# **Social Contribution Activities**

Guided by its corporate philosophy, the Kajima Group fulfills its social responsibilities through its business operations, addresses social and regional issues, and contributes to sustained social development.

Centered on construction and real estate development, Kajima's business operations at offices and construction sites significantly impact local communities. As a member of the communities in which we operate, we participate in local activities as an important means of communication. Beyond our day-to-day business operations, we leverage our technologies, experience, personnel and networks in our social contribution activities. This includes contributing to disaster preparedness and recovery, community support, environmental protection, education, support for cultural and artistic activities through foundations, and volunteer work by employees.

#### Education for the Next Generation

## Support for Global Japan Studies Summer Program at the Institute of Advanced Studies on Asia, The University of Tokyo

As part of the Global Japan Studies Summer Program of the University of Tokyo's Institute of Advanced Studies on Asia, about 20 international students from Europe, the U.S. and Asia and their professor visited Kajima with the aim of gaining a better understanding of postwar and contemporary Japan.

Students were briefed by an architect from the Architectural Design Division on Kajima's technologies, which combine functionality and craftsmanship and embody universal design principles, and Kajima's efforts to create new environments and spaces in Japan, where society is aging at an unprecedented pace.



Explanation of universal design at a building

Community Support and Environmental Protection

### Producing Eelgrass Seedlings with Local Elementary School Students

Kajima Technical Research Institute's Hayama Marine Science Laboratory, a member of the Hayama Eelgrass Council since 2005, joined with the Hayama Fisheries Cooperative, local elementary schools and NPOs in growing eelgrass beds for coastal environment restoration.

Senior researchers visited Hayama Municipal Isshiki Elementary School to give classes on coastal environments, the role of eelgrass, and the cultivation technology for eelgrass seedlings developed by Kajima. The students then sowed seeds in biodegradable pots labeled with their names, and placed them in a water tank. The seeds should become seedlings around April, when they will be transplanted to a nearby coastal area.



Lecture by senior researcher

Sowing seeds in biodegradable pots

# Support for Cultural and Artistic Activities

### Kajima Sculpture Competition

The Kajima Sculpture Competition is carried out with support from the Kajima Foundation for the Arts, and the Kajima Foundation. Since its establishment in 1989 as a part of the Company's 150th anniversary commemoration project, the competition has been held every other year under the theme of Sculpture, Architecture & Space. It has become an important stepping stone for young sculptors, as the only indoor sculpture exhibition in Japan emphasizing a close connection between sculpture and architectural space.

#### Kajima Foundations Promote Science, Culture and Art

As a good corporate citizen, Kajima actively supports academic, cultural and artistic activities. In particular, it has promoted academic and cultural activities for many years through five foundations.

#### The Kajima Foundation

Since 1976, the Kajima Foundation has been improving living environments by enhancing urban and residential neighborhoods and promoting effective use of national land and resources. It also works to promote academic and cultural development in Japan, offering research grants and supporting researcher exchanges. In fiscal 2018, 68 projects were funded, with grants and assistance totaling ¥80.66 million. Research results of funded projects are presented each year.

#### The Kajima Foundation for the Arts

The Kajima Foundation for the Arts, established in 1982, provides grants for research in the arts, related publications, international exchange, and projects to foster art dissemination, aiming to foster the arts and enrich Japanese culture. In fiscal 2018, a total of 87 projects were funded, with a total value of ¥70.6 million. Every year, the Kajima Foundation for the Arts Awards are held to recognize those who have produced outstanding results from their research, and to give them an opportunity to present their achievements.

#### Kajima Institute of International Peace

Established in 1966, the Kajima Institute of International Peace promotes international peace and strives to contribute to Japan's security. It studies and provides funding for research on international peace and security, economic matters, and issues concerning Japan's foreign relations, and then publishes the research findings.

#### Atsumi International Scholarship Foundation

The Atsumi International Scholarship Foundation has been providing student scholarships and developing international exchange programs since 1994. To date, it has granted scholarships to 290 students, including 12 in fiscal 2018, from 51 countries and regions. To build long-lasting networks among recipients, in recent years the foundation has also been hosting the Asia Future Conference in major cities across Asia (Seoul in fiscal 2018), and sponsors domestic and international forums, workshops, and study tours led by former program scholars, who now teach and pursue research at universities worldwide.

#### Kajima Ikueikai Foundation

The Kajima Ikueikai Foundation, established in 1956, provides scholarships and financial assistance to university students in Japan, including students from other countries. In fiscal 2018, the Foundation provided scholarships to a total of 82 students, including six international students, with a total value of ¥52.5 million.

# **Principal Subsidiaries and Affiliates in Japan**

	Company name	Business description
Design and Consulting	Ilya Corporation	Interior design, consulting, interior construction, procurement for furniture and artwork
	ARMO Co., Ltd.	Architectural design, facility design, and presentation
	ARTES Corporation	Building structure design, consulting, and construction engineering
	Engineering & Risk Services Corporation	Asset evaluation, soil environmental assessment, and disaster risk assessment
	Landscape Design Inc.	Property exterior structure design, landscape planning, greening consulting, and town planning proposals
	Retec Engineering Inc.	Survey and diagnosis of civil engineering structures, new construction and repair/ reinforcement design, and measurement management
	Avant Associates, Inc.	Urban planning, town planning support, public real estate utilization (PRE), public- private partnerships (PPP), and area management
	Global BIM Inc.	BIM-related information processing, software sales, and operational consulting
	Taiko Trading Co., Ltd.	Sale and rental of construction equipment and materials, and subcontracting for various construction projects
	Chemical Grouting Co., Ltd.	Ground improvement, foundation construction, and soil remediation
	Kajima Road Co., Ltd.	Paving of roads, bridges, airports, etc., and manufacture and sale of paving materials
	Japan Sea Works Co., Ltd.	Ocean port and coastal protection work, and geological surveying
	Kajima Kress Corporation	Temporary staffing, subcontracting for construction projects, calculation and preparation of construction plans
Procurement and Construction	Kajima Environment Engineering Corporation	Environmental and consulting work focused on water and waste
Conclusion	Kajima Mechatro Engineering Co., Ltd.	Construction machinery manufacturing
	Kajima Renovate Construction Co., Ltd.	Repair and reinforcement work for civil engineering structures, and sales of repair materials
	Clima-Teq Co., Ltd.	Integrated facility construction, and renovation
	Kajima Fit Co., Ltd.	Subcontracting for various construction projects by providing directly-employed skilled workers
	Clima Works Co., Ltd.	Subcontracting for various facility construction projects by providing directly-employed skilled workers
	Kajima Tatemono Sogo Kanri Co., Ltd.	Building management
Real Estate	Kajima Tokyo Development Corporation	Leasing and operational management of real estate, and hotel management (Hotel East 21 Tokyo)
Development and Management	East Real Estate Co., Ltd.	Leasing, management, brokerage and appraisal of real estate
	Kajima Yaesu Kaihatsu Co., Ltd.	Real estate leasing and operational management
	Niigata Bandaijima Building Co., Ltd.	Real estate leasing and operational management
	Kajima Services Co., Ltd.	Travel agency, product sales, and business services
Sales and Services	Act Technical Support, Inc.	Temporary staffing and human resources placement, and events planning
	Kajima Leasing Corporation	Planning of construction projects, building and equipment leasing
	Kajima Information Communication Technology Co., Ltd.	Design, operation and management of the Kajima Group's information communication technology infrastructure and various computer systems
	Toshi Kankyo Engineering Co., Ltd.	Collection, transportation and processing of waste
	K-PROVISION Co., Ltd.	Public relations and advertising planning and production, as well as video production
	Kajima Real Estate Investment Advisors Inc.	Real estate asset management, consulting, and buying, selling, and brokerage of beneficial interests of a trust
Book Publishing	Kajima Institute Publishing Co., Ltd.	Editing and publishing of books and publications
	Azuma Kanko Kaihatsu Co., Ltd.	Golf course management (Takasaka Country Club)
Hotel and Leisure	Hotel Kajima no Mori Co., Ltd.	Hotel management in Karuizawa, Nagano Prefecture
	Kajima Resort Corporation	Sale and management of vacation home property in Tateshina, Nagano Prefecture, as well as golf course management (Kajima Minamitateshina Golf Course)
	Atema Kogen Resort, Inc.	Hotel and golf course management (Atema Kogen Resort Belnatio)
	Nasu Resort Corporation	Golf course management (Nasu Chifuriko Country Club)
	Shinrinkohen Golf Club Co., Ltd.	Golf course management
	Kajima Karuizawa Resort, Inc.	Management of a golf course, hotel, and ski resort (President Resort Karuizawa)
Greening and Insurance	Katabami Kogyo Co., Ltd.	Greening landscaping, mountain forest management, and agency handling of property, casualty, and life insurance

# **Principal Subsidiaries and Affiliates Overseas**

United Kingdom Poland Czech Republic

Kajima Europe Ltd.

# Kajima Asia Pacific Holdings Pte. Ltd.

Hong Kong

🖬 Taiwan

India Myanmar

Thailand Vietnam

The Philippines

Kajima

Pty Ltd

Australia

Melbourne

Malaysia

Indonesia

#### Kajima Europe Ltd.

#### United Kingdom

Kajima Europe Ltd. Kajima Partnerships Ltd. Kajima Properties (Europe) Ltd.

#### France

Kajima France Development S.A.R.L. Kajima Europe Lou Roucas S.A.R.L.

Czech Republic Kajima Czech Design and Construction s.r.o.

#### Poland

Kajima Poland Sp. z o.o. Student Depot Sp. z o.o.

#### Kajima Asia Pacific Holdings Pte. Ltd.

#### Singapore

Kajima Asia Pacific Holdings Pte. Ltd. Kajima Overseas Asia Pte. Ltd. Kajima Overseas Asia (Singapore) Pte. Ltd. Kajima Design Asia Pte Ltd Kajima Development Pte. Ltd. International Facility Engineering Pte. Ltd.

#### Indonesia PT Kajima Indonesia PT Senavan Trikarva Sempana

PT Jimbaran Greenhill

#### Thailand Thai Kajima Co., Ltd. Ramaland Development Co., Ltd. Bang Tao Beach Ltd.

#### Malaysia Kajima (Malaysia) Sdn. Bhd.

#### Vietnam

Kajima Vietnam Co., Ltd. Indochina Kajima Development Ltd.

- The Philippines Kajima Philippines Inc.
- Hong Kong Allied Kajima Ltd.
- India Kajima India Pvt. Ltd.
- Myanmar Kajima Myanmar Co., Ltd. Kajima Yankin PPP Co., Ltd.



Shanghai Cockram Projects (Shanghai) Construction & Engineering Co Ltd

#### Hong Kong

Scenario Cockram Limited

Chung-Lu Construction Co., Ltd.

#### Taiwan

Kajima U.S.A. Inc. Kajima International Inc. KBD Group, Inc. Batson-Cook Company Kajima Real Estate Development Inc. Core5 Industrial Partners LLC Batson-Cook Development Company

#### Columbus

Flournoy Construction Company Flournoy Development Company

### Los Angeles KCS West, Inc.

Kajima Development Corporation

#### Cleveland The Austin Company

New York Development Ventures Group, Inc. Anglebrook Golf Club

#### León (Mexico) Kajima Alberici Construcciones S.A. de C.V.

# Executive Officers (As of July 31, 2019)

President Yoshikazu Oshimi

Executive Vice Presidents Naoki Atsumi

Hiroyoshi Koizumi General Manager, Building Construction Management Division

Masayasu Kayano General Manager, Civil Engineering Management Division, Responsible for International Civil Engineering Operations

Teruaki Yamaguchi General Manager, Real Estate Development Division

Kazuo Kojima Responsible for Building Structures and Research and Technology Development, Overseeing Intellectual Property and License Department

Hiroshi Ishikawa General Manager, Sales and Marketing Division

Hiromasa Amano General Manager, Tokyo Architectural Construction Branch

Masaru Ozaki Responsible for Architectural Design Division

Keisuke Koshijima General Manager, Overseas Operations Division

Masao Oka Responsible for Mechanical and Electrical Facilities

Senior Executive Officers Yutaka Takeda General Manager, Administration Division, Overseeing Public Relations Office, and Safety and Environmental Affairs Department

Takao Nomura General Manager, Yokohama Branch

Koichi Matsuzaki General Manager, Kansai Branch

**Jun Matsushima** Deputy General Manager, Tokyo Architectural Construction Branch

Yoshihisa Takada Deputy General Manager, Civil Engineering Management Division, Overseeing Machinery and Electrical Engineering Department Shigeru Tomoda Deputy General Manager, Sales and Marketing Division

Hideya Marugame General Manager, Engineering Division

Managing Executive Officers Hitoshi Ito Deputy General Manager, Building Construction Management Division

**Isao Kinoshita** General Manager, Hokkaido Branch

Masaru Kazama General Manager, Tokyo Civil Engineering Branch

Yutaka Katayama General Manager, Chubu Branch

Takeshi Katsumi General Manager, Corporate Planning Department, Overseeing Affiliated Business Department and IT Solutions Department

Takeshi Tadokoro General Manager, Kanto Branch

Hiroshi Shoji General Manager, Tohoku Branch

Ken Uchida General Manager, Treasury Division

Takaharu Fukuda Director, Kajima Technical Research Institute

Norio Kita General Manager, Architectural Design Division

**Yasuhiko Yamada** Deputy General Manager, Tokyo Architectural Construction Branch

Osamu Shimoyasu Senior Supervisory Engineer, Civil Engineering Management Division

Koh Kimura Senior Supervisory Engineer, Civil Engineering Management Division

Hidenobu Yoshida General Manager, Shikoku Branch

Executive Officers Takao Shinkawa General Manager, Environmental Engineering Division

Yoshihiko Riho Deputy General Manager, Civil Engineering Management Division Kiyomi Aikawa General Manager, Civil Engineering Design Division

Masahito Tanaami Deputy General Manager, Architectural Design Division

Hiroshi Kunihira Deputy General Manager, Architectural Design Division

Katsunori Ichihashi General Manager, Executive Office, Overseeing Human Resources Department and Center for Shared Administrative Services

Eiichi Tanaka General Manager, Nuclear Power Department

Michiya Uchida President, Kajima U.S.A. Inc.

Koji Sugimoto President, Kajima Overseas Asia Pte. Ltd.

Shuichi Oishi President, Kajima Development Pte. Ltd.

Kazuyoshi Yonezawa Deputy General Manager, Tokyo Architectural Construction Branch

Koji Ikkatai Deputy General Manager, Engineering Division

Mitsuharu Kodoi General Manager, Project Development Group, Civil Engineering Management Division, Responsible for Safety (Civil Engineering)

Ryuzo Ikegami General Manager, Chugoku Branch

Shinichiro Shiozawa Deputy General Manager, Sales and Marketing Division

Munehisa Yoshimi Deputy General Manager, Sales and Marketing Division

Mitsuru Niizuma Deputy General Manager, Administration Division; Chief Secretary, Executive Office

Nobuhiro Kobayashi Deputy General Manager, Tokyo Architectural Construction Branch

Katsuhisa Takekawa Deputy General Manager, Building Construction Management Division, Responsible for Safety (Construction) Tadashi Fujimura Deputy General Manager, Architectural Design Division

Hidemitsu Yoshihiro President, Kajima Road Co., Ltd.

**Miki Ito** Deputy General Manager, Tokyo Architectural Construction Branch

Tetsuya Ashida General Manager, Hokuriku Branch

Takahiko Tsukaguchi Deputy General Manager, Real Estate Development Division

Yoshinori Moriyama Senior Supervisory Engineer

Masatoshi Bando Deputy General Manager, Civil Engineering Management Division

Noboru Sakata General Manager, Civil Engineering Technology Department, Civil Engineering Management Division

Takeshi Kayano General Manager, Architectural Planning Department, Building Construction Management Division

Kenichi Nakajima General Manager, International Division

Hiroyuki Komori General Manager, Kyushu Branch

Yasuo Murakami Deputy General Manager, Sales and Marketing Division

Masami Moriguchi Deputy General Manager, Tokyo Civil Engineering Branch

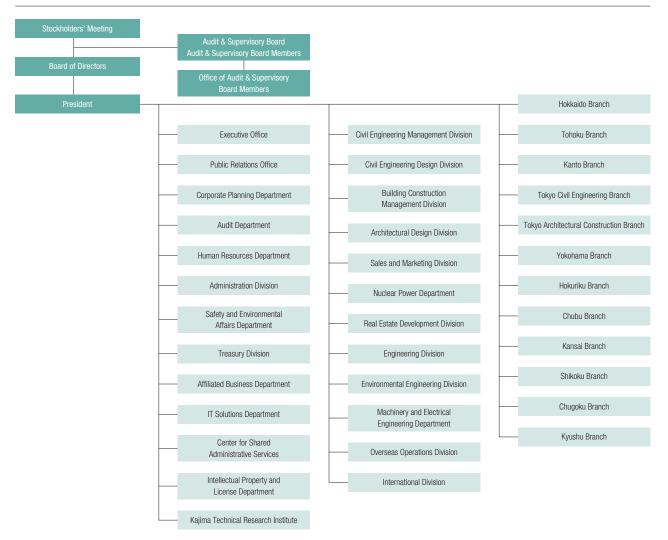
Yasushi Kurokawa Deputy General Manager, Architectural Design Division

# **Company Information**

# **Corporate Profile**

Company Name	Kajima Corporation		
Head Office	3-1, Motoakasaka 1-chome, Minato-ku, Tokyo 107-8388, Japan		
Established	1840		
Incorporated	1930		
Paid-in Capital	Over ¥81,400 million		
Number of Employees*	7,783 (non-consolidated), 20,058 (Group)		
Business Domains	Construction, real estate development, architectural design, civil engineering design, engineering, and other		
Offices* Head Office; Real Estate Development Division, Engineering Division, and Overseas Operations E Kajima Technical Research Institute; Mechanical Technology Center; 12 branches; 27 offices in J 43 offices outside Japan (in 18 countries and regions)			
Group Companies*	242 companies (including 91 in Japan and 151 outside Japan) * As of March 31, 2019		

# **Corporate Organization**



# Stockholder Information (As of March 31, 2019)

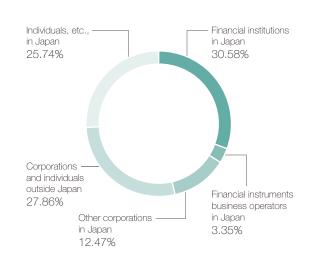
Number of Shares - Authorized Number of Shares - Issued and Outstanding Number of Stockholders

1,250,000,000 528,656,011 (including treasury stock of 8,802,167 shares) 56,596 (up 1,639 from fiscal 2017 end)

## **Major Stockholders**

Stockholders	Number of shares (Thousand shares)	Shareholding (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	40,174	7.73
Japan Trustee Services Bank, Ltd. (Trust Account)	30,078	5.79
Shoichi Kajima	15,792	3.04
Japan Trustee Services Bank, Ltd. (Trust Account 5)	10,302	1.98
Japan Trustee Services Bank, Ltd. (Trust Account 9)	9,742	1.87
Sumitomo Mitsui Banking Corporation	9,508	1.83
Japan Trustee Services Bank, Ltd. (Trust Account 7)	9,034	1.74
Kajima Employee Stock Ownership	8,432	1.62
The Kajima Foundation	7,235	1.39
JP Morgan Chase Bank 385151	7,145	1.37

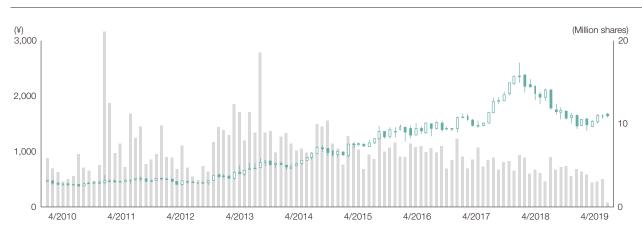
# Stock Ownership Breakdown



\* The 88,021 units of treasury stock are included under "Individuals and other." The 25 units of stock held in the name of the Japan Securities Depository Center, Incorporated, are included under "Other corporations."

Notes 1. In addition to the above, Kajima Corporation has 8,802,000 shares of treasury stock. 2. Shareholding was computed excluding total treasury stock

### **Stock Price**



\* On October 1, 2018, a reverse split was made (two shares consolidated into one) and the stock unit number was changed (from 1,000 shares to 100 shares). The above stock price has been calculated with April 1, 2010 as the supposed date of the reverse split.

### **External Recognition**



**FTSE Blossom** 

Japan



MSCI Japan Empowering Women Index (WIN)

MSCI Japan ESG





