## **Consolidated Statements of Income**

KAJIMA Corporation and Consolidated Subsidiaries

	Years Ended March 31			
	Millions of Yen		Thousands of U.S. Dollars (Note 1)	
	2012	2011	2012	
REVENUES (Note 15):				
Construction projects	¥1,269,231	¥1,146,134	\$15,478,427	
Real estate and other (Note 6)	188,523	179,546	2,299,061	
Total revenues	1,457,754	1,325,680	17,777,488	
COST OF REVENUES (Note 15):				
Construction projects	1,173,842	1,059,928	14,315,146	
Real estate and other (Notes 3 and 6)	169,431	163,237	2,066,232	
Total cost of revenues	1,343,273	1,223,165	16,381,378	
Gross profit	114,481	102,515	1,396,110	
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	84,982	85,243	1,036,366	
Operating income	29,499	17,272	359,744	
OTHER INCOME (EXPENSES):				
Interest and dividends	7,002	5.404	85,390	
Interest expense	(7,432)	(8,838)	(90,634)	
Foreign currency exchange loss	(909)	(2,673)	(11,085)	
Equity in earnings of unconsolidated subsidiaries and affiliates	1,324	2,007	16,146	
Equity in earnings of partnership	5,001	4,576	60,988	
Reversal of allowance for doubtful accounts	1,921	67	23,427	
Penalty income on development projects	6,000	_	73,171	
Loss on sales or disposals of property and equipment—net (Note 6)	(367)	(10)	(4,476)	
Gain (loss) on sales of marketable and investment securities—net (Note 3)	46	(687)	561	
Valuation loss on marketable and investment securities (Note 3)	(6,781)	(1,520)	(82,695)	
Gain on sales of investments.	_	12,326	_	
Gain on sales of investments in affiliates	360	41	4,390	
Loss on impairment of long-lived assets (Notes 5 and 6)	(5,828)	(477)	(71,073)	
Litigation settlement	(200)	(14)	(2,439)	
Loss on accident of construction projects	(2,982)		(36,366)	
Reversal of foreign currency translation adjustments	(4.704)	(854)	(00 744)	
Other—net.	(1,701)	(475)	(20,744)	
Other (expenses) income—net	(4,546)	8,873	(55,439)	
INCOME BEFORE INCOME TAXES AND MINORITY INTERESTS	24,953	26,145	304,305	
INCOME TAXES (Note 14):				
Current	4,239	4,912	51,695	
Refund of income taxes for prior periods	_	(3,997)	_	
Deferred	15,618	(2,243)	190,464	
Total income taxes	19,857	(1,328)	242,159	
NET INCOME BEFORE MINORITY INTERESTS	5,096	27,473	62,146	
MINORITY INTERESTS IN NET INCOME	(1,263)	(1,629)	(15,402)	
	¥ 3,833	¥ 25,844	\$ 46,744	
INCOMIL	T 0,000	+ 20,044	₩ <b>7</b> 0,744	
	Yen		U.S. Dollars	
PER SHARE OF COMMON STOCK (Note 21):		<u>-                                      </u>	2.2. 2011010	
Basic net income	¥ 3.69	¥ 24.87	\$ 0.045	
Cash dividends applicable to the year	5.00	6.00	0.061	

See notes to consolidated financial statements.