#### IMPORTANT NOTICE

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Securities Code: 1812

June 8, 2020

To Stockholders with Voting Rights

Yoshikazu Oshimi President and Representative Director Kajima Corporation 3-1, Motoakasaka 1-chome, Minato-ku, Tokyo, Japan

### NOTICE OF THE 123rd ORDINARY STOCKHOLDERS' MEETING

Please be advised that the 123rd Ordinary Stockholders' Meeting of the Company will be held as described below.

Recently, the government and prefectural governors have strongly requested residents to refrain from going outside in order to prevent the spread of the novel coronavirus disease. We strongly encourage shareholders to exercise your voting rights in advance by mailing the Voting Rights Exercise Form or via the Internet, etc. and not to attend the meeting in person as much as possible, from the standpoint of preventing the spread of the infection.

1. Date and Time: Thursday, June 25, 2020 at 10:00 a.m., Japan Standard Time

**2. Place:** East 21 Hall

1st floor, Hotel East 21 Tokyo

3-3, Toyo 6-chome, Koto-ku, Tokyo, Japan

3. Agenda of the Meeting:

Matters to be reported: 1. The Business Report, the Consolidated Financial Statements, and the audit

results of the Consolidated Financial Statements by the Independent Auditor and the Audit & Supervisory Board for the 123rd Fiscal Year (from April 1, 2019 to

March 31, 2020)

2. The Non-consolidated Financial Statements for the 123rd Fiscal Year (from

April 1, 2019 to March 31, 2020)

Proposals to be resolved:

**Proposal No. 1:** Appropriation of Retained Earnings

Proposal No. 2: Partial Amendments to the Articles of Incorporation

**Proposal No. 3:** Election of twelve Directors

Proposal No. 4: Election of two Audit & Supervisory Board Members

## Remarks Related to the Convocation of the Ordinary Stockholders' Meeting

only one stockholder with voting right can be appointed as a proxy.)

- 1. We highly recommend that you exercise your voting rights in advance by mailing the enclosed Voting Rights Exercise Form or via the Internet, etc.
- 2. Since a detailed explanation of the matters to be reported (including audit reports) and the proposals will be omitted at this Stockholders' Meeting, we request you to read this notice in advance.
- 3. Since the seats of shareholders at the venue of the Stockholders' Meeting will be placed at a safe distance from each other to reduce the risk of infection, the number of seats available will be significantly fewer than previous years. Please note that you therefore may be declined entry even if you come to the venue on the day of the meeting.
- 4. Souvenirs will not be provided this year in order to reduce the risk of infection through person-to-person contact.
- 5. We will aim to conduct smooth and efficient proceedings in order to hold a shorter meeting this year than usual. Therefore, the number of questions each shareholder may ask in the Q&A session will be limited to one question this year, changing from two questions in previous years.
- 6. If you plan to attend the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk when you arrive at the venue.
  If you plan to exercise your voting rights by proxy at the meeting, it is required to submit a written power of attorney and your Voting Rights Exercise Form as well as the proxy's Voting Rights Exercise Form at the reception desk of the meeting. (Pursuant to the Articles of Incorporation of the Company,
- 7. As for the documents which should be provided related to this Notice of Stockholder's Meeting, the Notes for the Consolidated Financial Statements and the Notes for the Non-consolidated Financial Statements are posted on the Company's website (https://www.kajima.co.jp/), pursuant to the laws and regulations and the Articles of Incorporation of the Company, and are not included in the Attached Documents of this Notice.

  The Consolidated and Non-consolidated Financial Statements included in the Attached Documents of this Notice are part of Consolidated and Non-consolidated Financial Statements audited by Audit &

Supervisory Board Members and the Independent Auditor when preparing their respective audit

8. Any changes to the date, time and place of the meeting as well as amendments to the Attached Documents and the Reference Documents for the Stockholders' Meeting will be listed on the Company's website (https://www.kajima.co.jp/).

### **Guide for exercise of voting rights:**

The following four methods are available for exercise of voting rights.

## (1) Exercise of voting rights by post

Voting deadline: Wednesday, June 24, 2020 at 5:30 p.m., Japan Standard Time Please indicate your votes for or against each of the proposals on the enclosed Voting Rights Exercise Form and return the form so that it reaches us no later than the voting deadline.

## (2) Exercise of voting rights via smartphones, etc.

Voting deadline: Wednesday, June 24, 2020 at 5:30 p.m., Japan Standard Time Please scan "the Login QR Code to Voting Rights Exercise Website for Smartphones" in the bottom-right corner of the enclosed Voting Rights Exercise Form using a smartphone or tablet device, and enter your votes for or against each of the proposals no later than the voting deadline. \*There is no site for mobile phones.

▶ Please refer to the enclosed leaflet for the details of exercise of voting rights via smartphones, etc.

### (3) Exercise of voting rights via the Internet

Voting deadline: Wednesday, June 24, 2020 at 5:30 p.m., Japan Standard Time Please access our voting website and enter your votes for or against each of the proposals no later than the voting deadline.

[URL of the website for exercise of voting rights] https://www.web54.net

▶ Please refer to the following page for the details of exercise of voting rights via the Internet.

### (4) For stockholders attending the Stockholders' Meeting

Please refrain from attending the meeting in person this year as much as possible.

Date and time of the meeting: Thursday, June 25, 2020 at 10:00 a.m., Japan Standard Time Please bring the enclosed Voting Rights Exercise Form and submit it at the reception desk. We kindly ask you to bring this booklet as reference materials for the meeting agenda.

### Guidance for Exercise of Voting Rights via the Internet

You can exercise your voting rights via the Internet, only through the Company's designated website (https://www.web54.net).

Please read through the following content and confirm the following matters prior to using the website. To exercise your voting rights via the Internet, you will need the "voting rights exercise code" and the "password" printed on the right-hand piece (back side) of the Voting Rights Exercise Form.

# Website for Exercise of Voting Rights

https://www.web54.net

You can also exercise your voting rights via a smartphone or mobile phone by scanning the QR code on the left using the barcode reader in your mobile device and accessing the website for exercise of voting rights.



#### Handling of exercise of voting rights

- (1) If you exercise your voting rights both by post and through the Internet, the exercise through the Internet shall be deemed to be effective.
- (2) If you exercise your voting rights more than once through the Internet, the last vote shall be deemed to be effective.

# Handling of password

- (1) The password is important information used to verify whether the person exercising voting rights is a legitimate stockholder. Please handle it carefully.
- (2) The password will be disabled when inputted incorrectly for a certain number of times. If your password is locked, please follow the instructions on the screen.

### Conditions for using the system

Fees for internet providers and carriers (connection charges, etc.) associated with using the website for exercise of voting rights shall be at your own expense.

## Contact information regarding the operation of your personal computer, etc.

If you have any questions regarding the operation of your personal computer, etc. to exercise your voting rights on the website, please contact the following for assistance:

Hotline of Stock Transfer Agency Web Support, Sumitomo Mitsui Trust Bank, Limited 0120-652-031 (toll free in Japan, operating hours: 9:00 a.m. to 9:00 p.m., Japan Standard Time)

#### For institutional investors

The Company participates in the "Electronic Voting System Platform" operated by ICJ, Inc.

# Reference Documents for the Stockholders' Meeting

#### **Proposals and References**

## **Proposal No. 1: Appropriation of Retained Earnings**

The Company's basic policy for profit allocation aims to distribute stable amounts of dividend with a target range of a 20 to 30% payout ratio, while securing adequate consolidated equity capital, as well as to provide stockholder returns with consideration of business performance, financial condition and business environment.

The Company proposes a year-end dividend for the fiscal year under review and appropriation of retained earnings in the following manner.

- 1. Year-end Dividend
- (1) Type of Distribution Cash
- (2) Allocation of Distribution per-share and Total Amounts

¥25.00 per common share of the Company

¥12,838,119,650 in total

As such, the dividend for the fiscal year under review will be \\$50 per share, including a \\$25 interim dividend.

- (3) Effective Date of Dividend Payment June 26, 2020
- 2. Other Appropriation of Retained Earnings
- (1) Item and the Amount of Retained Earnings to be increased General reserve: ¥55.0 billion
- (2) Item and the Amount of Retained Earnings to be decreased Retained earnings carried forward: ¥55.0 billion

## **Proposal No. 2:** Partial Amendments to the Articles of Incorporation

### 1. Reasons for amendments

With a view to further strengthening its corporate governance, the Company proposes to amend the following two points.

- (1) Regarding the current Article 19 of the Articles of Incorporation, "Number of Directors," the Company proposes to reduce the number of Directors from "not more than twenty (20)" to "not more than thirteen (13)" in order to keep an appropriate number of Directors.
- (2) Regarding the current Article 21 of the Articles of Incorporation, "Term of Office of Directors," the Company proposes to shorten the term of office of Directors from "within two (2) years" to "within one (1) year" in order to further clarify the managerial responsibilities of Directors and build a management system that can swiftly respond to changes in the business environment.

#### 2. Contents of amendments

Proposed amendments are as follows:

(Underlined parts are amended.)

	(Ondernied parts are amended.)
Current Articles of Incorporation	Proposed Amendments
CHAPTER IV	CHAPTER IV
DIRECTORS AND BOARD OF DIRECTORS	DIRECTORS AND BOARD OF DIRECTORS
Article 19. Number of Directors	Article 19. Number of Directors
The Company shall have not more than <u>twenty</u> (20) Directors.	The Company shall have not more than <u>thirteen</u> (13) Directors.
Article 20. (Text omitted)	Article 20. (Unchanged)
Article 21. Term of Office of Directors	Article 21. Term of Office of Directors
The term of office of Directors shall expire at	The term of office of Directors shall expire at
the closing of the Ordinary Stockholders'	the closing of the Ordinary Stockholders'
Meeting for the last fiscal year of the Company	Meeting for the last fiscal year of the Company
ending within two (2) years after their election.	ending within one (1) year after their election.

# **Proposal No. 3:** Election of twelve Directors

If Proposal No. 2 "Partial Amendments to the Articles of Incorporation" is approved as originally proposed, the term of office of the Company's Directors will be shortened from two years to one year. As such, the term of all thirteen Directors will expire at the closing of this Stockholders' Meeting. Accordingly, the Company proposes electing twelve Directors on the condition that Proposal No. 2 "Partial Amendments to the Articles of Incorporation" is approved as originally proposed.

The candidates are as follows:

Candidate no.	Name	Positions and assignments at the Company
1	Yoshikazu Oshimi [Renominated]	President, Representative Director
2	Naoki Atsumi [Renominated]	Executive Vice President, Representative Director
3	Hiroyoshi Koizumi [Renominated]	Executive Vice President, Representative Director General Manager, Building Construction Management Division
4	Masayasu Kayano [Renominated]	Executive Vice President, Representative Director General Manager, Civil Engineering Management Division Responsible for Overseas Civil Engineering
5	Hiroshi Ishikawa [Renominated]	Director, Executive Vice President General Manager, Sales and Marketing Division
6	Ken Uchida [Renominated]	Director, Managing Executive Officer General Manager, Treasury Division
7	Nobuyuki Hiraizumi [Renominated]	Director
8	Shoichi Kajima [Renominated]	Director, Senior Advisor
9	Koji Furukawa [Renominated] [Outside Director] [Independent Director]	Director
10	Masahiro Sakane [Renominated] [Outside Director] [Independent Director]	Director
11	Kiyomi Saito [Renominated] [Outside Director] [Independent Director] [Female]	Director
12	Yukio Machida [Renominated] [Outside Director] [Independent Director]	Director

Candidate No.	Name (Date of birth)	Career summ	ary, positions, assignments and status of other important concurrent positions	Number of shares of the Company held		
1	Yoshikazu Oshimi (February 21, 1949) [Renominated]	` •	Joined the Company Executive Officer General Manager, Yokohama Branch Managing Executive Officer General Manager, Yokohama Branch Managing Executive Officer General Manager, Building Construction Management Division Senior Executive Officer General Manager, Building Construction Management Division Senior Executive Officer General Manager, Building Construction Management Division Senior Executive Officer General Manager, Kansai Branch Executive Vice President President, Representative Director (to the present)  oncurrent positions) etor, The Building & Housing Center of Japan,	22,381 shares		
	Mr. Yoshikazu Oshimi supreme responsibility Manager, Yokohama E Division. The Compan performed his duties at	on as a candidate for Director] i has been serving as President, Representative Director since June 2015, with of for the Company's business execution, after having served as General Branch Office, and General Manager of Building Construction Management by renominates him as a candidate for Director, as he has hitherto fully s Director based on his wealth of business experience and excellent track y, along with his insight into management in general.				

Candidate No.	Name (Date of birth)	Career sumn	nary, positions, assignments and status of other important concurrent positions	Number of shares of the Company held
2	Naoki Atsumi (November 29, 1949) [Renominated]	July 1986 June 1995 June 1997 June 2000 June 2002 June 2005 June 2006	Joined the Company Director Responsible for Sales and Marketing Managing Director Senior Managing Director Executive Vice President, Representative Director Executive Vice President, Representative Director General Manager, Corporate Planning Division Responsible for CSR Executive Vice President, Representative Director General Manager, Corporate Planning Division Executive Vice President, Representative Director General Manager, Corporate Planning Division Executive Vice President, Representative Director (to the present)	1,004,074 shares
		urrently serving	tte for Director] g as Executive Vice President, Representative Die for Sales and Marketing, and General Manager	
	Planning Division. The Company renominates him as a candidate for Director, as he has hitherto fully performed his duties as Director based on his wealth of business experience and excellent track record in the Company, along with his insight into management in general.			

Candidate No.	Name (Date of birth)	Career summary, positions, assignments and status of other important concurrent positions		Number of shares of the Company held	
3	Hiroyoshi Koizumi (June 5, 1949) [Renominated]	April 1973 September 1999 June 2004 April 2008 April 2010 April 2013 April 2015 June 2015	Joined the Company General Manager, Construction Department, Building Construction Technology Division, Construction Group Managing Director, Kajima Overseas Asia Pte Ltd. Executive Officer Managing Director, Kajima Overseas Asia Pte Ltd. Managing Executive Officer Managing Director, Kajima Overseas Asia Pte Ltd. Senior Executive Officer Managing Director, Kajima Overseas Asia Pte Ltd. Senior Executive Officer General Manager, Building Construction Management Division Executive Vice President General Manager, Building Construction Management Division Executive Vice President, Representative Director General Manager, Building Construction Management Division (to the present)	11,600 shares	
	[Reasons for nominati		for Director]		
	Mr. Hiroyoshi Koizumi is currently serving as Executive Vice President, Representative Director General Manager of Building Construction Management Division, after having served as General Manager of Construction Department, Building Construction Technology Division and Managing Director of a subsidiary in Asia. The Company renominates him as a candidate for Director, as he has hitherto fully performed his duties as Director based on his wealth of business experience and excellent track record in the Company, along with his insight into management in general.				

Candidate No.	Name (Date of birth)		y, positions, assignments and status of other nportant concurrent positions	Number of shares of the Company held
		April 1974 April 2007 April 2009	Joined the Company Executive Officer General Manager, Tokyo Civil Engineering Branch Managing Executive Officer	
		April 2011	General Manager, Tokyo Civil Engineering Branch Managing Executive Officer General Manager, Civil Engineering	
		April 2012	Management Division Overseeing Machinery and Electrical Engineering Department Senior Executive Officer General Manager, Civil Engineering Management Division	
		April 2014	Overseeing Machinery and Electrical Engineering Department Executive Vice President General Manager, Civil Engineering Management Division Overseeing Machinery and Electrical	
4	Masayasu Kayano (February 12, 1951)	June 2014	Engineering Department Director, Executive Vice President General Manager, Civil Engineering Management Division Overseeing Machinery and Electrical	13,210 shares
	[Renominated]	September 2015	Engineering Department Director, Executive Vice President General Manager, Civil Engineering Management Division Responsible for Overseas Civil Engineering	
		April 2017	Overseeing Machinery and Electrical Engineering Department Director, Executive Vice President General Manager, Civil Engineering Management Division	
		June 2019	Responsible for Overseas Civil Engineering Executive Vice President, Representative Director General Manager, Civil Engineering Management Division Responsible for Overseas Civil Engineering (to the present)	

Mr. Masayasu Kayano is currently serving as Executive Vice President, Representative Director, General Manager, Civil Engineering Management Division, Responsible for Overseas Civil Engineering, after having served as General Manager, Tokyo Civil Engineering Branch. The Company renominates him as a candidate for Director, as he has hitherto fully performed his duties as Director based on his rich business experience and excellent track record in the Company, along with his insight into management in general.

Candidate No.	Name (Date of birth)	Career summary, positions, assignments and status of other important concurrent positions		Number of shares of the Company held
5	Hiroshi Ishikawa (March 9, 1959) [Renominated]	July 1989 June 2000 June 2002 June 2004 June 2005 April 2007 April 2016 April 2019	Joined the Company Director Deputy General Manager, Sales and Marketing Division, Construction Group; and Corporate Planning Division Managing Director Responsible for Sales and Marketing Senior Managing Director Responsible for Sales and Marketing Director, Senior Executive Officer General Manager, Sales and Marketing Division Director, Senior Executive Officer Responsible for Sales and Marketing Director, Executive Vice President Responsible for Sales and Marketing Director, Executive Vice President General Manager, Sales and Marketing Director, Executive Vice President General Manager, Sales and Marketing Division (to the present)	2,560,253 shares
	of Sales and Marketin over the years and har	is currently serving Division, after wing served as G	ring as Director, Executive Vice President, General having been engaged in the sales and marketing eneral Manager, Sales and Marketing Division.	g division The Company
		rich business ex	rector, as he has hitherto fully performed his du- perience and excellent track record in the Comp eneral.	

Candidate No.	Name (Date of birth)	•	y, positions, assignments and status of other mportant concurrent positions	Number of shares of the Company held
6	Ken Uchida (May 13, 1956)  [Renominated]	April 2015	Joined the Company General Manager, Administration and Finance Department, Overseas Subsidiaries Management Division General Manager, Planning and Administration Department, Overseas Operations Division Managing Director, Kajima Europe Ltd. Executive Officer Deputy General Manager, Treasury Division General Manager, Accounting Department Executive Officer Deputy General Manager, Treasury Division General Manager, Finance Department Managing Executive Officer Deputy General Manager, Treasury Division General Manager, Finance Department Director, Managing Executive Officer General Manager, Treasury Division (to the present)	shares
	Treasury Division, af General Manager of T Company renominate	rrently serving as I ter having served a Treasury Division a s him as a candidat wealth of business	for Director] Director, Managing Executive Officer and Gers Managing Director of a subsidiary in Europe and General Manager of Accounting Department for Director, as he has been fully performing experience and excellent track record in the Counting Department of t	e and Deputy ent. The g his duties as

Candidate No.	Name (Date of birth)	•	y, positions, assignments and status of other nportant concurrent positions	Number of shares of the Company held		
7	Nobuyuki Hiraizumi (March 28, 1958)  [Renominated]	June 2012 (Important conc	Joined the Company Senior Manager, Planning Department, Sales and Marketing Division; Office of Life Cycle Management, Building Construction Management Division; Asset Management Service Department, Real Estate Development Division; and Engineering & Risk Services Corporation Principal Economist, Policy Research Institute, Ministry of Finance Senior Manager, Asset Management Service Department, Real Estate Development Division Retired from the Company Advisor, Avant Associates, Inc. Director of the Company (to the present)  current positions) ma Institute of International Peace	1,000,443		
	[Reasons for nomination					
		zumi has been serving as Director of the Company since June 2012, after				
		engaged in sales and marketing as well as development-related operations of the				
		Company and having served as Principal Economist, Policy Research Institute, Ministry of Finance, and Advisor, Avant Associates, Inc. The Company renominates him as a candidate for Director, as				
			company renominates nim as a candidate for s as Director based on his rich business experi			
			long with his insight into management in gene			

Candidate No.	Name (Date of birth)	Career summary, positions, assignments and status of other important concurrent positions		Number of shares of the Company held	
8	Shoichi Kajima (August 12, 1930) [Renominated]	April 1953 March 1959 February 1978 February 1984 June 1990 June 1994	Director of the Company Executive Vice President, Representative Director Vice Chairman, Representative Director President, Representative Director Co-Chairman and CEO, Representative Director Director, Senior Advisor (to the present)	15,792,711 shares	
	Mr. Shoichi Kajima ha Representative Director Representative Director for many years, with e Company. The Compa	has held numerous prominent positions as Executive Vice President, ctor, President, Representative Director, and Co-Chairman and CEO, ctor of the Company, and has subsequently served as Director, Senior Advisor a extensive experience and deep insight into overall management of the apany renominates him as a candidate for Director, as he is currently playing an rector, Senior Advisor in achieving sustainable growth and further improvement of the Company.			

	April 1962 June 1992 June 1995 April 1999	Joined Mitsubishi Corporation Director, Mitsubishi Corporation Managing Director, Mitsubishi Corporation Director, Senior Executive Vice President, Mitsubishi Corporation (Retired in June 2004)	
	June 2004	2004)	
	200.	Vice Chairman of the Board, Mitsubishi Motors Corporation (Retired in January 2005)	
	October 2007	Chairman and CEO, Representative Director, Japan Post Bank Co., Ltd. (Retired in November 2009)	
	December 2009	Chairman and CEO, Representative Director, Japan Post Network Co., Ltd. (currently Japan Post Co., Ltd.)	7,600 shares
Koji Furukawa April 26, 1938)	October 2012	Chairman and CEO, Representative Director, Japan Post Co., Ltd. (Retired in	
[Renominated]	June 2013	Advisor, Japan Post Co., Ltd. (Retired in	
Outside Director] ependent Director]	July 2013	Advisor, Japan Post Co., Ltd. and Advisor,	
	April 2014		
		(to the present)	
A [F	pril 26, 1938)  Renominated]  Itside Director]  Dendent Director]	[Important concessions]  Renominated]  June 2013  July 2013  April 2014  June 2015  (Important concessions)	Director, Japan Post Co., Ltd. (Retired in June 2013)  Renominated  June 2013  June 2013  Advisor, Japan Post Co., Ltd. (Retired in March 2014)  July 2013  Advisor, Japan Post Co., Ltd. (Retired in March 2014)  Advisor, Japan Post Co., Ltd. and Advisor, Mitsubishi Corporation  April 2014  June 2015  Director of the Company

Mr. Koji Furukawa has a wealth of experience and high-level expertise as corporate executive in a variety of industries, after having served in various executive posts including Director, Senior Executive Vice President, Mitsubishi Corporation, Vice Chairman of the Board, Mitsubishi Motors Corporation, Chairman and CEO, Representative Director, Japan Post Bank Co., Ltd., and Chairman and CEO, Representative Director, Japan Post Co., Ltd. The Company renominates him as a candidate for Outside Director, as he has an excellent track record in providing effective advice to the management of the Company while adequately supervising its business execution since he assumed office as Director of the Company in June 2015.

While the Company has business transactions with Mitsubishi Corporation, in which Mr. Furukawa currently serves as Advisor, as well as Mitsubishi Motors Corporation, Japan Post Bank Co., Ltd., and Japan Post Co., Ltd., in which he served as Director, the amounts of respective transactions between the Company and each of the aforementioned companies were less than 1% of the consolidated revenues of each company (consolidated revenue for Mitsubishi Corporation and ordinary income for Japan Post Bank Co., Ltd. and Japan Post Co., Ltd.) in the fiscal year under review, and his independence as Outside Director is deemed to be ensured.

Mr. Furukawa will have served as Outside Director of the Company for five years at the closing of this Stockholders' Meeting.

Candidate No.	Name (Date of birth)	Career summ	nary, positions, assignments and status of other important concurrent positions	Number of shares of the Company held
	Masahiro Sakane (January 7, 1941)  [Renominated] [Outside Director] [Independent Director]	April 1963 June 1989 June 1994 June 1997 June 1999 June 2001 June 2003 June 2007 June 2010 April 2013 June 2013 June 2015 July 2019  (Important conditions)	Joined Komatsu Ltd. Director, Komatsu Ltd. Managing Director, Komatsu Ltd. Executive Managing Director, Komatsu Ltd. Executive Vice President and Representative Director, Komatsu Ltd. President and Representative Director, Komatsu Ltd. President and CEO, Representative Director, Komatsu Ltd. Chairman of the Board and Representative Director, Komatsu Ltd. Chairman of the Board, Komatsu Ltd. Chairman of the Board, Komatsu Ltd. Director and Councilor, Komatsu Ltd. Councilor, Komatsu Ltd. Director of the Company Advisor, Komatsu Ltd. (to the present)	
10	Mr. Masahiro Sakane I manufacturer with glol Director, as well as Ch Company renominates in providing effective a business execution sin While the Company has serves as Advisor, the	Outside Direction as a candidate has a wealth of bal spread of but airman of the Entire him as a candidate device to the made he assumed on the entire he assumed on the business transamount of such	ctor, Takeda Pharmaceutical Company Limited te for Outside Director and other matters] experience and high-level expertise as managemusiness, after having served as President and Rep Board and Representative Director of Komatsu Lidate for Outside Director, as he has an excellent anagement of the Company while adequately supoffice as Director of the Company in June 2015. saction with Komatsu, Ltd., in which Mr. Sakane transaction was less than 1% of the consolidated review, and his independence as Outside Director.	resentative td. The track record pervising its e currently I revenue of
	to be ensured.  Takeda Pharmaceutica as Outside Director, re Health, Labour and We Including Pharmaceuti respect to some of the healthcare professiona with laws and regulatic such effort after the after preventing recurrence	l Company Limited fare based on cals and Medic company's advils. Mr. Sakane lons at the Board prementioned e of this type of itserved as Outside	nited, in which Mr. Sakane has been serving since 2015, a business improvement order from the Mithe Law on Ensuring Quality, Efficacy and Safet al devices, on account of the misleading advertise ertising materials for its hypertension medicine, had consistently voiced his opinions, stressing cold of Directors' Meetings of the company, and he vent, offering recommendations on the measures	e June 2014 inistry of ty of Products seement with targeting ompliance is keeping up for

Candidate No.	Name (Date of birth)	Career summary, positions, assignments and status of other important concurrent positions	Number of shares of the Company held		
	Kiyomi Saito (Name in family register: Kiyomi Takei) (December 1, 1950)	April 1973 Joined Nikkei Inc. September 1975 Joined Sony Corporation August 1984 Joined Morgan Stanley January 1990 Executive Director, Morgan Stanley (Retired in February 1992) April 2000 President, JBond Co., Ltd. (currently JBond Totan Securities Co., Ltd.) June 2015 Director of the Company (to the present)  (Important concurrent positions) President, JBond Totan Securities Co., Ltd. Outside Auditor, Showa Denko K. K.	6,000 shares		
	[Renominated] [Outside Director] [Independent Director] [Female]	on as a condidate for Outside Director and other matters.			
11	[Reasons for nomination as a candidate for Outside Director and other matters]  Ms. Kiyomi Saito has a wealth of experience and high-level expertise as entrepreneur and corporate executive, after having served as Executive Director of Morgan Stanley, and later for a number of years as President of JBond Co., Ltd., which she founded (currently JBond Totan Securities Co., Ltd.). The Company renominates her as a candidate for Outside Director, as she has an excellent track record in providing effective advice to the management of the Company while adequately supervising its business execution since she assumed office as Director of the Company in June 2015.				
	The Company has no business transaction with JBond Totan Securities Co., Ltd., in which she serves as President.  Toshiba Corporation, in which Ms. Saito served as Outside Director for the period between June 2012 and September 2015, amended in September 2015 its securities reports and other documents for the previous fiscal year, following the discovery of improper accounting treatment of significant scale for a period between the fiscal years 2008 and 2014. Ms. Saito was neither involved in, nor aware of the aforementioned improper accounting treatment, but had consistently voiced her opinions prior to the aforementioned discovery with a view to enhancing and strengthening compliance, at public occasions not least the Board of Directors meetings of the company. After the discovery, she made recommendations on efforts to address the cause of the irregularities, and implemented preventative measures as a member of the Management Revitalization Committee of the company.				

Stockholders' Meeting.

At JAPAN POST INSURANCE Co., Ltd., in which Ms. Saito served as Outside Director for the period between June 2014 and June 2017, cases of misconduct were discovered in connection with the rewriting of insurance policies that may have left customers disadvantaged out of line with their intention. JAPAN POST INSURANCE received an administrative dispositions in accordance with the Insurance Business Act from the Financial Services Agency on December 27, 2019. Ms. Saito performed her duties mainly by making recommendations regularly from the standpoint of compliance with the laws and regulations to ensure thorough compliance awareness.

Ms. Saito will have served as Outside Director of the Company for five years at the closing of this

Candidate No.	Name (Date of birth)	Career summary, positions, assignments and status of other important concurrent positions		Number of shares of the Company held	
12	Yukio Machida (July 3, 1942) [Renominated] [Outside Director] [Independent Director]	July 2005 September 2005 June 2015 June 2019 (Important conc Lawyer Outside Audit & Life Insurance (	Appointed as Public Prosecutor, Tokyo District Public Prosecutors' Office Director-General, Public Security Intelligence Agency Superintending Prosecutor, Sendai High Public Prosecutors' Office Deputy Prosecutor-General, Supreme Public Prosecutors' Office Retired from Public Prosecutors' Office Registered as Lawyer Audit & Supervisory Board Member of the Company Director of the Company (to the present)  current positions)  & Supervisory Board Member, Asahi Mutual Co. r, Mizuho Bank, Ltd.	6,200 shares	
	[Reasons for nomination as a candidate for Outside Director and other matters]  Mr. Yukio Machida has professional insight as a public prosecutor and lawyer as well as extensive experience and high-level expertise as a legal practitioner. The Company renominates him as a candidate for Outside Director, as he has an excellent track record in providing effective advice to the management of the Company while adequately supervising its business execution since he assumed office as Director of the Company in June 2019. Although he has never been involved in corporate management, except as an outside director and outside corporate auditor, the Company considers that he is capable of adequately carrying out duties as Outside Director, for the aforementioned reasons.  Mr. Machida will have served as Outside Director of the Company for one year at the closing of this Stockholders' Meeting. Mr. Machida also had served as Outside Audit & Supervisory Board Member of the Company for four years from June 2015 to June 2019.				

- Notes: 1. No conflict of interest exists between the Company and the above candidates for Directors.
  - 2. Messrs. Koji Furukawa, Masahiro Sakane and Yukio Machida and Ms. Kiyomi Saito are candidates for Outside Directors. The Company has registered Messrs. Koji Furukawa, Masahiro Sakane and Yukio Machida and Ms. Kiyomi Saito with Tokyo Stock Exchange and Nagoya Stock Exchange, as independent directors based on the regulations of the respective exchanges.
  - 3. The Company has entered into an agreement with Messrs. Koji Furukawa, Masahiro Sakane and Yukio Machida and Ms. Kiyomi Saito to limit their liability for damages under Article 423, Paragraph 1 of the Companies Act, based on Article 427, Paragraph 1 of the Act, to the extent of the amount specified in Article 425, Paragraph 1 of the Act when they act in good faith and are not grossly negligent in conducting their duties (limited liability agreement). The Company will continue this limited liability agreement with Messrs. Koji Furukawa, Masahiro Sakane and Yukio Machida and Ms. Kiyomi Saito when their re-elections are approved.

# Proposal No. 4: Election of two Audit & Supervisory Board Members

The term of Audit & Supervisory Board Members, Messrs. Toshinobu Nakatani and Shuichiro Sudo will expire at the closing of this Stockholders' Meeting. Accordingly, the Company proposes the election of two Audit & Supervisory Board Members.

The candidates are as follows.

The Audit & Supervisory Board has consented to this Proposal No. 4.

wealth of experience in finance and accounting.

Candidate No.	Name (Date of birth)	Career summa	ary, positions, and status of other important concurrent positions	Number of shares of the Company held		
1	Takashi Kumano (July 1, 1959) [New candidate]	April 1983 December 2011 April 2015 June 2017	Joined the Company General Manager, Nagano District Office, Kanto Branch General Manager, Administration Department, Kanto Branch General Manager, Audit Department (to the present)	2,100 shares		
	[Reasons for nomination as a candidate for Audit & Supervisory Board Member]  Mr. Takashi Kumano has engaged primarily in accounting-related operations since joining the Company and has been serving as General Manager of Audit Department since June 2017, after having served as General Manager of Administration Department, Kanto Branch. The Company considered he is fully qualified as Audit & Supervisory Board Member, and newly selected him as a candidate for Audit & Supervisory Board Member, as he is currently conducting internal audits appropriately as General Manager of Audit Department based on his considerable insight and a					

Candidate No.	Name (Date of birth)	Career summary, positions, and status of other important concurrent positions		Number of shares of the Company held	
	Yukiko Fujikawa (Name in family register: Yukiko Kobayashi) (March 16, 1965)  [New candidate] [Outside Audit & Supervisory Board Member] [Independent Auditor] [Female]	(Important conc President, Yukil Representative accountancy co Outside Director	Joined Chuo Shinko Audit Corporation Registered as Certified Public Accountant Financial Securities Inspector, Inspection Department, Financial Supervisory Agency (currently Financial Services Agency) (Retired in June 2000) President, Yukiko Fujikawa CPA Office Registered as Certified Public Tax Accountant Representative Member, Kaikei Jissen Kenkyujyo (tax accountancy corporation) (to the present)  Furrent positions) (To Fujikawa CPA Office Member, Kaikei Jissen Kenkyujyo (tax Proporation) (To Yoo Securities Co., Ltd. Prector, Hoshino Resorts REIT, Inc.	0 shares	
2	[Reasons for nomination as a candidate for Outside Audit & Supervisory Board Member and other matters]				
	Ms. Yukiko Fujikawa I		nsight regarding finance and accounting as a c untant. Ms. Fujikawa established Yukiko Fujik		

Ms. Yukiko Fujikawa has professional insight regarding finance and accounting as a certified public accountant and certified public tax accountant. Ms. Fujikawa established Yukiko Fujikawa CPA Office and has long been serving as President thereof, after having served as Financial Securities Inspector of Inspection Department, Financial Supervisory Agency (currently Financial Services Agency). The Company considered she is fully qualified as Outside Audit &Supervisory Board Member, based on her extensive experience and high-level insight, and newly selected her as a candidate for Outside Audit & Supervisory Board Member.

The Company has no business transaction with Yukiko Fujikawa CPA Office, in which she serves as President, and Kaikei Jissen Kenkyujyo (tax accountancy corporation), in which she serves as Representative Member.

Toyo Securities Co., Ltd., in which Ms. Fujikawa has been serving as Outside Director since June 2014, was found to have made "false representations or misleading representations regarding important matters related to the solicitation of U.S. stock trading" and received a business improvement order from the Kanto Local Finance Bureau in December 2018. Ms. Fujikawa had not been aware of the aforementioned event in advance, but had proactively expressed her opinions as Outside Director of the company about compliance with the laws and regulations and strengthening the governance structure through the Board of Directors and other meetings. Following the administrative action, she is making recommendations on requesting a thorough investigation, strengthening the internal control structure to prevent recurrence of such representations, and ensuring thorough compliance.

- Notes: 1. No conflict of interest exists between the Company and the above candidates for Audit & Supervisory Board Members.
  - 2. Ms. Yukiko Fujikawa is a candidate for Outside Audit & Supervisory Board Member. Ms. Fujikawa is a candidate for independent auditor based on the regulations of the Tokyo Stock Exchange and the Nagoya Stock Exchange.
  - 3. Ms. Yukiko Fujikawa is slated to be appointed on June 26, 2020 as Outside Director of Sotetsu Holdings Inc.
  - 4. If the election of Ms. Yukiko Fujikawa, a candidate for Outside Audit & Supervisory Board Member, is approved, the Company will enter into an agreement to limit her liability for damages under Article 423, Paragraph 1 of the Companies Act, based on Article 427, Paragraph 1 of the Act, to the amount specified in Article 425, Paragraph 1 of the Act to the extent she acts in good faith and is not grossly negligent in conducting her duties (limited liability agreement).