729 | 42.0 | 678 | 78.5 | 51 | -61.7 | 486 | -26.2 | 106 | 6.6 | 380 | -32.1 | 0 | -86.9 |
| FY2022 | 6 months | 1,444 | 18.7 | 899 | 23.2 | 810 | 19.4 | 88 | 73.0 | 539 | 10.8 | 55 | -47.8 | 483 | 27.2 | 6 | - |
| FY2023 | 6 months | 1,804 | 24.9 | 1,081 | 20.4 | 1,048 | 29.4 | 33 | -62.2 | 715 | 32.6 | 80 | 45.8 | 634 | 31.1 | 6 | 16.6 |
| FY2024 | 6 months | 2,106 | 16.7 | 1,181 | 9.2 | 1,101 | 5.1 | 79 | 137.6 | 928 | 29.8 | 97 | 20.6 | 830 | 30.9 | -3 | - |
| FY2021 | Q1 (Apr - Jun) | 758 | 30.3 | 509 | 40.4 | 483 | 96.6 | 26 | -77.3 | 248 | 13.9 | 64 | 19.8 | 183 | 12.0 | 0 | -80.7 |
| | Q2 (Jul - Sep) | 458 | -22.7 | 220 | 45.9 | 195 | 45.5 | 24 | 48.4 | 238 | -46.0 | 41 | -8.8 | 196 | -50.3 | 0 | -90.8 |
| | Q3 (Oct - Dec) | 673 | 6.8 | 348 | 11.0 | 320 | 11.0 | 27 | 11.5 | 224 | -29.0 | 31 | -7.9 | 193 | -31.5 | 100 | - |
| | Q4 (Jan - Mar) | 795 | -49.5 | 463 | -39.9 | 354 | -51.9 | 109 | 220.1 | 328 | -59.1 | 50 | 185.8 | 278 | -64.6 | 3 | 178.4 |
| FY2022 | Q1 (Apr - Jun) | 849 | 12.1 | 481 | -5.5 | 427 | -11.5 | 53 | 102.1 | 361 | 45.6 | 29 | -54.5 | 332 | 80.7 | 6 | - |
| | Q2 (Jul - Sep) | 594 | 29.6 | 417 | 89.8 | 382 | 95.9 | 34 | 41.4 | 177 | -25.4 | 26 | -37.5 | 151 | -22.9 | -0 | - |
| | Q3 (Oct - Dec) | 874 | 29.9 | 665 | 91.2 | 644 | 101.2 | 21 | -24.0 | 214 | -4.7 | 37 | 20.3 | 176 | -8.6 | -5 | - |
| | Q4 (Jan - Mar) | 1,546 | 94.4 | 1,101 | 137.3 | 992 | 180.0 | 109 | -0.6 | 431 | 31.2 | 21 | -57.1 | 409 | 47.2 | 14 | 356.9 |
| FY2023 | Q1 (Apr - Jun) | 1,160 | 36.6 | 720 | 49.6 | 713 | 66.9 | 6 | -87.6 | 433 | 19.9 | 46 | 58.7 | 386 | 16.4 | 7 | 6.5 |
| | Q2 (Jul - Sep) | 643 | 8.2 | 361 | -13.4 | 334 | -12.5 | 26 | -22.8 | 282 | 58.6 | 34 | 31.3 | 247 | 63.3 | -0 | - |
| | Q3 (Oct - Dec) | 617 | -29.4 | 416 | -37.5 | 401 | -37.6 | 14 | -32.6 | 201 | -5.8 | 19 | -47.8 | 182 | 3.1 | -0 | - |
| | Q4 (Jan - Mar) | 2,062 | 33.4 | 1,455 | 32.2 | 1,258 | 26.8 | 197 | 81.2 | 604 | 40.2 | 63 | 190.8 | 541 | 32.2 | 2 | -80.9 |
| FY2024 | Q1 (Apr - Jun) | 894 | -22.9 | 496 | -31.1 | 478 | -32.9 | 17 | 163.0 | 393 | -9.2 | 56 | 21.6 | 336 | -12.9 | 4 | -34.1 |
| | Q2 (Jul - Sep) | 1,211 | 88.3 | 684 | 89.4 | 622 | 86.0 | 62 | 131.3 | 534 | 89.5 | 41 | 19.3 | 493 | 99.3 | -8 | - |

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction



Left: Awards in JPY 100 million
Right: Change from the equivalent period in the previous financial year (%)

| | | Building Construction | | | | | | | | | | | | | | | |
|--------|-------------------|-----------------------|-------|-----------------|-------|---------------|-------|-------------|-------|------------------|-------|---------------|-------|-------------------|-------|----------|---|
| | | | | Domestic-Public | | Central Govt. | | Local Govt. | | Domestic-Private | | Manufacturing | | Non-Manufacturing | | Overseas | |
| FY2021 | full-year | 8,822 | 1.7 | 500 | 31.7 | 126 | 1.4 | 373 | 46.4 | 8,322 | 0.4 | 2,705 | 26.8 | 5,617 | -8.8 | 0 | - |
| FY2022 | full-year | 11,028 | 25.0 | 509 | 1.8 | 80 | -36.2 | 428 | 14.7 | 10,519 | 26.4 | 5,216 | 92.8 | 5,302 | -5.6 | 0 | - |
| FY2023 | full-year | 13,585 | 23.2 | 627 | 23.2 | 163 | 103.4 | 463 | 8.1 | 12,957 | 23.2 | 5,022 | -3.7 | 7,935 | 49.7 | 0 | - |
| FY2021 | 6 months | 3,668 | 27.5 | 240 | -1.6 | 78 | 69.0 | 162 | -18.2 | 3,427 | 30.2 | 859 | 55.2 | 2,567 | 23.6 | 0 | - |
| FY2022 | 6 months | 6,047 | 64.9 | 122 | -49.0 | 8 | -88.8 | 114 | -29.6 | 5,924 | 72.9 | 2,863 | 233.0 | 3,061 | 19.2 | 0 | - |
| FY2023 | 6 months | 6,452 | 6.7 | 248 | 102.6 | 59 | 581.5 | 188 | 65.7 | 6,203 | 4.7 | 1,174 | -59.0 | 5,029 | 64.3 | 0 | - |
| FY2024 | 6 months | 5,406 | -16.2 | 43 | -82.5 | 5 | -90.6 | 37 | -80.0 | 5,362 | -13.6 | 2,060 | 75.5 | 3,302 | -34.3 | 0 | - |
| FY2021 | Q1 (Apr - Jun) | 1,420 | 86.3 | 110 | 112.3 | 69 | 108.2 | 41 | 119.7 | 1,310 | 84.3 | 401 | 130.5 | 909 | 69.4 | 0 | - |
| | Q2 (Jul - Sep) | 2,247 | 6.3 | 130 | -32.3 | 9 | -28.5 | 120 | -32.6 | 2,116 | 10.2 | 458 | 20.7 | 1,658 | 7.6 | 0 | - |
| | Q3 (Oct - Dec) | 2,489 | -8.0 | 139 | 467.7 | 9 | -50.8 | 129 | - | 2,350 | -12.4 | 537 | -27.9 | 1,813 | -6.4 | 0 | - |
| | Q4 (Jan - Mar) | 2,664 | -13.8 | 120 | 8.7 | 37 | -35.3 | 82 | 58.5 | 2,544 | -14.6 | 1,308 | 56.6 | 1,235 | -42.3 | 0 | - |
| FY2022 | Q1 (Apr - Jun) | 2,614 | 84.0 | 63 | -42.5 | 5 | -92.7 | 58 | 42.1 | 2,551 | 94.7 | 573 | 42.8 | 1,978 | 117.6 | 0 | - |
| | Q2 (Jul - Sep) | 3,432 | 52.7 | 59 | -54.6 | 3 | -60.7 | 55 | -54.1 | 3,373 | 59.3 | 2,289 | 399.4 | 1,083 | -34.7 | 0 | - |
| | Q3 (Oct - Dec) | 2,970 | 19.3 | 29 | -78.9 | 14 | 52.0 | 14 | -88.4 | 2,940 | 25.1 | 1,609 | 199.6 | 1,331 | -26.6 | 0 | - |
| | Q4 (Jan - Mar) | 2,011 | -24.5 | 357 | 197.1 | 57 | 51.3 | 299 | 264.4 | 1,653 | -35.0 | 744 | -43.1 | 909 | -26.4 | 0 | - |
| FY2023 | Q1 (Apr - Jun) | 3,278 | 25.4 | 58 | -7.4 | 57 | - | 1 | -97.7 | 3,219 | 26.2 | 575 | 0.5 | 2,643 | 33.6 | 0 | - |
| | Q2 (Jul - Sep) | 3,174 | -7.5 | 190 | 220.7 | 2 | -34.5 | 187 | 238.1 | 2,984 | -11.5 | 598 | -73.9 | 2,385 | 120.3 | 0 | - |
| | Q3 (Oct - Dec) | 3,700 | 24.6 | 242 | 728.0 | 3 | -73.3 | 239 | - | 3,457 | 17.6 | 2,397 | 49.0 | 1,060 | -20.4 | 0 | - |
| | Q4 (Jan - Mar) | 3,432 | 70.7 | 135 | -62.0 | 100 | 74.3 | 35 | -88.2 | 3,296 | 99.3 | 1,451 | 94.9 | 1,845 | 103.0 | 0 | - |
| FY2024 | Q1 (Apr - Jun) | 2,514 | -23.3 | 18 | -68.7 | 3 | -94.2 | 15 | 997.9 | 2,495 | -22.5 | 754 | 31.0 | 1,741 | -34.1 | 0 | - |
| | Q2 (Jul - Sep) | 2,892 | -8.9 | 25 | -86.8 | 2 | -7.6 | 22 | -87.8 | 2,866 | -3.9 | 1,305 | 118.3 | 1,561 | -34.6 | 0 | - |