

#### **Corporate Profile**

**Company Name** Kajima Corporation

**Head Office** 3-1, Motoakasaka 1-chome, Minato-ku, Tokyo 107-8388, Japan

**Established** 1840 Incorporated 1930

Paid-in Capital Over ¥81,400 million

Number of Employees\* 7,686 (non-consolidated), 19,426 (group)

**Business Domains** Construction, real estate development, architectural design, civil engineering design, engineering, and other

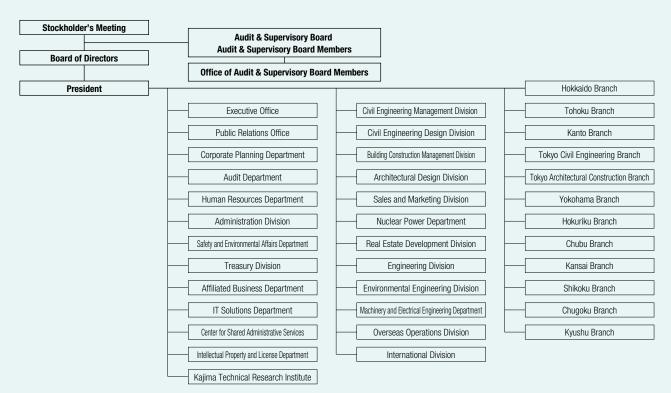
Offices\* Head Office; Real Estate Development Division, Engineering Division, and Overseas Operations Division; Kajima Technical

Research Institute; 12 branches; 27 offices in Japan; 42 offices outside Japan (in 19 countries and regions)

**Group Companies\*** 234 companies (including 92 in Japan and 142 outside Japan)

\*As of March 31, 2018

#### **Corporate Organization**



### **Executive Officers** (As of July 10, 2018)

President

#### Yoshikazu Oshimi

#### Executive Vice Presidents Naoki Atsumi

#### Tamiharu Tashiro

#### Hiroyoshi Koizumi

General Manager, Building Construction Management Division

#### Takashi Hinago

General Manager, Sales and Marketing Division

#### Masayasu Kayano

General Manager, Civil Engineering Management Division, Responsible for International Civil Engineering Operations

#### Teruaki Yamaguchi

General Manager, Real Estate Development Division

#### Kazuo Koiima

Responsible for Building Structures and Research and Technology Development, Overseeing Intellectual Property and License Department

#### Hiroshi Ishikawa

Responsible for Sales and Marketing

#### Hiromasa Amano

General Manager, Tokyo Architectural Construction Branch

#### Masaru Ozaki

Responsible for Architectural Design Division

#### Keisuke Koshijima

General Manager, Overseas Operations Division

#### Senior Executive Officers

#### Yutaka Takeda

General Manager, Administration Division, Overseeing Public Relations Office, and Safety and Environmental Affairs Department

#### Masao Oka

Responsible for Mechanical and Electrical Facilities

#### **Takao Nomura**

General Manager, Yokohama Branch

#### Koichi Matsuzaki

General Manager, Kansai Branch

#### Jun Matsushima

Deputy General Manager, Tokyo Architectural Construction Branch

#### Yoshihisa Takada

Deputy General Manager, Civil Engineering Management Division, Overseeing Machinery and Electrical Engineering Department

#### Shigeru Tomoda

Deputy General Manager, Sales and Marketing Division

#### **Managing Executive Officers** Hitoshi Ito

Deputy General Manager, Building Construction Management Division

#### Isao Kinoshita

General Manager, Hokkaido Branch

#### Hideya Marugame

General Manager, Engineering Division

#### Masaru Kazama

General Manager, Tokyo Civil Engineering Branch

#### Yoshinori Sakamoto

General Manager, Business Development Division

#### Kenji Otsu

Senior Supervisory Engineer, Civil Engineering Management Division

#### Yutaka Katayama

General Manager, Chubu Branch

#### Takeshi Katsumi

General Manager, Corporate Planning Department, Overseeing Affiliated Business Department and IT Solutions Department

#### Kengo Kono

General Manager, Kyushu Branch

#### Takeshi Tadokoro

General Manager, Kanto Branch

#### Hiroshi Shoji

General Manager, Tohoku Branch

#### Ken Uchida

General Manager, Treasury Division

#### Takaharu Fukuda

Director, Kajima Technical Research Institute

#### Executive Officers

#### Toshiharu Tanaka

General Manager, International Division

#### Takao Shinkawa

General Manager, Environmental Engineering Division

#### Yoshihiko Riho

Deputy General Manager, Civil Engineering Management Division

#### Kivomi Aikawa

General Manager, Civil Engineering Design Division

#### Norio Kita

General Manager, Architectural Design Division

#### Masahito Tanaami

Deputy General Manager, Architectural Design Division

#### Hiroshi Kunihira

Deputy General Manager, Architectural Design Division

#### Yasuhiko Yamada

Deputy General Manager, Tokyo Architectural Construction Branch

#### Katsunori Ichihashi

General Manager Executive Office Overseeing Human Resources Department and Center for Shared Administrative Services

#### Eiichi Tanaka

General Manager, Nuclear Power Department

#### Shigeru Yoshikai

Deputy General Manager, Architectural Design Division

#### Michiya Uchida

President, Kajima U.S.A. Inc.

#### Koji Sugimoto

President, Kajima Overseas Asia (HQ) Pte I td

#### Shuichi Oishi

President, Kajima Development Pte. Ltd.

#### Kazuyoshi Yonezawa

Deputy General Manager, Tokyo Architectural Construction Branch

#### Koji Ikkatai

Deputy General Manager, Engineering Division

#### Osamu Shimovasu

Senior Supervisory Engineer, Civil Engineering Management Division

#### Koh Kimura

Senior Supervisory Engineer, Civil Engineering Management Division

#### Hidenobu Yoshida

General Manager, Shikoku Branch

#### Mitsuharu Kodoi

General Manager, Project Development Group, Civil Engineering Management Division, Responsible for Safety (Civil Engineering)

#### Ryuzo Ikegami

General Manager, Chugoku Branch

#### Shinichiro Shiozawa

Deputy General Manager, Sales and Marketing Division

#### Munehisa Yoshimi

Deputy General Manager, Sales and Marketing Division

#### Mitsuru Niizuma

Deputy General Manager, Administration Division; Chief Secretary, Executive Office

#### Nobuhiro Kobayashi

Deputy General Manager Tokyo Architectural Construction Branch

#### Katsuhisa Takekawa

Deputy General Manager, Building Construction Management Division, Responsible for Safety (Construction)

#### Tadashi Fujimura

Deputy General Manager, Architectural Design Division

#### **Hidemitsu Yoshihiro**

President, Kajima Road Co., Ltd.

Deputy General Manager, Tokyo Architectural Construction Branch

#### Tetsuya Ashida

General Manager, Hokuriku Branch

#### Takahiko Tsukada

Deputy General Manager, Real Estate Development Division

## **Principal Subsidiaries and Affiliates**

## In Japan

	Company name	Business description
Design and Consulting	Ilya Corporation	Interior design, consulting, interior and furniture-related business
	ARMO Co., Ltd.	Architectural design, facility design, and presentation
	ARTES Corporation	Building structure design, consulting, and construction engineering
	Engineering & Risk Services Corporation	Asset evaluation, soil environmental assessment, and disaster risk assessment
	Landscape Design Inc.	Property exterior structure design, landscape planning, greening consulting, and town planning proposals
	Retec Engineering Inc.	Survey and diagnosis of civil engineering structures, new construction and repair/reinforcement design, and measurement management
	Avant Associates, Inc.	Urban planning, town planning support, public real estate utilization (PRE), public-private partnerships (PPP), and area management
	Global BIM Inc.	BIM-related information processing, software sales, and operational consulting
	Taiko Trading Co., Ltd.	Sale and rental of construction equipment and materials, and subcontracting for various construction projects
	Chemical Grouting Co., Ltd.	Ground improvement, foundation construction, and soil remediation
	Kajima Road Co., Ltd.	Paving of roads, bridges, airports, etc., and manufacture and sale of paving materials
	Japan Sea Works Co., Ltd.	Ocean port and coastal protection work, and geological surveying
	Kajima Kress Corporation	Temporary staffing, subcontracting for construction projects, calculation and preparation of construction plans
Procurement and Construction	Kajima Environment Engineering Corporation	Environmental and consulting work focused on water and waste
Gonzalda	Kajima Mechatro Engineering Co., Ltd.	Construction machinery manufacturing
	Kajima Renovate Construction Co., Ltd.	Repair and reinforcement work for civil engineering structures, and sales of repair materials
	Clima-Teq Co., Ltd.	Integrated facility construction, and renovation
	Kajima Fit Co., Ltd.	Subcontracting for various construction projects by providing directly-employed skilled workers
	Clima Works Co., Ltd.	Subcontracting for various facility construction projects by providing directly-employed skilled workers
Real Estate Development and	Kajima Tatemono Sogo Kanri Co., Ltd.	Building management
	Kajima Tokyo Development Corporation	Leasing and operational management of real estate, and hotel management
	East Real Estate Co., Ltd.	Leasing, management, brokerage and appraisal of real estate
Management	Kajima Yaesu Kaihatsu Co., Ltd.	Real estate leasing and operational management
	Niigata Bandaijima Building Co., Ltd.	Real estate leasing and operational management
Sales and Services	Kajima Services Co., Ltd.	Travel agency, product sales, and business services
	Act Technical Support, Inc.	Temporary staffing and human resources placement, and events planning
	Kajima Leasing Corporation	Planning of construction projects, building and equipment leasing
	Kajima Information Communication Technology Co., Ltd.	Design, operation and management of the Kajima Group's information communication technology infrastructure and various computer systems
	Toshi Kankyo Engineering Co., Ltd.	Collection, transportation and processing of waste
	K-PROVISION Co., Ltd.	Public relations and advertising planning and production, as well as video production
	Kajima Real Estate Investment Advisors Inc.	Real estate asset management, consulting, and buying, selling, and brokerage of beneficial interests of a trust
Book Publishing	Kajima Institute Publishing Co., Ltd.	Editing and publishing of books and publications
Hotel and Leisure	Azuma Kanko Kaihatsu Co., Ltd.	Management of the Takasaka Country Club golf course
	Hotel Kajima no Mori Co., Ltd.	Hotel management in Karuizawa, Nagano Prefecture
	Kajima Resort Corporation	Sale and management of vacation home property in Tateshina, Nagano Prefecture, as well as management of the Kajima Minami Tateshina golf course
	Atema Kogen Resort, Inc.	Hotel and golf course management
	Nasu Resort Corporation	Management of the Nasu Chifuriko Country Club golf course
	Shinrinkohen Golf Club Co., Ltd.	Golf course management
	Kajima Karuizawa Resort, Inc.	Management of a golf course, hotel, and ski resort
Greening and Insurance	Katabami Kogyo Co., Ltd.	Mountain forest management, greening landscaping, and agency handling of property, casualty, and life insurance

## **Principal Subsidiaries and Affiliates**

Overseas



## Kajima **Europe** Ltd.



#### Kajima Europe Ltd.

- UNITED KINGDOM Kajima Europe Ltd. Kajima Partnerships Ltd. Kajima Properties (Europe) Ltd.
- FRANCE Kajima France Development S.A.R.L. Kajima Europe Lou Roucas S.A.R.L.
- CZECH REPUBLIC Kajima Czech Design and Construction s.r.o.
- POLAND Kajima Poland Sp. z o.o.

#### Kajima Overseas Asia Pte Ltd

SINGAPORE

Kajima Overseas Asia Pte Ltd Kajima Overseas Asia (HQ) Pte. Ltd. Kajima Design Asia Pte Ltd Kajima Development Pte. Ltd.

International Facility Engineering Pte. Ltd.

INDONESIA PT Kajima Indonesia PT Senayan Trikarya Sempana

PT Jimbaran Greenhill

- THAILAND Thai Kaiima Co., Ltd. Ramaland Development Co., Ltd. Bang Tao Beach Ltd.
- MALAYSIA Kajima (Malaysia) Sdn. Bhd.

- VIETNAM Kajima Vietnam Co., Ltd. Indochina Kajima Development Ltd.
- THE PHILIPPINES Kajima Philippines Inc.
- HONG KONG Allied Kajima Ltd.
- INDIA Kajima India Pvt. Ltd.
- MYANMAR Kajima Myanmar Co., Ltd. Kajima Yankin PPP Co., Ltd.

CLEVELAND NEW YORK LOS ANGELES ATLANTA COLUMBUS LEÓN (MEXICO)

Honolulu

# Kajima U.S.A. Inc.

#### Kajima Australia Pty Ltd

■ MELBOURNE

Kajima Australia Pty Ltd Icon Co Pty Ltd Cockram Construction Australia Pty Ltd Icon Developments Australia Pty Ltd

- SHANGHAI
  - Cockram Projects (Shanghai) Construction & **Engineering Co Ltd**
- Hong Kong Scenario Cockram Limited

Kajima Corporation (China) Co., Ltd.

Shanghai

Chung-Lu Construction Co., Ltd.

**TAIWAN** 

#### Kajima U.S.A. Inc.

ATLANTA

Kajima U.S.A. Inc. Kajima International Inc. KBD Group, Inc. **Batson-Cook Company** Kajima Real Estate Development Inc. Core5 Industrial Partners LLC **Batson-Cook Development Company** 

- COLUMBUS Flournoy Construction Company Flournoy Development Company
- LOS ANGELES KCS West, Inc. **Kajima Development Corporation**

Honolulu

**Hawaiian Dredging Construction** Company, Inc.

- CLEVELAND The Austin Company
- NEW YORK Development Ventures Group, Inc. Anglebrook Golf Club
- LEÓN (MEXICO) Kajima Alberici Construcciones S.A. de C.V.

## Shareholder Information (As of March 31, 2018)

Number of Shares - Authorized 2,500,000,000

Number of Shares - Issued and Outstanding 1,057,312,022 (including treasury stock of 17,567,805 shares)

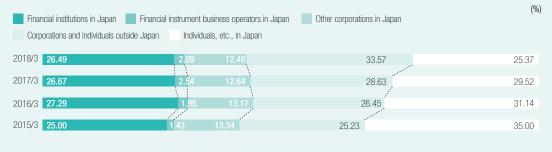
**Number of Shareholders** 54,957 (down 8,341 from fiscal 2016 end)

#### **Major Shareholders**

Shareholders	Number of shares (Thousand shares)	Shareholding (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	67,379	6.48
Japan Trustee Services Bank, Ltd. (Trust Account)	44,592	4.29
Shoichi Kajima	31,585	3.04
State Street Bank West Client - Treaty 505234	21,621	2.08
Sumitomo Mitsui Banking Corporation	20,442	1.97
Japan Trustee Services Bank, Ltd. (Trust Account 5)	18,816	1.81
Japan Trustee Services Bank, Ltd. (Trust Account 7)	17,136	1.65
Kajima Employee Stock Ownership	16,664	1.60
Government of Norway	15,345	1.48
The Kajima Foundation	14,470	1.39

Notes 1. In addition to the above, Kajima Corporation has treasury stock of 17,567,000 shares.

#### Stock Ownership Breakdown





#### **External Recognition**













<sup>2.</sup> Shareholding was computed excluding total treasury stock